

# Amr Gawesh

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## Professional Summary

Data Analyst with a healthcare background, experienced in building and standardizing datasets using SQL and delivering commercial insights through Tableau dashboards. Strong focus on sales performance, pricing, and profitability analysis to support strategic decision-making across retail and healthcare environments. Currently pursuing PL-300 certification.

## EDUCATION

### British University in Egypt – Cairo, Egypt

Bachelor of Science in Pharmacy

Jun 2020

## EXPERIENCE

### Faten Pharmacy – Cairo, Egypt

Pharmacist

Jun 2021 – Present

- Patient Care:** Serve 40+ customers daily with OTC guidance and prescription consultations
- Prescription Management:** Accurately prepare and dispense medications in compliance with national health regulations.
- Inventory Control:** Proactively manage inventory by monitoring stock levels and restocking medications as needed, reducing stockouts by 20% through proactive inventory tracking and reorder analysis.

### IGCSE Chemistry – Cairo, Egypt

Teacher assistant

Dec 2021 – Jun 2023

- Exam Administration:** Developed, prepared, and graded examination papers, ensuring fair and thorough assessment of student knowledge.
- Instructional Support:** Delivered clear and engaging lessons to students, supporting over 150 students with tutoring and classroom instruction.
- Database Management:** Managed a comprehensive database to track and analyze student exam performance, facilitating data-driven decisions to improve teaching strategies and student outcomes.

## DATA ANALYSIS & COMMERCIAL INSIGHTS PROJECTS

### Sales & Profitability Executive Dashboard (Tableau)

- Analyzed sales, profitability, profit ratio, and sales per customer across segments and product categories.
- Visualized profit ratio by city using geographic mapping to identify regional performance differences.
- Analyzed monthly sales trends by segment and category, distinguishing profitable vs. unprofitable orders to support commercial decision-making.

### Relational Database Design & Sales Analysis (SQL)

- Designed a relational database schema for a retail electronics store.
- Queried and analyzed product-level sales performance using SQL to generate structured datasets for analysis.

## SKILLS

**Data & Analytics:** SQL, Tableau, Power BI (PL-300 in progress)

**Analysis:** Sales analysis, profitability analysis, KPI tracking, data visualization

## **INTERNSHIPS**

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### **AstraZeneca Pharmaceutical Company**

*Production Intern*

*Aug 2016*

- Regularly provide detailed batch updates, ensuring transparent communication on project status, progress, and potential issues.
- Conduct thorough inspections and assessments of packaging quality to ensure compliance with standards and specifications.

## **REFERENCES**

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- **Dr Mohamed Mansour** — *Pharmacist Manager at Faten Pharmacy*  
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