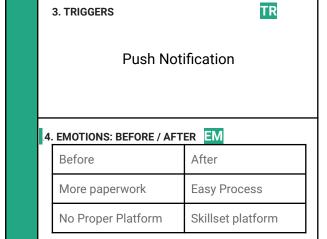
## Define CS 1. CUSTOMER SEGMENT(S) 6. CUSTOMER CONSTRAINTS 5. AVAILABLE SOLUTIONS CC Promotion of people Inadequate of product Person who are seeking for skillset knowledge the employment Concern about misuse of Cultivate commercial Person who recruit job relationship personal information candidates RC BE 2. JOBS-TO-BE-DONE / PROBLEMS J&P 9. PROBLEM ROOT CAUSE 7. BEHAVIOUR Users apply for Some job portals want Create a platform to payment in advance of the fraudulent jobs, they get facilitate job searching job starting unhappy due to wasted Make the job-filtering Users post false credentials time. process simpler Cheating during online recruitment process



## 10. YOUR SOLUTION

SL

Created a web platform for the students and recruiters. The system will analyze the resume spontaneously and fill in the requisite data for the students who need to upload their resumes. They get personalized job recommendations based on their skills.

## 8. CHANNELS of BEHAVIOUR



- Apply for jobs
- Initial Level of Assessment

T	