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# Storytelling Trivia

## QUESTION 1

2 MINUTES

### GET TO KNOW YOUR AUDIENCE

List **three things** you can  
do to understand who is  
your audience and what they  
care about.

E.g. Talk to colleagues that have  
met the audience

## QUESTION 2

1 MINUTE

### NARROW YOUR AUDIENCE

List **all the potential audiences** that may be interested in your data.

E.g. art historians

## QUESTION 3

3 MINUTES

**WHAT DO THEY CARE  
ABOUT?**

Pick one audience (write it!) List **three things** you believe she cares about or she needs.

E.g. understand historiographic enquiries

*Imagine her as a single person.*

## QUESTION 4

3 MINUTES

WHAT DO THEY NEED  
TO DO?

Given the data you have about trends, list **three things** you believe s/he needs to do in her job/spare time.

E.g. demonstrate hypotheses

We found X, then you should do Y

Consider the following verbs: Accept / agree / approve / begin / believe / budget / buy / change / collaborate / consider / continue / contribute / create / debate / decide / defend / desire / differentiate / discuss / do / empathize / empower / engage / examine / facilitate / familiarise / free / implement / include / increase / influence / invest / learn / like / maintain / plan / promote / recommend / reconsider / reflect / remember / reuse / reverse / review / share / support / simplify / start / try / understand / validate / verify

## QUESTION 5

3 MINUTES

**WHAT IS THE BENEFIT  
OF THEIR ACTIONS?**

List three things you  
believe s/he would benefit  
if s/he behaved as you  
thought.

E.g. demonstrate hypotheses ->  
better science

*The "so what?"*

## QUESTION 6

2 MINUTES

**WHAT IS THE RISK IF  
THEY DO NOT ACT?**

List three things you  
believe s/he would risk if  
s/he did not behave as you  
thought.

E.g. do not demonstrate hypotheses  
-> worse science :(

*What is at stake. Reframe the idea  
negatively*

## QUESTION 7

5 MINUTES

**SUMMARISE THE IDEA  
IN ONE SENTENCE**

Write a sentence that articulates your point of view (idea, audience, actions, benefits and risks)



## QUESTION 8

3 MINUTES

TRY SEVERAL VIZ.  
SOLUTIONS

Select which graph (write the title) is more effective to represent the number of trips you do over the year



## QUESTION 9

2 MINUTES

TRY SEVERAL  
SOLUTIONS AT ONCE

Mix techniques to reinforce  
the message. How many types  
of charts do you see in  
this example?

the traffic on a website via various  
channels over a period of 4 years.

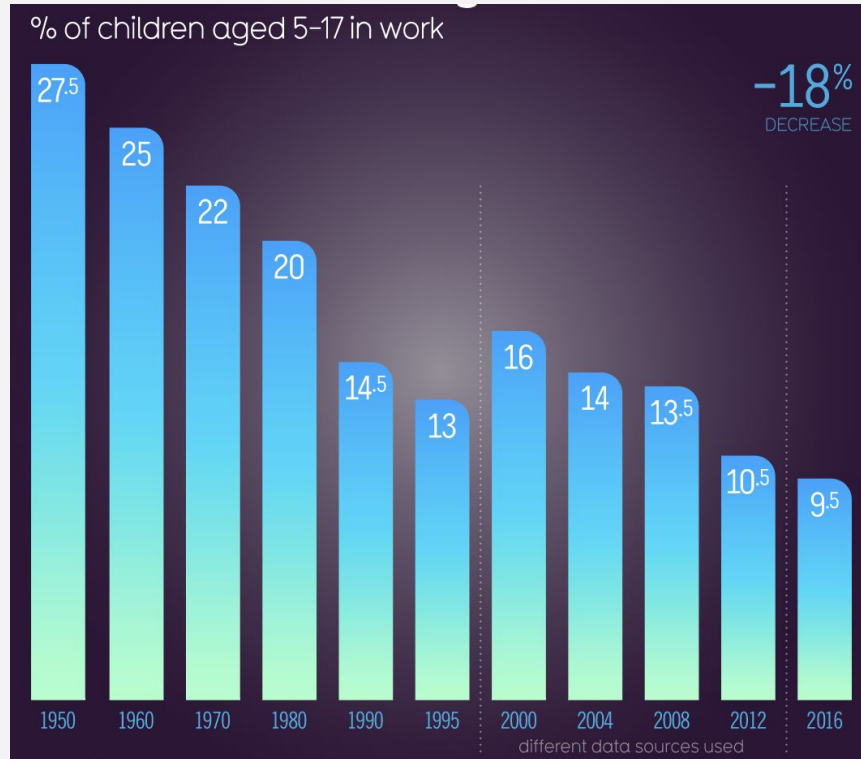


## QUESTION 10

2 MINUTES

FIND THE WORDS TO  
NAME A GRAPH

Write a (takeaway) **title**  
for this graph

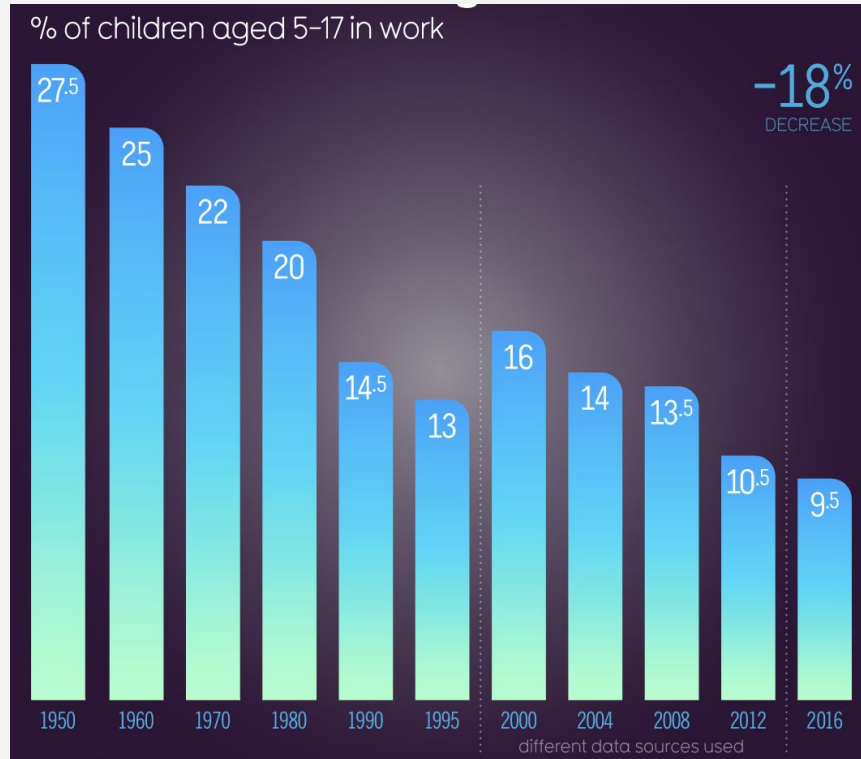


## QUESTION 11

3 MINUTES

FIND THE WORDS TO  
DESCRIBE A GRAPH

Write a sentence describing  
what is shown in this graph

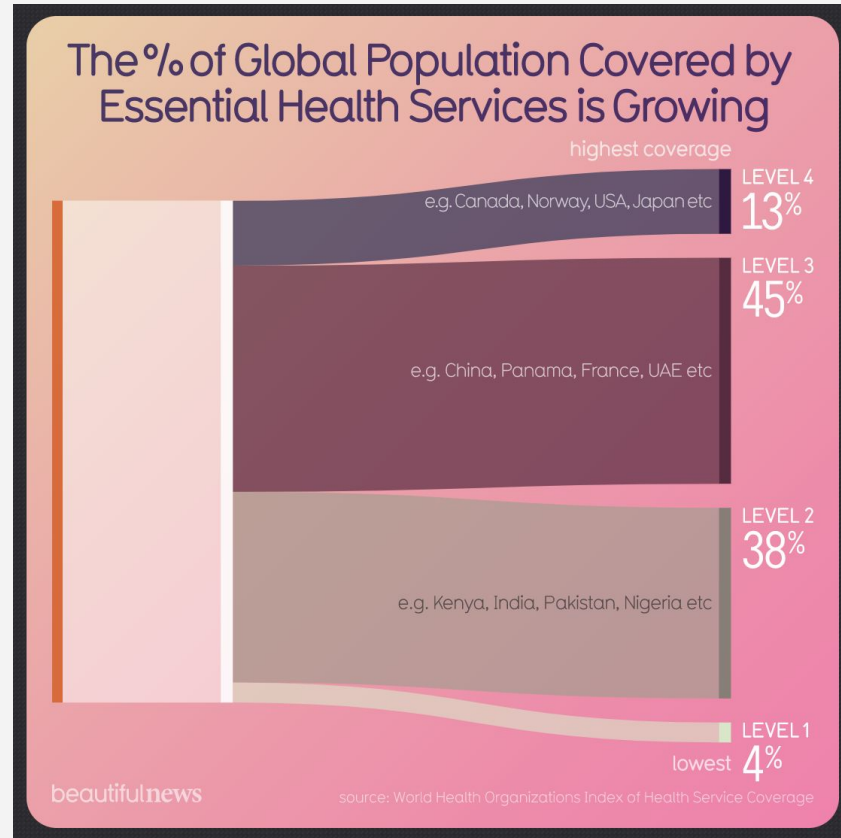


## QUESTION 12

1 MINUTE

WHO IS THIS CHART  
TALKING TO?

Identify three potential  
audiences for this chart.



## QUESTION 13

3 MINUTES

WHAT DO YOU WANT  
THEM TO DO?

For each potential audience, write again the audience name and an action they should take after seeing this chart

