

ULI New York Welcomes New Leadership

ULI NY Welcomes New Leadership for Mission Advancement, WLI and YLG

We are thrilled to welcome four exceptional ULI members to our leadership team! Please join us in welcoming:

Margaret Blakey and **Iben Falconer**, Co-Chairs, Women's Leadership Initiative

Joining ULI New York Women's Leadership Initiative Chair Alice Connell are Margaret (Meg) Blakey, Managing Principal, Canopy Investment Advisors and Iben Falconer, Business Development Manager, BIG Architects. As WLI Co-Chairs, Meg and Iben will work together with Alice to develop a program of work for the New York District Council that raises the visibility and number of women leaders in ULI and the real estate industry.

Tiffany Lau, Co-Chair for Mission Advancement

Tiffany Lau, Assistant Vice President and Chief of Staff, Asset Management Group, New York City Economic Development Corporation, has demonstrated outstanding leadership for ULI New York's Young Leaders Group Steering Committee as Executive Co-Chair since 2011. Thanks in part to her enthusiasm for the ULI mission and ability to foster meaningful relationships with ULI's emerging leaders, the New York District Council boasts the largest Young Leaders Group throughout the organization. As she rolls off her YLG leadership position, we are pleased to have her join Mehul Patel as Co-Chair for Mission Advancement.

Andrea Wong-Miller, Executive Co-Chair, Young Leaders Group

Andrea Wong-Miller, Finance Associate at Civic Builders joins the ULI New York Young Leaders Group Steering Committee as Executive Co-Chair. A long-time YLG leader, Andrea is the former co-chair of the YLG Programming Committee where she successfully executed high quality content for emerging leaders in New York. In her new role, Andrea will work with Co-Chair Hara Sherman to oversee all YLG activities including programming, communications and outreach.

Congratulations to Margaret, Iben, Tiffany, and Andrea!

For more information on ULI New York committees and to get involved, please [click here](#).



Margaret (Meg) Blakey | Managing Principal
Canopy Investment Advisors LLC

Meg Blakey is Co-Founder and Managing Principal of Canopy Investment Advisors LLC, an SEC registered investment manager with a focus on commercial real estate debt investments. Ms. Blakey has over twenty five years experience in commercial real estate lending and debt capital markets. Prior to founding Canopy, she served as Managing Director at Urdang Capital Management, a subsidiary of BNY Mellon Asset Management.

Ms. Blakey was also Managing Director of Capmark Investments LP and served as a Key Principal and Portfolio Manager for commercial real estate debt funds. Previously, Ms. Blakey served as Managing Director with Commercial Ventures, a commercial real estate finance subsidiary of GMAC Commercial Mortgage.



Iben Falconer | Business Development Manager
BIG Bjarke Ingels Group

Iben Falconer is the Business Development Manager at BIG Bjarke Ingels Group, in the New York City office, where she has worked since 2010. Prior to joining BIG, she was the Director of Business Development for Steven Holl Architects and also worked as the Reality Check Program Manager for ULI in Seattle. Her articles have been published in Pidgin, Design & Culture, Another Pamphlet, and Conditions, and she was an editor of Perspecta 45: AGENCY, which was published by MIT Press in 2012. Ms. Falconer has presented her research at conferences at Princeton University, Columbia University, University of Washington, University of Wisconsin-Madison, and University of Massachusetts-Amherst.



Tiffany Lau | Assistant Vice President and Chief of Staff, Asset Management Group
New York City Economic Development Corporation

Tiffany Lau is an Assistant Vice President and Chief of Staff in the Asset Management Group at the New York City Economic Development Corporation, where she works on asset repositioning, leasing, development, and portfolio monetization projects for the City of New York. She also assists senior staff in developing and achieving strategic plans and policy goals for a diverse citywide portfolio of real estate assets, collaborating with

other divisions and City agencies on interdivisional/interagency projects, recruiting and training efforts, and improving overall efficiency of one of the largest divisions at NYCEDC.



Andrea Wong-Miller | Finance Associate
Civic Builders

Andrea Wong-Miller is a Finance Associate at Civic Builders, a non-profit developer focused on transforming children's lives and revitalizing communities by building inspirational schools for students in underserved neighborhoods. Ms. Wong-Miller is responsible for financing/refinancing real estate assets, managing the deployment of Civic's New Market Tax Credit allocation, and underwriting project and tenant financials. Prior to joining Civic Builders, Ms. Wong-Miller led analysis, strategic planning, and project management for real estate and economic development organizations including HR&A Advisors and the New York City Economic Development Corporation, among others.