

Genii Analytics | PDF Reports

V1. December 2020

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Revision	Date	Name	Description
1.0	2020/12/01	L Petersen	Initial doc.
1.1	2021/06/07	L Petersen	Added QA Reports



General Icons

Open Filter Icon



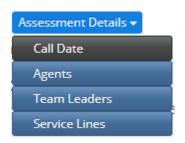
This icon will display your filter options per report. And will therefore have different selections options depending on your campaign configurations.

Clear Filter icon



This icon will clear all existing filter selections and set all the default parameters.

The dates will default to the campaign set dates.







AQA PDF Reports

These reports are geared around Genii methodology and these reports speak to that.

Agent Detail PDF Report

Agent Detail PDF Report Following report shows call statistics for selected Agents over a selected time period: Please note, the section filter can only take 4 sections, the default sections are the first 4 sections as they appear on the Capture form. You cannot pick more than 4 sections Include Operational and Upstream Details Include Additional Insight Details Agent Detail PDF Report

This report will give you section scores for a selected period per agent, with associated comments.

The report will display controllable failures per assessment with a Review hyperlink to Coaching Feedback.

Upstream and Added insight detail can be added to the report using the tick box buttons.

Agents are grouped by Team Leader so you may find an agent in two or more places on the report if they have moved teams within the requested period.

Associated Date Range = Call date

Coaching Status = coaching completed (Feedback Completed) vs coaching started (anything prior to Feedback Completed)

Pass Rate = 1- (Controllable Failures / Total Assessments)

Section Scores = 1- (Controllable Failures / Total Assessments)

This report has a summary and a detailed section.

The summary is per agent and will include the section scores and pass rate as well as the total assessments and total failed assessments for the selected period.

Only 4 Section scores will display,

The default will include all section in the Pass Rate score, you can view other Section scores by selecting them on the Section Filter



Summary Section:

Campaign: Insurance | Collections | AQA
Call Date Range: Friday 03-Jan-2020 to Wednesday 08-Jul-2020

Team Leader Shaakirah Choonara	Calls	Criteria not met	%Pass	Resolution & Satisfaction	Business Efficiency	Regulatory Compliance	Voice of the Customer	Coaching Status	
Antoinette De Jager	43	3	93%	100%	95%	98%	100%	0/0	

The detail of the assessments will be displayed below the summary

If a standard report (no ticks enabled) is extracted only the detail labelled *Controllable by Agent* will display.

Using the summary above this means that of the total 43 calls only 3 will display with the connection ids and failure detail as only 3 had controllable failures.

If you put a tick in the *Include Additional Insight Detail* you will get the detail for all 43 calls only because when we create a campaign we identify the Summary of Interaction Comment Box as BI or additional insights.

Therefore, by selecting this option you will get the summary comment for each connection is as well as the controllable failure comments

Agent Detail PDF Report Following report shows call statistics for selected Agents over a selected time period: Please note, the section filter can only take 4 sections, the default sections are the first 4 sections as they appear on the Capture form. You cannot pick more than 4 sections Include Operational and Upstream Details Include Additional Insight Details Agent Detail PDF Report

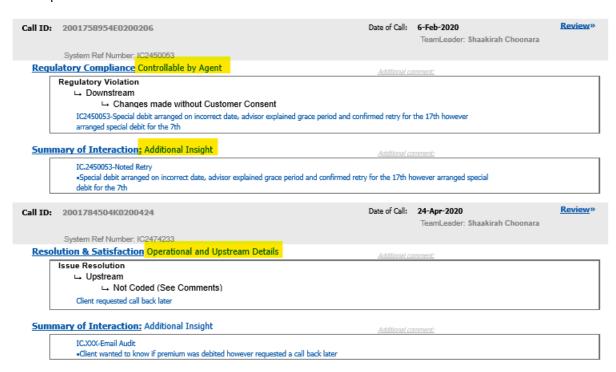


If you put a tick in the *Include Operational and Upstream Detail* you will connection ids where calls failed both upstream and downstream causal factors



If you select both you will get all details as per the sample below

Full Report – Detailed Section:





Team Leader Performance PDF Report

Team Leader and Agent Performance

This a summary report with 3 layers on complexity.

The default report will give you the agent and team leader summary information, including total calls, total agent failed assessments, Pass Rate and Section scores.

The default report will give summary information per team leader and agent.



It will also include how many coaching feedbacks where completed vs how many where started.

Report View:

Campaign:	Insurance			00 1.1 2020					
Call Date Range:	Thursday 02	-JdH-2020 (y 08-Jul-2020					
Team Leader Bradley Carradus			Criteria		Resolution &	Business	Regulatory	Voice of the	Coaching
bradiey Carradus		Calls	not met	%Pass	Satisfaction	Efficiency	Compliance	Customer	Status
Abednego Naid	loo	33	3	91%	100%	97%	94%	100%	0/0
Ammarah Daw	bod	41	5	88%	98%	88%	100%	100%	0/0
Anriette Viljoen		37	3	92%	100%	92%	100%	100%	0/0
Bella Masekela		42	6	86%	90%	90%	100%	98%	0/0
Byron Septemb	er	39	2	95%	100%	95%	100%	100%	0/0
Celeste Ryan		2	0	100% 🗹	100%	100%	100%	100%	0/0
Elfreda Pieterse	е	32	2	94%	100%	94%	100%	100%	0/0
Emely Mollootin	nile	1	1	0%	100%	0%	100%	100%	0/0
Hlengiwe Dlam	ini	38	5	87%	92%	89%	100%	100%	0/0
Laurette Poons	amy	1	0	100% 🗹	100%	100%	100%	100%	0/0
Lebo Makweng		31	3	90%	94%	97%	100%	100%	0/0
Liza Petzer		15	3	80%	93%	93%	93%	100%	0/0
Mandy Manning	9	1	0	100% 🗹	100%	100%	100%	100%	0/0
Maxine Crombo	out	38	13	66%	89%	79%	89%	100%	0/0
Tshepiso Pitso		40	17	58%	80%	78%	93%	98%	0/1
Yash Ramsurar	ı	38	11	71%	79%	79%	89%	95%	0/0
Bradley Carradus		429	74	82.8%	92.8%	88.6%	96.7%	99.1%	
Team Leader			Criteria		Resolution &	Business	Regulatory	Voice of the	Coaching
Cherese Leafe		Calls	not met	%Pass	Satisfaction	Efficiency	Compliance	Customer	Status
Abednego Naid	loo	1	1	0%	0%	100%	100%	100%	0/0
Ammarah Nair		4	1	75%	100%	75%	100%	100%	0/0
Anri Louw		13	1	92%	100%	92%	100%	100%	0/1
Anriette Viljoen		1	0	100% 🗹	100%	100%	100%	100%	0/0
Byron Septemb	er	1	0	100% 🔽	100%	100%	100%	100%	0/0
Dieago Antonio	Popple	25	7	72%	92%	80%	100%	100%	0/1
Dylan Van Stra	aten	1	0	100% 🗹	100%	100%	100%	100%	0/0
Eureka Monage	eng	32	4	88%	91%	94%	97%	100%	0/0
Graig van Rooi	-	37	15	59%	84%	68%	89%	97%	0/0
Josh Francis		40	10	75%	88%	80%	93%	98%	0/0



Team Leader Performance

The next report will give the team leader summary excluding the agent information.



Report View:

Team Leader Performance Analytical Quality Assurance Campaign: Insurance | Client Care | AQA Call Date Range: Thursday 02-Jan-2020 to Wednesday 08-Jul-2020 Criteria Resolution & Business Voice of the Coaching Regulatory Calls not met %Pass Satisfaction Efficiency Compliance Customer Status 92.8% 88.6% **Bradley Carradus** 429 96.7% 99.1% 82.8% Cherese Leafe 373 83 77.7% 90.6% 82.8% 95.4% 98.9% Kushen Govender 358 60 83.2% 91.3% 89.9% 96.4% 99.4% Thrishan Pather 84.1% 94.6% 87.4% 98.2% 99.2% 390 62 Vimal Roopchund 100.0% 100.0% 100.0% 100.0% 100.0%



Team Leader, Agent and Assessment Performance

The final report will include the connection id detail.



Report View:

eam Leader nerese Leafe	Calls	Criteria not met	%Pass	Resolution & Satisfaction	Business Efficiency	Regulatory Compliance	Voice of the Customer	Coaching Status
gent: Abednego Naidoo								
2001478412K0200420	20)-Apr-20	×	1				
Abednego Naidoo	1	1	0%	0%	100%	100%	100%	0/0
Abedinego Nalidoo			070	070	10070	10070	10070	0/0
gent: Ammarah Nair								
1001930218V0200703	3-	Jul-20						
1001953184W0200706	7-	Jul-20	×		1			
1001989718W0200706	6-	Jul-20						
1001784155V0200702	2-	Jul-20						
Ammarah Nair	4	1	75%	100%	75%	100%	100%	0/0
gent: Anri Louw								
1001266063F0200221	21	1-Feb-20						
1001200003F0200221 1001158352F0200220)-Feb-20						
3001641774E0200217		7-Feb-20						
3001563959E0200215		5-Feb-20						
3001105020D0200110)-Jan-20						
2001893587D0200108		Jan-20						
1001864296J0200226		7-Feb-20						
2001398840E0200204		Feb-20						
2001308006E0200203		Feb-20						
3001038667E0200210)-Feb-20						
2001414488D0200102		Jan-20	×		1			Dispute Raised
3001911502D0200117		7-Jan-20						
3001790112D0200116		3-Jan-20						
Anri Louw	13	1	92%	100%	92%	100%	100%	0/1
			0270		5270		.0070	
gent: Anriette Viljoen								
3001928224E0200218		9-Feb-20						
Anriette Viljoen	1	0	100% 🗹	100%	100%	100%	100%	0/0
gent: Byron September								
3001155921E0200211	10)-Feb-20						
Byron September	1	0	100% 🔽	100%	100%	100%	100%	0/0



Campaign Productivity PDF Report

This report is your assessor productivity report and would be used by the Quality manager to ensure that their QA's are meeting targets.

Following repo	Productivity PDF Repor ort shows productivity, the nu selected time period. All cam e report type Daily Campaign	umber of asse npaigns with th	ne same client will be
Please note th	e sections filter does not app	oly to this repo	ort
days before the	e Daily Campaign Assessment is campaign end date or if select before the selected End Date, i	cted in the filter	r the report will show data
Type:	Assessor Hourly Report	~	☐ Include all Customer's Campaigns
Targets:	Daily: 0 As	ssessment Include:	Only Successfull 🗸
			Productivity PDF Report

Note:

This report is dependent on captured date so make sure you have included it in your date selection. i.e. if your calls were in January but you only assessed or captured them in February you will have to include February in your date filter selection.

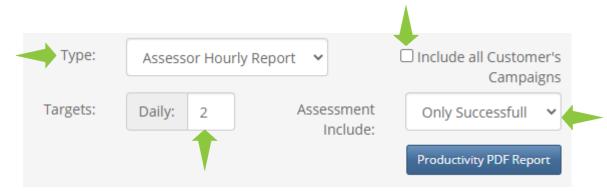


Assessor Hourly Report

The default report is an hourly report.

You can set a target if you have one in your department.

By selection *Include all Customer's Campaign*, the data will display all the assessment across the clients db.



By adding a target, the resulting report will be highlighted accordingly, sample below.

The tables are displayed be assessor, per month, per day (rows), per hour (columns).

Please note legend below the table.

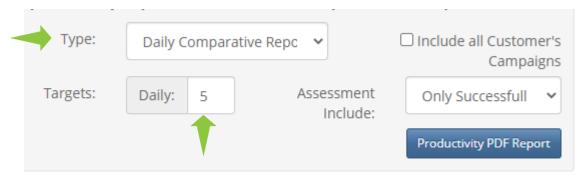
	09:00	10:00	11:00	12:00	13:00	14:00	15:00	16:00	17:00	Daily
	S	S	S	S	S	S	S	S	S	Total
06-Apr-20	0	1	1	0	1	0	1	0	0	4
07-Apr-20	0	0	0	0	0	0	2	3	0	5
09-Apr-20	3	0	0	0	6	0	2	0	0	11
14-Apr-20	1	0	4	2	0	1	5	6	3	22
15-Apr-20	1	2	0	0	0	0	0	0	0	3
16-Apr-20	0	2	0	0	4	4	3	0	0	13
17-Apr-20	1	0	0	0	0	0	0	0	0	1
20-Apr-20	0	0	0	0	0	2	0	0	0	2
21-Apr-20	0	0	0	0	0	0	0	0	2	2
22-Apr-20	7	3	0	0	0	0	0	0	0	10
23-Apr-20	3	2	3	5	2	0	0	0	0	15
28-Apr-20	1	2	1	2	0	0	1	3	0	10
29-Apr-20	0	0	0	1	5	6	0	0	0	12
30-Apr-20	0	0	0	0	2	0	0	0	0	2
Total	17	12	9	10	20	13	14	12	5	112

This is an assessor productivity report per campaign per month.



Daily Comparative Report

The second report is a daily comparative report.



Here you can compare the productivity of the assessors per day.

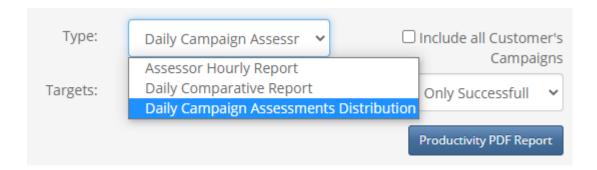
Again, you can set a target, which will update the report accordingly.

Assessments for Ap	Assessments for Apr-20															
	06-Apr-20	07-Apr-20	08-Apr-20	09-Apr-20	14-Apr-20	15-Apr-20	16-Apr-20	17-Apr-20	20-Apr-20	21-Apr-20	22-Apr-20	23-Apr-20	28-Apr-20	29-Apr-20	30-Apr-20	Monthly Total
gomolemo.smouse@insura	2	1	0	0	0	0	0	0	0	0	0	0	0	0	0	3
kerusha.naicker@insuranc	2	0	0	0	0	0	0	0	0	0	0	0	0	0	0	2
laetitia.parrot@insurance.c	3	0	0	0	0	0	0	0	0	0	0	0	0	0	0	3
lebohang.hlongwane@insu	3	0	0	0	0	0	0	0	0	0	0	0	0	0	0	3
preshen.naidu@insurance.	4	5	0	11	22	3	13	1	2	2	10	15	10	12	2	112
ruween.deruiter@insuranc	4	2	0	0	0	0	0	0	0	0	0	0	5	5	7	23
sakina.ntuli@insurance.co.	2	4	4	4	12	5	12	1	8	5	12	9	10	10	9	107
sonja.manning@insurance	5	0	0	6	0	0	0	0	0	0	0	0	0	0	0	11
tracey.miller@insurance.co	0	0	0	1	0	0	2	0	0	0	0	0	0	0	0	3
Daily Total :	25	12	4	22	34	8	27	2	10	7	22	24	25	27	18	267



Daily Campaign Assessments Distribution

The last report campaign comparison report with will include all the campaign on that customer without the need to select all campaign as with the previous 2 selections.



This report will only show 17 days of day from the end date you have selected on your filter.

	28/06/2020	29/06/2020	30/06/2020	01/07/2020	02/07/2020	03/07/2020	04/07/2020	05/07/2020	06/07/2020	07/07/2020	08/07/2020	09/07/2020	10/07/2020	11/07/2020	12/07/2020	13/07/2020	14/07/2020	Total
12 Insurance Collection	0	0	0	11	0	11	0	0	6	5	7	4	0	0	0	0	0	44
13 Insurance Retentions	0	0	0	12	12	6	0	0	12	14	0	0	0	0	0	0	0	56
2 Insurance Client Care	0	0	0	0	14	15	0	0	16	16	16	27	0	0	0	0	0	104
3 Insurance Sales AQA	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Total	0	0	0	23	26	32	0	0	34	35	23	31	0	0	0	0	0	204



Call Assessment Distribution PDF Report

Call Assessment Distribution PDF Report

Generate a report to review the Team Leader and Agent call distribution for Successful, Problem or Absent assessments. Reported by Month.

Please note the sections filter does not apply to this report

Assessment Distribution PDF Report

This report will display the assessment distribution counts per agent.

Grouped Month. This means and agent could appear in multiple places if they moved within the selected period.

It will show all attempt to assess the agent and categorize the calls as either Successful, Absent and Problem.

Campaign: Insurance | Client Care | AQA
Call Date Range: Monday 06-Jul-2020 to 29-Jul-2020

ssessment Period: July 2020				
	Successful	Problem	Absent	Total
Abednego Naidoo	8		1	9
Anriette Viljoen	8	1		9
Bella Masekela	8			8
July summary:	24	1	1	26



Coaching Feedback Distribution PDF Report

This report can be used to view the productivity of the team leaders with respect to feedback.

Coaching Feedback Distribution PDF Report Generate a report to review the distribution of feedback classifications the Team Leader and Agent by Month.

Please note the sections filter does not apply to this report

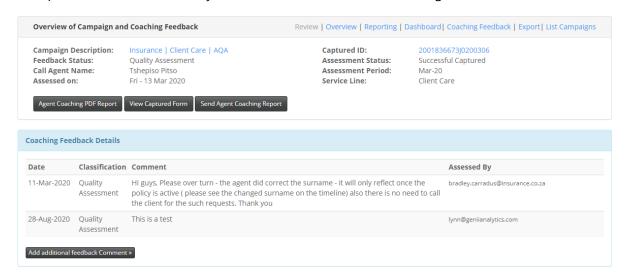
Coaching Feedback Distribution PDF Report

Feedback distribution per agent, per month, per team leader.

The feedback status depend on the site as clients can request addition options depending on how they want to use the app.

The numbers are per unique connection id, this means that if a feedback status has been allocated multiple times on a single connection id it will only count as one.

Example: these entries will only count as 1 as it was done on a single connection id.





Report View

Assessment Period: March 2020

Team Leader: Bradley Carradus

	(No Coaching)	Quality Assessment	Total
Anriette Viljoen	8	0	8
Bella Masekela	8	0	8
Byron September	8	0	8
Emely Mollootimile	1	0	1
Tshepiso Pitso	6	1	7
Total	31	1	32

^{*} Totals are based on distinct Assessment (CapturedID's). Some Assessments may have more then one Feedback Comment logged.



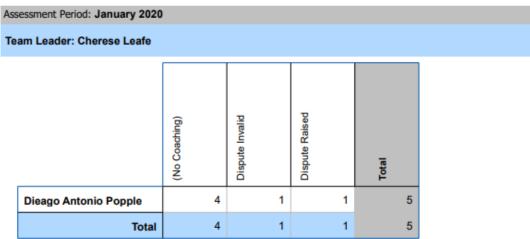
We can read the report below as follows:

Dieago had 5 assessments for January 2020.

4 assessments had no coaching done on them.

1 assessment had 2 coaching feedbacks on it Dispute Raised and Dispute Invalid.

Report View:



^{*} Totals are based on distinct Assessment (CapturedID's). Some Assessments may have more then one Feedback Comment logged.

Campaign Description: Call Agent Name: Assessed on:

Insurance | Client Care | AQA Dieago Antonio Popple Fri - 03 Jan 2020

Captured ID: Assessment Status: Assessment Period: Service Line:

2001443619D0200102 Successful Captured lan-20 Client Care

Agent Coaching PDF Report View Captured Form Send Agent Coaching Report

Coaching Feedback Details Classification Comment Assessed By Dispute 17-Jan-2020 Hi T Listened to this call and I completely disagree with the findings: 1. Empathy here is subjective - client called informing cherese.leafe@insurance.co.za that he had no money in his account due to being hijacked in December band them clearing his bank account. Issue was unpaid premium, dealing wit the empathy factor, I don't think it should be categorised under R&S 2. In terms of the premium, client did not query a claim, just the premium, he was informed that we had deducted that morning and it shows successful, that there is nothing we can do at this stage and that he should call us back in a day or two – this is procedure in CC 3. Since when do we tell a client that we will call him once the premium is unsuccessful? Please overturn 17-Jan-2020 Hi Reese, Empathy - We train and coach that we are human and not robots, the client advised on the hi-jacking and the agent tracey.miller@insurance.co.za sounded dead and robot like in the sense that he went on to read scripting etc. at no point was there "oh sorry to hear... what happened... glad you are okay..." With regards to the financials, I agree with the auditor that the client said more than once there is no funds in his account, so why inform a client to "wait and see if it goes through and then phone us back" Yes, the system shows successful now and it will change but the client was clear in stating that there is not money so it will bounce, give the client his options, in other words "at the moment you don't have cover, you advised you will only have money on the 15th, which means we will need to arrange a special debit for you which will only cover you from the 15th again. Unfortunately, you will need to give us a call as we can't arrange it for you until the debit has bounced which take 3 to 4 days" No overturn on both parameters

Add additional feedback Comment »



Site Overview and Usage PDF report

Like the Campaign Productivity PDF Report this report is dependent on the capture date not the call date.

This report will also include all the campaign on this customer.

Site Overview and Usage PDF Report

Indicates how much the site Is being used by returning the number Of Assessments done, Coaching Sessions completed, Coaching Sessions started, Number Of Agents assessed, Number Of Assessors. Measured against Each calander month per campaign.

Please note the sections filter does not apply to this report

Site Overview PDF Report

This a distribution report per campaign per month which displays counts per assessment, those being assessed, coaching and those assessing.

Assessments include Successfully Captures, Problem and Absent calls.

It should be noted that the Totals are not the accumulative of the table contents.

eg: Look at the last column in the screen shot *Unique Analysts* the total show 5 whereas the sum of the column is 9.

What this means is that there are one or more analysts capturing on multiple campaigns.

Jul-2020	Assessments	Unique Agents	Coaching Started	Coaching Completed	Unique Analysts
Insurance Brokers CC	10	10	0	0	1
Insurance Brokers Retention	8	8	0	0	1
Insurance Client Care AQA	104	41	0	0	3
Insurance Collections AQA	44	11	0	0	1
Insurance QA After Sales	16	4	0	0	1
Insurance Retentions AQA	56	27	0	0	2
Total	238	101	0	0	5
Jun-2020	Assessments	Unique Agents	Coaching Started	Coaching Completed	Unique Analysts
Insurance Sold Chilli AQA v1	844	226	0	1	11
Total	844	226	0	1	11



QA Reports

QA is a bring your own solution.

It allows you to add a traditional QA scorecard with weights to the Genii app.

For detail on the logic please refer to Weighted AQA & QA Logic.docx

There are two reports here which are unique to QA.

Both have *Review* option which will allow you to go to the feedback page.



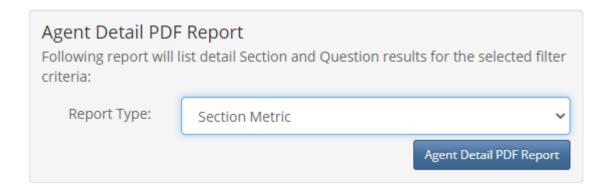
Agent Detail PDF Report

There are two options on this report.

As with AQA, this is detailed information, per connection id / interaction.

The first will give you only the Section Scores and Overall Assessment Scores.

Section Metric



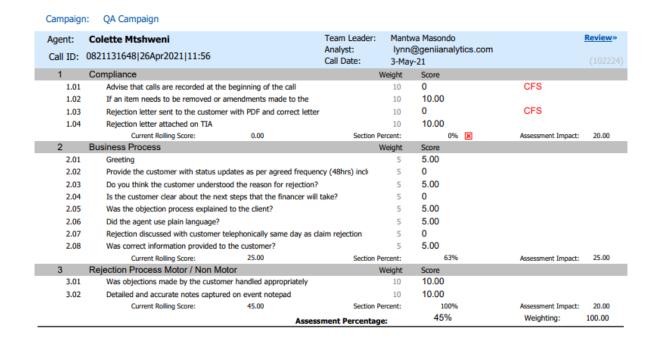
Section N	Analytical Quality Assurance				
Campaig	n: QA Campaign				
A	Charles Charac	Team Leader:	Kgomotso Sebata		Review»
Agent:	Charles Chueu	Analyst:	lynn@geniianalytics.com		Keview"
Call ID:	0821129865 14Apr2021 16:57	Call Date:	1-May-21		
1	Compliance		100 %		
2	Business Process		88 %		
3	Rejection Process Motor / Non Motor		100 %		
		Assessment Percentage:	95%	Weighting:	100.00
		T			Bertein
Agent:	Charles Chueu	Team Leader: Analyst:	Lesego Gaangkomo lynn@geniianalytics.com		<u>Review</u> »
Call ID:	0821131294 15Apr2021 15:22	Call Date:	2-May-21		
1	Compliance		100 %		
2	Business Process		88 %		
3	Rejection Process Motor / Non Motor		100 %		
		Assessment Percentage:	95%	Weighting:	100.00
Agent:	Colette Mtshweni	Team Leader:	Mantwa Masondo		Review»
		Analyst:	lynn@geniianalytics.com		receive.
Call ID:	0821131648 26Apr2021 11:56	Call Date:	3-May-21		
1	Compliance		0 %		
2	Business Process		63 %		
3	Rejection Process Motor / Non Motor		100 %		
		Assessment Percentage:	45%	Weighting:	100.00



Section and Question Metrics

The second one will give you your question weights and scores.





Assessment Impact – Applied Weight of Section (will make up the numerator)

Weighting – Applicable Weight of Assessment (denominator)



Performance Tracker

This report will give you a summary report on a section level.

Performance Tracker

Following report shows Agents Performance against section\performance metric for the selected filter criteria:

Performance Tracker PDF Report





Campaign: QA Campaign					
Team Leader: Kgomotso Sebata Service Line: Customer Initiated	Compliance	Business Process	Rejection Process Motor/	Total	
Assessment of Agent: Charles Chueu					
0821129865 14Apr2021 16:57	100%	88%	100%	95% <u>Re</u>	view
0821131294 15Apr2021 15:22	100%	88%	100%	95% <u>Re</u>	view
Agent Totals:	100%	88%	100%	95%	
Team Leader Totals:	100%	88%	100%	95%	

The following reports are also available on QA reporting and are identical to those found on AQA reporting:

Campaign Productivity PDF Report

Call Assessment Distribution PDF Report

Coaching Feedback Distribution PDF Report

Site Overview and Usage PDF Report

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