## COHEN & KLEIN CONSULTING, INC. <u>Main Office:</u>

8362 Pines Boulevard, Ste. 289, Pembroke Pines, FL 33024

Telephone: 954-731-6340 / Fax: 954-731-6606

## Wall Street Office:

30 Wall Street, 8th Floor, New York, New York 10005-2205

Telephone: 212-709-8026 / Fax: 212-943-2300

Website: www.cohenandklein.com; Email: collect@gate.net

## **HUMAN RESOURCES & MANAGEMENT COURSES**

The most comprehensive training programs to improve efficiency and increase productivity.

The most practical and comprehensive training in an interactive classroom setting.

No.	CK	Duration	Course Name
1.	200	4 days	Healthcare Collection Management for Managers and Supervisors
2.	300	4 days	Healthcare Collection Techniques for Healthcare and Hospital Staff
3.	400	4 days	Healthcare Collection Management for Managers and Supervisors
4.	500	4 days	Credit and Collection Management for Collectors, Managers and Supervisors
5.	500B	4 days	Advanced Credit and Collection Management for Collectors, Managers and Supervisors
6.	1000	4 days	Marketing and Public Relations Techniques for Hotel and Hospital Industry Managers and Supervisors
7.	1100	4 days	Marketing and Public Relation Management
8.	1100B	4 days	Advanced Marketing and Public Relation Management
9.	1200	4 days	Hotel and Hospitality Operations for the 21st Century for Managers and Supervisors
10.	1300	4 days	Human Resources Management for Hotel and Hospitality Industry Managers and Supervisors
11.	1400	4 days	Human Resources Management
12.	1400B	4 days	Advanced Human Resources Management
13.	1600	4 days	Sexual Harassment and Discrimination Compliance for Hotel and Hospitality Industry for Managers and Supervisors
14.	1700	4 days	Sexual Harassment and Discrimination Compliance for Private and Public-Sector Organizations for Managers and Supervisors
15.	1800	4 days	Customer Service and Communication Techniques for Airport Front Line Staff, and Customs and Immigration Officers
16.	1900	4 days	Customer Service and Airport Security for Customs and Immigration Officers

No.	CK	Duration	Course Name
17.	2000	4 days	Supervisory Management Techniques for Public and Private Sector Corporations
18.	2000A	4 days	Supervisory Management Techniques for Utility Corporations
19.	2000B	4 days	Advanced Supervisory Management Techniques
20.	2000 <b>G</b>	4 days	Supervisory Management Techniques for Government and Statutory Corporations
21.	2001	4 days	Supervisory Management Techniques for Hotel and Hospitality Industries
22.	2002	4 days	Stress and Time Management Techniques for Managers and Supervisors
23.	2003	4 days	Leadership and Communication Management
24.	2003B	4 days	Advanced Leadership and Communication Management
25.	2003 <b>G</b>	4 days	Leadership and Communication Management for Government and Statutory Corporations
26.	2003L	4 days	Leadership and Communication Management for Law Enforcement Officers
27.	2004	4 days	Coaching and Mentoring Management
28.	2004B	4 days	Advanced Coaching and Mentoring Management
29.	2005	4 days	Recruitment and Selection Management
30.	2007	4 days	Training Design and Presentation Delivery (Train-the-Trainer)
31.	2007B	4 days	Advanced Training Design and Presentation Delivery (Train-the-Trainer)
32.	2008	4 days	Organizational and Cultural Diversity Management for Organizations When Downsizing or Merged
33.	2009	4 days	Management Strategies and Techniques for Managers and Supervisors
34.	2009 <b>B</b>	4 days	Advanced Management Strategies and Techniques for Managers and Supervisors
35.	2100	4 days	Project Management Procedures
36.	2100B	4 days	Advanced Project Management Procedures
37.	2600	4 days	Team-Building and Empowerment Techniques for Team Leaders and Supervisors
38.	3000	4 days	Financial Risk Management Procedures
39.	3100	4 days	Consulting Management Procedures
40.	3200	4 days	Crisis Management Procedures and Supervision
41.	3200 <b>B</b>	4 days	Advanced Crisis Management Procedures

No.	CK	Duration	Course Name
42.	4000	4 days	Disaster Preparedness Management
43.	4000B	4 days	Advanced Disaster Preparedness Management
44.	4000AS	4 days	Airport Disaster Preparedness Management
45.	4000SP	4 days	Sea Ports Disaster Preparedness Management
46.	4100	4 days	Insurance Risk Management Procedures
47.	4200	4 days	Retail Banking Operations
48.	4300	4 days	Commercial Banking Operations
49.	4400	4 days	Risk Management Banking Operations
50.	4500	4 days	Anti-Money Laundering Compliance Procedures
51.	4500B	4 days	Advanced Anti-Money Laundering Compliance Procedures
52.	4600	4 days	Risk Management Procedures for Banks and Other Financial Institutions
53.	4700	4 days	Business Continuity Preparedness Management Procedures
54.	4700A	4 days	Business Continuity Preparedness Management Procedures for Utility
55.	4700B	4 days	Corporations Advanced Business Continuity Preparedness Management Procedures
56.	4800	4 days	Business Continuity Preparedness Management Procedures for Banking and Financial Institutions
57.	4900	4 days	Financial Fraud Prevention and Compliance Procedures
58.	4900B	4 days	Advanced Financial Fraud Prevention Compliance Procedures
59.	5100	4 days	Performance Review and Job Evaluation Management
60.	5100A	4 days	Performance Review and Job Evaluation Management for Utility Corporations
61.	5100B	4 days	Advanced Performance Review and Job Evaluation Management
62.	5100G	4 days	Performance Review for Government and Statutory Corporations
63.	5100L	4 days	Performance Review and Job Evaluation Management Law Enforcement Officers
64.	5200	4 days	Call Center and Contact Center Management for Private and Public
65.	5200A	4 days	Corporations Call Center and Contact Management for Utility Corporations
66.	5600	4 days	Customer Service and Call Center Procedures for Customer Service Employees, as well as Collectors, Sales, Marketing, Credit and Back

No.	CK	Duration	Course Name
			Office Employees
67.	5600A	4 days	Customer Service Management Procedures for Customer Service Employees, Collectors, Sales, Marketing, Credit and Back Office Employees, of Private and Public-Sector Utility Corporations
68.	5600G	4 days	Customer Service Management Procedures for Customer Service Employees, Collectors, Sales, Marketing, Credit and Back Office Employees, of Private and Public-Sector Utility Corporations
69.	5600B	4 days	Advanced Customer Service Management Procedures for Customer Service Employees, Collectors, Sales, Marketing, Credit and Back Office Employees, of Private and Public-Sector Utility Corporations
70.	5700	4 days	Business Communication Management and Office Writing Management
71.	5700B	4 days	Advanced Business Communication Management and Office Writing Management
72.	5800	4 days	Performance Review Procedures for Managers and Supervisors
73.	5900	4 days	Customer Service Management and Supervision
74.	6116	4 days	Banks Main Branch or Head Office Audit Procedures
75.	6117	4 days	Trust Department Audit of Banks and Other Financial Institutions
76.	6118	4 days	Financial Risk Based Auditing of Banks and Other Financial Institutions
77.	6119	4 days	Banks Cash and Demand Deposit Audit and Compliance Procedures
78.	6120	4 days	Banks Branch Audit and Compliance Procedures
79.	6121	4 days	Banks Loans Audit and Compliance Procedures
80.	6121B	4 days	Advanced Bank Loans Audit and Compliance Procedures
81.	6122	4 days	Banks IT Audit and Compliance Procedures
82.	6123	4 days	Banks Oversight Requirements and Procedures
83.	6123 <b>B</b>	4 days	Advanced Banks Oversight Requirements and Procedures
84.	6124	4 days	Government Revenue, Tax and Debt Collection Procedures
85.	6124G	4 days	Government Revenue, Tax and Debt Collection Procedures for New and Experienced Collectors and Tax Compliance Officers
86.	6125	4 days	Bank Loan Portfolio Administration and Management
87.	6126	4 days	Bank Credit Appraisal Management Procedures
88.	6127	4 days	Credit and Collection Counseling Management
89.	6128	4 days	Business Ethics and Professionalism Management

No.	CK	Duration	Course Name
90.	6129	4 days	Staff Morale and Change Management Procedures
91.	6130	4 days	Goal-Setting and Time Management Procedures
92.	6132	4 days	Information Security Policy Management
93.	6133	4 days	Succession Planning and Leadership Management
94.	6134	4 days	Executive Assistant Management
95.	6140	4 days	Leadership and Communication Management for Law Enforcement Officers
96.	6141	4 days	Strategic Management for Private Sector Organizations and Other Financial Institutions
97.	6142	4 days	Credit Bureau and Credit Counseling Management Procedures
98.	6143 <b>B</b>	4 days	Advanced Executive Assistant Management
99.	6146	4 days	Performance Management for Financial Institutions and Private Sector Corporations
100.	6146A	4 days	Performance Management for Utility Corporations
101.	6146B	4 days	Advanced Performance Management for Financial Institutions and Private Sector Corporations
102.	6147	4 days	Change Management Procedures for Private and Public-Sector Corporations
103.	6147A	4 days	Change Management Procedures for Utility Corporations
104.	6147B	4 days	Advanced Change Management Procedures for Private and Public-Sector Corporations
105.	6147G	4 days	Change Management Procedures for Government and Statutory Corporations
106.	6147L	4 days	Change Management Procedures for Law Enforcement Officers
107.	6148	4 days	Business Ethics and Professional Management Procedures (Same as CK 6128)
108.	6149	4 days	Team Building and Empowerment Techniques
109.	6151	4 days	Hotel Management Procedures for Managers and Supervisors
110.	6152	4 days	Business Writing and Communication Management
111.	6153	4 days	Leadership and Communication Management for Public and Private Sector Organizations
112.	6154	4 days	9-1-1 Emergency Call Procedures and Standards
113.	6155	4 days	Sexual Harassment Compliance Procedures for Law Enforcement
114.	6156	4 days	Conflict Resolution Management Procedures

No.	CK	Duration	Course Name
115.	6156B	4 days	Advanced Conflict Resolution Management Procedures
116.	6156G	4 days	Conflict Resolution Management Procedures for Government and Statutory Corporations
117.	6157	4 days	Credit Underwriting Management
118.	6157 <b>B</b>	4 days	Advanced Credit Underwriting Management
119.	6161	4 days	Business Operations Management
120.	6170	4 days	Inventory and Warehouse Management Procedures
121.	6171	4 days	Events Planning Management Procedures
122.	6172	4 days	Casino Management, Audit and Compliance
123.	6173	4 days	Industrial Relations and Conflict Resolution Management
124.	6174	4 days	Technical Writing Procedures for Public and Private Sector Organizations
125.	6174A	4 days	Technical Writing Procedures for Utility Corporations
126.	6174L	4 days	Technical Writing Procedures for Law Enforcement Officers
127.	6175	4 days	Recruitment and Selection Management Procedures
128.	6181	4 days	Hazardous Work Environment Management
129.	6182	4 days	Industrial Security Management Procedures for New and Experienced Managers and Supervisors
130.	6183	4 days	Media Presentation and Public Relations Management Procedures for Public and Private Sector Companies
131.	6183A	4 days	Media Presentation and Public Relations Management Procedures for Utility Corporations
132.	6184	4 days	Shareholders Relationship Management Procedures
133.	6186	4 days	Facilities Management Procedures for Private and Public Corporations
134.	6186A	4 days	Facilities Management for Utility Corporations
135.	6186G	4 days	Facilities Management for Government and Statutory Corporations
136.	6187	4 days	Records Management Procedures for Private and Public-Sector Corporations
137.	6192	4 days	Procurement Management Procedures
138.	6192A	4 days	Procurement Management Procedures for Utility Corporations
139.	6193	4 days	Water Infrastructure Management Procedures

No.	CK	Duration	Course Name
140.	6194	4 days	Environmental Safety Management Procedures
141.	6195	4 days	Credit Card Fraud Management Procedures
142.	6196	4 days	Water Distribution Management Procedures
143.	6197	4 days	Electricity Theft Prevention Management Procedures
144.	6198	4 days	Civil Aviation Revenue Management Procedures
145.	6199	4 days	Airport Supervisory Management Procedures
146.	6200	4 days	Airport Risk Management Procedures
147.	6201	4 days	Financial Services Commission Regulatory Management Procedures
148.	6202	4 days	Trust Company Compliance Management Procedures
149.	6203	4 days	Insurance Claims Management Procedures
150.	6204	4 days	Natural Disaster Management Procedures
151.	6205	4 days	Employee Development Management Procedures
152.	6206	4 days	Trust Company Management Procedures
153.	6209	4 days	Facilities Management for Public and Private-Sector Organizations
154.	6209 <b>G</b>	4 days	Facilities Management for Government and Statutory Corporations
155.	6210	4 days	Civil Aviation Registration Management Procedures
156.	6211	4 days	Credit Union Revenue Management Procedures
157.	6212	4 days	Credit Union Management Procedures
158.	6213	4 days	Credit Union Customer Service Management
159.	6216	4 days	Credit Union Revenue Management Procedures
160.	6217	4 days	Employee Assistance Management Procedures
161.	6222	4 days	Compensation and Benefits Management Procedures
162.	6223	4 days	Securities Exchange Commission Management Procedures
163.	6224	4 days	Reinsurance Management Procedures
164.	6226	4 days	Supermarket Merchandising Management Procedures

No.	CK	Duration	Course Name
165.	6227	4 days	Merchandising Management Procedures
166.	6228	4 days	Critical Thinking and Analytical Skills Procedures
167.	6229	4 days	Electricity Management Audit Procedures
168.	6231	4 days	Corporate Governance Management Procedures
169.	6233	4 days	Entrepreneurial Management Procedures
170.	6234	4 days	Customs Collection Procedures for New and Experienced Custom Officers
171.	6235	4 days	Customs and Revenue Management Procedures for New and Experienced Managers and Supervisors
172.	6236	4 days	Board of Directors Management Procedures
173.	6237	4 days	Disaster Recovery Management Procedures
174.	6239	4 days	Vocational Teaching Procedures
175.	6240	4 days	Vocational Education Management Procedures
176.	6241	5-days	Logistic Hub Management Procedures
177.	6242	4 days	Debt Collection Management, Credit Procedures, and Loan Modification Procedures
178.	6243	4 days	Government Revenue, Tax Compliance Collections Management
179.	6244	4 days	Career Coaching Management Procedures
180.	6245	4 days	Environmental Health and Safety Management
181.	6246	4 days	Airport Terminal Management
182.	6247	4 days	Executive Management Procedures
183.	6249	4 days	Business Strategic Management
184.	6250	4 days	Water Resource Management
185.	6251	4 days	Human Resources Manpower Audit
186.	6252	5-days	Entrepreneurship Management Procedures (Same as CK 6233)
187.	6253	4 days	Climate Change Management Procedures
188.	6254	4 days	Global Warming Management Procedures
189.	6255	4 days	Environmental and Social Systems Management

No.	CK	Duration	Course Name
190.	6258	4 days	Team Talent Management Procedures
191.	6259	4 days	Logistic Hub Management Procedures
192.	6261	4 days	Supply Chain Management Procedures
193.	6262	4-days	Disaster Security Logistics Management
194.	6263	4 days	Security Disaster Preparedness Management
195.	6265	4 days	Advanced Disaster Preparedness Management
196.	6266	4 days	Disaster Preparedness Management for Banks and Other Financial Institutions
197.	6269AP	4 days	Airport Disaster Preparedness Management
198.	6269SP	4 days	Sea Ports Disaster Preparedness Management
199.	6270	4 days	Economic Disaster Reconstruction Management
200.	6271	4 days	Hurricane Disaster Management
201.	6272	4 days	Fire Disaster Management Procedures
202.	6273	4 days	Flood Disaster Management Procedures
203.	6274	4 days	Construction Zoning Management Procedures
204.	6275	4 days	Disaster Reconstruction Management
205.	6276	4 days	Environmental Regulations Management
206.	6277	4 days	Disaster Mitigation Management
207.	6278	4 days	Airport Terminal Procedures
208.	6279	4 days	Sea Port Immigration Customer Service Management
209.	6280	4 days	Sea Port Customs Customer Service Management
210.	6281	4 days	Sea Port Immigration Customer Service Management
211.	6282	4 days	Sea Port Customs Customer Service Management
212.	6283	4 days	Climate Change and Global Warming Management Procedures
213.	6284	4 days	Energy Efficiency Management Procedures
214.	6285	4 days	Infrastructural Damage Management Procedures

No.	CK	Duration	Course Name
215.	6286	4 days	Corporate Planning Management Procedures
216.	6287	4 days	National Building Code Management Procedures
217.	6288	4 days	Climate Change Management Procedures
218.	6290	4 days	Banks and Financial Institutions Fraud Prevention Management
219.	6291	4 days	Credit Card Fraud Prevention Management
220.	6292	4 days	Building Code Disaster Management
221.	6293	4 days	Emergency Relief Management Procedures
222.	6294	4 days	Disaster Relief Aid Management
223.	6295	4 days	Disaster Recovery Fund Management
224.	6296	4 days	Report-Writing and Negotiation Management Procedures
225.	6298	4 days	Sustainable Tourism Management
226.	6299	4 days	Smart Meter Utility Management Procedures
227.	6300	4 days	Smart Meter Electricity Management Procedures
228.	6301	4 days	Risk Assessment Management
229.	6302	4 days	Urban Development Management Procedures
230.	6303	4 days	Logistic Center Management Procedures
231.	6304	4-days	Credit Card Fraud Prevention Management
232.	6305	4-days	Emergency Relief Management Procedures
233.	6306	4-days	Corporate Leadership Management Procedures
234.	6307	4-days	Leadership and Succession Planning Management Procedures
235.	6308	4-days	Business Operational Management
236.	6309	4-days	Business Development Management
237.	6368	4 days	Supermarket Supervisory Customer Service Management
238.	6378	4 days	Government Staff (Employees) Supervisory Management
239.	6399	4 days	Call Center Supervisory Management
240.	6437	4 days	Production Supervisory Management

No.	CK	Duration	Course Name
241.	6466	4 days	Correctional Department Supervisory Management for Middle Managers and Supervisors
242.	6508	4 days	Correctional Department and Supervisory Management for Managers and Supervisors
243.	6642	4-days	Supervisory Management for Regional Airport Managers and Mid-Level Managers
244.	6643	4-days	Supervisory Management for Regional Airline Managers and Mid-Level Managers
245.			
246.			

## COHEN & KLEIN CONSULTING, INC.

MAIN OFFICE: 8362 Pines Boulevard

Pembroke Pines, FL 33024

TEL: 954~731~6340 | FAX: 954~731~6606 | collect@gate.net

NEW YORK OFFICE: 30 Wall Street, 8th Floor

New York, NY 10005-2205

TEL: 212~709~8026 | FAX: 212~943~2300 | www.cohenandklein.com