

Compensation Statement - Effective 6/01/2023

Deloitte cares about you. That's why we deliver competitive compensation and rewards - so you can thrive financially. This statement provides an overview of your **total compensation for Fiscal Year ("FY") 2023** (the period from 6/01/2022 to 5/31/2023), including any salary changes, variable bonus and additional awards you may have received during the fiscal period ending 5/31/2023 **and** your new salary as of 6/01/2023.

Personal Summary

| | |
|-----------|----------------|
| Name | Prajjwal Tawri |
| Business | CONSULTING |
| Job Title | XIN-DC Analyst |
| Office | Bengaluru |

| Salary Summary | | Variable Bonus | | Additional Awards Received | |
|--|--------------------|--|--------------------|---|-------------|
| Current Salary 5/31/2023 | INR 600,000 | 2023 Target Variable Bonus Range: | 0% - 10% | Reward Excellence Received 6/01/2022 to 5/31/2023: ⁽⁴⁾ | INR 10,000 |
| Salary Change / %: ⁽¹⁾ | INR 97,500 / 16.3% | 2023 Variable Bonus processed through India Payroll/ %: ⁽²⁾ | INR 60,184 / 10.8% | Joining Bonus Received: ⁽⁵⁾ | INR 100,000 |
| New Salary at beginning of FY24 6/01/2023: | INR 697,500 | 2024 Target Variable Bonus Range: | 0 - 10% | Total Additional Awards: | INR 110,000 |
| Your new salary effective June 1, 2023 is INR 697,500, a change of INR 97,500 / 16.3% since June 2022. | | 2024 Potential Target Variable Bonus: ⁽³⁾ | INR 0 - INR 69,750 | Total Additional Awards: | INR 110,000 |

Your total compensation including your Previous Salary, Variable Bonus plus Additional Awards and Bonuses (if applicable) received in FY23, was INR 770,184*.

Compensation Statement - Notations & General Definitions

The notations and general definitions, if applicable, below link to the detail in your compensation statement.

| Salary Summary Detail | Variable Bonus | Additional Awards Received |
|---|--|---|
| 1) The Total salary change includes all adjustments made to the salary. The salary change amount and percent calculation includes car lease rental, if any. | 2) Variable Bonus percentage is calculated on the prorated Salary & Annual Car Lease Rental. 3) Potential Target Variable Bonus represents minimum and maximum amount of the Target variable bonus range (includes Car Lease Rental, if any for calculation). | 4) Reward Excellence Awards include Spot, Applause and Outstanding Performance Awards received beginning 6/01/2022 through 5/31/2023 and Vantage points received beginning 10/1/2022 through 5/31/2023, and excludes any tax gross-up made. 5) Joining Bonus received in the last fiscal year. |

General Definitions:

Salary : considers relevant skills, level, historical and current performance and should align closely to similar peers

Salary Change: merit, promotion increases and market adjustments, if any

Variable Bonus/AIP Awarded: variable discretionary component for eligible job levels that reflects Firm/Business financial and individual fiscal year performance and incents future strong performance

Reward Excellence Last Fiscal Year: Spot, Applause, Outstanding Performance Awards, and Vantage points received in last fiscal year

Additional Awards Received: generally populated when special payments are issued

Total Compensation*: salary prior to 2023 annual cycle + Variable Bonus + additional awards (Excludes car lease rental and AIP processed through US payroll for ST/MT and LT assignments, if any)

New Salary* : does not include Car Lease Rental, if any

Your [performance dashboard](#) includes any applicable performance indicators (i.e., your impact made this year, including snapshot summaries, metrics, and compliance) that may impact your overall compensation.

Variable Bonus payout is subject to professionals being active on the payroll as on the disbursement date (5/26/2023).

In addition to Base Salary and Variable Bonus, Deloitte's Total Rewards package includes a number of other financial and non-financial benefits. Please be sure to go to your [Benefits](#) card on Talent on Demand to review the key components of your Total Rewards.

Amounts represented above are at 100% work schedule and actual salary may vary depending on the current work Schedule of the employee.

For questions about this statement, please contact the Call Center using the "Have a question" link on the [Talent on Demand](#) portal.