



PRODUCT

All

MANAGER

All

OFFICE LOCATION

All

REGIONAL OFFICE LOC...

All

sector

-

emplo...

entert...

finance

marke...

medical

retail

services

softwa...

# SALES PERFORMANCE INSIGHT OF TECHSPHERE SOLUTION'S SALES TEAM

\$18.2M

Total Revenue

\$10.58M

Revenue Win Rate

10M

Sum of close\_value

14M

Sum of sales

2.07K

Average Revenue

8800

Number Of Leads

4.24K

Total win rate

37

Avg Deal Cycle Time (Days)

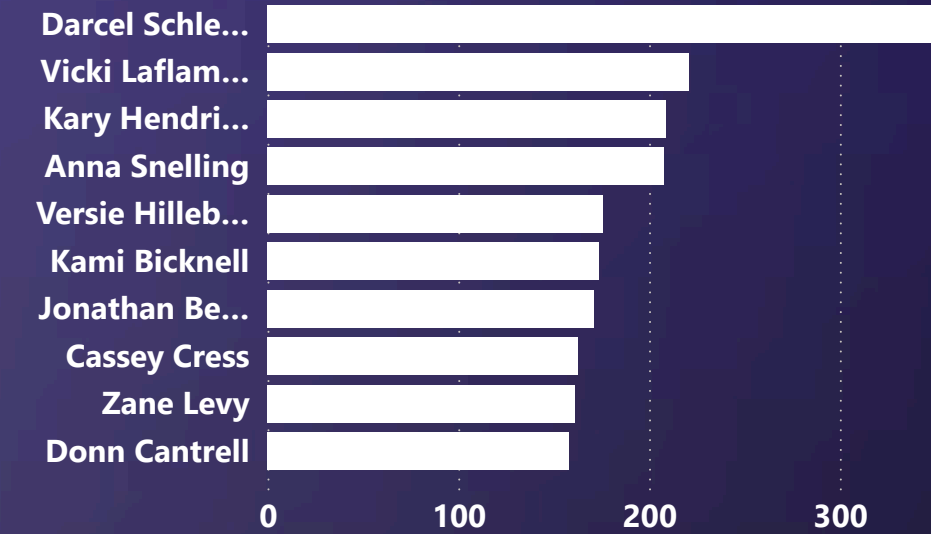
Revenue Win\_Rate by manager



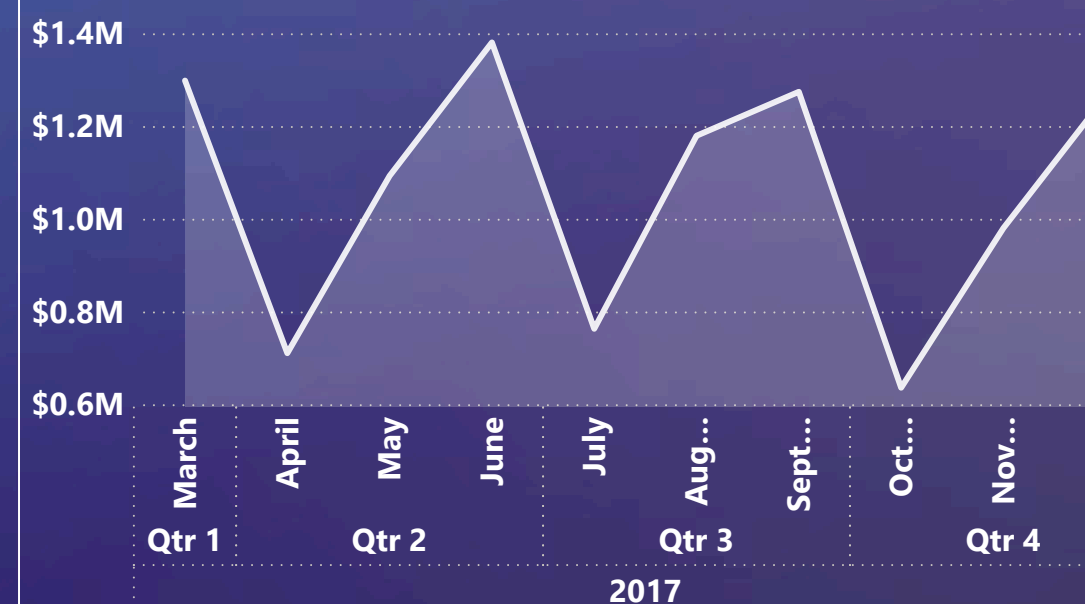
Revenue Win\_Rate by product



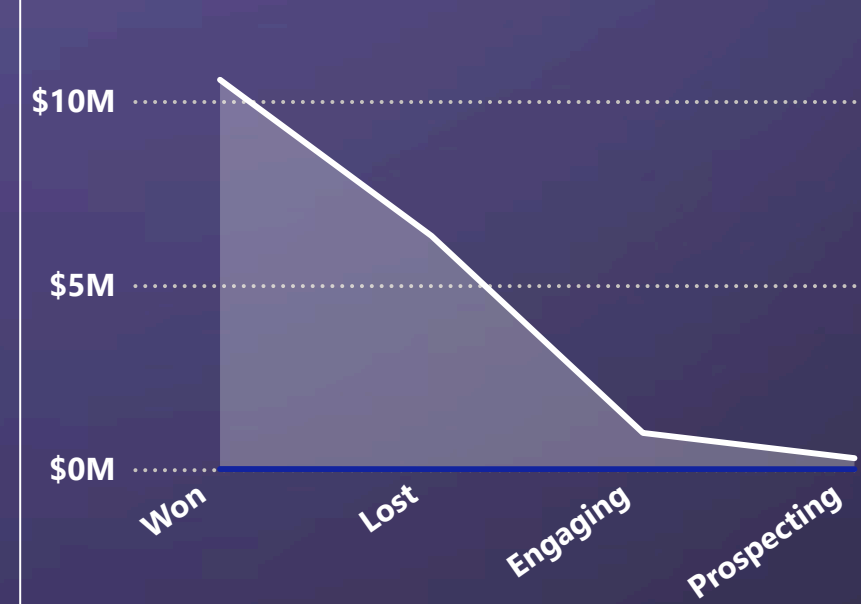
Sum of win\_rate by sales\_agent



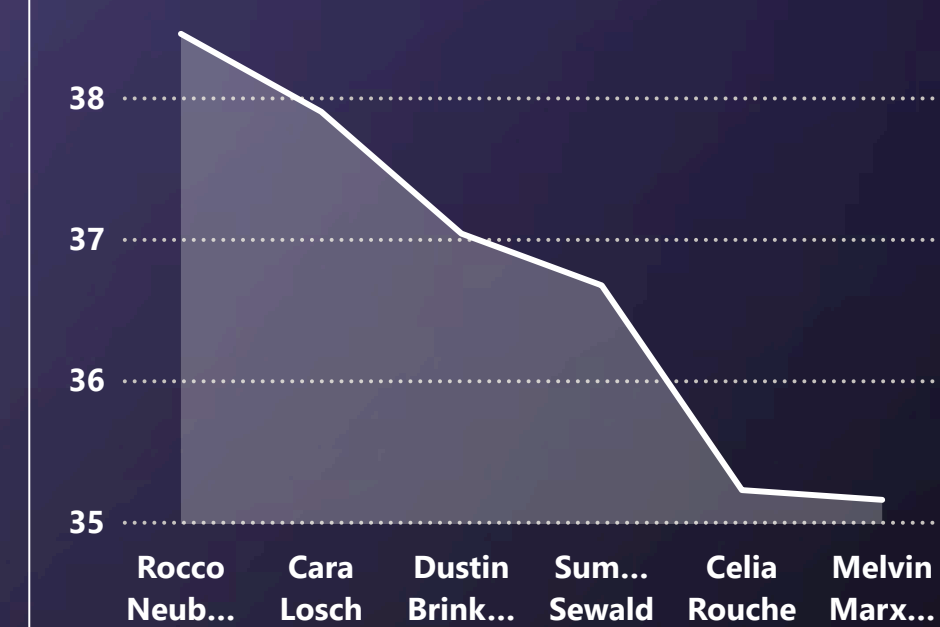
Revenue Win\_Rate by Year, Quarter and Month



Sum of revenue and Sum of win\_rate by deal\_stage



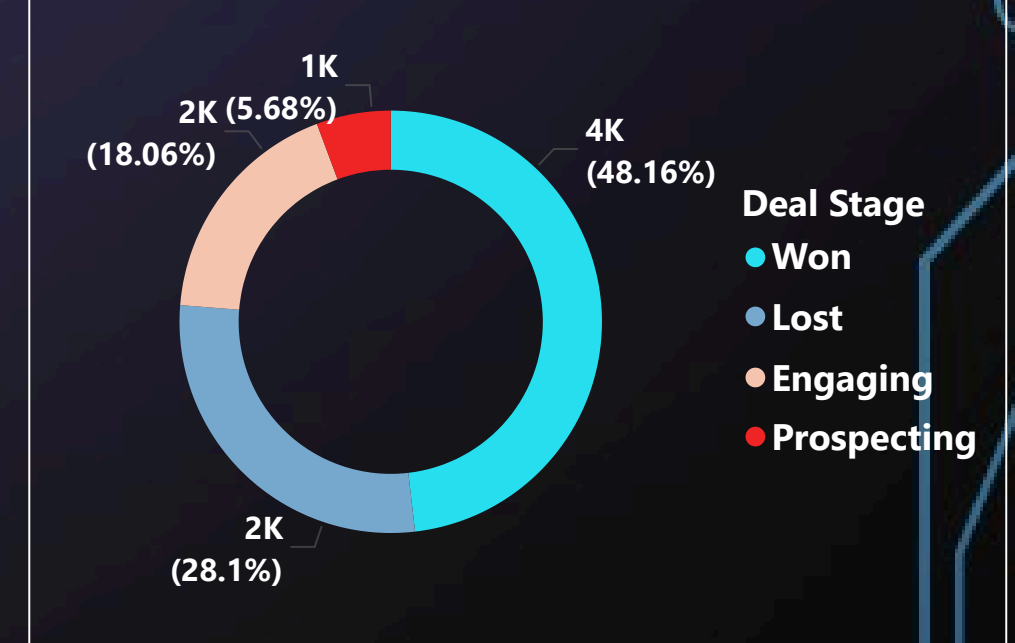
Avg Deal Cycle Time (Days) by manager



| sales_agent         | Total win_rate | Sum of sales |
|---------------------|----------------|--------------|
| + Darcel Schlecht   | 349            | 821565       |
| + Elease Gluck      | 80             | 682361       |
| + Anna Snelling     | 208            | 677658       |
| + Markita Hansen    | 130            | 655047       |
| + Vicki Laflamme    | 221            | 632304       |
| + James Ascencio    | 135            | 614572       |
| + Cassey Cress      | 163            | 607402       |
| + Marty Freudenburg | 122            | 567892       |
| + Corliss Cosme     | 150            | 524845       |
| + Kary Hendrixson   | 209            | 515449       |
| + Gladys Colclough  | 135            | 509590       |
| + Hayden Neloms     | 107            | 486908       |

| sales_agent        | Revenue Win_Rate |
|--------------------|------------------|
| Wilburn Farren     | \$128,672.38     |
| Rosalina Dieter    | \$181,883.27     |
| Rosie Papadopoulos | \$193,687.78     |
| Elease Gluck       | \$206,367.22     |
| Cecily Lampkin     | \$220,947.19     |
| Marty Freudenburg  | \$230,990.23     |
| Niesha Huffines    | \$232,800.21     |
| Moses Frase        | \$246,173.39     |
| Garret Kinder      | \$246,661.11     |
| Gladys Colclough   | \$268,441.91     |
| Boris Faz          | \$278,413.24     |
| Lajuana Vencill    | \$279,876.44     |

Number\_Of\_Leads by deal\_stage



37

Avg Deal Cycl...

4.2...

Total win\_rate

8800

Number\_Of\_L...

- manager
- ▼
- Summer Sewald
- Rocco Neubert
- Melvin Marxen

- sales\_agent
- ▼
- Zane Levy
- Wilburn Farren
- Violet Mclelland
- Vicki Laflamme

Average Revenue by office\_location

