

## DCT – Timeline

- 1889 Colonial Sailing Co DCT + A Turnbull (brother \_ Capt Munro (time of steam so not hugely successful) (1899-1902 -2<sup>nd</sup>)
- 1894 (Oct) Founded /David Clarkson Turnbull –Grain & Seed Merchant  
First client – Mr Talbot - Kingsdown
- 1896 DCT back to England – contact with Cape Town – started shipping oats to Sth Africa Boer War
- 1897 Chartering of ships to bring trade to Timaru (Davidson article)
- 1900(pre) some stevedoring
- 1900?? Purchase of barquentine – La Bella – cargo Australia/Pacific
- 1901 Bought brick store – led to wool dumping business  
Acquired local sub-agency several shipping companies – eg Federal Line, the NZ & Africa Steam Ship Co , Tyser Line (later merged with Commonwealth & Dominion Line = Port Line)  
Wool dumping started – bought water powered hydraulic ram – double bale
- 1902 Own building built
- 1904-1969 Sailing Co – basis for Canterbury Steam Ship Co – worked coasts NZ known as “black line fleet” –DCT Timaru agents
- 1920 Agents for Port line
- 1934 Agents for Blue Star Line
- 1942 CSSC ships – seconded for war – Storm only one working  
First Meeting of Directors - restructure of Company structure  
Sid Alan Shrimpton – Secretary  
DC – Managing Director & Chairman of Board
- 1943 (Feb) Hugh began work
- 1945+ After war new wool dumper purchased
- 1946 CSSC – ships all back
- 1950 Noel Stray starts as office boy
- 1951 **4 Dec – DC Turnbull dies**  
Russell Robert Turnbull – become Managing Director. Chairman of Board  
Richard Turnbull becomes Director
- 1950-60s Hey day of Coast shipping – 4/5 coastal ships in a day
- 1950s Northern Steam Ship Co start sailings Timaru & Dunedin – DCT agents
- 1951 Waterfront strike – Carty steamship Co - - manned by officers/volunteers maintained communication between 2 islands,

	carrying essential supplies/foodstuffs when other vessels immobilised
1954	Sid Shrimpton resigns as Secretary of Co – T H Turnbull becomes Secretary Peter Weith starts (eventually Peter & Noel end up managing the overseas and coastal shipping – Peter expert in loading meat; Noel looked after coaster & loading bulk grain into oversea vessels)
1955/56	DCT control of Dunedin Tapley Swift (90% DCT 10% Port Line)
1957	Change to way meat bought & sold no longer bought in bulk by govt
1960s	Grain shipped in bulk
1962	Aramoana begins interisland runs (by 1974 – 4 govt owned rail ferries running)
1960s (mid)	coastal shipping under stress – Cook Strait Ferries – made it hard to compete with low freight rates of NZ Rail - Also fuel costs/cargo handling charges beginnings of containerisation made it difficult
1966	Richard Turnbull resigns as Director T H Turnbull becomes Director RR Turnbull resigns as MD Dick Davidson MD
1969	United Steam Ship Co integrate Holm Line & CSSC (CSSC stop operating) A Hubbard on as Director
1967	Opening of all weather meat loader
1970	DCT buy Port Line Tapley shares – 100% DCT Drought – 10% increase in costs for year – why?
1971	Good year for trade in G & S
1977	Timaru Wool Dumpers Ltd – joint Dalgety's P & P & DCT (by 1994 – 72% DCT)
1977	Wilhelmsen Line – Norway Transatlantic Line – Sweden East Asiatic ships – Denmark co's combined formed Scancarriers – lge roll-on roll-off vessels to Timaru - Containers – led shift in emphasis – trade moved to Port Chalmers & Lyttelton – Timaru left to handle meat – cos of allweather meat loader
1978	CSSC folded

Arthur Turnbull a Director

- 1980 Bill Farthing – 1<sup>st</sup> Manager Grain Dept
- 1981 Davidson resigns a MD but still Chair of Directors  
THT – MD
- 1984 Noel Stray – Sec  
Noel a Director
- 1985 Davidson retires from Chair of Directors – remains Director  
THT – CD & MD
- 1986 Peter Weith – Director of Tim Wool Dump – no longer Davidson  
new wool dumping machine – compress 3 bales
- 1988 N Stray resign Sec  
Andrew Gerald Turnbull Secretary
- 1990 NZ Linen – Issues with  
Davidson resign as Director  
THt stand down as MD  
Andrew becomes Director  
*Challenge Wool Share – Timaru Wool Dumpers purchased???*
- 1991 Shareholders wanting to know what happening re NZ Linen – impact  
Loaning \$ to Clients as better rate of return than if Turnbull deposited in bank  
Tim Wool Dumpers going well  
Pallet Lifters being considered for Turnbull Stevedoring – not really enough work for them  
Tim Wool Dumpers doing well  
TSSA – redundancies
- 1997 Reduced profit – difficult trading conditions  
Turnbull Stevedoring hard year – new agreement with watersiders make it better  
Noel Stray retired – still director  
Hard times – reduction in port activity  
Farming community problems
- 2001 purchase Central Grain Ltd – production of stockfeed  
Stevedoring still making profit but lack of ops  
Grain dept ok - - drought impact  
Comment in Chair Report – past 10 yrs traditional business drastically reduced – Andrew – looking at new ventures
- 2002 Busy year buoyant ag sector 45% increase profit

Tapley – op profit doing ok – down to one man office + help from Tim office

Turn Steve Ltd small profit – but redundancy to pay – expectation resurgence in prot so will increase profit

Port Dairy Stores Tim Ltd - 50% int – active yr lead to expanding storage area to 16,000 tonnes milk power (HH leave them)

Central Stockfeed (old name Central Grain) – small profit – upgrade of plant – increase production

G & S active year

Farm Financing Service doing well

Shipping Dept. struggling – but more going on at Port expected to see more positive later

Staff at 6 in office – all pitching in ‘shipping manager doing seed mixed & the grain clerk doing stevedoring supervision’

Tough year ahead – slowdown in ag sector apparent

Small reduction in operating cost + increase in shipping rev but still lower profit

2003

Mixed Bag

DCT – solid

TSS – profit

Tim Wool Dump – wool dumping down wool flows down – shortfall from wool storage

Restructure of dumping op – put into Carty Wool Dumpers Ltd 50/50 DCT & Ferrier Wool Scours Ltd – more wool therefore through dump

TWD – remained as pure storage op

Central Stockfeed – ok – but wrote down stocks of milk powder on hand – collapse of milk powder prices

Traded ok but facing difficult year as rapid decline in stock value making supplementary feeding marginal

Turnbull Stevedoring 80% owned – hoping to break even

Port Dairy Stores 50% owned – above expectation

PrimePort Tim – well

Softening economy over next year

Dealing with probs of subsidiary Co's expect better results next year

But tempered by lack of confidence in rural sector & falling interest rates

2004

Solid year Co & Assocs profits

Stevedoring small profit – redundancies

- Central Stockfeed small profit – not reached necessary volume to justify the investment but side benefits gained for parent Co – grain sales to CSF & access to wider mkt  
 Future hard to predict – ‘High exchange rate make specialist seed crops less viable, competition for land is limiting amount of cereals planted & wool flows constantly changing’  
 Holdings in port area ripe for redevelopment increase in int rates net advantage  
 Profit for 2005 will be lower than 2004 – challenge to make gap small as poss.
- 2005**  
 Andrew Turnbull Chair Report  
 Profit slightly down  
 All Cos profit bar Tim Wool Dump  
 Dumper badly affected by decision by Alliance to consolidate their slipe sheep wool op in Dunedin leaving 1 store empty for big part of year – used by Ravensdown for fertiliser  
 Murray Duff ex PGG staff member starts – lots of experience of field rep – brought new clients with him  
 Merger of PGG to Wrightsons – brings opportunities  
 Rob McKinney retired worked 44years in shipping dept  
 Needing rainfall between March & spring + find permanent solution to surplus capacity at TWD
- 2006**  
 improved results  
 Growth  
 Small growth TSS Turnbull Stevedoring CSF  
 TWD – broke even  
 Carty wool Dumpers ok  
 Port Dairy Stores – good year – profit reduce next year as borrowing cost so can freehold land  
 Rob McKinney dies
- 2007 Beginning of GFC**  
 Similar result to 2006  
 Parent Co growth  
 CSF loss – major customer gone – high feed costs due to weather + increase in rent  
 TWD – ok – but PPCS major customer  $\frac{1}{2}$  volume of wool – cos exporting skins not slipe  
 New tenant for vacant space  
 Tap Swift up – due to cruise ships  
 Bill Farthing retires –

- Craig Smith G & S manager  
 Need another Field Rep  
 Arthur Turnbull retiring as Director  
 Expectation that 2008 be consolidation year  
**2008**  
 Normal patterns in ag turned upside down in last year – rapid increase prices for dairy grain & fuel + fertiliser  
 Co exposure to pork industry prices - increase in feed costs – need for prudence  
 Still good year – improved performances from  
 Main Co Tap Swift/ Stevedoring  
 CSF – loss  
 TWD – affected by export of green hides – made loss shld be reversed with more wool & non-wool storage  
 Upgrade of office  
 New field rep – with wide client base – take full year before benefit seen  
 Lower div – conserve cash to fund greatly increase stocks & debtors  
 Grain prices up 60% & chemical prices up  
 Conservative approach needed
- 2009**  
 Volatile mkt/currency & economic position  
 Surprisingly good year  
 Ag div excellent year – impact of high prices for grain + Colin Struthers & new clients doing well  
 Carty wool dumpers – small loss – decision to sell tri—pack press to Geelong & wind down Co  
 Pork sector – improved but hit with swineflu & radical vegetarians  
 Signs of recovery – customers not using sow crates good position to rebrand  
 Farming year – most difficult since 1990s – wet weather impact harvest – large part barley crop & dairy price below level where supplementary feed worthwhile.  
 Stock surpluses & world economic situation make hard to predict future need careful management  
 Staff determination & strong client base – “the top priority during this downturn in the economy is supporting both & maintaining our position in the market.”  
**2009**  
 Craig Smith Director  
 Craig had brought growth to G & S – made profit in own right – 1<sup>st</sup> time in many years

2010 Weathered downturn reasonably well so far  
Profit down 12% on 18% decrease in turnover  
Gross profit margin improving mainly due to decrease in price of grain  
Cost of running Co increased – doubling cost of debt servicing  
Liquidity in ag national problem  
Contraction of bank lending therefore firms picking up shortfall  
Grain trading hard – poor quality grain to people who didn't want it – chased every op so did ok  
Shipping agency revenue down in Tim & Dun  
Stockfeed & storage hard year – losses  
Few contracts for calves – impacted stockfeeds  
TWD tenant collapsed – therefore loss income - space re-let  
Extra staff member to animal nutrition side strengthen business  
Slipe wool storage still hard – freezing cos struggling to adjust to falling stock no's  
Main Co – down on small seed trade all but evaporating  
International trade improving but too late impact this coming season  
Impact of ETS – on crop farmers cost increase in fuel some chemicals and nitrogen fertiliser  
2<sup>nd</sup> wave of recession caused by lack of cashflow among producers just starting to bite rural communities  
Take another 6 mths before flows through to larger centres  
Positives: - now oldest firm in country surviving cos stuck to what we know  
PGGW – largest competition – lost way needed recapitalising  
Elders Pastoral lost huge amt  
Annett G & S brought by CRT  
“Our place in the local industry has been enhanced, at no cost to us, by these events”  
3 full time reps \_ Craig co “credible option for arable farmers, grain users & suppliers' only independent trader in area

(Stevedoring last mentioned 2006 – just had staff on casual basis – gradually wound down finished xmas 2013)

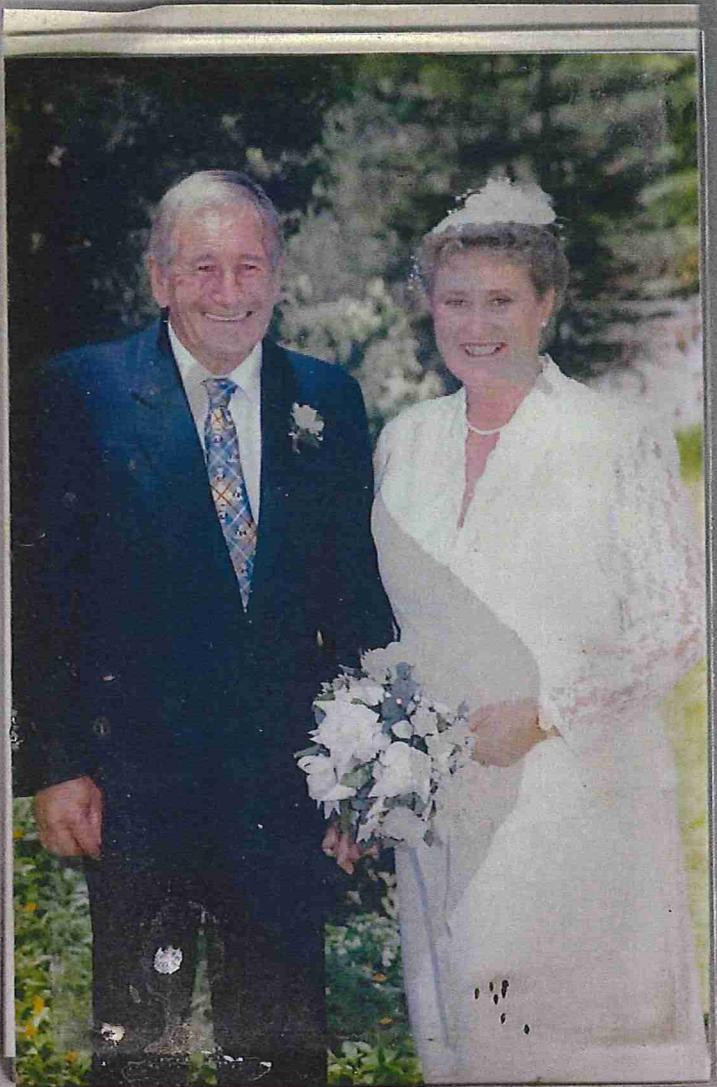


- 00:00 [Recording Identification] (In the background outside bird noise can be heard.)
- 00:20 Dereck George Talbot, 21 July 1949, Edward John Talbot 9 May 1941. **John:** Talks of Great Grandfather George Talbot being first client of D C Turnbull. Gives location of Talbot farm.
- 01:55 Brief history of original Talbot farm. Story of how John's father (George) took over the farm. Story of how John's father got his chequebook through DC.
- 04:35 Comments that George worked in partnership with his father John Stanley. Explains how worked their accounts through Turnbull's "they were our bankers basically". Mentions Turnbull's being agents for British Traders Insurance Co – machinery – property insured by State. **Dereck:** covered crop insurance. **John:** mentions Gerry Wilson being the insurance boy – laughs at memory of his drinking. Tells story of meeting Gerry Wilson in retirement home.
- 07:40 **Dereck:** Jack Keene. **John:** Memory of staff when first involved with Turnbull's. Cyril Coxhead – Manager grain – used to come duck shooting on their property. Comments on etiquette – grandfather called him Cyril, John's father always called him Mr Coxhead. At time of Cyril's retirement Russell Turnbull Manager, Dick Davidson Shipping Manager. Memory of visiting Cyril at hospital. Memory of Jack Keene taking over from Cyril.
- 09:20 Mentions Alan Blakie being on road then going into office – Russell Wakefield started on road. Mentions Russell's send off – "Russell could sell sand to the Arabs."
- 10:05 Brief memories of DC. Mentions friendship between DC and Great Grandfather turning sour. "A real gentleman, not doubt about that, like Hugh, Hugh's a real gentleman..." Mentions Russell being different.
- 11:30 1965/66 – time that John started his dealings with DC Turnbull. John on farm until 1978 when Dereck took over.
- 12:50 **John:** explains why the family stuck with DC Turnbull – "they rescued the place". Explains the working arrangement with DC Turnbull.
- 14:35 **Dereck:** "They saved the farm once then they saved the farm with me." Explains how Turnbull's stood by them through the tough times in the 1980s.
- (In follow up conversation with Dereck he explained why he went offshore for backing. Dereck went off shore for loan as things turning pear shape (interest rates had been going up since 1970s) – father didn't want to sell farm – farm adviser told them to get farm valued — farm adviser said there were off shore loans –as result of Labour Govt deregulation of financial markets. So looked off shore – National Australia bank facilitated loan got much lower interest rate – but then currency went against them – National Australia hedged it the wrong way so loan brought back on shore – and interest charged at 25% on a 90 day bill.)
- 16:45 Talks of the pressure put on by the banks for them to sell up. Memory of Hugh's support during this time. Tells of lawyers involvement with keeping bank from selling them up. Tells of selling land to get out of trouble – Paul Talbot bought it. Mentions became lifestyle farmer as a result. Hugh said

- “Dereck, Talbots have always lived on Talbot Rd and they will continue to live on Talbot Rd.”
- 18:50 Comments Hugh stopped him going mad. Talks of managing to survive – “I just can’t say enough about Turnbull’s.” “It was all just done on a handshake.” Talks of size of overdraft yet never had any security over the property. Mentions family like feel to it all. “Turnbull’s were a part of the Talbot’s lives.”
- 20:25 **John:** Reiterates how Turnbull did the same for John’s father in supporting them. **Dereck:** without Hugh would have gone broke. Talks of the pressure banks put on them. **John:** Mentions Hugh and George Talbot being good mates. Clarifies didn’t socialise together – although at George’s 90<sup>th</sup> birthday – Hugh and Jack Keene there.
- 22:18 **Dereck:** tells of Hugh coming and chopping firewood with Dereck and having a yarn during the really hard times. **Paul:** Memory of Hugh coming with a bottle of beer for a chat. **John:** Prior to 1980s the farm had been profitable. Story of one time when George going to another firm to sell seed as got a better price. Tells of DC’s reaction.
- 24:30 **Dereck:** Tells of Hugh’s loyalty to his staff. **John:** Explains how Turnbull also benefited from their association. **Dereck:** Further talk of how the relationships worked. **John:** Talks of lambing cheque always went to Turnbull’s.
- 26:55 **Dereck:** continues to reiterate the support of Turnbull. Tells story of how they got a new car through Turnbull’s.
- 28:00 **Paul:** Begins to tell his story of association with Turnbull’s. Mentions knew Hugh but dealt more with Andrew. Explains how he farmed and worked. Tells story of how Andrew offered funding for a new truck. (Unsure of what sound is going on in the background) Tells of Andrew giving him the loan without security. Tells of stronger loyalty as a result of that.
- 31:40 Explains how they ran the accounts. Talks of still dealing with Turnbull’s today. **John:** Tells of Duffy, current Turnbull rep, being out the other day and how Paul sent sales his way. **Paul:** Tells of introducing new clients to Turnbull’s.
- 33:20 **John:** Talks about the very early history of the farm – 1870. Talks of changing use of land on farm he visited in Australia. John’s grandfather gave up on grain growing which led to financial trouble. John’s father, George, got back into grain growing.
- 35:35 Ran about 700 ewes – got 750-800 lambs a year. Tells of farming cycle – with store lambs. Explains what happened to their wool. Mentions how huge the wool dumping was. Talks of seeing huge amounts of wool waiting to be dumped.
- 37:10 **Dereck:** tell of working in the shipping department of Dalgety’s. Recalls how big Turnbull’s shipping department was in comparison. Mentions that all changed now, but kept hand in the port.

- 38:25      **John:** Talks of in their heyday had thousands of dollars sitting in Turnbull's. Talks of not being paid interest but weren't charged interest either. Memory of how his father would occasionally take surplus money out to use. **Dereck:** Explains how they act as banker for them.
- 40:25      **Paul:** Talks about how Turnbull supported them as they changed the farm to dairying. Comments on how big a help it was. **Dereck:** "They never used you like a bank did..."
- 41:20      **John:** Memory of Turnbull's being up with the play with regard to latest variety of seeds and grains. **Dereck:** Talks of barley being exported. **John:** Talks of how in his day there was no money in growing wheat – all handled by NZ Wheat Board – explains briefly the ins and outs of commission. More dollars for Turnbull's in barley as they were buying and selling it. Further explanation of how contracts worked.
- 44:35      **Paul:** no grain grown now on the farm to be sold off. **Dereck:** explains why diversified into deer farming. Memory of Andrew's response to that and story of giving Paul a hard time about going to dairying. Memory of how Andrew would leave messages on their invoices.
- 46:10      **Paul:** "Andrew was a real character..." **Dereck:** "he had a wicked sense of humour." **Paul:** talks of the shock of Andrew's death. **John:** mentions how things have changed since Andrew's death. **Paul:** talks about what it is like dealing with Turnbull's now. Still deals with Turnbull's 100%. **John:** comments that he didn't feel that things would have changed if there was another Turnbull to take over the business. **Dereck:** comments on Andrew's involvement with Port and with Hilton Haulage.
- 47:55      **Dereck:** "If it wasn't for the Turnbull's we wouldn't be here." **John:** "and that goes back to Jack's day..." **Dereck:** comments they're just one family will be other families that they have helped.

**End of Interview**





A color photograph of a middle-aged man with short, light brown hair, smiling at the camera. He is wearing a bright red, short-sleeved t-shirt. On the front of the shirt, there is a white, hand-drawn style speech bubble containing the text "NO WORRIES !!". The man is standing in a grassy field with some small white flowers to his left. In the background, there are trees, a fence, and a few buildings under a clear blue sky.

NO WORRIES !!

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- 00:00 [Recording Identification]
- 00:25 Matthew Peter Mayo. Born 7 November 1971 in Timaru. Brief account of growing up in Timaru. Schooling.
- 02:31 Explains how had worked at IRD in holiday times – understood there would be work there for him when left school. Lists school subjects. Contracted at IRD for nearly a year after that looking for work – end of 1990.
- 03:56 Explains how he got the job at DC Turnbull. Answered advert for shipping clerk. Interview with Noel Stray and Andrew Turnbull. Describes interview and why he thought he got the job.
- 05:40 Talks of not knowing anything about company but did some research. Memory of people telling him if he got the job he would be there for life. Heard that things were a little more relaxed at the company than at ird. Memory of coming into office for the first time. “pretty old and decrepit building and everybody all these old men had tweed jackets and things on...” Talks of interview being relaxed.
- 07:10 Memory of first day of work. Runs through each person in the office Peter Weith, Noel Stray, Colin Wiberg Rob McKinney in shipping. In Grain Ross Hall??? & Bill Farthing. Andrew Manager. Andrea Bailey office girl, Ron Rogers – helped Andrew with accounting. Storeman Neville Watson – hardcase.
- 08:34 Brief description of technology in the office when he started. Clarification on how different it was than the ird office.
- 10:00 Continues to describe his first day of work and the role he was to have. Help Colin Wiberg for a start. Describes work for NZ Line Shipping – container shipping co that Colin in charge of. Comments on how much of it was a learning curve at the beginning. Memory of Noel Stray talking to him about the flexibility of the office working environment. Work long hours when busy but when not busy can head off to golf for afternoon. Compares it to job at IRD.
- 12:15 Comments on the structure of the company at the time. Explains role of Noel Stray and Andrew Turnbull at the time. Comments thought Andrew brought in to computerise the firm. (begin to hear train shunting in background) Reflects on development of Andrews role.
- 13:45 Explains how he knew what was going on in other departments as expected to help out where needed. Talks of helping Neville Watson out in seed store. Tells of encouraging the change in the way the seed was stored. Memory of going with Colin Wiberg onto Russian ship. Mentions being nervous.
- 15:00 Stopped interview while train going past.
- 15:15 Memory of Russian Captains drinking habits. Tells of having to drive Colin home on the odd occasion.
- 15:45 Continues description of his role – office junior for first 3-4 years. Helping Andrea out. Helping Andrew. Main duties help Colin with Russian trawlers. When had meat loaders – helped Robert out. Graham Morris down on wharf – learn his job 1993/1994 unsure of date.
- 17:20 Explanation of how meat came into the meat loading shed and loaded onto the ships.
- 18:20 Memories of the gradual computerisation of the office. Reaction of older staff to computers. Description of how Noel and Peter worked.

- 20:20 Memories of out helping in shed. Laughs at still wearing tie while working with the seed. Explanation and description of Peter's, Noel's and Rob's role. Describes Noel's ability to always order just the right amount of meat for loading.
- 24:10 Further explanation of Peter's role with stevedoring. Memory of Peter and Noel always walking around with bits of paper in their pockets. Memories checking loads in holds of ships – inadequately dressed. Comments on change in health and safety standards.
- 26:00 Explanation on the process of ordering of meat for the meat ships. Ordering meat on behalf of ship charterers – PPCS & Alliance. Turnbull – order the meat in, quantity of meat to be loaded and plans for loading of meat on ship. Talks of how amazing Noel and Peter were. Comments on Noel & Peter's personalities.
- 28:00 Clarification on what other things going on in business – loans for farmers and insurance. Comments on he gained knowledge in all sides of the shipping business at Turnbull's.
- 29:15 From Office Junior – Graham Morris – labour allocator for stevedoring co. Matt learned his job. Description of allocating watersiders to jobs. Tells of having 43 employees. Explanation of Waterfront (Control) Commission breaking up in 1989 – ports privatised. Turnbull Stevedoring and Timaru Cargo Services came into being and split men between them.
- 31:05 Explains the process of payment of idle time for wharfies. Wharfies working on the side while idle. Talks of how things were set up by the time he started. Approximately 40 men – explains how had inter-hire agreement with Timaru Cargo when needed more staff. Bulk meat vessels – some bulk grain + banana ships, ScanCarriers then the Nedlloyd ships – the move to containerisation.
- 33:25 Description of his new role down at the wharf. Labour allocating and payroll. Manual system during week and then process through computer. Talks of Graham Morris having worked at the Commission – talks of how thorough he was and taught Matt how to do the payroll well. Brief description of payroll system.
- 35:45 Runs through hours worked. Comments got away for game of golf if no ships in. Explains the system of allocation of jobs and how balanced with what watersider had earned.
- 38:04 Describes amenity block where they worked from on the No. 1 extension. Explains had four stevedoring foremen – two employed by DC Turnbull and two employed by Turnbull Stevedoring. Explains role of foremen.
- 39:20 Explains Chief Officer had final say on how ship loaded. Plans made by Peter & Noel. Ship get a copy of plan and Chief Officer check all ok then foreman load according to the plan. Description of meat ship loading plan. Containerisation means it is very different today.
- 40:53 Runs through typical day. Explains decision for ordering men for overtime have to be decided by 11am. Foremen in radio contact – two way hand held radios – Matt would let them know if needed to order crew for overtime.
- 42:45 Explains how the decision would be made as to whether overtime was needed. Recalls a time of incentivising getting a job done quickly so ship could get away on tight schedule.
- 44:30 Explanation of foreman's role in supervising men to ensure doing job properly. Describes ways watersiders would "play games" – ways to get an extra break.

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- 46:20 Recalls how he got on with various watersiders. Reflects that reputation for being “rough and tough” changed after 1989. Skilled men and paid well.
- 48:00 Summary of his job. Interaction between Noel Peter and Union – talks about being stuck in the middle. Comments it could be difficult at times. Memory of standoff on a bulk ship when foreman did a job that was a watersiders job and nearly ended up with a stop work situation.
- 50:40 Talks of things improving a lot. Comments of people knew their place. Memory of Peter Groot – Dutchman and his relationship with Andrew. Barry Bennet – one of the best crane drivers they had. Stayed working passed retirement.
- 52:20 Runs through the roles that the watersiders fill. Description of loading of ship. Mention of loading banana ships.
- 54:00 Talks about watersiders preferring some shipping lines to load than others as the ships gear could be better than others. Memory of accident down loading a ship – watersider badly injured – not a Turnbull watersider. Details Denny Scannell accident – fell off container. Recalls how Denny was only worried about his wife taking his flagon out of the freezer.
- 56:34 Comments on how staff are looked after if injured. Comments OSH not as strict back then. Recalls an enquiry over that accident. Comments can become complacent so accident shake everyone up.

End of Track

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- 00:00 [Recording Identification]
- 00:05 Matt's title was "Labour allocator". Explains how things changed on the wharf as containerisation took over. Gang needed previously especially on meat ships – 19-20 men with containers requirements less – 4-6 men. Had to change number of men employed. Recalls the process of employing watersiders as casual employees. Explains how his role as a consequence changed. – Closed office on wharf down and worked from Turnbull office.
- 02:15 Nedlloyd vessels – Graham planning for ship a week. Matt did allocation of labour and then help Graham. Talks of it being busy. Explains why wasn't too concerned about his own job. Comments staff ageing and he was new blood. He gained experience in a lot of different areas. An apprenticeship. Involved to a degree with the changes. Explains Noel's attitude to the change on the waterfront.
- 05:11 Explanation of the benefits gained for the exporters by containerisation. Description of Graham and Matt planning loads for container ships. Description of process of planning stacks – sorting them in rows of lights and heavies and discharge ports.
- 08:20 Talks of the Port Companies computerised plan system. (Pause while train shunts)
- 11:25 Recalls changes when Nedlloyd pulled out of Timaru. Talks about the changing of the staff over that time. Colin leaving and Matt taking up looking after agency. (Pausing again due to train)
- 13:45 Continues talking about staff changes. Matt begins to help Rob with the shipping agency side. Maersk ships come into picture 2001 (approx.) and Matt would help Rob out. Talks of Rob's sickness and Matt taking over the Agency side of things. Comments he is still in contact with Captain of his first ship. (pause for train)
- 16:10 Memory of going on board his first ship – tells of his friendship with Captain Prussing. Mentions Robert's death. Noel Stray had left. Ron had finished. Colin gone. Peter Weith had died. Andrea had left at some stage Joeline came in.
- 18:07 Comments on big change. Less focus on Grain & seed more on shipping then Craig Smith taken on and Murray Duff came onboard bringing new clients. Tells story of 200 litre of Roundup in the store. Thought Bill was offered retirement and Bill left. Focus moved over to the grain.
- 20:10 Recalls how he worked at the Wool Dump if he wasn't busy with shipping. Tells of learning to drive forklift. Talked about enjoying using the big wool press. Compressed three bales into one and a half. Wool Dumping staff worked quite separately. Barry Stringer retired and David Weith took over. Clarification on which David Weith Matt talking about.
- 22:50 Matt carried on doing agency work – all happening mid 2000s. Talks about the phasing out of stevedoring. When Maersk came in Port Co took up stevedoring and Turnbull's hired out waterfront staff to them. By end of 2000's only 8/10 staff. Foremen when changed made redundant. Comments some of watersiders went and worked for Port Co at time of change.
- 24:50 Explains what his role became. Turnbull became sub-agents more than agents. **Wilheims and Shipping, Oceanic in Auckland I????** Explains the role of a shipping agent. Liaison between vessel and the port. Ensure all documentation correct and dispersed to right place – immigration, quarantine, customs. Keep in touch with port over ships ETA. Need for stevedores. Going to vessel when in and talk to Captain and see what is required. Could take a crew member to Doctor or even to court.

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- 27:30 Memory of dealing with crew member at court and why at court. Comments aware that boats he has been involved with haven't been aware of abuse. Talks of the vibe that you gain when board ship whether it is a happy one or not.
- 31:30 Talks about why Russian ships there – chartering of Russian ships to fish for fishing companies. Comment more Korean ships now. Explains situation where he can be representing the charterer and the owner of the vessel. Sometimes owners will appoint an agent as well. Just work in with other agent.
- 34:10 Talks of need to keep abreast of changing statute. Tells quarantine story of one boat coming in with lots of crickets being on board.
- 36:00 Recalls how used to look after the banana boats – Chiquita bananas. Now done at Lyttleton. Explains how deal with one off ships that come in and need to make sure that they will pay. Some prepayment so can cover some of initial costs. \$20,000 - \$30,000 for boat to come in. Now just dealing as sub-agents don't have to cover the costs.
- 38:25 Recalls issues with language – particularly on Russian trawlers. Tells story of a month observing trip on Russian trip down in southern ocean. Memories of trip and how he got onside with the crew. Tells of working in the factory on the ship first – quality control. Describes his role in the factory.
- 41:15 Describes own cabin and how he set himself up. Chief Technologist & Captain – bosses – dealt with them. Story of vodka with the Captain.
- 44:40 Comments on the opportunity that it gave him and the understanding of what the crew go through and why they flare up when they land.
- 46:10 Tells story of dealing with Chief Engineer on containership having heart attack. Talks about going that bit extra to help. Took some crew up to Mt John. Tells of sharing Boxing Day with Captain of Maersk. Further talk about relations with crew.
- 49:50 Talks of being Shipping Manager and the development of working at Wool Store and learning how to work computer system that Andrew and another person designed early 2000s.
- 51:07 Clarification on the slowing down of the shipping agency and stevedoring side of the business. Explains how things have changed since the new port arrangement with Tauranga. Currently sub agents only. Matt explains the process of change as a result of Andrew's death. (pause for train)
- 53:25 Structural changes made – gone back to the grain and seed side of business. Matt offered the shipping agency side of the business – Mayo Shipping & Services Ltd. Also, operates the wool control system for the wool storage so contracted to do that. No longer officially employed by Turnbulls. Explains what jobs he still carries out – Central Stockfeed receipts and debtors. Lindsay now taking over.
- 56:05 Comments on the big changes and need to look at the structure of the business.

End of Track

Track 3 19<sup>th</sup> November

- 00:00 [Recording Identification]
- 00:13 Point of clarification from previous interview on what the 'disc'. Explains computer disc handed over to ship's Chief Officer with all departure conditions of the ship - details of loading etc.
- 01:40 Clarification of attitude to Russian ships. Talks about memories of Russian ships having commissar on board directing activities. Memories of Russian's having solid gold/silver teeth. Comments had a lot of respect for them.
- 03:05 Clarification on whether competition between shipping agencies. Mentions **HGR Sommervilles**. Comments sometimes had opportunity to tender for new work. Leslie Shipping Co. agents for Nedlloyds.
- 04:55 Explains about relationships with Tapley Swift (Dunedin) – sister co of DCT. Talks about how he would cover for sole operator Dave **McClean???** if he was on leave. Talks of Tapley's involvement with liner operation for container for one of container lines. Explains what the liner operation entailed – Dunedin & Southland area.
- 07:20 Explains Tapley Swifts main area of work was dealing with cruise ships. Talks of dealing with cruise ships as being difficult – explains why – demanding, lots of running around. Examples of tasks he would have to do. Talks of the difficulty of logistics with getting tasks done.
- 09:10 Mentions Andrew helping in Timaru if dealing with cruise ship. Sub agent for ISS McKay. Explains Timaru secondary port for cruise ships so fewer visits.
- 10:35 Talks about Dave's and his working relationship. Dave able to give Matt advise when needed. Tells of Dave having to deal with dead body on board a ship. Mentions dealing with crew member in hospital.
- 12:33 Recalls Andrew's stress around shares and whether farmers ok during time of GFC 2008 but generally not big impact. Doesn't recall big effect as core business – agriculture. Droughts could have more of impact. Talks of DCT bailing out some farmers – drought loans.
- 15:02 Comments little knowledge of insurance side of the business.
- 15:15 Memories of Hugh Turnbull – recalls Hugh had already left when Matt started. Comments was a bit nervous around him as a young one. Talks of Hugh coming in regularly to talk with Andrew. Come in for cups of tea. Memory of whiskey bottles under floorboards when new computer wires being put in to office. Mentions drinking culture of shipping business.
- 17:25 Explains how Andrew took over the whole running of the business when Peter Weith and Noel Stray left. Recalls that the shipping side of business winding up through that time. Memories of Andrew – witty, humorous. Laughs at Andrew's hatred toward Labour party. Memory of Graham Morris – staunch labour – political banter with Andrew.
- 19:30 Recalls some of Andrew's quirks/quotes. Memories of office changes. Talks of Murray Duff coming on board and growth in Grain & Seed.
- 21:40 Explains some of the change in terms of the aging of the staff. Natural weaning of staff numbers. Recalls the time as a transition time – growth in seed. Recalls impact of

irrigation having big impact on growth of grain & seed – dairy conversions. Mentions Murray bringing new clients to the business.

- 24:20 Reflects that with stock feed coming into the port – grain & seed got huge future. Talks about how the stock feed business, Central Grain run by Des Ryan brought into the business. Mentions helping Andrew setting up the accounts system – looked after invoicing.
- 25:55 Clients grow grain for the stockfeed side of company. (Pause while train goes past) Name change from Central Grain to Central Stockfeeds Ltd. Reflects that it was a good decision – explains the cycle of ‘clipping the ticket’ three times with the same product.
- 28:45 Comments on the loss of Andrew. Recalls how OSH has changed things – more compliance. Comments that there are still changes to be made.
- 30:00 Reflects on how the working environment has changed – smaller staff. Comments all get on well. Comments on the relaxed nature of the environment – tells story of Andrew taking his tie off on a hot day – more casual dress standard set. Recalls time when Andrew got grease on trousers when boarding ship.
- 31:35 Laughs at memory of Andrew’s idea on redecoration. Comments on him being opinionated. Comments on Andrew’s reflective thinking process.
- 33:05 Talks of locals knowing DCT being an old Timaru firm. Comments that there still changes to be made. Agrees he has a strong sense of loyalty to the company.

End of Track

- 00:00 [Recording Identification]
- 00:25 Craig Alistair Gordon Smith born Christchurch 6 May 1962. Brief family background in Christchurch. Worked on farm round Port Hills then Cadetship with Federated Farmers. Spent time at Telford. Work farming history. Mid-1980s did Agriculture degree at Lincoln College. Worked in Wairarapa on sheep and beef farm. Married move back down to cropping farms in Ashburton. Farmland Grain later called Cropmark. Saw job advertised for DCT job and applied. Later part of 1993
- 03:05 Came for interview with Andrew and Bill Farthing. Initially thought it was a small company but found it was quite substantial company. Details of shift to Timaru. Taken on as field rep. Staff: Bill Farthing, Ross Hall (accountants) Neville Watson in the store.
- 04:45 Positions held. Comments Andrew was great one for labelling person's position. Field rep then became managing grain and seed side when Bill left. Spent half time in office and half on the road. Murray Duff taken on before Bill left – Ross Hall had left Grant Morris moved from shipping side came over did accounts and seed mixing. Neville Watson had left by then – not a huge amount of work for full year. After Andrew's death stepped up – Martin Wakefield came in and sorted accounts out. Getting things done day by day. Unofficial role in Operations Manager – effectively General Manager.
- 07:35 Tells of not knowing much about DCT when took on the job. Comments that people knew DCT as shipping co not a grain and seed co. Realised it needed to grow – brought some clients with him from Ashburton. Not huge client base – in the hundreds. Lots of old DCT clients falling off – selling up.
- 09:45 First day – 'bit like an old men's home' – old shipping guys – Peter Weith, Noel Stray, Ron Rogers, Bill Farthing, Ross Hall, Colin Viberg, Rob McKinnie, Matt. Most been there since school – 40 odd years. Environment very laid back – no real pressure. Hard to motivate things, people set in their ways. Felt in comparison he was very young. Comments only spent a couple of hours a day in office. Office contact mainly by phone.
- 11:35 Typical day – phone work – ring clients – sort out seed/chemicals in morning – visit clients. Car phones and early cell phones. Farmers had cell phones but didn't want to use them. Buy and selling during day and phoning in the evening.
- 12:50 Explanation of what service providing for farmers. Difference between sheep farming and arable farmers. Comments brought in use of Asian brassicas. Thought degree background helpful for understanding of how things worked.
- 15:10 Further clarification on his relationship with farmer. As well as selling also advising farmer. Explains process of trading farmers grain. Mentions selling grain to Five Star Beef – feedlot in Ashburton. Trading within NZ both Sth & Nth Island. Pig farmers. Mentions a lot of grain going to ChCh mills in early days – talks about the changes in grain being grown.
- 17:25 Talks about some bulk grain being shipped overseas in the mid80s – explains why. Talks about crops - Wheat and barley main crops. Peas and Asian brassicas, carrots, beets, chrysanthemum.
- 19:20 DCT well recognised in Timaru – although still a lot of farmers still thought company was a shipping company. Mentions Andrew financing clients also helped reputation of company. Talks about difficulties with getting contracts as a small company. Lists competitors.

- 21:15 Comments on size of DCT market share – comments grain side very small earlier on now about 10%. Explains the benefit of Murray Duff coming to work with DCT – around time of the Wrightson PGG merger – Duff brought clients with him. Reflects on the changes that dairying has brought to the region and its impact on DCT. Comments grain trading harder and why. Increase in brassicas and fodder beet.
- 24:10 Impact of reduced area for grain production – and the benefits it has brought. Reflects on whether DCT has had a clear strategy as environment has changed.
- 25:20 Memories of Bill Farthing – looked after business well but not sort of person to grow the business. Comments on setting own goals to grow the business.
- 26:35 Talks about the change in the business with shipping side of business slowly dying. Death of Peter Weith and retirement of Noel Stray. Comments on Mt White being part of Turnbull. Thought it had been bought 1924 or 26. Comments on Hugh's pride in Mt White. Comments owned by family but part of Turnbull - seed going up there.
- 28:20 Service area of DCT – down as far as Waitaki, a little in Ashburton , Fairlie, bit in Tekapo. When he started (interrupted by train) nothing in Ashburton, bit in Geraldine, Seadown, Totara Valley not a lot south of Timaru. A pretty small client base.
- 30:08 Reflection on impact of farms becoming bigger. Mentions pasture seed as well. Explains process of growing and selling grass seed. Talks about proprietary rights on seeds.
- 32:10 Further clarification on role – advising farmers on use of chemicals on crops. Comments on difficulties of wheat harvests in Sth Canterbury – quality being reduced by bad weather. Comments DCT sold seed potatoes earlier on not much now.
- 34:05 Memories of staff. Ross Hall – dog breeder – resigned and went and did that. Neville Watson – character . Collin Wiberg telling stories off Russian ships – story of crew member being drunk and drowning. Peter got quite sick – didn't have much to do with him. Noel – nice guy. Not a lot of socialising other than Christmas party.
- 36:35 Memories of Andrew and reflections on his time running company. Reflects on difficulty with people accepting change with an example. Reflects on why people stay at DCT.
- 38:35 Comments on Andrew's involvement with putting the Port of Tauranga deal together.
- 39:25 Memories of technology in the DCT office when he started. Comments on stock system being old. Mentions Andrew being up with technology at beginning. Benefits of advancement with cellphones especially with regard to taking photos of crops. Explains why taking photos of crops important.
- 41:25 Further comment on the benefits of cellphones. Thought travelled 1000 kms a week – 41000 kms a year – not much compared to some reps.
- 42:45 Reflects on what attributes Turnbull had been looking for when he was taken on.
- 43:30 Talks about involvement with Central Stockfeed. Mentions buying maize from North Island for them.
- 44:38 Memories around Andrew's death. Talks about how much debt company was carrying. Talks about closing down a pig farmer and closing down another farmer.
- 48:40 Talks about Sid McAuley came on as adviser. Comments took on his role as no one else to do it – he was a Director – otherwise it was going to liquidate the company. Comments on the passive nature of shareholding. Sid came on to Board as Chairman and brought on Trevor Thornton on as well. George Stevens was Director – stepped

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Recorded: 2 December 2014

Interviewer: Ruth Low

Abstracter: Ruth Low

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down when Trevor came in. Comments on help from George. Scott Deloitte involved as well needed the external advise. Talks on tidying up company structure.

51:25      Comments had no choice to deal with it. Explains why Sid came on. Reflects on Andrew's relationships with others. Talks of how Sid's involvement necessary.

53:20      Comments on Hugh's involvement since Andrew's death. Talks about the limitations of the data coming from the accounting system in place in the company. "working in the dark".

55:15      Brief reflection on years of Andrew's management.

56:00      Talks about his role as Operations Manager. Mentions employing Leslie B?? as accountant – helping get better information. Moving to a new computer system. Talks about the future of DCT and it's potential. Talks of his role being administrating the family asset. Sorting out different business units into more profitable structures – running better or sold.

59:04      Murray Duff, Collin Struthers and Hamish Holland working grain and seed. Mentions Collin Sc???. Reflects on his changing role in the company. Reflects on the staff loyalty to DCT.

1:01:30      Reflects that history of DC has not been spoken it about too much – sees the history needing to be preserved and learned from.

End of Track

- 00:00 [Recording Identification]
- 00:23 Barry John David Stringer born in Geraldine 1 June 1936. Family background. Started working life in 1952 with Geraldine County Council – apprentice mechanic. There for 20 years and became foremen. Then worked for Timaru City Council. Description of work carried out.
- 02:05 Explains how he came to work for DCT around the time of the big local body changes in the late 1980s. Applied for job at Timaru Wool Dumpers. Comments on enjoying working there. Talks about the 600 ton press – had been working for about six months when he started. Mentions difficulty with strength of the wool bales steel bands. Mentions staff had been there for a long time. Mentions a lot of students had work there to raise money for university.
- 04:20 Brief memory of his interview for job. Hugh and him spent time talking about tramping. Recalls building worked in. Mentions two staff in office. Brief comment on how wool dumpers formed. First job he remembers is negotiating the tariff with the Wool Board. Talks of their being a lot of money in the business.
- 06:45 Comments on relationship with Hugh while talking about how he quickly worked on clearly business overdraft. Tells of chatting with Hugh and organising to go and visit all their clients. Comments on the difference working there compared to council where all decisions made in committee. Memory of thinking foreman being a bit rough over the phone – but came to realise that he was actually a very valuable staff member.
- 08:35 When started didn't know what wool dumping was. No vivid memory of coming in to DCT office for first time. Actually interviewing in Hugh's old office. Explains about the aggravation had with woolsours in Temuka. Memory of Hugh's attitude to it.
- 10:25 Explains the three departments of Wool Dumping – dumping, packing, warehousing. Each unit invoiced. Talks about the different types of wool dealt with. Slipe wool warehoused. Mick Race ran warehouse (still with company). Talks of two trainloads every day. Tells of earlier period where extra warehouse space used when excess wool – store it for Wool Board.
- 12:40 Description of wool dumping and containerisation process for slipe wool. Tells of band sometimes exploding – not enough tensile strength. Mentions always having a good stash of bands – commented on in Directors meeting.
- 14:38 Detailed description of slipe wool and the way in which it was processed. It had to be 'qualified'. Memory of a DSIR report studying the 'qualified' process.
- 16:45 Remembers when he started had warehouses scattered around storing Wool Board wool. Talks about the process of giving the Wool Board the figures on how much wool was being stored (suggesting that he was not completely accurate). Talks of warehousing being a good money earner. Mentions previous manager (Doug Wallace) having run the stores very well. Mentions no computers all work hand written.
- 18:05 Begins to talk about the warehousing side. PPCS and Smithfield – wanted accounts done certain way – so had to be computerised. Explains process of computerisation for warehousing. Would know then exactly what had to come across and be dumped. 40,000 bales of wool at the height (uncertain of time span talking about). Lists the different elements to each wool baled so computer inadequate.
- 20:25 Talks of the process of increasing the computer capability. Talking to Andrew about it all. Memory of talking to Andrew when he started at Turnbull's. 'wasn't sure whether I needed to bring quill and coal'. Typified DCTurnbull.

- 21:30 Talks about use of computer. Recalls packing process. Mentions 36 ton forklift. Mentions 2 clerks – infers overstaffed – but never thought of redundancy.
- 23:10 Memory of Hugh telling him to relax a bit. Explains the staffing division between dumping & Packing and then the warehousing. Memory of Mick being efficient driver – watching Mick unloading bales. Use of catclaws (clamps) to pick up bale of wool.
- 25:20 Recalls the cellar between the two wool dumps – tells the space being used for filing old records. Memory of payroll system being inadequate – so he took over doing the payroll manually.
- 26:55 Talks about growing competition with Winchester woolscour. Recognition of having too many staff – throughput dropping – needed to lay men off. Recalls the process of working through the redundancies.
- 29:10 Mentions union meeting. Continues to talk about redundancies and the AMP Turnbull superannuation scheme. Tells story of Hugh insisting he went into super scheme. Continues to talk about redundancies. Comments knew how to handle men. Reflects on memory of the process.
- 31:15 Tells of then doing all the office work – memory of doing payroll. Memory of IRD being pleased with the way he did payroll. Talks of visiting clients and giving little gifts.
- 32:40 Tells of Belgium firm being very late in paying accounts and how he sorted out the overdue account.
- 34:04 Runs through the steps the wool went through from farm to export. Farm – stock & station firm into wool store for auction – international buyer –then to them to be dumped. Recalls one month dumped 30,000 bales. Explains why in some cases invoices went to the shipping firm.
- 36:45 Explains why they wool would sometimes be stored for longer periods. Tells of **Des Kay??** And how Des and him developed a computer programme to simplify the recording of wool weights and details. Explains the benefits to the new programme.
- 40:00 Clarification on the impact of the 1980s Labour Government reforms. Thought he started at the height of the sheep numbers – then started to drop off – tries to recall why the reduction.
- 42:08 Tells story of how staff looked after ‘Sodgy’ or Ian McGregor. Recalls how Ian had been at school in Geraldine with him. Continues to tell stories about Ian and mate Scottie.
- 45:45 Tells story of Ian and haggis and how Barry got back at the rest of the staff for picking on Ian. Tells of Ian’s 60<sup>th</sup> birthday party. Mentions his death. Andrew looked after Ian’s affairs once Barry left.
- 47:50 Talks of the pecking order in the working environment. Talks about how he understood the various natures of the workers he worked with over the year and how to deal with issues.
- 49:50 Tells story of foreman sacking worker on the spot and the repercussions. Comments on the difference between dealing with staff in public service as opposed to private sector. Talks about it being easy to handle at Turnbull. Memory of relationship with Union and annual wage negotiations. Mentions the importance of always providing a good afternoon tea. Memory of further negotiations – underwear story.

- 53:25 Story of telling the union rep to not be afraid to give him a bit of a hard time in front of the workers – make it look good. Memory of Union negotiations at council – forgot to organise afternoon tea. Tries to remember what was negotiated nationally and what was negotiated as individual wool dumpers.
- 55:10 Details the issues with the new wool dump in particular the oil filtration. Explains what they did to improve oil quality. Detailed story of later report showing there was an issue with the oil and how they remedied the issue. Tried to convince Wrightson's to put in filter in theirs but didn't listen – repercussions.
- 59:10 Explains never needed to change oil in the dumper.

End of track

Track 2

- 00:00 [Recording Identification]
- 00:10 Explains the process of dumping greasy wool in detail. Bales wheeled, details recorded, three bales into chamber, computer programme running it – compressed, banded, out of chamber, then clamp forklift would take it away. Talks of occasionally bands bursting.
- 03:50 Talks of bales being heavy with greasy wool – explains how was loaded into the container. Mentions forklift driver being on “happy baccy”. Tells story of wrong wool to wrong place.
- 05:50 Talks about getting a particular standard for the wool. Tries to remember the name of it.
- 07:15 Thought 6 or 7 guys for dumping and packing. Talks about the other dumper – 300 ton – in same shed. Explains how he reduced the power bill by changing the fuse on the switch board – could never use both dumpers together. Story of finding dead birds in the water tank.
- 09:40 Tells of wife and him having home in Tekapo – would go through at weekends – caught huge spider and frightened men at the dump with it.
- 11:40 Explains biggest pest in the sheds were piranha moths. Talks of Doug having stored in sheds all around the place – tells of sorting them out. Recalls how ‘tightening up’ the stacking of the bales became a bit of a joke with the men.
- 13:44 Runs through his typical day – after got rid of a lot of staff. Mentions didn’t have much to do before that – ‘overstaffed’. Talks of invoices all being handwritten. Typists for any letters. Talks about what Doug neat writing technique. Mentions wool standard stamp.
- 15:55 Further account of work tasks. Thought worked 4 hours a day on average. Then there was Dave the foreman. Efficient once had fewer staff. Tells of visiting woolbuyers in ChCh once a year. Memory of the different woolbuyer offices.
- 17:35 Explains reasons for leaving Turnbull. Not really needed. Tells of permanent move to Tekapo. Wool dumping shrinking. Talks of it being lovely company to work for. Hugh being a gentleman.
- 19:30 Memory of 100<sup>th</sup> year anniversary at Mayfield Mews. Mentions Hugh’s cousin, Arthur. Memory of Arthur. Talks about Mt White Station. Memory of Andrew – ‘lovely, lovely guy’.
- 20:15 Talks of transition from Hugh to Andrew. “I almost look at Hugh as a father.” Memory of Doug saying Hugh would not make a decision. Memory of buying Wrightson’s seed store and talking to Hugh about it. Told to go buy it. Tells story of purchase – dealt with Reid estate firm.
- 24:10 Explains how the inside of the new building was stripped by the yacht club as working bee. Tells the building was well used – full in peak of season. In off season stored urea. Story of Dave ruining his lawn with urea. Reflects on the purchase of the building.
- 26:15 Slipe wool would come from Fairton, PPCS and Alliance at Smithfield. Recalls how it was quite stressful at the beginning as he learned everything. Reflects on Mike Clark’s role upstairs (clerk). Talks of Mick Race’s – father head of slipe dept of freezing

works popped out to talk to him. Comments biggest change was when went from mechanic to council role. Recalls difficulties of being a bureaucrat.

- 28:30 Detailed account of getting one up on a Councillor when working at Council.
- 31:00 Explains about dense dumps went into Winchester wool scour – make it very dry and difficult to dump. Explains about “regain” and the issues they had when ‘regain’ from scour was very low. Continues to talk about difficulties with woolscour. Talks about Dave Weith always making sure wool made the ships. Talks of Dave’s manner.
- 33:40 Memories of looking at alternatives to dump – recycled plastic milk containers/bales of hay/sawdust logs.
- 37:30 Memory of guys sitting around doing nothing at end. Comments never thought dumping would stop at Turnbulls. Recalls still storing wool at Strathallan shed – mentions Mick Race hit by bale and leg broken. Memory of sometimes a dumped bale having to be broken open – description of the bands being cut.
- 40:00 Explanation of what they would do if wool came in wet. Tells of having to do remedial work on big store where dumps were to stop flooding of shed. Mentions sump in the shed.

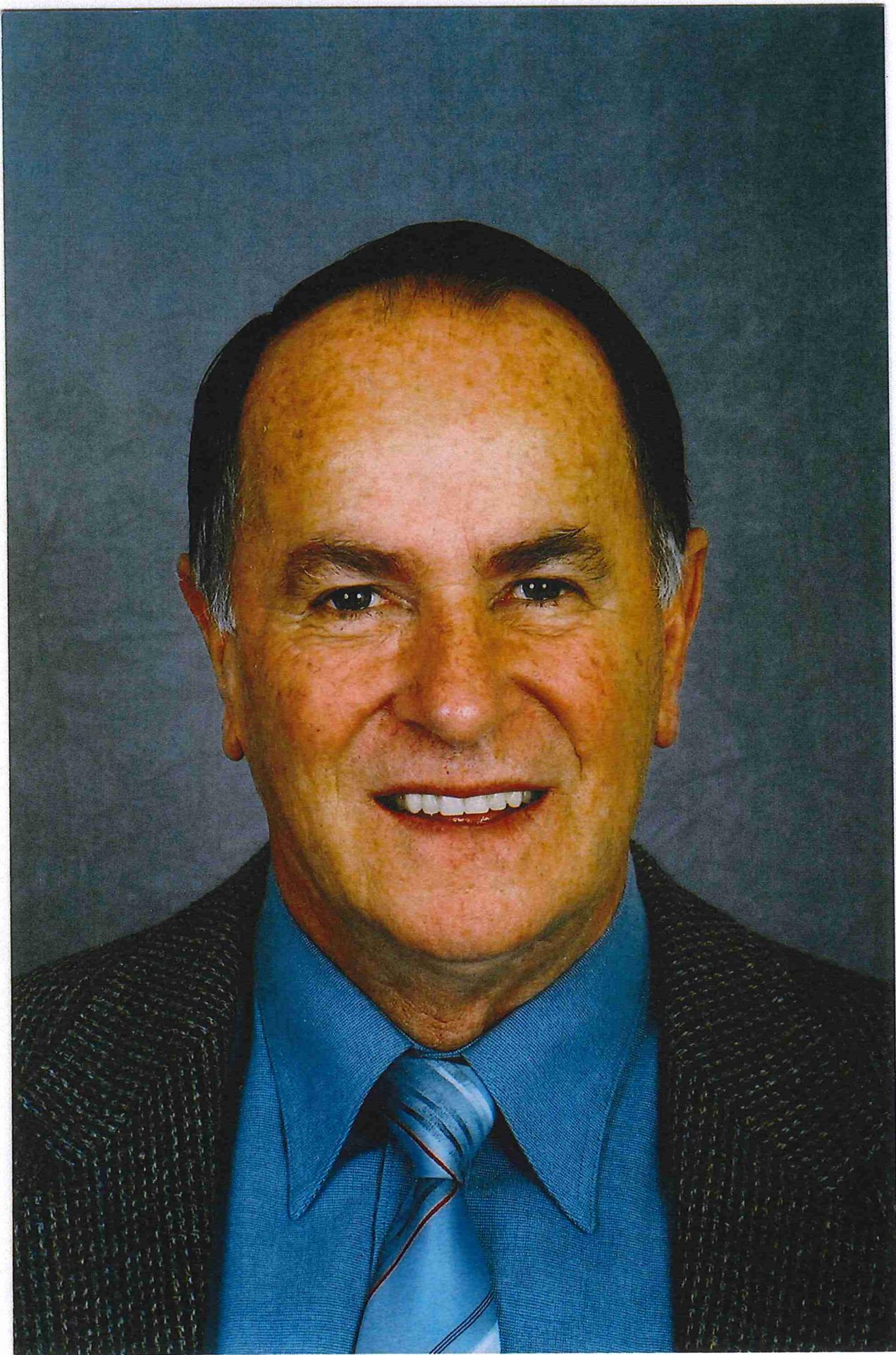
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Recorded: 5 December 2014  
Interviewer: Ruth Low  
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Barry Stringer: Interviewee

Track 3

End of Interview



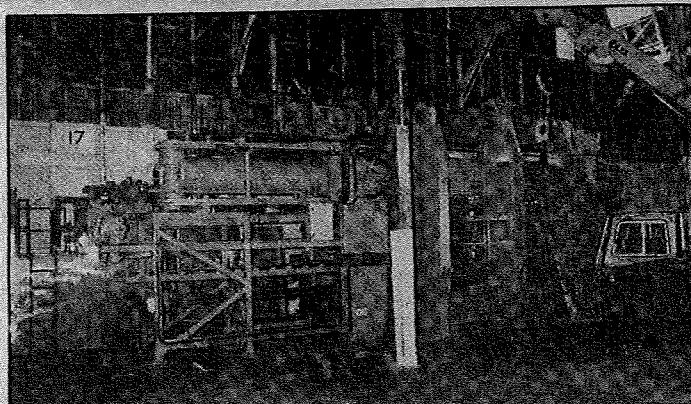
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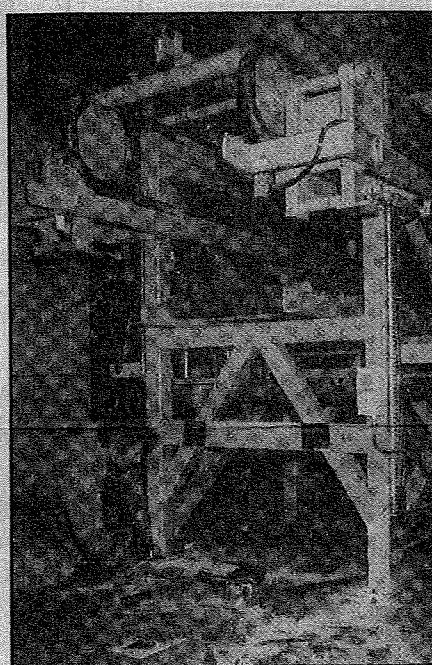
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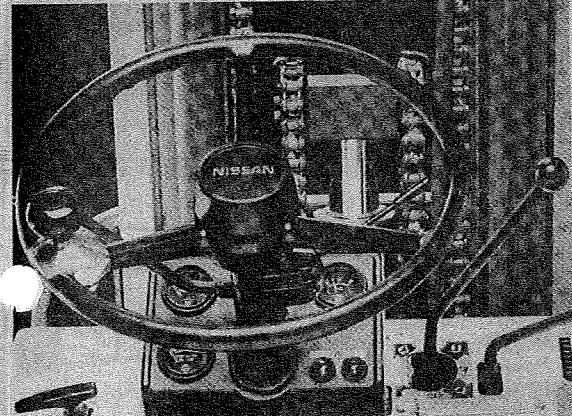
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## Vigorous local firm meets developing age

Timaru Wool Dumpers Ltd was formed in 1977 when dumping companies in South Canterbury faced the closure of their ageing presses. A merger of three local companies took place and the wool dumping businesses which were operated by D. C. Turnbull and Son, and Ferrier, T. & J. L. and L. and D. Ltd, New Zealand Ltd combined.

This new company was under the chairmanship of Mr R. L. R. Davidson (Hugh) Turnbull and Co Ltd. His vast experience and knowledge in the field were invaluable to the new company and had considerable influence in its early years of operation. Business at that stage was confined mainly to wool, but the company had a very small division dedicated to storage.

Timaru Wool Dumpers Ltd has progressed steadily to meet the demands of the local wool growing area, and the company can now boast six large storage warehouses in the city. In a de-

sign to meet this particular need of the business and to provide the type of service required by the industry, a greater emphasis on the business was given emphasis with expansion. This service was of particular importance to local wool growers and freighting agents.

On the retirement of Mr Davidson, the chairmanship of Timaru Wool Dumpers Ltd passed to D. C. Turnbull and Son Ltd. Timaru Wool Dumpers Ltd has had a 50 per cent holding by D. C. Turnbull and Co Ltd, a company with a long-serving association with Timaru Wool Dumpers Ltd. The other 50 per cent is shared by P. O. New Zealand Ltd and Daigley Crown Ltd.

With the addition of the new Ash dump press, the facilities operated by the company, the management and board of Timaru Wool Dumpers Ltd are expressing their confidence in local wool growers, brokers, scourers and buyers.

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## A GENTLE GIANT FOR TIMARU

The machine nicknamed the "Gentle Giant" weighs in excess of 100 tonnes making it the largest press of its type in the world.

The giant machine is capable of taking 3 conventional bales of wool and compressing them into a bale smaller than one of the original three.

Up to 140 bales an hour can be consolidated.

The dream child of South Island entrepreneur Robert Ferrier, the press will ensure that Timaru remains a wool consolidating centre.

The purchase of the press was largely due to the foresight and commitment to Timaru of Messrs Hugh Turnbull and Doug Wallace.

These two men especially fought hard to make the press a reality, a courageous decision in times of economic stress.

... Regards

Andrew Ferrier  
Ash Engineering — Auckland

# TIMARU WOOL DUMPERS LTD

THIS IS A TIMARU HERALD ADVERTISING FEATURE



Installation of the new Ash dump press which arrived in Timaru on Tuesday.

## New dump press 'the ultimate in equipment'

The capabilities of the dump press developed by Timaru Wool Dumpers Ltd since 1977 have continually been extended and improved upon to meet customer demand.

With the Marumis taken, it was possible to get only 7.5 tonnes of scoured wool into a container. Over the years, with the introduction of the triple pack, the triple press, the triple pack pre-tension press, it does not have a one-piece frame. Instead, it has been designed with several linking plates which provides an even stronger resistance to stress on any one part.

Also unlike the Marumis, the new Ash press has an automatic control feed-out system,

which allows for continuous operation. The introduction of the new Ash dump press is seen as the ultimate in equipment for Timaru Wool Dumpers, as this now enables a maximum of 17.5 to 18 tonnes of scoured wool to be processed.

The new dump press is only the second to be installed in the South Island and the fourth to be produced by the manufacturers, Ash Engineering Co Ltd.

It is the brainchild of South Island entrepreneur, Robert Pierer, who while working in the transport industry in a woolen industry saw the need for such a press and set about designing one. Like the Marua dump press, the Ash press

is also manufactured in Australia.

The design of the latest Ash press favours simplicity and relates directly to the operations of the two bale dump press.

The three bale, triple pre-tension press, if done, does not have a one-

piece frame. Instead, it has been

designed with several linking

plates which provides an even

stronger resistance to stress on

any one part.

Whereas in the past, the Marua

two bale presses have pressed their loads vertically, the new Ash press, contrary to three bales horizontally, to provide greater packing density.

The new press arrived in

Timaru earlier this week by road

from Lyttelton. Once installed, it will enable Timaru Wool Dumpers Ltd to provide its clients with a total dumping service for many years to come.

This service will benefit all areas of local trade by offering the opportunity to ship wool either directly from the port of Timaru or any other port in New Zealand.

On completion of the installation that, with the latest available machinery installed, it can offer the wool trade the best service.

Mr Pierer has nicknamed the Ash press "the Gentle Giant".

The Ash press weighs in excess of 100 tons, making it the largest press of its type in the world.

Overall, the estimated cost of the machine is approximately \$1.4 million.

Its purchase is largely due to the decision of Mr Doug Wallace, Timaru's a wool consolidating centre, of High Turnbull and the company manager, Doug Wallace.

The decision to work towards making the Timaru Wool Dumpers a corporates one in times of economic stress and further reflects the potential they see for the industry in South Canterbury.



NO 1 FOR HYDRAULIC SALES, SERVICE, SPARES

Congratulations to Timaru Wool Dumpers

We are proud to be associated with Timaru Wool Dumpers and can supply a full range of

### REX ROTH HYDRAULIC EQUIPMENT

as used on their new press. Paul and Stephen have recently attended a Rex Roth Training School to enable them to provide specialised after-sales service.

We sell and service all makes of Hydraulic Equipment

24hr Hydraulic Servicing  
(inc hoses)

A.H. Paul 61-706 Stephen 43-614

## U.E.B. WAHL LTD

Congratulations to Timaru Wool Dumpers Ltd on the installation of its new triple pack High Density Dumper. We are now able to fully supply all our clients' shipping and packaging requirements.

For  
Wool Scouring

That's satisfactory  
see us first....

PO Box 10, Winchester, NZ  
Phone 205, Temuka

## TIMARU WOOL DUMPERS LTD

**Wool Dumping and Container packing for export.**

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Machine tools, plastic machinery, heavy machinery, steelworks, presses, ship construction, offshore onshore industries, agricultural machinery, mobile equipment, civil engineering, mechanical handling equipment, food processing plants.

**b HYDRACARE**

**We are proud to be suppliers of hydraulic equipment to Ash Engineering Ltd.**

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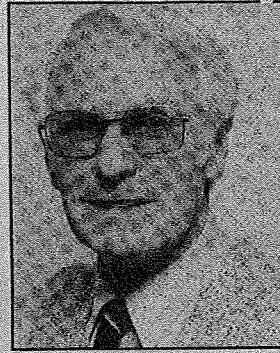
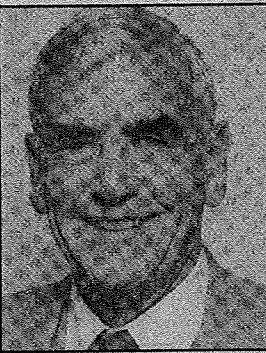
**CMI Auto Machine (Dunedin) Ltd**

Manufacturers of CMI Superstraps

Congratulations

Timaru Wool Dumpers Ltd  
on the installation of its Triple Dumper

We look forward to continuing close association



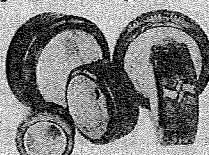
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Prices include registration cost, mudflaps, headlight covers and full tank of petrol.

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South Canterbury Agents  
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## Fletcher Steel EasySteel

Congratulations to Timaru Wool Dumpers on the installation of its 560 tonne Triple Dump Woolpress.

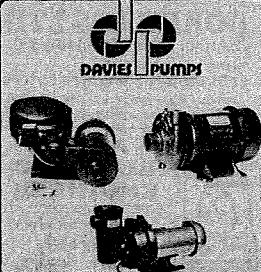
All plate, cylinder tube and hollow bar in this woolpress were supplied by Fletcher Steel — your specialist in Steel Supplies

Phone 82-139  
Hilton Highway  
Washdyke

## Fletcher Steel EasySteel



Mr. David Weith — assistant manager. Prior to his appointment as assistant manager of Timaru Wool Dumpers Ltd in 1983, Mr. David Weith was operations supervisor and responsible for the flow of wool through the plant. He joined the company in 1977, having had 20 years experience in stevedoring in Timaru. Prior to moving to Timaru, he worked for 3 years in Wellington after arriving in New Zealand from England. After he left school, he worked for the British Shipping Company, ILI, as a stoker for Timaru Wool Dumpers to provide the best and most comprehensive service possible for customers, and he believes the installation of the new Ash dump press is a most significant step in this direction.



## FLOW SENSITIVE PRESSURE SYSTEMS

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\* Low cost installation \* 12 months warranty

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