



MONASH  
University

MONASH  
BUSINESS  
SCHOOL

# ETC3550/ETC5550 Applied forecasting

Week 1

[af.numbat.space](http://af.numbat.space)



# Contact details

## Chief Examiner: Professor Rob Hyndman

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🏠 [robjhyndman.com](http://robjhyndman.com)

🐦 [@robjhyndman](https://twitter.com/robjhyndman)

## Tutors

- **Mitchell O'Hara-Wild**
- Elena Sanina
- Xiaoqian Wang
- Yangzhouran (Fin) Yang
- Zhixiang (Elvis) Yang

# Brief bio

- Professor of Statistics, Monash University
- Co-author of most popular forecasting textbook in the world
- Developer of most popular forecasting software in the world

## How my forecasting methodology is used:

- Pharmaceutical Benefits Scheme
- Electricity demand
- Australian tourism demand
- Ageing population
- COVID-19 cases
- TAC large claims

# Unit objectives

- 1 To obtain an understanding of common statistical methods used in business and economic forecasting.
- 2 To develop the computer skills required to forecast business and economic time series data;
- 3 To gain insights into the problems of implementing and operating large scale forecasting systems for use in business.

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## Teaching and learning approach

- Recorded lectures embedded in the textbook at **OTexts.com/fpp3**.
- One 50 minute in-person workshop each Friday.
- One 90 minute in-person tutorial each week.
- One tutorial will be recorded each week and posted online.

# Key reference

**Hyndman, R. J. & Athanasopoulos, G. (2021) *Forecasting: principles and practice*, 3rd edition**

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- Free and online
- Data sets in associated R packages
- R code for examples



# Outline

Week	Topic	Chapter
1	Introduction to forecasting and R	1
2	Time series graphics	2
3	Time series decomposition	3
4	The forecaster's toolbox	5
5–6	Exponential smoothing	8
7–9	Forecasting with ARIMA models	9
10–11	Multiple regression and forecasting	7
11–12	Dynamic regression	10

# Assessment

- Four assignments and one larger project: 40%
- Exam (2 hours): 60%.

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Task	Due Date	Value
Assignment 1	Sun 12 March	2%
Assignment 2	Sun 26 March	6%
Assignment 3	Sun 16 April	6%
Assignment 4	Sun 30 April	6%
Project	Sun 21 May	20%
Final exam	Official exam period	60%

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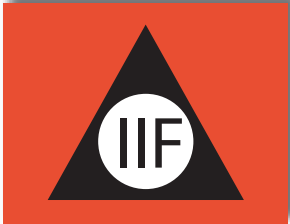
- Need at least 45% for exam, and 50% for total.
- **ETC5550 students:** Extra exam question.

# Moodle site

- Includes all course materials
- Assignment submissions
- Forum for asking questions, etc.

**Please don't send emails. Use the forum.**

# International Institute of Forecasters



- The IIF provides a prize to the top student in this subject each year.
- US\$100 plus one year membership.



Available for download from CRAN:

<https://cran.r-project.org>

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Available for download from RStudio:

<https://www.rstudio.com/products/rstudio/download/>

# Main packages





# Main packages

```
# Install required packages (do once)  
install.packages(c("tidyverse", "fpp3"))
```

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```

```
# At the start of each session  
library(fpp3)
```

# Exercises Week 1

- Make sure you are familiar with R, RStudio and the tidyverse packages.
- Do first five chapters of `learnr.numbat.space`.
- Assignment 1

# Assignment 1: forecast the following series

- 1 Google closing stock price in \$USD on 20 March 2023.
- 2 Maximum temperature at Melbourne airport on 4 April 2023.
- 3 The difference in points (Collingwood minus Essendon) scored in the AFL match between Collingwood and Essendon for the Anzac Day clash. 25 April 2023.
- 4 The seasonally adjusted estimate of total employment for April 2023. ABS CAT 6202, to be released around mid May 2023.
- 5 Google closing stock price in \$USD on 22 May 2023.

**Due Sunday 12 March**

For each of these, give a point forecast and an 80% prediction interval.

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- 1 Google closing stock price in \$USD on 20 March 2023.
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Prize: \$50 Amazon gift voucher

# Assignment 1: scoring

$Y$  = actual,  $F$  = point forecast,  $[L, U]$  = prediction interval

## Point forecasts:

$$\text{Absolute Error} = |Y - F|$$

- Rank results for all students in class
- Add ranks across all five items

## Prediction intervals:

$$\text{Interval Score} = (U - L) + 10(L - Y)_+ + 10(Y - U)_+$$

- $u_+ = \max(u, 0)$
- Rank results for all students

# CASE STUDY 1: Paperware company

**Problem:** Want forecasts of each of hundreds of items. Series can be stationary, trended or seasonal. They currently have a large forecasting program written in-house but it doesn't seem to produce sensible forecasts. They want me to fix it.

## Additional information

- Program written in COBOL making numerical calculations limited. It is not possible to do any optimisation.
- Their programmer has little experience in numerical computing.
- They employ no statisticians and want the program to produce forecasts automatically.



# CASE STUDY 1: Paperware company

## Methods currently used

- A** 12 month average
- C** 6 month average
- E** straight line regression over last 12 months
- G** straight line regression over last 6 months
- H** average slope between last year's and this year's values. (Equivalent to differencing at lag 12 and taking mean.)
- I** Same as H except over 6 months.
- K** I couldn't understand the explanation.



## CASE STUDY 2: PBS



## CASE STUDY 2: PBS

**The Pharmaceutical Benefits Scheme (PBS) is the Australian government drugs subsidy scheme.**

- Many drugs bought from pharmacies are subsidised to allow more equitable access to modern drugs.
- The cost to government is determined by the number and types of drugs purchased. Currently nearly 1% of GDP.
- The total cost is budgeted based on forecasts of drug usage.

# CASE STUDY 2: PBS

**ABC News Online**  
AUSTRALIAN BROADCASTING CORPORATION

Windows Media  
**NewsRadio**  
Streaming audio news  
LISTEN: [WMP](#) | [Real](#)

Select a Topic  
from the list below

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[Sci Tech](#)  
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[Broadband](#)

**SPECIALS**  
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Click "Refresh" or "Reload"  
on your browser for the latest edition.

This Bulletin: **Wed, May 30 2001 6:22 PM AEST**

**POLITICS**

**Opp demands drug price  
restriction after PBS budget  
blow-out**

The Federal Opposition has called for tighter controls on drug prices after the Pharmaceutical Benefits Scheme (PBS) budget blew out by almost \$800 million.

The money was spent on two new drugs including the controversial anti-smoking aid Zyban, which dropped in price from \$220 to \$22 after it was listed on the PBS.

**the Public Record**  
For full election coverage

**FEATURES**

**The Public Record**  
Federal Election 2001

[For a fresh perspective on the federal election, reach into ABC Online's campaign weblog, The Poll Vault.](#)

Audio News Online

## CASE STUDY 2: PBS

- In 2001: \$4.5 billion budget, under-forecasted by \$800 million.
- Thousands of products. Seasonal demand.
- Subject to covert marketing, volatile products, uncontrollable expenditure.
- Although monthly data available for 10 years, data are aggregated to annual values, and only the first three years are used in estimating the forecasts.
- All forecasts being done with the FORECAST function in MS-Excel!

## CASE STUDY 3: Car fleet company

**Client:** One of Australia's largest car fleet companies

**Problem:** how to forecast resale value of vehicles? How should this affect leasing and sales policies?

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### Additional information

- They can provide a large amount of data on previous vehicles and their eventual resale values.
- The resale values are currently estimated by a group of specialists. They see me as a threat and do not cooperate.

## CASE STUDY 4: Airline



## CASE STUDY 4: Airline



## CASE STUDY 4: Airline

Not the real data!  
Or is it?

## CASE STUDY 4: Airline

**Problem:** how to forecast passenger traffic on major routes?

### Additional information

- They can provide a large amount of data on previous routes.
- Traffic is affected by school holidays, special events such as the Grand Prix, advertising campaigns, competition behaviour, etc.
- They have a highly capable team of people who are able to do most of the computing.

# tsibble objects

```
global_economy
```

```
# A tsibble: 15,150 x 6 [1Y]
```

```
# Key:           Country [263]
```

	Year	Country	GDP	Imports	Exports	Population
	<dbl>	<fct>	<dbl>	<dbl>	<dbl>	<dbl>
1	1960	Afghanistan	5377777811.	7.02	4.13	8996351
2	1961	Afghanistan	5488888896.	8.10	4.45	9166764
3	1962	Afghanistan	5466666678.	9.35	4.88	9345868
4	1963	Afghanistan	7511111191.	16.9	9.17	9533954
5	1964	Afghanistan	8000000044.	18.1	8.89	9731361
6	1965	Afghanistan	10066666638.	21.4	11.3	9938414
7	1966	Afghanistan	13999999967.	18.6	8.57	10152331
8	1967	Afghanistan	16733333418.	14.2	6.77	10372630
9	1968	Afghanistan	13733333367.	15.2	8.90	10604346
10	1969	Afghanistan	14088888922.	15.0	10.1	10854428

```
# i 15,140 more rows
```

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8	1967	Afghanistan	1673333418.	14.2	6.77	10372630
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	Year	Country	GDP	Imports	Exports	Population
	Index	Key	Measured variables			
1	1960	Afghanistan	537777811.	7.02	4.13	8996351
2	1961	Afghanistan	548888896.	8.10	4.45	9166764
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```
# i 15,140 more rows
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# tsibble objects

tourism

```
# A tsibble: 24,320 x 5 [1Q]
# Key:           Region, State, Purpose [304]
  Quarter Region  State Purpose  Trips
   <qtr>  <chr>    <chr> <chr>    <dbl>
1 1998 Q1 Adelaide SA      Business 135.
2 1998 Q2 Adelaide SA      Business 110.
3 1998 Q3 Adelaide SA      Business 166.
4 1998 Q4 Adelaide SA      Business 127.
5 1999 Q1 Adelaide SA      Business 137.
6 1999 Q2 Adelaide SA      Business 200.
7 1999 Q3 Adelaide SA      Business 169.
8 1999 Q4 Adelaide SA      Business 134.
9 2000 Q1 Adelaide SA      Business 154.
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# i 24,310 more rows
```

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Domestic visitor  
nights in  
thousands by  
state/region and  
purpose.



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	Index	Keys			Measure
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2	1998 Q2	Adelaide	SA	Business	110.
3	1998 Q3	Adelaide	SA	Business	166.
4	1998 Q4	Adelaide	SA	Business	127.
5	1999 Q1	Adelaide	SA	Business	137.
6	1999 Q2	Adelaide	SA	Business	200.
7	1999 Q3	Adelaide	SA	Business	169.
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```
# i 24,310 more rows
```

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nights in  
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# tsibble objects

- A `tsibble` allows storage and manipulation of multiple time series in R.
- It contains:
  - ▶ An index: time information about the observation
  - ▶ Measured variable(s): numbers of interest
  - ▶ Key variable(s): optional unique identifiers for each series
- It works with tidyverse functions.

# The `tsibble` index

Time index variables can be created with these functions:

Frequency	Function
Annual	<code>start:end</code>
Quarterly	<code>yearquarter()</code>
Monthly	<code>yearmonth()</code>
Weekly	<code>yearweek()</code>
Daily	<code>as_date()</code> , <code>ymd()</code>
Sub-daily	<code>as_datetime()</code>

## Your turn

- 1 Download `tourism.xlsx` from <http://robjhyndman.com/data/tourism.xlsx>, and read it into R using `read_excel()` from the `readxl` package.
- 2 Create a `tsibble` which is identical to the `tourism` `tsibble` from the `tsibble` package.
- 3 Find what combination of `Region` and `Purpose` had the maximum number of overnight trips on average.
- 4 Create a new `tsibble` which combines the `Purposes` and `Regions`, and just has total trips by `State`.