

MONASH BUSINESS SCHOOL

ETC3550/ETC5550 Applied forecasting

Week 1

OTexts.org/fpp3/

af.numbat.space



Contact details

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Tutors

- Mitchell O'Hara-Wild
- Elena Sanina
- Xiaoqian Wang
- Yangzhouran (Fin) Yang
- Zhixiang (Elvis) Yang

Brief bio

- Professor of Statistics, Monash University
- Co-author of most popular forecasting textbook in the world
- Developer of most popular forecasting software in the world

How my forecasting methodology is used:

- Pharmaceutical Benefits Scheme
- Electricity demand
- Australian tourism demand
- Ageing population
- COVID-19 cases
- TAC large claims

Unit objectives

- To obtain an understanding of common statistical methods used in business and economic forecasting.
- To develop the computer skills required to forecast business and economic time series data;
- To gain insights into the problems of implementing and operating large scale forecasting systems for use in business.

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Teaching and learning approach

- Recorded lectures embedded in the textbook at OTexts.com/fpp3.
- One 50 minute in-person workshop each Friday.
- One 90 minute in-person tutorial each week.
- One tutorial will be recorded each week and posted online.

Key reference

Hyndman, R. J. & Athanasopoulos, G. (2021) *Forecasting:* principles and practice, 3rd edition

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- Free and online
- Data sets in associated R packages
- R code for examples

Outline

Week	Торіс	Chapter
1	Introduction to forecasting and R	1
2	Time series graphics	2
3	Time series decomposition	3
4	The forecaster's toolbox	5
5-6	Exponential smoothing	8
7–9	Forecasting with ARIMA models	9
10-11	Multiple regression and forecasting	7
11–12	Dynamic regression	10

Assessment

- Four assignments and one larger project: 40%
- Exam (2 hours): 60%.

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Task	Due Date	Value
Assignment 1	Fri 8 March	2%
Assignment 2	Fri 22 March	6%
Assignment 3	Fri 12 April	6%
Assignment 4	Fri 3 May	6%
Project	Fri 24 May	20%
Final exam	Official exam period	60%

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- Need at least 45% for exam, and 50% for total.
 - **ETC5550 students:** Extra exam guestion.

Moodle site

- Includes all course materials
- Assignment submissions
- Forum for asking questions, etc.

Please don't send emails. Use the forum.

International Institute of Forecasters



- The IIF provides a prize to the top student in this subject each year.
- US\$100 plus one year membership.



Available for download from CRAN:

https://cran.r-project.org



Available for download from RStudio:

https://www.rstudio.com/products/rstudio/download/

Main packages



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```
# Install required packages (do once)
install.packages(c("tidyverse", "fpp3"))
```

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```
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install.packages(c("tidyverse", "fpp3"))

# At the start of each session
library(fpp3)
```

Exercises Week 1

- Make sure you are familiar with R, RStudio and the tidyverse packages.
- Do first five chapters of learnr.numbat.space.
- Assignment 1

Assignment 1: forecast the following series

- Google closing stock price in \$USD on 20 March 2023.
- Maximum temperature at Melbourne airport on 4 April 2023.
- The difference in points (Collingwood minus Essendon) scored in the AFL match between Collingwood and Essendon for the Anzac Day clash. 25 April 2023.
- The seasonally adjusted estimate of total employment for April 2023. ABS CAT 6202, to be released around mid May 2023.
- Google closing stock price in \$USD on 22 May 2023.

Due Sunday 12 March

For each of these, give a point forecast and an 80% prediction interval.

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Prize: \$50 Amazon gift voucher

Assignment 1: scoring

Y = actual, F = point forecast, [L, U] = prediction interval

Point forecasts:

Absolute Error =
$$|Y - F|$$

- Rank results for all students in class
- Add ranks across all five items

Prediction intervals:

Interval Score =
$$(U - L) + 10(L - Y)_{+} + 10(Y - U)_{+}$$

 $u_+ = \max(u, 0)$

CASE STUDY 1: Paperware company

Problem: Want forecasts of each of hundreds of items. Series can be stationary, trended or seasonal. They currently have a large forecasting program written in-house but it doesn't seem to produce sensible forecasts. They want me to fix it.

Additional information

- Program written in COBOL making numerical calculations limited. It is not possible to do any optimisation.
- Their programmer has little experience in numerical computing.
- They employ no statisticians and want the program to produce forecasts automatically.



CASE STUDY 1: Paperware company

Methods currently used

- A 12 month average
- **C** 6 month average
- **E** straight line regression over last 12 months
- **G** straight line regression over last 6 months
- H average slope between last year's and this year's values. (Equivalent to differencing at lag 12 and taking mean.)
- I Same as H except over 6 months.
- K I couldn't understand the explanation.



The Pharmaceutical Benefits Scheme (PBS) is the Australian government drugs subsidy scheme.

- Many drugs bought from pharmacies are subsidised to allow more equitable access to modern drugs.
- The cost to government is determined by the number and types of drugs purchased. Currently nearly 1% of GDP.
- The total cost is budgeted based on forecasts of drug usage.

Federal Election

PBS



20

Audio News Online

- In 2001: \$4.5 billion budget, under-forecasted by \$800 million.
- Thousands of products. Seasonal demand.
- Subject to covert marketing, volatile products, uncontrollable expenditure.
- Although monthly data available for 10 years, data are aggregated to annual values, and only the first three years are used in estimating the forecasts.
- All forecasts being done with the FORECAST function in MS-Excel!

CASE STUDY 3: Car fleet company

Client: One of Australia's largest car fleet companies

Problem: how to forecast resale value of vehicles? How should this affect leasing and sales policies?

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Additional information

- They can provide a large amount of data on previous vehicles and their eventual resale values.
- The resale values are currently estimated by a group of specialists. They see me as a threat and do not cooperate.



Not the real data! Or is it?

Problem: how to forecast passenger traffic on major routes?

Additional information

- They can provide a large amount of data on previous routes.
- Traffic is affected by school holidays, special events such as the Grand Prix, advertising campaigns, competition behaviour, etc.
- They have a highly capable team of people who are able to do most of the computing.

```
# A tsibble: 15,150 x 6 [1Y]
# Kev:
      Country [263]
   Year Country
                     GDP Imports Exports Population
                       <dbl>
  <dbl> <fct>
                               <dbl>
                                      <dbl>
                                                <dbl>
   1960 Afghanistan 537777811. 7.02 4.13
                                              8996351
   1961 Afghanistan 548888896. 8.10 4.45
                                              9166764
   1962 Afghanistan 546666678. 9.35 4.88
                                              9345868
   1963 Afghanistan 751111191.
                               16.9
                                      9.17
                                              9533954
   1964 Afghanistan 800000044.
                               18.1 8.89
                                              9731361
   1965 Afghanistan 1006666638.
                               21.4
                                      11.3
                                              9938414
   1966 Afghanistan 1399999967.
                               18.6
                                      8.57
                                             10152331
   1967 Afghanistan 1673333418.
                               14.2
                                       6.77
                                             10372630
   1968 Afghanistan 1373333367.
                               15.2 8.90
                                             10604346
   1969 Afghanistan 1408888922.
                               15.0
                                      10.1
                                             10854428
# i 15,140 more rows
```

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# Kev:
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   Year Country
               GDP Imports Exports Population
   Index <fct>
                       <dbl>
                              <dbl>
                                     <dbl>
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                                       10.1
                                              10854428
# i 15,140 more rows
```

A tsibble: 15,150 x 6 [1Y]

```
# Kev:
           Country [263]
   Year Country
                           GDP Imports Exports Population
                   Measured variables
   Index Kev
   1960 Afghanistan 537777811.
                                 7.02
                                         4.13
                                                8996351
   1961 Afghanistan 548888896.
                                 8.10
                                         4.45
                                                9166764
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                                        10.1
                                               10854428
# i 15,140 more rows
```

tourism

```
# A tsibble: 24,320 x 5 [10]
# Key:
            Region, State, Purpose [304]
  Quarter Region State Purpose
                                Trips
    <gtr> <chr> <chr> <chr>
                                 <dbl>
1 1998 O1 Adelaide SA
                        Business 135.
2 1998 02 Adelaide SA Business 110.
3 1998 Q3 Adelaide SA Business 166.
4 1998 O4 Adelaide SA Business 127.
5 1999 Q1 Adelaide SA
                        Business 137.
6 1999 O2 Adelaide SA
                        Business 200.
                        Business 169.
7 1999 Q3 Adelaide SA
8 1999 O4 Adelaide SA
                        Business 134.
9 2000 Q1 Adelaide SA
                        Business 154.
10 2000 O2 Adelaide SA
                        Business 169.
# i 24,310 more rows
```

i 24,310 more rows

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  2000 O2 Adelaide SA
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A tsibble: 24,320 x 5 [10]

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                                  Trips
   Index
          Kevs
                                   <dbl>
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                                  Trips
   Index
          Kevs
                                   Measure
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                         Business
                                   135.
2 1998 02 Adelaide SA
                         Business 110.
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                                   169.
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  2000 02 Adelaide SA
                         Business 169.
# i 24,310 more rows
```

■ A tsibble allows storage and manipulation of multiple time series in R.

It contains:

- An index: time information about the observation
- Measured variable(s): numbers of interest
- Key variable(s): optional unique identifiers for each series
- It works with tidyverse functions.

The tsibble index

Time index variables can be created with these functions:

Frequency	Function	
Annual	start:end	
Quarterly	yearquarter()	
Monthly	yearmonth()	
Weekly	yearweek()	
Daily	<pre>as_date(), ymd()</pre>	
Sub-daily	as_datetime()	

Your turn

- Download tourism.xlsx from http://robjhyndman.com/data/tourism.xlsx, and read it into R using read_excel() from the readxl package.
- 2 Create a tsibble which is identical to the tourism tsibble from the tsibble package.
- Find what combination of Region and Purpose had the maximum number of overnight trips on average.
- Create a new tsibble which combines the Purposes and Regions, and just has total trips by State.