



Training for NISM Mutual Fund Distributors Certification Examination



Program Objectives

At the end of the program you will be able to:

- Understand the Concept, Role and Functioning of Mutual Funds
- Appreciate the need for a sales person to act as a financial planner for several clients
- Pass The NISM Mutual Fund Distributors Certification Examination with good marks





Rules of NISM Examination

- NISM Examination will be online
- Duration of the exam is **2 hrs.**
- Question paper will consist of **100 questions**
- Each question is of 1 mark. Total marks 100
- Each Question Paper may be different
- You will be given **four options** to **tick the right option**
- **The passing score on the examination is 50%**
- There is negative marking for wrong answers, **25% marks deducted for every wrong answer**
- For numerical, use of calculators is allowed



Recommended Reading Material

- Workbook for NISM – Series – V – A : Mutual Fund Distributors Certification Examination
- The above Workbook is available at www.nism.ac.in



Day 1

- **Part 1**
- Concept and Role of Mutual Funds
- Fund Structure and Constituents
- Legal and Regulatory Environment
- Offer Document
- Fund Distribution and Channel Management Practices