

*LCN Fund Full Submission*  
**Supplementary Answer Form**

Tick if this answer is Confidential:

Tick if this answer has been provided verbally:

Project code:	Smarter Network Storage	Question Number	UKPN006
Question date	30 August 2012	Answer date	4 Sep 2012
Submission section question relates to	Full Submission Workbook		
Topic	Project Cost Summary		
Question	Please provide a description of how costs per person have been calculated together with a sample calculation.		
Notes on question			
Answer	<p>Costs per person have been calculated according to the following steps:</p> <ol style="list-style-type: none"><li>1. The total salary costs, including pension allowances and costs, average performance bonuses, and NI contributions is determined, based on rolling 12 month payroll history extracted from our SAP accounting system.</li><li>2. This total is divided by the number of Productive Hours in a year, as defined below, to generate an hourly rate.</li><li>3. The current daily rate is then calculated by multiplying this figure by 7.4 (assuming 37 hours per week across 5 days)</li><li>4. A daily rate for each year of the project is then calculated, assuming levels of inflation according to the rates below.</li><li>5. To provide a simple means of calculating total person costs, a blended average rate from these annual rates is then used to multiply the estimated person-days of effort.</li></ol> <p>A full example calculation is provided below for a theoretical employee with an annual salary of approximately £42,500:</p>		

1. Total salary costs, including pension allowances and costs, performance bonuses, and NI contributions is approximately £67,932
2. Hourly rate is then  $67932/1509.6 = £45$
3. Daily rate is then  $45 \times 37/5 = £333$
4. Inflation is applied to calculate the approximate daily rate across future years for the project:  
2012/13: 333  
2013/14: 340  
2014/15: 348  
2015/16: 358  
2016/17: 369
5. An average daily rate is calculated from an average of these, equating to approximately £345. Total costs are then estimated using this figure multiple an estimate of days effort.

**Productive Hours calculation:**

Working hours per year, assuming 37 hour working week

$$= 37 \times 52 = 1924 \text{ hours}$$

Deductions are then made for average levels of holiday and sickness according to the table below:

Total hours per employee	<b>1924</b>
Holiday	(28.00)
Bank Holiday	(8.00)
Sickness	(5.00)
Medical Appointment	(1.00)
Other Leave	(4.00)
Face 2 Face	(6.00)
Union Meetings	(2.00)
Health & Safety Meetings	(1.00)
Staff Roadshows	(1.00)
<b>Total Productive Hours</b>	<b>1,509.6</b>

**Inflation rates assumption:**

2013 2.024%

2014 2.420%

2015 3.000%

2016 3.000%

Where roles do not yet have specific identified individuals assigned, day rates deemed appropriate to the level of skill or experience have been used.

Attachments

Verbal  
Clarifications  
(Consultants )