

*LCN Fund Full Submission*

# *Supplementary Answer Form*

Tick if this answer is Confidential: ☐

Tick if this answer has been provided verbally: ☐

|  |  |                 |            |
|--|--|-----------------|------------|
| Project code:                          | Smarter Network Storage  | Question Number | UKPN006    |
| Question date                          | 30 August 2012   | Answer date     | 4 Sep 2012 |
| Submission section question relates to | Full Submission Workbook   |                 |            |
| Topic                                  | Project Cost Summary   |                 |            |
| Question                               | Please provide a description of how costs per person have been calculated together with a sample calculation.  |                 |            |
| Notes on question                      |  |                 |            |
| Answer                                 | <p>Costs per person have been calculated according to the following steps:</p> <ol style="list-style-type: none"> <li>1. The total salary costs, including pension allowances and costs, average performance bonuses, and NI contributions is determined, based on rolling 12 month payroll history extracted from our SAP accounting system.</li> <li>2. This total is divided by the number of Productive Hours in a year, as defined below, to generate an hourly rate.</li> <li>3. The current daily rate is then calculated by multiplying this figure by 7.4 (assuming 37 hours per week across 5 days)</li> <li>4. A daily rate for each year of the project is then calculated, assuming levels of inflation according to the rates below.</li> <li>5. To provide a simple means of calculating total person costs, a blended average rate from these annual rates is then used to multiply the estimated person-days of effort.</li> </ol> <p>A full example calculation is provided below for a theoretical employee with an annual salary of approximately £42,500:</p> |                 |            |

1. Total salary costs, including pension allowances and costs, performance bonuses, and NI contributions is approximately £67,932
2. Hourly rate is then  $67932/1509.6 = £45$
3. Daily rate is then  $45 \times 37/5 = £333$
4. Inflation is applied to calculate the approximate daily rate across future years for the project:  
2012/13: 333  
2013/14: 340  
2014/15: 348  
2015/16: 358  
2016/17: 369
5. An average daily rate is calculated from an average of these, equating to approximately £345. Total costs are then estimated using this figure multiple an estimate of days effort.

**Productive Hours calculation:**

Working hours per year, assuming 37 hour working week

=  $37 \times 52 = 1924$  hours

Deductions are then made for average levels of holiday and sickness according to the table below:

|                               |                |
|-------------------------------|----------------|
| Total hours per employee      | <b>1924</b>    |
| Holiday                       | (28.00)        |
| Bank Holiday                  | (8.00)         |
| Sickness                      | (5.00)         |
| Medical Appointment           | (1.00)         |
| Other Leave                   | (4.00)         |
| Face 2 Face                   | (6.00)         |
| Union Meetings                | (2.00)         |
| Health & Safety Meetings      | (1.00)         |
| Staff Roadshows               | (1.00)         |
| <b>Total Productive Hours</b> | <b>1,509.6</b> |

**Inflation rates assumption:**

2013 2.024%

2014 2.420%

2015 3.000%

2016 3.000%

Where roles do not yet have specific identified individuals assigned, day rates deemed appropriate to the level of skill or experienced have been used.

Attachments

Verbal  
Clarifications  
(Consultants  
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