

G. Patrick Doyle

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Education

Harvard University Cambridge, Mass- *B.S. in Chemistry*

Candidate for Honors. Coursework in Advanced Chemistry and Applied Mathematics. Candidate for a Secondary in African American Studies.

Work Experience

MAY 2020 - CURRENT ~ 1.5 yr

Empire Today LLC - Miami, FL- *Installation Project Manager*

- Installation Project Manager at Empire Today, overseeing all aspects of carpet and hard surface installation in South Florida, managing over \$1 million in monthly sales and coordinating with both business-to-business and retail clients. Promoted to this role after serving as Installation Coordinator in Atlanta, Georgia.
- Demonstrated strong leadership and interpersonal skills in managing installation teams and ensuring quality workmanship, while also cultivating positive relationships with clients to ensure their satisfaction with the final product.

MARCH 2019 - MARCH 2020 ~ 1.5 yr

DEWOLF, BOBERG & ASSOCIATES - Dallas, Tx- *Management Consultant*

- Managed multiple financial based projects aimed at developing corporate strategies, executing client and data migrations, improving operational processes and developing novel technology capabilities
- Developed a proven track record of retaining strong client relationships by understanding business needs and delivering superior customer service with a variety of industries

JANUARY 2018 - AUGUST 2019 ~ 1.5yrs

Certainteed Saint-Gobain - Athens, Ga- *Shift Production Foreman*

- Planned and organized production schedules by assessing project and resource requirement
- Developed tools, processes and techniques to eliminate waste & quality issues including under/overproduction, delays, non-value-added activities, version control and product deficiencies.

SEPTEMBER 2018 - AUGUST 2019 ~ 1yr

Top Performing Properties, LLC Athens, Ga - *Part-Time Business Acquisition Analyst*

- Support the business group by preparing, organizing, and analyzing client requirements into clear and concise specifications for the development team
- Assist with deal sourcing, underwriting and due diligence of multifamily and other assets for potential acquisition.

JANUARY 2016 - DECEMBER 2017 - 2 yrs

SuperHero Graphics, Augusta, Ga/Nationwide - *Operations Manager*

- Dispatch regional installer crews on nationwide rebranding projects for companies such as Rent-a-Center, Fedex, Johnson Control, Coca-Cola, BrightView: Commercial Landscaping & DHL
- Vet and Hire additional subcontractors based on contract deadline requirements
- Scout and Acquire potential new corporate partners by negotiating competitive market pricing and by implementing timely turnaround quotas

Skills & Interest

Knowledge of Mac and Windows. Proficiency with Microsoft Word, Excel, and Outlook. Intermediate skills with in coding/programming in Javascript, HTML, React, MySQL, and