



GEORGE LINARDIS

Date of birth: 17th March 1984
Marital status: Married
Nationality: Greek
Military Obligations: Fulfilled
Driving License: B



PERSONAL SKILLS

- ✓ DESIRE TO LEARN
- ✓ CUSTOMER ORIENTED
- ✓ TEAM WORK ORIENTED
- ✓ ATTENTION TO DETAIL
- ✓ FAST LEARNER
- ✓ SENSE OF OWNERSHIP



HOBBIES

WEB DEVELOPMENT
BICYCLING
FOREIGN LANGUAGE LEARNING



CONTACT ME



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CONNECT



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EDUCATION

MASTER DEGREE / 2015 – today

University of Aegean: Master in Computer Science

Thesis: Creation of a Thesis Management System using Yii2 framework

BACHELOR DEGREE / 2010

Technological Institute of Athens: Business Administration

Grade: 7,65/10

Thesis: Transfer Pricing - A Case study

WORK EXPERIENCE

SALES REPRESENTATIVE / ATHANASSIOU SA 2013 - TODAY

- Collecting, analyzing and evaluating sales to identify steps to increase productivity.
- Worked closely with Field Manager to analyze sales data for key account customers and suggest new confectionery assortment.
- Dealing efficiently with queries from customers to prevent recurring problems. Turn complaints to opportunities.
- Assisting local distributors in finding ways to differentiate assortment and increase sales based on their customer profiles.
- Identifying potential new clients within assigned area whilst creating and enhancing long-term relationships with existing ones.

SALES / FOTONI SA 2011 - 2013

- Responsible for ensuring that products and brands are effectively in stores to create a positive customer experience.
- Communicating all merchandise needs or issues to store managers.
- Demonstrating good product knowledge to customers on key promotions. Collecting, analyzing and evaluating sales to identify steps to increase productivity.

INTERNSHIP / KINTEC SA 2009

- Monitoring for potential deviation of real vs budget cost for various projects.
- Cost analysis of vehicle fleet and presenting financial data to support with next year's fleet annual budget.
- Administrative support for the financial department.

SALES / MARS SA 2006 - 2007

- Monitoring stock, promotions. price changes in assigned area.
- Managing complaints from upset customers and guiding all risen issues in satisfactory conclusion.
- Always ensuring customer satisfaction and re-built trust to product and company.

LANGUAGES

GREEK
NATIVE
LANGUAGE

ENGLISH
PROFICIENCY
OF MICHIGAN

SWEDISH
B1 LEVEL

PROFICIENCY

- | | | | |
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| • EXCEL | <div></div> | • MYSQL | <div></div> |
| • WORD | <div></div> | • HTML5 | <div></div> |
| • ACCESS | <div></div> | • CSS/BOOTSTRAP | <div></div> |
| • POWERPOINT | <div></div> | • PHP/YII2 | <div></div> |