## NBER WORKING PAPER SERIES

## THE IMPACT OF ARTIFICIAL INTELLIGENCE ON INNOVATION

Iain M. Cockburn Rebecca Henderson Scott Stern

Working Paper 24449 http://www.nber.org/papers/w24449

NATIONAL BUREAU OF ECONOMIC RESEARCH 1050 Massachusetts Avenue Cambridge, MA 02138 March 2018

The authors would like to thank the organizers and participants at the first NBER conference on the Economics of Artificial Intelligence, and in particular our discussant Matthew Mitchell for many helpful suggestions and ideas. Michael Kearney provided extraordinary research assistance. The views expressed herein are those of the authors and do not necessarily reflect the views of the National Bureau of Economic Research. Funding for this paper was provided by the MIT Sloan School of Management, by the HBS Division of Research and by the Questrom School of Management.

At least one co-author has disclosed a financial relationship of potential relevance for this research. Further information is available online at http://www.nber.org/papers/w24449.ack

NBER working papers are circulated for discussion and comment purposes. They have not been peer-reviewed or been subject to the review by the NBER Board of Directors that accompanies official NBER publications.

© 2018 by Iain M. Cockburn, Rebecca Henderson, and Scott Stern. All rights reserved. Short sections of text, not to exceed two paragraphs, may be quoted without explicit permission provided that full credit, including © notice, is given to the source.

The Impact of Artificial Intelligence on Innovation Iain M. Cockburn, Rebecca Henderson, and Scott Stern NBER Working Paper No. 24449 March 2018 JEL No. L1

## **ABSTRACT**

Artificial intelligence may greatly increase the efficiency of the existing economy. But it may have an even larger impact by serving as a new general-purpose "method of invention" that can reshape the nature of the innovation process and the organization of R&D. We distinguish between automation-oriented applications such as robotics and the potential for recent developments in "deep learning" to serve as a general-purpose method of invention, finding strong evidence of a "shift" in the importance of application-oriented learning research since 2009. We suggest that this is likely to lead to a significant substitution away from more routinized labor-intensive research towards research that takes advantage of the interplay between passively generated large datasets and enhanced prediction algorithms. At the same time, the potential commercial rewards from mastering this mode of research are likely to usher in a period of racing, driven by powerful incentives for individual companies to acquire and control critical large datasets and application-specific algorithms. We suggest that policies which encourage transparency and sharing of core datasets across both public and private actors may be critical tools for stimulating research productivity and innovation-oriented competition going forward.

Iain M. Cockburn School of Management Boston University 595 Commonwealth Ave Boston, MA 02215 and NBER cockburn@bu.edu Scott Stern MIT Sloan School of Management 100 Main Street, E62-476 Cambridge, MA 02142 and NBER sstern@mit.edu

Rebecca Henderson
Heinz Professor of Environmental Management
Harvard Business School
Morgan 445
Soldiers Field
Boston, MA 02163
and NBER
rhenderson@hbs.edu