

CELEBRATING **25** YEARS



Washington State  
Convention Center  
*at convention place*



2012 | ANNUAL REPORT



## Ribbon Cutting | June 18, 1988



(From left to right) Jack G. Neupert (WSCC Board of Directors), Robert C. Wallace (WSCC Board of Directors), Governor John Spellman, Mayor Charles Royer, James R. Ellis (Chairman, WSCC Board of Directors), Phyllis Lamphere (WSCC Board of Directors), Governor Booth Gardner, State Senator Emilio Cantu, Rhonda Hilyer (WSCC Board of Directors), H. Dewayne Kreager (Vice Chairman, WSCC Board of Directors), Jean Gardner (wife of the Governor).

WSCC entered its twenty-fifth year of operation in 2012 since opening its doors on June 18, 1988. From the leadership and vision of James R. Ellis and the original board of directors, to the unwavering stewardship of Chairman Frank K. Finneran and the current board, there are a lot of memories of what worked and what didn't, the expansion of the building, the opening of The Conference Center, and battles fought and won. All in all, a quarter century of success.



Before the opening of the Washington State Convention Center in 1988, no one could have guessed the magnitude of the contribution it would make to the State of Washington and the City of Seattle. Following 25 years of operation, the Washington State Convention Center remains a popular convention destination and provides a positive contribution to the local economy of the state of Washington.

One of my top priorities is to create a thriving economic climate, supporting key job sectors and promoting job growth. Since opening, the Center has contributed over \$4.4 billion to the state's economy in the form of convention delegate spending and over \$272 million in sales taxes paid by out-of-state visitors. This revenue stimulates employment and helps us provide services to residents throughout our state.

Washington is known for growing world class fruits and vegetables and we export some of the world's finest apples and wine. The efforts of the Center to purchase, serve and promote

Washington's food and beverage products continue to boost our state's economy by supporting our local and regional agriculture industry. The Convention Center is a five-time winner of the Washington Wine Commission's *Wines of Distinction Award*; 97% of the wines served at the Center are from our state's outstanding wineries.

I am proud to say the board of directors has excelled at the directive set forth by the Washington State Legislature in 1982, in which a legislative mission was established to acquire land and design, construct, promote and operate a convention and trade center in Seattle, which would "provide both direct and indirect civic and economic benefits to the people of the State"<sup>1</sup> (Revised Code of Washington, 67.40.010)<sup>2</sup>. Best wishes for continued success into the next quarter century.

Sincerely,

A handwritten signature in black ink, appearing to read "Jay Inslee".

Jay Robert Inslee  
Governor of Washington

1. Washington State Convention Center. Annual Report: Project Background. Seattle: Washington State Convention Center, 1986.
2. Revised Code of Washington, 67.40.010. Dispositions: Convention and Trade Facilities.



The Washington State Convention Center entered its 25th year of operation in 2012 with notable achievement. During this time, the Center has brought in over \$4.4 billion in delegate spending, while continuing to maintain a zero operations cost to residents. This spending energizes and revitalizes our economy.

As King County Executive, I believe that this is an opportune time to focus on Convention Center growth and to pursue necessary expansion of this facility. The most recent ranking of the nation's convention facilities lists our Convention Center as only the 55th largest. Seattle is one of the most desirable destinations across America, yet constrained facility size and lack of available dates have cost our region an estimated \$1.5 billion or more in lost business in just the last five years.

Expansion of the Convention Center would create thousands of new construction jobs and annually accommodate 130,000 new visitors who would spend an estimated quarter-billion dollars in Washington State. This would mean new business and jobs in the hospitality,

entertainment, retail and other industries. One of the most effective ways to accelerate the growth of our region's economy is to expand the Washington State Convention Center.

Convention groups have made it clear: They want to visit Seattle, King County and Washington State. We simply need to make it possible for them to do so. All the necessary pieces are moving into place; the construction bid environment is the best it has been in years, and we are seeing the lowest interest rates ever. Now is the time to move forward.

While we explore the potential for future growth, the Convention Center continues to provide civic and financial benefits far greater than originally envisioned more than three decades ago. On behalf of the residents of King County, I congratulate the board of directors and staff of the Washington State Convention Center on the completion of yet another successful year.

Sincerely,

A handwritten signature in black ink that reads "Dow Constantine".

Dow Constantine  
King County Executive



From our beautiful natural environment to our vibrant arts, music and nightlife scene, Seattle is a great place to visit. The Washington State Convention Center introduces hundreds of new people to what our city has to offer every day. In 2012, the Center welcomed over 132,000 out-of-state visitors, generating significant tax revenues for the city, as well as supporting our local business community. The indirect economic impacts of this spending are also important to our quality of life; these visitors create good jobs for our local hotel and restaurant workers, and help to support sustained growth in Seattle's downtown core.

In addition, the Convention Center itself directly provides numerous civic benefits to our city, including the creation of an additional two acres of attractive landscaped area adjoining Jim Ellis Freeway Park, lighted pedestrian walk-ways, and many public safety improvements. I am proud to partner with them in making our downtown streets more inviting and safe.

The Convention Center has also played an integral part in the renovation and creation of over 1,300 units of affordable housing and the preservation of several historic buildings, including the Eagles Auditorium, an important icon of Seattle's past. The Center is also home to one of the city's most notable public art programs, offering a rich cultural experience to all who pass through the facility.

As we continue to experience a welcome upturn in the economy and a rebounding tourism industry, I know that the Center will be an essential partner in building a vibrant and prosperous city for the future. Thank you to the board of directors and staff of the Washington State Convention Center for their work in sharing the best of Seattle with visitors from around the world.

Sincerely,

A handwritten signature in black ink, appearing to read "Michael McGinn".

Michael Patrick McGinn  
Mayor of Seattle

On behalf of the members of the Board of Directors of the Washington State Convention Center (WSCC), it is our pleasure to share with you a brief glimpse of what we believe the next quarter century will hold for the Washington State Convention Center. Simply put, we will continue to dedicate ourselves to the strong vision and mission that have made this organization so successful during its first twenty-five years.

To keep pace with the needs of the region, WSCC must grow if it is to continue to be the vital economic engine that has helped to strengthen our region's economy and has created thousands of family wage jobs for its employees and suppliers.

2012 was an exceptionally busy year and WSCC staff maintained its tradition of delivering quality service and effective operations. We welcomed 49 national conventions with over 132,000 delegates, generating in excess of \$262 million in spending. Future expansion of the Center could afford us the opportunity to accommodate a larger number of professional associations that currently have to be turned away due to size constraints or date restrictions, and put the facility on a much better footing to compete with other facilities in the western United States.

Regardless of the size of WSCC, we must continue to provide the means to improve and modernize this asset to remain competitive. Contracts have been signed with clients for events through 2022, and a decade from now these clients will expect to see a state-of-the-art facility as good as, or better than, what they experience today. The recent investment of \$21 million to upgrade interior finishes and directional signage throughout the entire complex was paid with dedicated convention center funds, without the need for any public subsidies. As we move ahead, it is crucial that we continue to keep the building in first class condition and offer our clients the exceptional service they expect and deserve.

We believe that Seattle's unique qualities as a destination will continue to draw new and returning convention clients. The strong partnerships forged between Visit Seattle, WSCC, and the region's hospitality industry have proven to be critical in securing events from local, national and international organizations. The value of good stewardship of the WSCC will become increasingly important in the future. We understand the decisions we make today will have a direct impact on the future success of this organization and the entire region. We look forward to working with leaders and stakeholders from business, hospitality, community, labor and government to exceed the outstanding level of progress that has been made during the last quarter century.



Frank K. Finneran  
Chairman, Board of Directors



Jeffrey A. Blosser  
President and Chief Executive Officer



## Financial Highlights

Fiscal Year	2012 <sup>A</sup>
Operating Revenues	\$36,768,969
Operating Expenses	\$(35,085,483)
Operating Income (Gain)	\$1,683,486

### Number of Events

National/International	49
Local/Regional	410
Total	459

### Event Attendance

National/International	132,420
Local/Regional	295,800
Total	428,220

### Economic Benefits

Delegate Spending <sup>E</sup>	\$262,643,037
Sales Tax from Delegate Spending	\$17,071,797
Benefits to Local Institutions	\$10,722,412

Footnotes: <sup>A</sup> Public facilities district 2012 fiscal year, January 1 – December 31

<sup>E</sup> National and international events only

For more on WSCC's financial information visit: [http://www.wscc.com/about\\_us/PFD.aspx#About\\_WSCC\\_PFD](http://www.wscc.com/about_us/PFD.aspx#About_WSCC_PFD)

## **Impact of WSCC Operations in Tax Receipts to Local Institutions.**

In FY 2012, the benefit of WSCC operations on tax receipts to local government, schools and arts and culture organizations has exceeded \$10 million. These beneficiaries include:

Beneficiaries	FY 2012 Actual
King County	\$3,872,474
City of Seattle	\$2,634,467
Seattle School District	\$817,917
Regional Transit Authority	\$1,995,783
Arts and Culture Organizations	\$844,838
Other Property Tax Uses	\$556,933
<b>Total</b>	<b>\$10,722,412</b>

# Washington State Convention Center

## 25 Year Report Card

Since opening our doors in 1988, the economic growth we've witnessed at the Washington State Convention Center has been impressive. The surrounding Seattle and statewide communities have benefitted tremendously from our success, as the Center has fostered new economic development and spurred other building and revitalization projects, creating a base for sustained growth in the downtown core.

Operations of WSCC have brought in over \$4.4 billion to the entire state of Washington by out-of-state convention delegates. Tax revenues generated by this spending have effectively reduced the amount of taxes paid by every Washington resident, and, perhaps most significantly, was generated at no cost to taxpayers. In addition, the transition to governance of a Public Facilities District in 2011 provides adequate funding for long term building maintenance and capital projects, resulting in a \$21 million renovation funded entirely by Convention Center reserves, without the need for any bonds or public subsidies.

Over the past 25 years, the Convention Center has been responsible for creating thousands of jobs throughout the region and has provided numerous civic benefits, including the renovation and creation of over 1,300 units of affordable housing, the preservation of several historic buildings and an extensive, in-house public art program. The contributions of the Washington State Convention Center continue to create and maintain a vibrant and prosperous community - signs of great things to come in the twenty five years ahead.

In its quarter-century of operation, the Washington State Convention Center has

hosted **9,304** events,

welcomed **9,781,130** delegates,

generated **\$4,454,973,180** in out-of-state delegate spending,

contributed **\$272,100,165** in sales taxes to the state from delegate spending,

and provided **\$162,429,528** in benefits to local institutions.\*

*With a direct cost to taxpayers of*

**\$0.**



\* King County, City of Seattle, Seattle School District, Regional Transit Authority, arts and culture organizations and other property tax uses

## Operations - Capital Projects



meeting room, eliminating the need for individual water bottles. This change alone resulted in a reduction of 100,000 water bottles. Further savings in water usage and waste were realized with the conversion of all plumbing fixtures to low-flow models which provided an 80 percent savings in water usage over standard models.

### Renovations

The Washington State Convention Center is currently in the final phase of a three-year, \$21 million refurbishment project that includes upgrades of finishes, furnishing and signage.

Although much of the project focus in 2012 was on design and selection of products in preparation for installation in 2013, the Center welcomed many new changes.

All of the soft furniture upgrades were installed in 2012, with a total order of 80 lounge-type chairs, six sofas and a variety of ottomans.

New conference tables, built with locally sourced wood, were installed in several meeting rooms. In addition, The Conference Center welcomed the construction of a new fireplace and adjoining lounge area.

As part of an ongoing concerted effort to create and maintain a green facility, this year also saw the installation of water bubblers in each

## Cutting-edge Technology

At WSCC, an independent wireless network has been dedicated to sales and event staff. This major upgrade puts us at the cutting-edge of competitive technology and allows our client-facing staff to increase speed, accuracy and service delivery.

Washington State Convention Center is the first facility to use mobile devices connected to a remote-access desktop for event management and planning. In a business of change, where everything revolves around meeting, convention and attendance numbers, the ability to update information in real time provides a superior customer experience.

New technology available in the Ungerboeck event management software removes the need for clients to produce room card signs, resulting in a significant materials and cost savings to the client. Digital Signage, to be installed in fall of 2013, offers the opportunity for companies to better market their services to attendees while at events.



## Operations - Outreach

### Food Service

WSCC is committed to serving Washington's outstanding food and beverage products, providing financial benefits for farmers, ranchers, fishermen, growers, brewers and winemakers around the entire state.

For the past 13 years, WSCC and ARAMARK have partnered with FareStart, a culinary job training and placement program for homeless and disadvantaged individuals. Our culinary team helps educate FareStart students twice a year by participating in their Guest Chef program. We take pride in having the privilege to hire some of the graduates from the program and put them to work in our culinary program.

WSCC continues to partner with local biodiesel companies, selling used cooking oils for the production of biofuels. This practice not only reduces the amount of waste created in house but also reduces the effect of that waste on the local water supply. Further, cooking oil recycling reduces the overall dependency on fossil fuels.

Whenever seasonally available, we purchase our food products including fruits, vegetables and wine from local sources.

Washington Products	Q1	Q2	Q3	Q4	Total YTD	Units
<b>Fruits / Vegetables</b>						
Apples, Braeburn	0	1	0	0	1	Cases
Apples, Fuji	48	11	19	38	116	Cases
Apples, Granny Smith	7	7	5	3	22	Cases
Apples, Pink Lady	0	2	0	0	2	Cases
Apples, Red Delicious	47	76	64	77	264	Cases
Asparagus	236	176	310	266	988	Cases
Beets	75	0	2	8	85	Cases
Berries (Blackberries)	2,693	1,922	3,245	572	8,432	Pounds

Washington Products	Q1	Q2	Q3	Q4	Total YTD	Units
Carrots	375	450	300	100	1,225	Pounds
Green Beans	56	0	0	0	56	Cases
Lettuce, Baby	66	284	138	0	488	Cases
Mushrooms, Medium Ostrom	87	34	74	55	250	Cases
Mushrooms, Portabello	79	69	103	97	348	Cases
Onions, Sweet	4	0	2	0	6	Cases
Onions, Red	46	17	32	23	118	Cases
Onions, Julienne	220	170	190	0	580	Pounds
Onions, Yellow	8	6	1	15	30	Cases
Pears, Boss	21	0	0	0	21	Cases
Pears, Anjou	3	4	1	3	11	Cases
Peas, Snap	15	0	1	0	16	Cases
Potatoes,	11	4	4	10	29	Cases
Potatoes, Processed	900	500	2,720	2,680	6,800	Pounds
Raspberry	39	33	3	0	75	Cases
Salad, Braising Mix Org/c	1	0	0	0	1	Cases
Salad, Spring Mix	364	302	316	454	1,436	Cases
Sprouts, Bean Poly	5	6	0	0	11	Cases
Sprouts, Aware	3	1	1	0	5	Cases
Squash	836	1,144	1,012	726	3,718	Pounds
Tomatoes, Heirloom	2	22	36	0	60	Cases

Washington Products	Q1	Q2	Q3	Q4	Total YTD	Units
<b>Dairy Products</b>						
Butter	2,536	1,595	1,763	1,708	7,602	Pounds
Half and Half	891	702	672	639	2,904	Gallons
Heavy Cream	825	552	690	537	2,604	Gallons
Milk	932	492	688	378	2,490	Gallons
Yogurt	351	304	652	0	1,307	Cases
<b>Juices /Ciders</b>						
Apple Cider	128	4	32	188	352	Gallons
Apple Juice, bottled	203	96	187	126	612	Cases
<b>Meats   Poultry   Fish  Seafood</b>						
Beef	2,385	0	0	0	2,385	Pounds
Chicken	3,899	1,393	4,663	0	9,955	Pounds
Halibut	327	216	0	0	543	Pounds
Salmon	2,581	0	4	0	2,585	Pounds
<b>Cheese</b>						
Samish Bay	108	62	91	8	269	Pounds
Beecher's	251	237	374	182	1,044	Pounds
<b>Beer/Wine</b>						
Washington Wine	2,328	2,900	2,232	1,824	9,284	Bottles
Washington Beer	7,344	3,672	6,552	5,928	23,496	Bottles

## Green Operations

WSCC continues to be one of only a few convention centers nationwide that offers composting in all of its public and private spaces, at no additional cost to clients. In turn, this compost is reused in the landscaping across the center. The Conference Center at Washington State Convention Center is one of the only LEED certified conference facilities in the country.

In 2011, 904 light fixtures were retrofitted with two separate models of dimmable LEDs. In 2012, the Center realized a savings of 406,068 KWH, which equates to 244 tons of CO<sub>2</sub> reduced per year. With the Seattle City Light rebate program, the simple ROI for the project was 200%, which is a half-year payback on the cost of the project.

## Waste Diversion

With the placement of bins for recyclable and compostable materials throughout the convention center, the WSCC's waste diversion rates continue to be impressive. In 2012, events at the Center generated just over 900 tons of waste, only 269 of which were sent to the landfill. This 70.28% rate is a significant increase over last year.

2012 Waste Diversion (in tons)					
Trash	Cardboard	Mixed Recycling	Compost	Total	% Diversion
269.7	117.12	152.19	368.51	907.52	70.28

## Jim Ellis Freeway Park

Named in honor of James R. Ellis, former WSCC Board Chairman, the Jim Ellis Freeway Park sits adjacent to the Center and spans Interstate 5 to First Hill. WSCC has nurtured a long-standing partnership with The Freeway Park Association to provide a safe, beautiful space where residents, shoppers, office workers and visitors to the Center can find respite in the middle of a bustling city. Seattle's most iconic downtown park is the result of community and business joining hands to improve the overall urban experience for everyone.

## Public Art Program

The WSCC public art program, one of the largest of its kind in the nation, was originally established to enhance the lobby and gathering areas with works funded by participation in the state's "Art in Public Places" program.

In 1997, the Board established the WSCC Art Foundation at the recommendation of original board member, Phyllis Lamphere.

### Rotating Art Program



The Foundation is a nonprofit corporation and serves the Convention Center art program by providing the financial means to obtain new works. The collection consists of gifts and long-term loans from artists, museums, galleries, government organizations, corporations, foundations, and private collectors.

The screening and selection process is conducted by an Art Advisory Committee comprised of Convention Center Board Members and art professionals from the community. Many of these exhibits feature local artists and some are national and international exhibitions juried specifically for the Center.

Over 150 works are displayed in the four-story Galleria, a free, public space with tremendous accessibility serving approximately 500,000 visitors to the Convention Center each year.

## Art Fest Project



A WSCC employee enjoys painting for the Art Fest project

Foundation, Plymouth Housing Group, Solid Ground and Neighborhood House with bright and inspiring artwork for their public spaces. Celebrations to deliver and commemorate the finished paintings are planned for fall of this year.

As part of WSCC's extensive outreach efforts in the Seattle community, many WSCC staff members recently participated in a teambuilding art project at the 25<sup>th</sup> Anniversary Employee barbecue. Working with kits provided by the Foundation for Hospital Art, participants had the opportunity to paint a variety of six large and very colorful pieces of artwork in four different designs. The paintings are now being touched up at the supplier's warehouse; when complete, they will be donated to five local, non-profit organizations within the Seattle area.

WSCC is proud to provide Childhaven, The Stewart House at the Pike Place Market

## Operations - Department Reports

### Sales

In 2012, WSCC started to see a marked improvement in attendance numbers and increased spending from the general public. Total events increased to 459, drawing 428,220. Within this overall growth there were 49 national/international conventions from organizations such as Modern Language Association, Building Owners and Managers Association and the Association for Air Medical Services that contributed to the total of 132,420 attendees who generated \$262,643,037 in direct spending.

2012 represented an increase in corporate conventions and conferences that we have not seen since before the 2009 recession. In addition to Microsoft's two TechReady annual programs, several new corporate national conventions took place in 2012 including the LifeScan / Animas Franchise Meeting, Unipro's Spring Purchasing Conference and the Genesys G-Force Americas User Conference.

In addition to the national/international conventions, the Center contracted 410 local/regional events including conventions, conferences, consumer shows and banquets. Many of the Center's events experienced some increase in attendance in 2012. The annual consumer shows saw positive growth, suggesting a stronger consumer confidence in the economy. In the fourth quarter of the year and as part of the Center's 25<sup>th</sup> Anniversary Celebration, staff recognized two annual events: TRENDS and College Fair, which have made the Center their preferred home for the last 25 years.

### Food & Beverage

In 2012, the WSCC Food Service Team reported revenues of \$15,915,988. This increase over last year's total is the result of higher attendance, and a small increase in event numbers. It may also be that, as the economy improves, clients are more likely to choose to spend more on food and service options.

One of our most significant new events in 2012 was the Emirates Airline Gala Dinner. WSCC welcomed 650 guests to the Conference Center to celebrate Emirates' first non-stop flight from Seattle to Dubai. Remarkable meals have always been an essential part of the Emirates travel experience; selecting the WSCC as the venue for this gala was the ideal choice, as we share the same commitment to providing catering excellence and impeccable service. WSCC chefs developed and

suggested a diverse menu with a distinctive Pacific Northwest flair. Carefully choreographed from the guests' first moment of arrival to their final sweet bite of a house-made petit-four, gala attendees were treated to a unique culinary adventure. The WSCC Food Service Team is the first banquet and meeting facility with an all Pro Chef Certified culinary team. This year, Chef Jose Chavez is working on completing the third (and highest) degree of certification to become one of the first chefs in the nation to achieve such status at a convention center.

WSCC is proud to be the second runner up for the 2013 NACE "Catered Event of the Year" Award. NACE Awards recognize the year's greatest catering and event achievements as determined by some of the world's most accomplished hospitality professionals. The "Catered Event of the Year" recognizes outstanding planning and execution for on-premise, off-premise and wedding reception events. WSCC won the award in 1997.

The WSCC Food Service Team has long been recognized for supporting our local fisheries, as well as Washington farmers, by purchasing local and state products whenever seasonally available. In addition, over 97% of the wines served at the Center are from our state's outstanding wineries. WSCC is a five-time winner of the Washington State Wine Commission's Wines of Distinction Award.

Other outreach projects included the O'Dea High School Posh Auction in March, raising approximately \$2000. Desserts were donated to the YWCA Home Sweet Home Gingerbread Auction in December, benefitting East King County women and families in need. In August, over 100 WSCC Food Service volunteers spent the day at High Point Neighborhood creating education zones, garden beds and benches.

## Retail Rent

The Washington State Convention Center campus is home to 19 restaurants and retail businesses. These establishments provide a wide variety of services to WSCC attendees, employees and local residents. Revenues from these leases reached \$655,885 in 2012. Notable changes included the leasing of two vacant spaces by Holland Construction as temporary construction offices for the apartment project at 9th and Pine, and the assumption by new owners of the Asian restaurant lease at the 820 Pike location, now operated as "Metropole American Kitchen & Bar".

## **Building Rent**

Building rent revenue totaled \$4,778,169 in 2012. As the economy continued to improve, the number of national “city-wide” conventions grew from 36 in 2011 to 49 this year. Key city-wide events were Modern Language Association of America, The Professional Association for SQL Server, National Council for the Social Studies, PAX Prime 2012, and Microsoft TechReady.

## **Facility Services**

Revenues: \$2,061,014 = 10% increase over last year’s revenues.

### Set-up

Our Set-up department continues to work in front and behind the scenes to ensure the success of every event. Through their efforts, every guest has a place to sit and a clean and inviting facility for their meeting or social function.

For instance, our team diligently set and struck (and reset) over 492,045 chairs in 2012. This included:

54,549 chairs for Schoolroom sets

242,594 chairs for Theater sets

124,426 chairs for Banquet Round sets

### Transportation Attendants

In 2012, our Transportation Attendants successfully managed the move-in and move-out of freight and equipment for events occupying 85,193,581 square feet of space.

## **Parking**

Revenues: A 3% increase over last year, parking revenues reached \$3,901,212 this year. Our parking cashiers process over 226,200 individual customer transactions and WSCC had 480,300 electronic transactions, with a combined customer satisfaction of over 99%.

## Human Resources

“People make the difference”. Anyone visiting WSCC will find this to be especially true. Our staff’s hard work, attention to detail and exceptional dedication set a standard that is unmatched in our industry. Two hundred and twenty three current employees, with an average length of service of ten years, create a diverse workforce that meets the needs of the Center and its employees. WSCC recruits employees for full-time, part-time and on-call positions, working with the *Seattle Times*, *International Examiner*, *Seattle Medium*, and *El Siete Dias*, as well as various on-line job boards.

The WSCC is a noted employer of workers over the age of 65, opening the job market to a working population that traditionally has few options. 17% of our staff is made up of senior citizens who are valued greatly for dependability, dedication and friendliness. “They like to be helpful and it shows.” says Jeff Blosser, CEO. “We get a lot of great reviews from our clients about how friendly our staff is.”

## WSCC Board of Directors and Executive Staff



Washington State Convention Center – Board of Directors



Washington State Convention Center – 2012 Executive Staff

### FROM LEFT TO RIGHT:

Karen Wong

Rick S. Bender (standing)

J. Terry McLaughlin

Deryl Brown-Archie – Vice Chair

Frank K. Finneran – Chairman

Susana Gonzalez-Murillo

Jerome L. Hillis

Harry G. Sladich (standing)

Robert J. Flowers

### FROM LEFT TO RIGHT:

Ron Yorita – Director of Operations

Chip Firth – Director of Finance and Administration and Chief Financial Officer

Krista Daniel – Director of Event Services

Jeffrey A. Blosser – President and Chief Executive Officer

Linda Willanger – Vice President of Administration and Assistant General Manager

Ed Barnes – Vice President of Operations

Michael McQuade – Director of Sales

## WSCC Board of Directors and Board Emeritus

25<sup>th</sup> Anniversary Celebration | June 18, 2013



**BACK ROW, LEFT TO RIGHT:** Paul Isaki, Gary Grant, Robert Wallace, Betty Kreager, Robert Flennaugh, James Griffin, Harry Sladich, J. Terry McLaughlin

**FRONT ROW, LEFT TO RIGHT:** Robert Flowers, Rhonda Hilyer, Phyllis Lamphere, James R. Ellis, Frank K. Finneran, Susana Gonzalez-Murillo, Karen Wong, Rick Bender

## Photo Credits

Bob Shell: Ribbon Cutting Ceremony, 1988 - Page 1.

Office of the Washington State Governor: Governor Jay Inslee - Page 2.

Office of the King County Commissioner: Commissioner Dow Constantine - Page 3.

Office of the Mayor of the City of Seattle: Mayor Mike McGinn - Page 4.

Jetta Productions: Chairman of the Board Frank K. Finneran - Page 5 (Upper).

Jules Frazier: CEO Jeff Blosser - Page 5 (Lower).

Brad Kolodzaike: Sky Bridge - Page 8.

Jetta Productions: Lobby Space - Page 9; Attendees - Page 10.

Diana Cross: Photo Collage - Page 15:

1. Sindell, Laura. *Seeds to Sow*.
2. Matera, Stephen. *Mt. Rainier Wildflowers*.
3. Essex, Ed. *The Watcher*.
4. Coryell-Martin, Maria. *Berg Control*.
5. Solus, Joella. *Green Thumb*.
6. Armstrong, John. *Approaching Storm*.
7. Takamori, Akio. *Sleeping Woman in Blue Skirt*. (Photo by Spike Mafford).
8. Chee, Cheng Khee. *Angel Fish*.

Marsha Rambert: Employee Community Art Project - Page 16.

Benjamin Winters: Board of Directors – Page 21.

Jules Frazier: WSCC Executives – Page 21.

Jules Frazier: Board and Board Emeritus – Page 22.