

# US HEADQUARTERS LOCATION

SELECTING NEIGHBORHOODS  
IN NEW YORK CITY

# PROBLEM



- SELECT A LIST OF NEIGHBORHOODS OF NEW YORK CITY FOR AN OVERSEAS CORPORATION TO LOCATE ITS US HEADQUARTERS.

# METHODOLOGY

A yellow pencil and a pink eraser are positioned in the top right corner of the slide, appearing as if they are on a piece of paper.

Explore, segment and cluster the 5 Boroughs and 306 Neighborhoods of New York City, using dataset that contains the geospatial location of each borough and neighborhoods (latitude & longitude coordinates).

Use coordinates to extract venue information from the Foursquare API.

Find out the most common venues in a selected, filtered list of neighborhoods and cluster them (TOP neighborhoods).

# METHODOLOGY



Top-down analysis: Boroughs first, Neighborhoods, second.

Boroughs must have  $> 5$  neighborhoods with 50+ venues to be considered for the next phase.

Next, explore Top Neighborhoods of the selected Boroughs, segmenting by their 10 most common venues.

Machine Learning algorithm K-Means will form clusters of different kind of venues from the selected Top Neighborhoods.

# METHODOLOGY

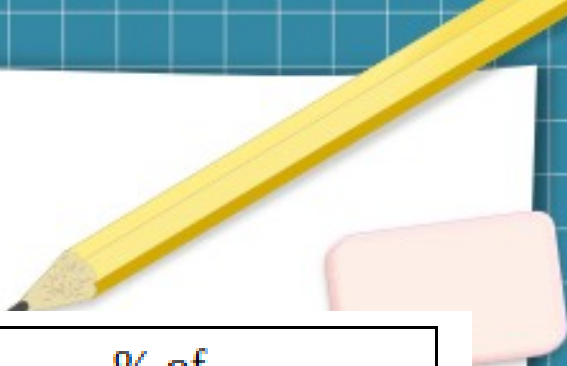


## REQUIREMENTS FOR NEIGHBORHOOD SELECTION:

- Must be commercial area, as neighbors in pure residential areas can be negatively affected.
- High density of hotels nearby for the overnight staying of overseas employees, vendors, visitors, corporate meetings, etc.
- Good number of coffee shops, restaurants and entertainment venues for employees quality of life.



# RESULTS

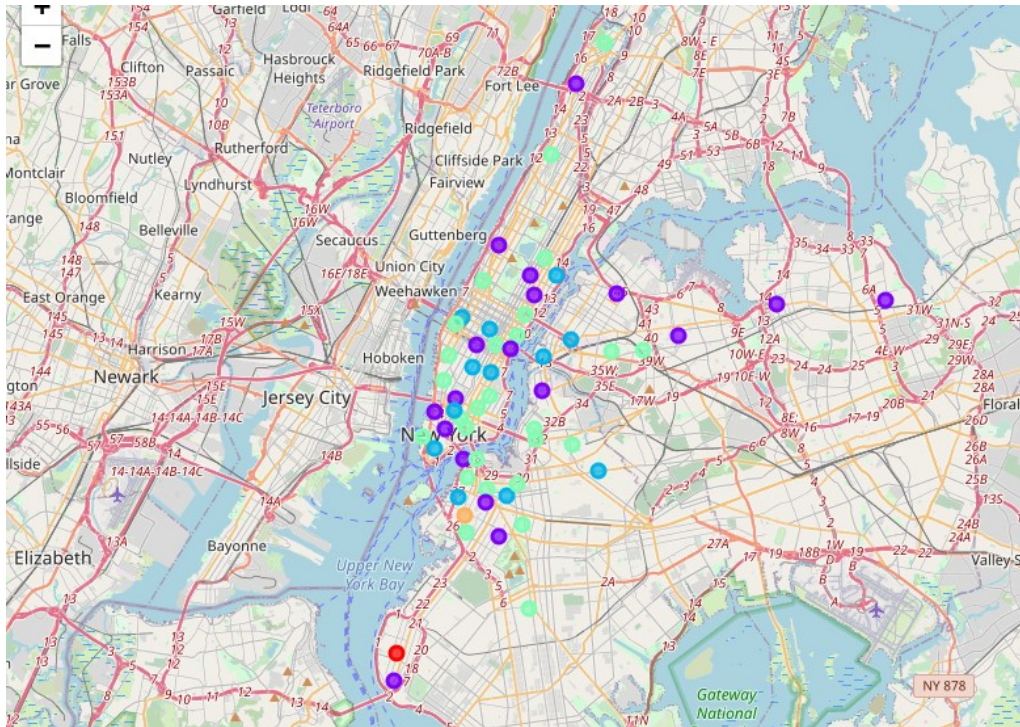


Borough	Total amount of Neighborhoods	Total amount of Top Neighborhoods*	% of Top Neighborhoods
Queens	81	9	11.1
Brooklyn	70	20	28.6
Manhattan	40	31	77.5
Bronx	50	3	6.0
Staten Island	63	0	0.0
Total	306	63	20.5

*\*Neighborhoods with 50+ venues.*

- Bronx and Staten Island do not have the minimum of 5 Top Neighborhoods, so they can not be considered for the next step.

# RESULTS



MAP SHOWING  
60 TOP  
NEIGHBORHOODS  
CLUSTERED BY 10  
COMMON VENUES

# RESULTS

Cluster 2								
	Neighborhood	Cluster Label	1st MCV	2nd MCV	3rd MCV	4th MCV	5th MCV	6th MCV
0	Long Island City	2	Hotel	Coffee Shop	Pizza Place	Bar	Mexican Restaurant	Café
1	Rockaway Beach	2	Beach	Ice Cream Shop	BBQ Joint	Pizza Place	Seafood Restaurant	Food Truck
2	Hunters Point	2	Café	Japanese Restaurant	Italian Restaurant	Wine Shop	Scenic Lookout	American Restaurant
3	Yorkville	2	Coffee Shop	Italian Restaurant	Gym	Bar	Deli / Bodega	Sushi Restaurant
4	Clinton	2	Theater	Gym / Fitness Center	Coffee Shop	Wine Shop	Gym	Hotel
5	Midtown	2	Hotel	Clothing Store	Coffee Shop	Theater	Cuban Restaurant	Pizza Place
6	Soho	2	Italian Restaurant	Coffee Shop	Mediterranean Restaurant	French Restaurant	Spa	Gym
7	Gramercy	2	Coffee Shop	Italian Restaurant	Grocery Store	Pizza Place	Playground	Bar
8	Financial District	2	Coffee Shop	Hotel	Gym / Fitness Center	Salad Place	Cocktail Bar	Park
9	Flatiron	2	Gym / Fitness Center	Yoga Studio	Outdoor Sculpture	Cosmetics Shop	Park	Wine Shop
10	Bushwick	2	Bar	Mexican Restaurant	Deli / Bodega	Coffee Shop	Pizza Place	Bakery
11	Cobble Hill	2	Playground	Coffee Shop	Bar	Pizza Place	Yoga Studio	Cocktail Bar
12	Fort Greene	2	Italian Restaurant	Flower Shop	Wine Shop	Coffee Shop	Yoga Studio	Theater

→ Clustering resulted in 2 large, relevant, homogeneous clusters to compare: Cluster 2 and Cluster 3.



# CONCLUSION



- Cluster 2 better fit Minimum Requirements.
- Final report to the Board of Directors of the Company, considering a recommended location for US Headquarters in New York City will list the following neighborhoods:

Neighborhood	Borough
Long Island City	Queens
<u>Rockaway Beach</u>	Queens
Hunters Point	Queens
<u>Yorkville</u>	Manhattan
Clinton	Manhattan
Midtown	Manhattan
Soho	Manhattan
<u>Gramercy</u>	Manhattan
Financial District	Manhattan
Flatiron	Manhattan
<u>Bushwick</u>	Brooklyn
Cobble Hill	Brooklyn
Fort Greene	Brooklyn