English translation of the questions in Results\_Industry.xlsx and Results\_Research.xlsx.

Research: column D1

Industry: column E1

* In the last 12 months, how many research proposals were you personally involved in?

Research: column G1

Industry: column G1

* To which research call was the project submitted?

Research: column K1

Industry: column K1

* How many people (including yourself) in your organization were involved in writing the application?

Research: column L1 and AD1

* How many days (1 day = 8 hours) did you (just you, not your institution's team) spend working on the proposal? This includes building background knowledge, data analysis, writing the proposal, preparing the budget, writing LOIs, and all other activities related to the preparation of the research proposal.

Research: column M1 and AE1

* How many days (1 day = 8 hours) did your organization spend, in total (including your time), working on the proposals? This includes building background knowledge, data analysis, writing the proposal, preparing the budget, writing LOIs, and all other activities related to the preparation of the research proposal.

Industry: column L1

* How many days (1 day = 8 hours) did you (just you, not your institution's team) spend working on the proposal? This includes building background knowledge, data analysis, writing the proposal, preparing the budget, writing LOIs, and all other activities related to the preparation of the research proposal.   
  ‘Answer in days’ was additionally added as a *unit*

Industry: column M1

* How many days (1 day = 8 hours) did your organization spend, in total (including your time), working on the proposals? This includes building background knowledge, data analysis, writing the proposal, preparing the budget, writing LOIs, and all other activities related to the preparation of the research proposal.  
  ‘Answer in days’ was additionally added as a *unit*

Research: column N1

Industry: column N1

* How many project partners (including your organization) were involved in the application?

Research: column Q1

Industry: column Q1

* How much was your organization's requested funding (not the total project budget)?