

# Lecture 5: Classification and Naive Bayes classifier

## Statistical Methods for Data Science

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# Today

## 1 Classification

- Modeling for classification
- Training, validation and test
- Performance evaluation

## 2 Naive Bayes classifier

- Multinomial naive Bayes classifier
- Gaussian naive Bayes classifier

## 3 Summary



# Learning outcome

- Be able to explain classification related terminology: classification, binary/multi-class classification, annotation, training, validation and testing, etc
- Be able to calculate and interpret TP, TN, FP, FN, accuracy, precision, recall, specificity, F1 score
- Understand basic concepts of performance evaluation and comparison of different classifiers
- Be able to explain the Bayes' rule for both multinomial and Gaussian naïve Bayes classifiers
- Be able to explain the differences between the multinomial naïve Bayes classifier and the Gaussian naïve Bayes classifier
- For a given problem, be able to formulate and implement a naïve Bayes classifier

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# Modeling for classification

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Note: if you are a "bottom-up" kind of thinker and have a hard time interpreting  $g$ , just imagine it as

$$y = g(x) = \begin{cases} 1, & \text{if } x > 0 \\ 0, & \text{if } x \leq 0 \end{cases}, \text{ for two classes 0 and 1}$$



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- The training data set contains paired data  $\{(\mathbf{x}_1, y_1), \dots, (\mathbf{x}_N, y_N)\}$ , e.g.

$$\{(\text{scoter}, \text{scoter}), (\text{goldeneye}, \text{goldeneye}), \dots, (\text{scoter}, \text{scoter})\}$$

where  $\mathbf{x}_i$  = pixel values in a picture,  $y_i \in \{\text{scoter}, \text{goldeneye}\}$  is called the **ground truth labels**; the data set is called a **labeled data set**

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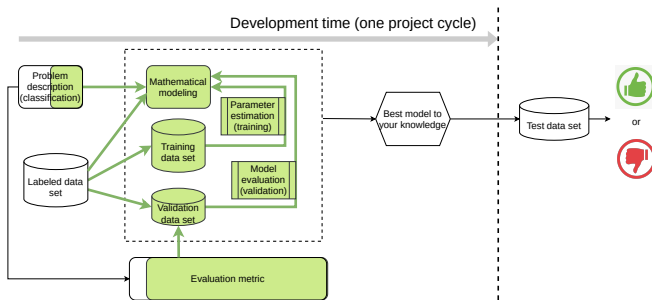
$$\{(\text{scoter}, \text{scoter}), (\text{goldeneye}, \text{goldeneye}), \dots, (\text{scoter}, \text{scoter})\}$$

where  $\mathbf{x}_i$  = pixel values in a picture,  $y_i \in \{\text{scoter}, \text{goldeneye}\}$  is called the **ground truth labels**; the data set is called a **labeled data set**

- The targets  $y_i$ 's in the training set are typically created by humans. The process of creating the ground truth labels is called **annotation** or **labeling**

# Training, validation and test

# Problem solving in data science



**Figure:** The (green) shadowed boxes are the actions performed by the data scientist.



# During development: training and validation

During development: split the available data set into a training data set and a validation data set

- **Training data set:** to estimate the parameters
- **Validation data:** to evaluate the performance of one or more classifiers

What is being evaluated:

- $g$  (the selection of a family of models with the functional form  $g$ )  
**Philosophies:**
  - **Occam's razor:** if multiple models are showing similar performances, the simplest model is preferred
  - **All models are wrong, but some are useful**
- $\hat{\theta}$  (parameter estimation method)
- $h$  (hyperparameter tuning)

## After development: testing

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For the project, do not use the “test data set” for development! Don’t even look at it before testing your model!!! 😡 Because in reality, you do not have access to it!

# Performance evaluation

# How to split the data

Given a labeled data set  $\{(x_1, y_1), (x_2, y_2), (x_3, y_3), (x_4, y_4), (x_5, y_5), (x_6, y_6)\}$ , split the data set into a **training data set** and a **validation data set**

- Training-validation split
  - $\{(x_1, y_1), (x_2, y_2), (x_3, y_3), (x_4, y_4)\}, \{(x_5, y_5), (x_6, y_6)\}$
- K-fold cross validation, e.g. 3-fold
  - $\{(x_1, y_1), (x_2, y_2), (x_3, y_3), (x_4, y_4)\}, \{(x_5, y_5), (x_6, y_6)\}$
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  - $\{(x_3, y_3), (x_4, y_4), (x_5, y_5), (x_6, y_6)\}, \{(x_1, y_1), (x_2, y_2)\}$
- Leave-one-out cross validation
  - $\{(x_1, y_1), (x_2, y_2), (x_3, y_3), (x_4, y_4), (x_5, y_5)\}, \{(x_6, y_6)\}$
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## Validation: four outcomes

- Given a **binary classification** problem, a trained classifier  $g(x; \hat{\theta} | h)$  and a validation data set containing pairs  $(x, y)$
- Positive:  $y = 1$ ; negative:  $y = 0$

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  - **False Positive (FP)**: count(ground truth  $y = 0$ ; classifier output  $\hat{y} = 1$ )
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Confusion matrix (contingency table)

	$y = 1$	$y = 0$
$\hat{y} = 1$	<b>TP</b>	<b>FP</b> (Type I error)
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- What is count( $y = 1$ )? (15 sec) **TP+FN**
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- What is  $\text{count}(y = 1)$ ? (15 sec) **TP+FN**
- What is  $\text{count}(y = 0)$ ? (15 sec) **TN+FP**
- What is size of the entire data set, i.e.  $\text{count}(y = 1) + \text{count}(y = 0)$ ? (15 sec)

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- What is count( $y = 0$ )? (15 sec) **TN+FP**
- What is size of the entire data set, i.e. count( $y = 1$ )+count( $y = 0$ )? (15 sec) **TP+FN+TN+FP**

# Evaluation metric

- Accuracy:

$$accuracy = \frac{TP + TN}{count(y = 1) + count(y = 0)} = \frac{TP + TN}{TP + TN + FP + FN}$$

- True Positive Rate (recall, sensitivity):

$$TPR = \frac{TP}{count(y = 1)} = \frac{TP}{TP + FN}$$

- True Negative Rate (specificity):

$$TNR = \frac{TN}{count(y = 0)} = \frac{TN}{TN + FP}$$

- Precision:

$$precision = \frac{TP}{count(\hat{y} = 1)} = \frac{TP}{TP + FP}$$

- F1 score:

$$F = 2 \times \frac{precision \times recall}{precision + recall}$$

- More from scikit-learn:

[www.scikit-learn.org/stable/modules/classes.html#module-sklearn.metrics](http://www.scikit-learn.org/stable/modules/classes.html#module-sklearn.metrics)

## Evaluation metric (cont.)

- **Use with caution** especially for **imbalanced** data set, e.g. data from medical measurements typically contains more negative data (90% healthy volunteers) than positive data (10% patients); the data set is then imbalanced
  - Terrible metric: accuracy
  - Okay metric:
    - Precision vs recall
    - Sensitivity vs specificity
    - F1 score

Reference: read the data science design manual, section 7.4.1

- In this lecture, we only consider **binary classification**  $c \in \{0, 1\}$
- In the multi-class case  $c \in \{1, \dots, C\}$ :
  - **Macro**: the metrics are computed for each class  $c$  and then the average is calculated
  - **Micro**: the metrics are computed globally for all classes



# Finding a good classifier

- **Given:** a labeled data set with  $y_i \in \{0, 1\}$

$$\{(x_1, y_1), (x_2, y_2), (x_3, y_3), (x_4, y_4), (x_5, y_5), (x_6, y_6)\}$$

- **Task:** use this data set to build a good classifier
- **Method:**

- 1) Come up with  $M$  models  $g_m$ ,  $m = 1, \dots, M$ . Let  $\hat{y}_i^m = g_m(x_i; \theta | h)$

For the sake of simplicity (not to overwhelm you with complex notations), we neglect the different choices of  $h$ . In practice, when you choose a different set of hyperparameters  $h$ , the model needs to be evaluated as a different model.

- 2) Split the data set (cf. page 13) into a **training data set** and a **validation data set**

- Training-validation split
- K-fold cross validation
- Leave-one-out cross validation

- 3) Estimate parameters  $\hat{\theta}$  using the **training data set**

- Similar to the choice of  $h$ , different parameter estimation techniques will give a different  $\hat{\theta}$ , which in turn needs to be evaluated.

- 4) **Evaluate**  $g_m(x; \hat{\theta} | h)$  on the **validation data set**

- $M = 1$ : evaluation of one classifier
- $M > 1$ : comparison of multiple classifiers

# How to evaluate a classifier?

Given a classifier  $g(x; \hat{\theta} | h)$ ,

- **Goal:** to evaluate the performance of the classifier  $g(x; \hat{\theta} | h)$
- **Steps:**
  - Step 1: compute  $\hat{y}_i = g(x_i; \hat{\theta} | h)$  on the validation data set  $\{(x_1, y_1), \dots, (x_n, y_n)\}$
  - Step 2: compute an evaluation metric (e.g. page 16), denoted by  $s$
- **Interpretation:**
  - Case 1: one validation data set (e.g. training-validation split, leave-one-out cross validation) - only one  $s$ , e.g.  $s = 0.92$
  - Case 2: multiple validation data sets (e.g. K-fold cross validation) - a set of  $s$ , e.g. for 3-fold cross validation, we have 3 validation datasets, which gives us 3 results  $\{s_1, s_2, s_3\}$ . We can then compute sample statistics (e.g. sample mean, sample standard deviation) from this set.

# How to compare two classifiers?

Given two classifiers  $g_1(x; \hat{\theta} | h)$  and  $g_2(x; \hat{\xi} | t)$  (note: I use different symbols  $\hat{\theta}$  and  $\hat{\xi}$  to indicate that they might have different parameters; likewise,  $h$  and  $t$  for different hyperparameters)

- **Goal:** to check which classifier is better,  $g_1(x; \hat{\theta} | h)$  or  $g_2(x; \hat{\xi} | t)$
- **Steps:**
  - Step 1: compute  $\hat{y}_i^1 = g_1(x_i; \hat{\theta} | h)$  and  $\hat{y}_i^2 = g_2(x_i; \hat{\xi} | t)$  on the validation data set  $\{(x_1, y_1), \dots, (x_n, y_n)\}$
  - Step 2: compute an evaluation metric (e.g. page 16) for each classifier, denoted by  $s^j$  for  $j = 1, 2$
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Example: say we choose the accuracy as the metric

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    - Question: if  $s^1 = 0.92$  and  $s^2 = 0.52$ , which classifier is better,  $g_1(x; \hat{\theta} | h)$  or  $g_2(x; \hat{\xi} | t)$ ?

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  - Still  $g_1(x; \hat{\theta} | h)$  with  $s^1 \approx s^2$ ?

We can use **hypothesis testing** (lecture 7) to determine which classifier is better.

- Case 1: one validation data set (e.g. training-validation split, leave-one-out cross validation) - **McNemar's test**
- Case 2: multiple validation data sets (e.g. K-fold cross validation) - **paired t-test**

# Summary

- Classification, binary/multi-class classification
- Training, validation and test data set
- TP, TN, FP, FN
- Evaluation metrics
- Basic concepts of performance evaluation and comparison of different classifiers

# Today

- 1 Classification
- 2 Naive Bayes classifier
  - Multinomial naive Bayes classifier
  - Gaussian naive Bayes classifier
- 3 Summary

# Naive Bayes classifier

- Multinomial naive Bayes classifier (categorical  $y$ , categorical  $x$ )
- Gaussian naive Bayes classifier (categorical  $y$ , continuous  $x$ )

# Naive Bayes classifier

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- Gaussian naïve Bayes classifier (categorical  $y$ , continuous  $x$ )



# Bayes' rule and MAP for parameter estimation

- In parameter estimation:

$$f_{\Theta|data}(\theta | data) = \frac{\overbrace{f_{data|\Theta}(data | \theta)}^{\text{likelihood}} \overbrace{f_{\Theta}(\theta)}^{\text{prior}}}{\underbrace{f_{data}(data)}_{\text{normalization constant}}}$$

$$\hat{\theta}_{MAP} = \arg \max_{\theta} f_{data|\Theta}(data | \theta) f_{\Theta}(\theta)$$

# Bayes' rule and MAP for naive Bayes classifier

Let  $x$  be the input variables and  $y$  the target,

- In multinomial naive Bayes classifier (categorical  $y$ , categorical  $x$ ):

$$P(Y = y \mid X = x) = \frac{\overbrace{P(X = x \mid Y = y)}^{\text{likelihood}} \overbrace{P(Y = y)}^{\text{prior}}}{\underbrace{P(X = x)}_{\text{normalization constant}}}$$

$$\hat{y}_{MAP} = \arg \max_y P(X = x \mid Y = y)P(Y = y)$$

- In Gaussian naive Bayes classifier (categorical  $y$ , continuous  $x$ ):

$$P(Y = y \mid X = x) = \frac{\overbrace{f_{X|Y=y}(x \mid Y = y)}^{\text{likelihood}} \overbrace{P(Y = y)}^{\text{prior}}}{\underbrace{f_X(x)}_{\text{normalization constant}}}$$

$$\hat{y}_{MAP} = \arg \max_y f_{X|Y=y}(x \mid Y = y)P(Y = y)$$

# Multinomial naïve Bayes classifier



## Example 1: spam filter

An email server would like to build a spam filter for its clients

- **Input variables  $x$** : the body of an email
- **Training data**: there are 1000 emails labeled either “spam” or “not spam”
- **Prediction task**: for a new email, the server would like to identify if it is a spam

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- **Prediction task**: for a new email, the server would like to identify if it is a spam
- **Model  $g$** : **Multinomial naïve Bayes classifier**

# Modeling for spam filter

- **Prediction**  $y$ : spam or not spam
- **Variables**  $x_i, i = 1, \dots, n$ : the body of an email with  $n$  words
  - **Assumptions:**
    - the words are independent - a bag of words - **NAIVE!**
    - the words are generated from a categorical distribution; each category is a word from a vocabulary
- **Model**  $g$ : **multinomial naïve Bayes classifier**

$$\hat{y} = g(x_1, \dots, x_n) = \arg \max_{c \in \{\text{spam}, \text{not spam}\}} P(c) \prod_{i=1}^n P(x_i | c)$$

where  $P(c)$  is the prior and  $\prod_{i=1}^n P(x_i | c)$  is the likelihood under the assumptions

Note: it is the maximum a posteriori estimation of the label (spam or not spam)

- **Hyperparameters**  $h$ : smoothing factor  $\alpha$  (explained soon)
- **Parameters**  $\theta$ :  $P(c)$ , a vocabulary (if not given) and  $P(\text{word} | c)$  for all words in the vocabulary

# Parameter estimation (training)

In this demo, we only consider 7 training emails for illustration purposes

- **Training data:** there are 7 emails labeled either “spam” or “not spam”
  - Email 1 (not spam): “Hi see you at dinner.”
  - Email 2 (spam): “Buy lottery!”
  - Email 3 (not spam): “Hi, wanna have dinner?”
  - Email 4 (not spam): “Hi you, nice dinner today!”
  - Email 5 (spam): “Wanna get rich today?”
  - Email 6 (not spam): “Lottery dinner?”
  - Email 7 (spam): “Win lottery; get rich today!”

# Parameter estimation (training) (cont.)

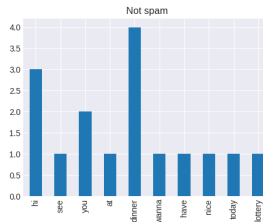
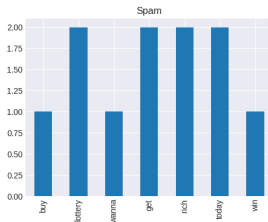
- Step 1: Estimate the likelihood  $P(word_i | spam)$  and  $P(word_i | not\ spam)$

1.1 Build a vocabulary containing all unique words from the 7 emails:

$V = \{buy, lottery, wanna, get, rich, today, win, hi, see, you, at, dinner, have, nice\}$

1.2 Count how many times each word appears in both spams and not spams:

	buy	lottery	wanna	...	dinner	have	nice
Spam	1	2	1	...	0	0	0
Not spam	0	1	1	...	4	1	1



# Parameter estimation (training) (cont.)

- Step 1 (cont.):

1.3 Count how many words in total for each class:

- Spam: 11 words
- Not spam: 16 words

1.4 Estimate the **likelihood**  $P(\text{word}_i | \text{spam})$  and  $P(\text{word}_i | \text{not spam})$  for all  $\text{word}_i \in V$ :

	buy	lottery	...	you	at	dinner	have	nice
Spam $P(\text{word}_i   \text{spam})$	$\frac{1}{11}$	$\frac{2}{11}$	...	$\frac{0}{11}$	$\frac{0}{11}$	$\frac{0}{11}$	$\frac{0}{11}$	$\frac{0}{11}$
Not spam $P(\text{word}_i   \text{not spam})$	$\frac{0}{16}$	$\frac{1}{16}$	...	$\frac{2}{16}$	$\frac{1}{16}$	$\frac{4}{16}$	$\frac{1}{16}$	$\frac{1}{16}$

- Step 2: Estimate the **prior**  $P(\text{spam})$  and  $P(\text{not spam})$

- Spam  $P(\text{spam})$ :  $\frac{\# \text{ of spams}}{\# \text{ of total emails}} = \frac{3}{7}$
- Not spam  $P(\text{not spam})$ :  $\frac{\# \text{ of not spams}}{\# \text{ of total emails}} = \frac{4}{7}$

# Classify a new email

- Construct the multinomial naïve Bayes classifier

The naïve Bayes classifier is a function of a given email. Let  $s_{spam}$  and  $s_{not\ spam}$  be the posterior without the normalization constant

$$s_{spam} = P(spam) \prod_{\forall word \in email} P(word | spam)$$

$$s_{not\ spam} = P(not\ spam) \prod_{\forall word \in email} P(word | not\ spam)$$

- If  $s_{spam} > s_{not\ spam}$ : the email is spam
- If  $s_{spam} \leq s_{not\ spam}$ : the email is not spam

# Classify a new email (cont.)

- Compute the posterior of this email

- Spam:  $P(spam \mid \text{an email}) = \frac{s_{spam}}{s_{spam} + s_{not \text{ spam}}}$
  - Not spam:  $P(not \text{ spam} \mid \text{an email}) = \frac{s_{not \text{ spam}}}{s_{spam} + s_{not \text{ spam}}}$

These are the probability of the email being a spam and not a spam, respectively.



# One problemo

Say, the email is "You! Lottery! Lottery! Lottery!!" and it is clearly a spam.  
But when we compute the likelihood (cf. page 31),

$$s_{spam} = P(spam)P("you" | spam)P("lottery" | spam)^3$$

$$s_{not\ spam} = P(not\ spam)P("you" | not\ spam)P("lottery" | not\ spam)^3$$

	buy	lottery	...	you	at	dinner	have	nice
Spam $P(word_i   spam)$	$\frac{1}{11}$	$\frac{2}{11}$	...	$\frac{0}{11}$	$\frac{0}{11}$	$\frac{0}{11}$	$\frac{0}{11}$	$\frac{0}{11}$
Not spam $P(word_i   not\ spam)$	$\frac{0}{16}$	$\frac{1}{16}$	...	$\frac{2}{16}$	$\frac{1}{16}$	$\frac{4}{16}$	$\frac{1}{16}$	$\frac{1}{16}$

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	buy	lottery	...	you	at	dinner	have	nice
Spam $P(word_i   spam)$	$\frac{1}{11}$	$\frac{2}{11}$	...	$\frac{0}{11}$	$\frac{0}{11}$	$\frac{0}{11}$	$\frac{0}{11}$	$\frac{0}{11}$
Not spam $P(word_i   not\ spam)$	$\frac{0}{16}$	$\frac{1}{16}$	...	$\frac{2}{16}$	$\frac{1}{16}$	$\frac{4}{16}$	$\frac{1}{16}$	$\frac{1}{16}$

- $s_{spam} = \frac{3}{7} \times \frac{0}{11} \times \frac{2}{11}^3 = 0$

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Spam $P(word_i   spam)$	$\frac{1}{11}$	$\frac{2}{11}$	...	$\frac{0}{11}$	$\frac{0}{11}$	$\frac{0}{11}$	$\frac{0}{11}$	$\frac{0}{11}$
Not spam $P(word_i   not\ spam)$	$\frac{0}{16}$	$\frac{1}{16}$	...	$\frac{2}{16}$	$\frac{1}{16}$	$\frac{4}{16}$	$\frac{1}{16}$	$\frac{1}{16}$

- $s_{spam} = \frac{3}{7} \times \frac{0}{11} \times \frac{2}{11}^3 = 0$
- $s_{not\ spam} = \frac{4}{7} \times \frac{2}{16} \times \frac{1}{16}^3 > s_{spam}$

# One problemo

Say, the email is “You! Lottery! Lottery! Lottery!!” and it is clearly a spam. But when we compute the likelihood (cf. page 31),

$$s_{spam} = P(spam)P("you" | spam)P("lottery" | spam)^3$$

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- $s_{spam} = \frac{3}{7} \times \frac{0}{11} \times \frac{2}{11}^3 = 0$
- $s_{not\ spam} = \frac{4}{7} \times \frac{2}{16} \times \frac{1}{16}^3 > s_{spam}$

This email will be classified as not a spam simply because the word “you” has never appeared in spam emails.

# Solution to the problemo

**Smoothing** or discounting with **hyperparameter**  $\alpha$ : we need to alter Step 1.4

Let  $|V|$  be the size of the vocabulary

	buy	lottery	...	you	at	dinner	have	nice
Spam $P(\text{word}_i   \text{spam})$	$\frac{1+\alpha}{11+\alpha V }$	$\frac{2+\alpha}{11+\alpha V }$	...	$\frac{0+\alpha}{11+\alpha V }$	$\frac{0+\alpha}{11+\alpha V }$	$\frac{0+\alpha}{11+\alpha V }$	$\frac{0+\alpha}{11+\alpha V }$	$\frac{0+\alpha}{11+\alpha V }$
Not spam $P(\text{word}_i   \text{not spam})$	$\frac{0+\alpha}{16+\alpha V }$	$\frac{1+\alpha}{16+\alpha V }$	...	$\frac{2+\alpha}{16+\alpha V }$	$\frac{1+\alpha}{16+\alpha V }$	$\frac{4+\alpha}{16+\alpha V }$	$\frac{1+\alpha}{16+\alpha V }$	$\frac{1+\alpha}{16+\alpha V }$

Let  $\alpha = 1$ ,

- $S_{\text{spam}} = \frac{3}{7} \times \frac{1}{25} \times \frac{3}{25}^3 = 0.0000296$
- $S_{\text{not spam}} = \frac{4}{7} \times \frac{3}{30} \times \frac{2}{30}^3 = 0.0000169 < S_{\text{spam}}$

Note: these are very small values due to the product of small values. Typically, we apply the logarithm function to avoid underflow as in MAP and MLE (cf. lecture 4).

# Summary: Bayes' rule for multinomial naïve Bayes classifier

- **Data**: categorical  $y$ , categorical  $x$
- **Random variable**: discrete  $Y$ , discrete  $X$

$$P(Y = y \mid X = x) = \frac{P(X = x \mid Y = y)P(Y = y)}{P(X = x)}$$

$$\hat{y}_{MAP} = \arg \max_y P(X = x \mid Y = y)P(Y = y)$$

# Summary: multinomial naïve Bayes classifier

- **Prediction  $y$ :** categorical data  $y \in \{1, \dots, C\}$
- **Variables  $x_i$ ,  $i = 1, \dots, n$ :** categorical data  $x_i \in V$ , where  $V$  is the vocabulary  $V = \{w_1, \dots, w_K\}$  given  $K$  unique categories
  - **Assumptions:**
    - $x_i$ 's are independent - **NAIVE!**
    - $x_i$  follows a categorical distribution

Note: here  $n$  is the size of the input data, e.g. the length of a document

- **Model  $g$ :**

$$\hat{y} = g(x_1, \dots, x_n) = \arg \max_{c \in \{1, \dots, C\}} P(c) \prod_{i=1}^n P(x_i | c)$$

where  $P(c)$  is the prior and  $\prod_{i=1}^n P(x_i | c)$  is the likelihood under the assumptions

- **Hyperparameters  $h$ :** smoothing factor  $\alpha$
- **Parameters  $\theta$ :**  $P(c)$ ,  $V$  (if not given) and  $P(w_i | c)$  for all  $w_i \in V$

# Summary: multinomial naïve Bayes classifier (cont.)

- **Parameter estimation (training):**

Given the vocabulary  $V = \{w_k\}_{k=1}^K$  and a training data set  $\{(b_1, y_1), \dots, (b_N, y_N)\}$ , where each  $b_j$  contains a list of words. Let  $N_c = \text{count}(y_j = c)$ .

- Likelihood  $P(w_i | c)$  for each  $w_i$ :

$$P(w_i | c) = \frac{\text{count}(\text{occurrences of } w_i \text{ in all } b_j \text{ for } y_j = c) + \alpha}{\text{count}(\text{all words from class } c) + \alpha K}$$

- Prior  $P(c)$ :

$$P(c) = \frac{N_c}{N}$$



## Gaussian naïve Bayes classifier

## Example 2: real-time customer insight

An online shop is selling a new gaming computer

- **Prediction task y:** for a customer browsing this computer, the shop would like to predict if the customer will complete the transaction. If the prediction says no, the shop will perform certain actions, such as
  - proposing a discount to the customer
  - threatening the customer by showing an irritating message, e.g. "there are 20 people looking at this item right now"
  - offering a free item to encourage the transaction

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  - offering a free item to encourage the transaction
- **Input variables  $x$ :** the shop has the following information about the customers who are browsing this computer:
  - All kinds of personal information from different sources (Google, Facebook, via e.g. cookies, IP address, the version of your browser, etc)
  - In this example, they choose the following features as the input variables: **1)** average time they stay on Facebook everyday; **2)** how much money they spend on games (yes they have access to their steam account); **3)** daily active time on average (and yes they have access to their smart watch)

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- **Training data:**
  - The aforementioned personal information recorded from 1000 customers
  - If they have completed the transaction of purchasing the computer or not

# Modeling for real-time customer insight

- **Prediction  $y$ :** complete transaction or drop out before paying
- **Variables  $\mathbf{x} = [x_1, x_2, x_3]$ :**  $x_1$  = duration (hour) on Facebook,  $x_2$  = money (k dollar) spent on games,  $x_3$  = active time (hour)
  - **Assumptions:**
    - $x_1, x_2, x_3$  are independent - **NAIVE!**
    - given data from class  $c$ ,  $x_i$  is generated from a Gaussian distribution with PDF

$$f_i(x_i | c) = \frac{1}{\sqrt{2\pi\sigma_{c,i}^2}} e^{-\frac{(x_i - \mu_{c,i})^2}{2\sigma_{c,i}^2}}$$

- **Model  $g$ :** Gaussian naïve Bayes classifier

$$\hat{y} = \arg \max_{c \in \{\text{complete}, \text{drop out}\}} P(c) \prod_{i=1}^d f_i(x_i | c)$$

where  $P(c)$  is the prior and  $\prod_{i=1}^d f_i(x_i | c)$  is the likelihood under the assumptions  
Note: it is the maximum a posteriori estimation of the label (complete or drop out).

- **Parameters  $\theta$ :**  $P(c)$  and  $\mu_{c,i}, \sigma_{c,i}$  in the likelihood  $f_i(x_i | c)$  for all variable  $i$  and all classes  $c$

# Parameter estimation (training)

In this demo, we only consider 5 customers in the training data for illustration purposes

- **Training data:** there are 5 customers:

- $\mathbf{x}_1 = [x_1^1, x_2^1, x_3^1] = [2.44, 2.48, 2.64]$ ,  $y_1 = 1$  drop out
- $\mathbf{x}_2 = [x_1^2, x_2^2, x_3^2] = [9.77, 6.82, 0.55]$ ,  $y_2 = 0$  complete
- $\mathbf{x}_3 = [x_1^3, x_2^3, x_3^3] = [2.15, 8.05, 3.11]$ ,  $y_3 = 1$  drop out
- $\mathbf{x}_4 = [x_1^4, x_2^4, x_3^4] = [1.96, 3.78, 3.75]$ ,  $y_4 = 1$  drop out
- $\mathbf{x}_5 = [x_1^5, x_2^5, x_3^5] = [8.31, 7.93, 0.16]$ ,  $y_5 = 0$  complete

# Parameter estimation (training) (cont.)

- Step 1: Estimate  $\mu_{c,i}$ ,  $\sigma_{c,i}$  in the likelihood

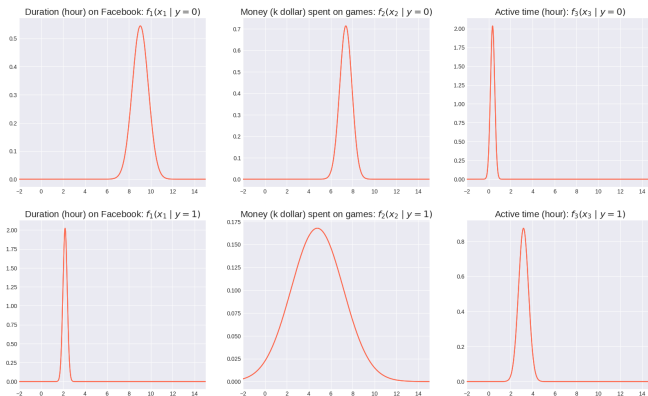
$$f_i(x_i | c) = \frac{1}{\sqrt{2\pi\sigma_{c,i}^2}} e^{-\frac{(x_i - \mu_{c,i})^2}{2\sigma_{c,i}^2}}$$

for all variable  $i$  and  $c \in \{\text{complete}, \text{drop out}\}$

- For each  $i = 1, 2, 3$ , collect all  $x_i^j$  for  $y_j = \text{drop out}$ . Compute the sample mean  $\hat{\mu}_{\text{drop out},i}$  and the sample standard deviation  $\hat{\sigma}_{\text{drop out},i}$ .
- For each  $i = 1, 2, 3$ , collect all  $x_i^j$  for  $y_j = \text{complete}$ . Compute the sample mean  $\hat{\mu}_{\text{complete},i}$  and the sample standard deviation  $\hat{\sigma}_{\text{complete},i}$ .

# Parameter estimation (training) (cont.)

## Estimated likelihood





## Parameter estimation (training) (cont.)

- Step 2: Estimate the **prior**  $P(\text{complete})$  and  $P(\text{drop out})$ 
  - Customers who have completed transaction  $P(\text{complete})$ :

$$P(\text{complete}) = \frac{\# \text{ of complete}}{\# \text{ of customers}} = \frac{2}{5}$$

- Customers who have dropped out before paying  $P(\text{drop out})$ :

$$P(\text{drop out}) = \frac{\# \text{ of drop out}}{\# \text{ of customers}} = \frac{3}{5}$$

# Classify a new customer

- Construct the Gaussian naïve Bayes classifier

The Gaussian naïve Bayes classifier is a function of a given customer, i.e.  $\mathbf{x} = [x_1, x_2, x_3]$ . Let  $s_{complete}$  and  $s_{drop\ out}$  be the posterior without the normalization constant

$$s_{complete} = P(complete) \prod_{i=1}^3 f_i(x_i \mid complete)$$

$$s_{drop\ out} = P(drop\ out) \prod_{i=1}^3 f_i(x_i \mid drop\ out)$$

- If  $s_{complete} > s_{drop\ out}$ : the customer will complete the transaction
- If  $s_{complete} \leq s_{drop\ out}$ : the customer will drop out

# Classify a new customer (cont.)

- Compute the posterior of this customer
  - Complete:  $P(\text{complete} \mid \text{a customer}) = \frac{s_{\text{complete}}}{s_{\text{complete}} + s_{\text{drop out}}}$
  - Drop out:  $P(\text{drop out} \mid \text{a customer}) = \frac{s_{\text{drop out}}}{s_{\text{complete}} + s_{\text{drop out}}}$

These are the probability of the customer completing the transaction and dropping out, respectively.

# Classify a new customer (cont.)

For a new customer: hours spent on Facebook  $x_1 = 2.51$ ; money spent on games  $x_2 = 4.38$ ; active time  $x_3 = 2.51$

- The likelihood of this customer completing a transaction:



- The likelihood of this customer dropping out before paying:



# Classify a new customer (cont.)

- Compute the scores:

$$\begin{aligned} s_{\text{complete}} &= P(\text{complete}) \prod_{i=1}^3 f_i(x_i \mid \text{complete}) \\ &= \frac{2}{5} f_1(2.51 \mid \text{complete}) f_2(4.38 \mid \text{complete}) f_3(2.51 \mid \text{complete}) \\ &\approx 0 \end{aligned}$$

$$\begin{aligned} s_{\text{drop out}} &= P(\text{drop out}) \prod_{i=1}^3 f_i(x_i \mid \text{drop out}) \\ &= \frac{3}{5} f_1(2.51 \mid \text{drop out}) f_2(4.38 \mid \text{drop out}) f_3(2.51 \mid \text{drop out}) \\ &= 0.016 \end{aligned}$$

# Classify a new customer (cont.)

- Compute the scores:

$$\begin{aligned}S_{complete} &= P(\text{complete}) \prod_{i=1}^3 f_i(x_i \mid \text{complete}) \\&= \frac{2}{5} f_1(2.51 \mid \text{complete}) f_2(4.38 \mid \text{complete}) f_3(2.51 \mid \text{complete}) \\&\approx 0\end{aligned}$$

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- $S_{complete} < S_{drop\ out}$ : the customer will drop out before paying

# Classify a new customer (cont.)

- Compute the scores:

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- $s_{\text{complete}} < s_{\text{drop out}}$ : the customer will drop out before paying
- Therefore, the online shop will send a message to threaten this customer.

# Classify a new customer (cont.)

- Compute the scores:

$$\begin{aligned}S_{complete} &= P(\text{complete}) \prod_{i=1}^3 f_i(x_i \mid \text{complete}) \\&= \frac{2}{5} f_1(2.51 \mid \text{complete}) f_2(4.38 \mid \text{complete}) f_3(2.51 \mid \text{complete}) \\&\approx 0\end{aligned}$$

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- $S_{complete} < S_{drop\ out}$ : the customer will drop out before paying
- Therefore, the online shop will send a message to threaten this customer.

THE END



# Summary: Bayes' rule for Gaussian naïve Bayes classifier

- **Data**: categorical  $y$ , continuous  $x$
- **Random variable**: discrete  $Y$ , continuous  $X$

$$P(Y = y \mid X = x) = \frac{f_{X|Y=y}(x \mid Y = y)P(Y = y)}{f_X(x)}$$

$$\hat{y}_{MAP} = \arg \max_y f_{X|Y=y}(x \mid Y = y)P(Y = y)$$

# Summary: Gaussian naïve Bayes classifier

- **Prediction**  $y$ : categorical data  $y \in \{1, \dots, C\}$
- **Variables**  $x_i, i = 1, \dots, d$ : continuous numerical data  $x_i \in \mathbb{R}$ 
  - **Assumption:**
    - $x_i$ 's are independent - **NAIVE!**
    - $x_i$  follows a Gaussian distribution
- **Model**  $g$ :

$$\begin{aligned}\hat{y} &= g(x_1, \dots, x_d) \\ &= \arg \max_{c \in \{1, \dots, C\}} P(c) \prod_{i=1}^d f_i(x_i | y = c)\end{aligned}$$

where  $P(c)$  is the prior and  $\prod_{i=1}^d f_i(x_i | y = c)$  is the likelihood under the assumptions with  $f_i(x_i | y = c) = \frac{1}{\sqrt{2\pi\sigma_{c,i}^2}} e^{-\frac{(x_i - \mu_{c,i})^2}{2\sigma_{c,i}^2}}$

- **Parameters**  $\theta$ :  $P(c), \mu_{c,i}, \sigma_{c,i}$  in  $f_i(x_i | y = c)$  for all  $c$  and  $i$

# Summary: Gaussian naïve Bayes classifier (cont.)

- **Parameter estimation (training):**

Given a training data set  $\{(\mathbf{x}_1, y_1), \dots, (\mathbf{x}_N, y_N)\}$ , where each  $\mathbf{x}_j = [x_1^j, \dots, x_d^j]$  is a vector containing all the features for one data point. Let  $N_c = \text{count}(y_j = c)$ .

- $\mu_{c,i}, \sigma_{c,i}$  in the likelihood  $f_i(x_i | y = c)$  for all variable  $i$  and all classes  $c$ :

$$\hat{\mu}_{c,i} = \frac{1}{N_c} \sum_{t=1}^{N_c} x_i^t$$

$$\hat{\sigma}_{c,i} = \sqrt{\frac{1}{N_c - 1} \sum_{t=1}^{N_c} (x_i^t - \hat{\mu}_{c,i})^2}$$

for all  $t \in \text{class } c$

- Prior  $P(c)$ :

$$P(c) = \frac{N_c}{N}$$

# Naive Bayes: pros and cons

- Pros:
  - Highly scalable
  - Simple
  - Interpretable
  - Easy to implement
  - Working fine for some use cases (e.g. spam filter)
- Cons:
  - Too simple for most use cases
  - Assumptions are too naive

# A word on model complexity

- Models with high complexity:
  - Smart-ass models: they usually suffer from overfitting when the training data set is “small”, i.e. working well on the training data set, but generalizing poorly on unseen data
  - Low bias (good)
  - High variance (bad)
  - Regularization is needed during training (cf. lecture 4 MLE vs MAP)
- Simple models:
  - They usually suffer less from overfitting, i.e. they might not work very well on the training data set; they are not performing much worse on unseen data
  - High bias (bad)
  - Low variance (good)

# Today

- 1 Classification
- 2 Naive Bayes classifier
- 3 Summary



# Summary

So far:

- Data types and data containers
- Descriptive data analysis: descriptive statistics, visualization
- Probability distributions, events, random variables, PMF, PDF, parameters
- CDF, Q-Q plot, how to compare two distributions (data vs theoretical, data vs data)
- Modeling
- Parameter estimation: maximum likelihood estimation (MLE) and maximum a posteriori estimation (MAP)
- Classification, multinomial naive Bayes classifier, Gaussian naive Bayes classifier



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Next:

- Interval estimation, confidence interval



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Before next lecture:

- Gaussian distribution, sample mean, CDF, quantiles





Only in this one lecture! Sorry!