Sale Module

As a Sales Staff

- I want to create, update, and manage sales orders, so that I can track and fulfill customer purchases efficiently.
- I want to create and update customer profiles, so that I can maintain accurate customer records for sales activities.
- I want to create and manage sales quotes, so that I can provide customers with accurate pricing and offers.

As a Warehouse Staff

- I want to view assigned orders, so that I can know which items need to be picked, packed, and shipped.
- I want to update the status of order fulfillment, so that I can inform Sales and Customers about order progress.
- I want to manage the shipping schedule, so that I can plan deliveries and ensure timely shipment.

As an Accounting Staff

- I want to record and track customer payments for orders, so that I can maintain accurate financial records.
- I want to manage customer account balances, so that I can track outstanding payments and credit limits.

As a Sales Manager

- I want to approve or reject sales orders, so that I can control large or sensitive transactions.
- I want to monitor sales performance, so that I can evaluate staff efficiency and adjust strategy.
- I want to review customer activity and reports, so that I can identify business opportunities and risks.

As a Customer

- I want to request a sales quote, so that I can evaluate pricing and offers before purchasing.
- I want to view a sales quote, so that I can consider the details of the offer.
- I want to accept or reject a sales quote, so that I can decide whether to proceed with the purchase.
- I want to make payments for my orders, so that I can complete my purchase smoothly.