

# GIANLUCA BAVELLONI

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## EDUCATION

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| <b>Esade Business &amp; Law School, Ramon Llull University</b><br><i>MSc in Business Analytics</i><br>• Big data, AI, cloud computing, data visualization, and strategic decision-making in business contexts   | <b>Barcellona, Spain</b><br>08/25 - 06/26    |
| <b>USI - Università della Svizzera Italiana</b><br><i>Bachelor in Economics, Major in Finance</i><br>• Key Grades: Final Thesis (9/10), DCF Financial Valuation (9.5/10), Quant Methods in Finance (8.5/10), Adv Stats (9.5/10)<br>• Coursework: Quantitative Methods, Data Analysis, Forecasting | <b>Lugano, Switzerland</b><br>09/21 - 09/24  |
| <b>Gorham High School</b><br><i>Secondary School (exchange program)</i>   | <b>Maine, United States</b><br>09/19 - 04/20 |

## PROFESSIONAL EXPERIENCE

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| <b>Fineco Bank</b><br>FinTech<br><i>Wealth Manager   Intern</i><br>• Supported portfolio construction for HNW clients, gaining exposure to asset allocation and client relationships.<br>• Streamlined risk profiling, cutting interview time by 20% and boosting accuracy by 50%.   | <b>Milan, Italy</b><br>05/25 - 07/25 |
| <b>Neptun S.r.l.</b><br>Industrial Technology<br><i>CRM Specialist</i><br>• Established and standardized company databases, leveraging AI to expand client records by 300% and improving performance tracking accuracy.<br>• Managed targeted email campaigns and market analysis for Eastern Europe and UAE, driving lead acquisition   | <b>Milan, Italy</b><br>01/25 - 06/25 |
| <b>HMY Group</b><br>Design & Engineering<br><i>Project Manager   Intern</i><br>• Led \$1–4M projects for major European retail cooperatives, ensuring alignment with financial objectives.<br>• Executed FP&A activities, managing budgets, cash flow, profitability, and fixed assets across 10 clients.<br>• Built an Excel automation tool for Gantt chart creation, optimizing project planning efficiency by 5× | <b>Milan, Italy</b><br>09/24 - 01/25 |
| <b>Neptun S.r.l.</b><br>Industrial Technology<br><i>Financial Analyst   Intern</i><br>• Conducted financial analysis, KPI monitoring, and cash flow reviews; assisted in monthly closes and CFO reporting.   | <b>Milan, Italy</b><br>01/21 - 07/21 |

## PROJECTS & OTHER EXPERIENCE

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| <b>Oasix   TravelTech Startup</b><br>• Co-founded and developed an AI TravelTech platform, leveraging data analytics to personalize itineraries and improve user engagement | <b>Lausanne, Switzerland, 05/24-08/25</b> |
| <b>LUCEO   E-commerce</b><br>• Launched a Shopify e-commerce, integrating API automation and analytics to optimize order fulfillment and track user behavior                | <b>Como, Italy, 06/21-12/25</b>           |

## LANGUAGES & DIGITAL SKILLS

English (Fluent), Italian (Native), Spanish (Intermediate), German (Basic)  
Python (Advanced), SQL (Advanced), RStudio (Advanced), Shopify (Advanced), Github (Advanced), CRM (Advanced), Power BI (Advanced), n8n (Advanced), Microsoft 365 (Advanced), Tableau (Intermediate), AutoCAD (Beginner), Data visualization (Advanced), Dashboard creation (Advanced), Business reporting (Advanced), Forecasting (Advanced)

## ADDITIONAL INFORMATION

- UBS Swiss Inter-University Case Competition — Managed portfolios in a high-stakes asset management simulation.
- Smart Contracts — Completed intensive course on Algorand smart contracts (PyTeal) and tokenomics.
- University of Michigan — Python specialization (Data structures, SQL, APIs)
- Comau S.p.A. — Earned international certification in C5G industrial robot programming and automation.