# Gianmarco Santoro

# Data Scientist - AI | Mechanical Engineer - Automation

I'm currently focused on AI and seeking opportunities in Deep Tech:

Computer Vision, Robotics, Sys Integration, Multi-Modal AI, Edge AI, and more.

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#### **SKILLS**

#### Visit my Website for more

https://gianmarco-san.github.io/J

#### IT & Tools

- Python, R, GIT-GitHub/Lab, Jupyter/Colab, HTML, CSS, PyTorch, NumPy, Pandas, Scikit-learn, Matplotlib, Seaborn
- PLC Siemens (Climatix IC), MsOffice, GSuite, Excel, Word, Calendar, Notion, Canva
- Matlab & Simulink, AutoCAD, SolidWorks, CATIA, HyperMesh/Ext., MSC-Adams/Apex
- Basic: C, JS, Bash, SSH, TCP-IP, Modbus, qModMaster, mRemoteNG

### Languages

- Italian | C2 Mothertongue
- English | C1 Professional
- German | A2 Basic

### **Cultivating Startup ideas**

- · Project-Driven Work Community
- $\cdot \, \mathsf{Food} \, \, \mathsf{Social}\text{-}\mathsf{Media}$

#### **PROFILE**

From **EU**, free to relocate

### Areas of interest

Al, robotics, computer vision, automation, R&D, smart devices, aerospace, e-mobility, energy transition, materials (re)cycle, health, management, new ideas dev.

### More about me

My interests range from science, tech, food, art, nature, to travel, games, music, wellness

My sports: mainly running, swimming, gym

I love to continuously improve products, details & my abilities, focusing on the big picture to keep efficiency high

#### **EXPERIENCE**

## **DeepFake Detection Exploiting Self-Attention Maps | Computer Vision**

MICC (UniFi) | Florence, Italy | Dec 2023 - Apr 2024

Implemented **Out-of-Distribution Detection** on *FF++* dataset achieving a mean **60% AUC-ROC on five forgery types**. A 2-step method:

- Extracted Self-Attention heatmaps via ViT, pre-trained on face recognition.
- $\cdot$  Enhanced OOD detection via convolutional  ${\bf autoencoder}$  trained on reals.

### Smart Center | IT & System Integration

Daikin Applied Europe SpA | Rome, Italy | Jun 2021 - Sep 2022

Worked on cloud-based HVAC monitoring, system integration, and services:

- · Automated PLC mapping and alarm selection using Python.
- · Developed a sensor-to-cloud **temperature control system** for efficiency.
- · Services, such as periodic reports via web API.

# Wireless Charging System | Operations Research

Enermove Srl | Turin, Italy | Apr 2020 - Mar 2021

Designed a **predictive methodology** for planning infrastructure in a **wireless dynamic EV charging system** for industrial logistics:

• Developed and **optimized a mathematical model** using genetic algorithms to align logistics with energy and economic needs.

# **Chip Extrusion Recycling | Experimental Research**

Institut für Umformtechnik und Leichtbau | Dortmund, Germany | Feb - Sep 2018

**Aluminum recycling process** experimentation by direct extrusion of the waste material (**Chip Extrusion**) applied to mixed waste materials (**DoE**):

- Analyzed **mechanical** (traction, hardness), **metallurgical** (microstructure, metallography), **chemical** and **aesthetic properties** of extruded profiles.
- Process simulated via **FEM** software, compared results with experiments.
- · Assessed **industrial feasibility** and identified process bottlenecks.

# **EDUCATION**

### Data Science & Statistical Learning | II Level Master

UniFi & IMT for Advanced Studies | Feb 2023 - Apr 2024 | 110/110 cum laude

Some topics: **Optimization**, GIS, **DL**, **NLP**, Graph Theory. A few **projects**:

- · ML pipeline: Grid Search on linear regression degree.
- Economics: Salary prediction on features like education via CART models.
- · DL: CIFAR-10 images recognition via CNNs models (CUDA, PyTorch).
- · Policy impact: Causal inference on relationship via diff-in-diff.

#### Mechanical Engineering

M.Sc. @ PoliTo & B.Sc. @ UniBo | Until Apr 2021 | 104/110

Specialized in automation. Some extra projects:

- Fully **designed** a two-stage **reduction gearbox** for general applications.
- Thermal design of hot air boiler and home heating system.
- · Built numerical model for air-hot fumes metal flue heat exchange.
- · Automation and **mechatronics** labs: PLC, PID controls, pneumatics.