## Funnel & CAPI



## About the brand

**Design Essence** is an interior design service that transforms spaces into unique experiences, blending aesthetics, functionality, and personalization. We create environments that reflect your vision, offering innovative and tailor-made solutions to meet your needs.

## Project overview

Action	Event Type	Location	Funnel Stage
Visit "Services" page	View Content	Services Page	Awareness
Fill out consultation request form	Lead	Contact Page / Landing Page	Consideration
Book consultation	Schedule	Consultation Confirmation Page	Conversion

## Campaign objectives

Strateg	Create a Lead Generation campaign combined with retargeting to engage those who visited the page without completing the action. Use a Lookalike Audience to attract new users similar to those who have already booked a consultation.
Challenges	It is crucial that <b>all campaigns are GDPR compliant</b> , and switching to CAPI ensures secure tracking of conversions, even without relying on cookies.