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## DAVID M. SZABO

### EXPERIENCE

#### PATIENTS ONLINE DECISION SYSTEM (PODS)

GÖTEBORG, SE

*Business Developer*

*2015. Sept. - Current*

- PODS is an e-health start-up in GU Ventures' portfolio. I am validating the business model (SaaS) and I am working with customer discovery in a 3 member team.
- I have set up a project plan and we have to work on CE-marking, we have meetings with VGR and coaching with GU Ventures and Almi.

#### VENTRUE CUP

GOTHENBURG, SE

*Student Ambassador*

*2015. Sept. - Current*

- Selling and presenting the competition to students.
- Assessed 40+ business ideas according to lean and agile start-up methodologies.

#### SCA - HYGIENE AND FOREST PRODUCTS COMPANY

GOTHENBURG, SE

*Marketing Summer Intern*

*Summer, 2015*

- Selected out of more than 200 applicants.
- Worked with **benchmark analysis** in SCA's product families, including Tork. I made the top-down analysis for the product directors, who presented the results to the top management.

#### GOTHENBURG UNIVERSITY

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*Teaching Assistant*

*2014 Sept. – 2015 Jan.*

- **Coached 3 teams** of 7 students in their half-year project work.
  - Resulted in all three teams passing the courses and helped them in conflict resolution.
- Supervised Java and Database courses of a 100 students.

#### ROCHE (EUROPE) LTD.

BUDAPEST, HU

*Treasury and Accounts Receivables Accountant Intern*

*2012 Aug. – Dec.*

- In a 2-member team, managed the accounts receivables balances for two countries ca. **1-2 billion EUR daily**.
- Created a SAP user guide summarizing the processes the department worked with, ca. for a 100 people.

**LEADERSHIP****HANDELS CASE CLUB****GOTHENBURG, SE***Board Member**2015 May - Present*

- Developed a website and advertised the organization through online channels.
  - Organized case events with leading consulting companies.
  - Presented HCC to students and management consulting companies.
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**EDUCATION****SCHOOL OF BUSINESS, ECONOMICS AND LAW AT THE UNIVERSITY OF GOTHENBURG***M.Sc. in Knowledge Based Entrepreneurship.**Expected 2016*

- **Activities:** Handels Case Club, **Nova 100**, Venture Cup Student Ambassador
- In a 4-member team developed a **new strategy for Apoteket AB** according to Normann's Crane model.

**GOTHENBURG UNIVERSITY****GOTHENBURG, SE***Bsc. In Software Engineering and Management**2013 - 2015*

- **Activities:** AIESEC, Teaching Assistant, Scrum Master
- Developed novel software application, harnessing **twitter API** to transform a twitter feed into visual graphs in a 7-member team.

**CORVINUS UNIVERSITY OF BUDAPEST****BUDAPEST, HU***BA. In Finance and Accounting, minor in accounting. GPA 4.6/5**2009 - 2012*

- **Thesis:** Analysis of the annual accounts of Gyori Keksz Ltd.
- **Activities:** Option Club with Buda-Cash PE, Hungarian Economic Association
- **Relevant Coursework:** Corporate Valuation, Financial Accounting, Investments.

**HÖGSKOLAN I SKÖVDE****SKÖVDE, SE***Exchange Semester**Fall, 2011*

- **Relevant Coursework:** Master courses in Corporate Finance Strategy and Portfolio Management.
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**PERSONAL**

- **Languages:** English (fluent). Swedish (fluent). German (conversational). Hungarian (native).
- **Certificate:** Certified Hungarian Accountant (2013), Scuba Diving Certificate
- **Technical:** Java, Erlang, Html, Css, Javascript, Excel Visual Basic, Linux OS, SAP Accounting Module
- **Community:** **Nova 100** member, Connect Church – Volunteer (2014-Present).
- **Interests:** Playing squash. Beating Candy Crush. Italian recipes. Tom Hanks movies.
- **References:** Lotta Sköld, Product Director at SCA – 070 233 1573