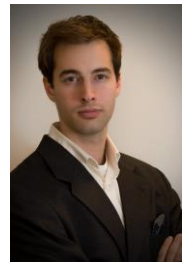


Lisa Sas gata 12.
Gothenburg, 42253
0767816345
david.marcell.szabo@gmail.com



DAVID M. SZABO

EXPERIENCE

PATIENTS ONLINE DECISION SYSTEM (PODS)

GOTHENBURG, SE

Business Developer

2015 Sept. - Current

- This is an e-health startup in GU Ventures' portfolio. Where I am validating the business model (SaaS) and working with customer discovery in a 3-member team.
- I set up the project plan for the project, including getting a CE-mark for the product, panel tests, VGR meetings, coaching with GU Ventures and investor pitches.

VENTURE CUP

GOTHENBURG, SE

Student Ambassador

2015 Sept. - Current

- Selling and presenting the competition to students.
- Assessed 40+ business ideas according to lean and agile start-up methodologies.

SCA - HYGIENE AND FOREST PRODUCTS COMPANY

GOTHENBURG, SE

Marketing Summer Intern

Summer, 2015

- Selected out of more than 200 applicants.
- Worked with **benchmark analysis** of 240 products in SCA's product families, including Tork. I made the top-down analysis for the product directors, who presented the results to the top management.

GOTHENBURG UNIVERSITY

GOTHENBURG, SE

Teaching Assistant

2014 Sept. – 2015 Jan.

- **Coached 3 teams** of 7 students in their half-year project work.
 - Resulted in all three teams passing the courses and helped them in conflict resolution.
- Supervised Java and Database courses of 100 students.

ROCHE

BUDAPEST, HU

Treasury and Accounts Receivables Accountant Intern

2012 Aug. – Dec.

- In a 2-member team, managed the accounts receivables balances for two countries ca. **1-2 billion EUR daily**.
- Created an SAP user guide summarizing the processes the department worked with, ca. 100 people.

LEADERSHIP**HANDELS CASE CLUB****GOTHENBURG, SE***Board Member**2015 May - Present*

- Developed a website and advertised the organization through online channels.
 - Organized case events with leading consulting companies.
 - Presented HCC to students and management consulting companies.
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EDUCATION**SCHOOL OF BUSINESS, ECONOMICS AND LAW AT THE UNIVERSITY OF GOTHENBURG***M.Sc. in Knowledge Based Entrepreneurship.**Expected 2016 June*

- **Activities:** Handels Case Club, Nova 100, Venture Cup Student Ambassador
- In a 4-member team developed a **new strategy for Apoteket AB** according to Normann's Crane model.

GOTHENBURG UNIVERSITY**GOTHENBURG, SE***Bsc. In Software Engineering and Management GPA 3.44 / 3**2013 - 2015*

- **Activities:** AIESEC, Teaching Assistant, Scrum Master
- Developed novel software application, harnessing **twitter API** to transform a twitter feed into visual graphs in a 7-member team.

CORVINUS UNIVERSITY OF BUDAPEST**BUDAPEST, HU***BA. In Finance and Accounting, minor in accounting. GPA 4.6/5**2009 - 2012*

- **Thesis:** Analysis of the annual accounts of Gyori Keksz Ltd.
- **Activities:** Option Club with Buda-Cash PE, Hungarian Economic Association
- **Relevant Coursework:** Corporate Valuation, Financial Accounting, Investments.

HÖGSKOLAN I SKÖVDE**SKÖVDE, SE***Exchange Semester**Fall, 2011*

- **Relevant Coursework:** Master courses in Corporate Finance Strategy and Portfolio Management.
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PERSONAL

- **Languages:** English (fluent). Swedish (fluent). German (conversational). Hungarian (native).
- **Certificate:** Certified Hungarian Accountant (2013), Scuba Diving Certificate
- **Technical:** Java, Erlang, Html, Css, Javascript, Excel Visual Basic, Linux OS, SAP Accounting Module
- **Community:** Nova 100 member, Connect Church – Volunteer (2014-Present).
- **Interests:** Playing squash. Beating Candy Crush. Italian recipes. Tom Hanks movies.
- **References:** Lotta Sköld – SCA Product Director – 070 233 1573.