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David M. Szabo

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| **Experience** |  | patients online decision system (pods) Göteborg, Se *Business Developer 2015. Sept. - Current*   * PODS is an e-health start-up in GU Ventures’ portfolio. I am validating the business model (SaaS) and I am working with customer discovery in a 3 member team. * I have set up a project plan and we have to work on CE-marking, we have meetings with VGR and coaching with GU Ventures and Almi.  Ventrue Cup Gothenburg, Se *Student Ambassador 2015. Sept. - Current*   * Selling and presenting the competition to students. * Assessed 40+ business ideas according to lean and agile start-up methodologies.  SCA - Hygiene and Forest Products Company Gothenburg, Se *Marketing Summer Intern Summer, 2015*   * Selected out of more than 200 applicants. * Worked with **benchmark analysis** in SCA's product families, including Tork. I made the top-down analysis for the product directors, who presented the results to the top management.  Gothenburg University Gothenburg, SE *Teaching Assistant 2014 Sept. – 2015 Jan.*   * **Coached 3 teams** of 7 students in their half-year project work.   + Resulted in all three teams passing the courses and helped them in conflict resolution. * Supervised Java and Database courses of a 100 students.  Roche (Europe) Ltd. Budapest, hu *Treasury and Accounts Receivables Accountant Intern 2012 Aug. – Dec.*   * In a 2-member team, managed the accounts receivables balances for two countries ca. **1-2 billion EUR daily**. * Created a SAP user guide summarizing the processes the department worked with, ca. for a 100 people. |
| **Leadership** |  | **Handels Case Club Gothenburg, SE**  *Board Member 2015 May - Present*   * Developed a website and advertised the organization through online channels. * Organized case events with leading consulting companies. * Presented HCC to students and management consulting companies. |
| **Education** |  | **School of Business, Economics and Law at the University of Gothenburg**  *M.Sc. in Knowledge Based Entrepreneurship. Expected 2016*   * **Activities:** Handels Case Club, **Nova 100**, Venture Cup Student Ambassador * In a 4-member team developed a **new strategy for Apoteket AB** according to Normann’s Crane model.   **Gothenburg University Gothenburg, SE**  *Bsc. In Software Engineering and Management 2013 - 2015*   * **Activities:** AIESEC, Teaching Assistant, Scrum Master * Developed novel software application, harnessing **twitter API** to transform a twitter feed into visual graphs in a 7-member team.   **Corvinus University of Budapest Budapest, Hu**  *BA. In Finance and Accounting, minor in accounting. GPA 4.6/5 2009 - 2012*   * **Thesis**: Analysis of the annual accounts of Gyori Keksz Ltd. * **Activities:** Option Club with Buda-Cash PE, Hungarian Economic Association * **Relevant Coursework:** Corporate Valuation, Financial Accounting, Investments.   **Högskolan I Skövde Skövde, SE**  *Exchange Semester Fall, 2011*   * **Relevant Coursework:** Master courses in Corporate Finance Strategy and Portfolio Management. |
| **personal** |  | * **Languages:** English (fluent). Swedish (fluent). German (conversational). Hungarian (native). * **Certificate:** Certified Hungarian Accountant (2013), Scuba Diving Certificate * **Technical:** Java, Erlang, Html, Css, Javascript, Excel Visual Basic, Linux OS, SAP Accounting Module * **Community:** **Nova 100** member, Connect Church – Volunteer (2014-Present). * **Interests:** Playing squash. Beating Candy Crush. Italian recipes. Tom Hanks movies. * **References:** Lotta Sköld, Product Director at SCA – 070 233 1573 |