# ARIEL GERMOND

Creative Marketing Professional | Elevating Brands through Engaging Content, Strategy & So...



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#### SKILLS

Digital Marketing Strategy

Content Creation and Management

Brand Development and Positioning

Marketing Campaign Management

Workflow Optimization and Teamwork Coordination

Client Relationship Management CRM

**Brand Strategy** 

Performance Metrics and **ROI** Analysis

SEO Optimization

Social Media Marketing and Analytics

LANGUAGES

English

Swedish

# PROFILE

Creative marketing professional with a knack for turning ideas into engaging campaigns that connect with people. I specialize in content strategy, SEO, and brand storytelling, and love using data to guide smart decisions. With experience across different markets and languages, I bring a global outlook and a hands-on approach to every project.

# EXPERIENCE

## Marketing manager

Apr 2023 - Jul 2024

Lafto Partners, Addis

Lafto Partners – Addis Ababa, Ethiopia

Led digital strategy and brand execution for a B2B agency, increasing followers by 120%, lead generation by 50%, and workflow efficiency by 30% through SEO, content optimization, and streamlined operations.

#### **Content Strategist**

Visit Oromia | 2023

Grew social media following by 50% and co-created a regional magazine. Contributed to brand visibility that helped secure a spot on Google Arts & Culture.

#### **Marketing Specialist**

OIPDC | 2023

Created media and campaigns to showcase local manufacturing and attract investors to Oromia's industrial parks.

## EDUCATION

#### **IGCSE**

Cambridge International School

## Social Media Marketing

HubSpot

### **Lead Generation**

HubSpot