

Gideon Ho (何少文)



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Language Cantonese (Fluent), English (Fluent) & Mandarin (Fluent)
Expertise Hedge Fund, Private Equity, Structured Product and Derivatives
Skill Portfolio Management, Product Structuring, Financial Modelling & Analysis, Legal & Compliance, Accounting and Programming

EDUCATION

2003-04	Imperial College London	MSc in Finance (Distinction)
1996-00	University of Oxford	MEng in Engineering (Hertford College Scholarship)
1994-96	Merchiston Castle School	GCE A-Level: Straight As in all 21 modules taken
1990-94	La Salle College	Under-18 Champion in Shot Putt in Hong Kong

CAREER HISTORY

Current	UBS – Asset Management, Product Specialist & Executive Director, Hong Kong <ul style="list-style-type: none"> Led a team of 5 product specialists in product development and management Handled registration of new funds and share classes in Hong Kong and Singapore Structured funds deploying QFII and RQFII quota and applied for relevant licenses Managed existing fund platforms in Luxembourg, Ireland and Cayman Islands Took charge of product strategy and quota governance committee meetings
2009-2015	AUSTEN CAPITAL – Asset Management, Director & Responsible Officer, Hong Kong <i>(A multi family office managing investments on behalf of Ultra High Net Worth Individuals)</i> <ul style="list-style-type: none"> Successfully built a multi family office providing bespoke investment solutions to UHNWIs and eventually sold the business to a private equity fund in Hong Kong Managed portfolios in relation to equities, hedge funds and direct investments Supervised investment strategies on US (S&P 500 and Nasdaq) and HK stocks including sector allocation, pair trading, dividend arbitrage and volatility control Hosted investment meetings on a weekly basis and formulated quarterly asset allocation decisions between different asset classes Reviewed valuation models and stock recommendations put together by juniors Devised in-house quantitative portfolio management and algorithm trading tools Managed delta and vega risk of portfolios through index futures (S&P, VIX and HSI) Structured and managed fund of funds portfolios on mutual and hedge funds Liaised with investment banks to formulate thematic trading ideas and to structure options on speculate on differences in performances between stocks and sectors Negotiated with listed companies to structure loans with conditional coupon and redemption structures
2007-2008	DEUTSCHE BANK – Equity Capital Markets, Equity & Fund Structurer, Hong Kong <i>(The team won both the Equity Derivatives House of the Year and Hedge Fund Derivatives House of the Year in 2008)</i> <ul style="list-style-type: none"> Achieved in one year sales of over \$1billion worth of fund derivatives structured products to institutional investors across Asia Pacific including Japan Structured and sold one of the first RMB capital protected products on hedge funds Devised and marketed stock/hedge fund/mutual fund-linked products in Asia Pacific with exposure to a wide range of wrapper including leverage fund, capital protected fund, CPPI, delta-one certificate, open-ended fund and model-based index Established distribution network in Asia Pacific with private banks and asset managers

	<ul style="list-style-type: none"> Reviewed legal documents with legal counsels for fund launches Created thematic funds linked to derivatives and proprietary stock selection models Liaised with regulators and lawyers on registrations of ETFs and structured funds Initiated product ideas and priced up new structures for central product launch
2007	BNP PARIBAS – Asset Management, Structured Fund Manager, Hong Kong <ul style="list-style-type: none"> Managed 5 multi-million (USD) worth of structured funds in equities and fixed income Structured multi asset class retail investment products employing strategies such as long/short equities/indices, multi-alpha generation, portfolio insurance, volatility and correlation play, performance lock-in, leverage exposure, portfolio switching, etc Originated the idea of an actively managed structured fund investing in structured derivatives and acted as investment advisor on underlying selection Devised quantitative models to back-test and simulate hypothetical trading/investment strategies on asset classes such as equities, indices, funds, commodities and FX Liaised with lawyers and regulators on the best legal structure to launch a fund Modified and built upon existing pricing tools for testing new product ideas Supported client relationship managers with analyses and marketing materials
2004-07	SOCIETE GENERALE – Capital Markets, Financial Engineer, Hong Kong & London <ul style="list-style-type: none"> Advised clients on investment and risk management using structured products with a major focus on fund of funds and interest rate and exposure to other asset classes Researched and implemented new product ideas by developing pricing tools using internal Monte Carlo simulation programmes Took charge of two weekly and daily publications on structured products which detailed market strategies and description of structured products Co-ordinated with the trading department and modified existing pricing tools to accommodate new products
2000-01	JP MORGAN CHASE – Investment Banking, Investment Banker, London <ul style="list-style-type: none"> Conducted financial and market analyses and developed standalone discounted cash-flow and dividend models to value potential acquisition targets
Summer 1998	REGENT PACIFIC GROUP – Hedge Fund, Analyst, Hong Kong <ul style="list-style-type: none"> Implemented arbitrage trading strategies and option pricing models using Excel VBA
Summer 1997	THE WORLD BANK GROUP – Intern, Hong Kong

PROFESSIONAL APPOINTMENTS

2014-Current	Committee Member, Finance and Treasury Services Committee, The Hong Kong General Chamber of Commerce (HKGCC) <ul style="list-style-type: none"> Advised the Chamber on submission to the Financial Services and the Treasury Bureau of the HKSAR on legislating Open-ended Fund Companies Advised the Chamber on submission to the Securities and Futures Commission on proposed amendments of the rules on Real Estate Investment Trusts (REITs)
2014	Award Presentor, Best Investment Value Award for Listed Companies 2015 <ul style="list-style-type: none"> Presented jointly with the Hon Christopher Cheung, SBS, JP, representative of the financial services sector in the Legislative Council, HKSAR
2013-Current	Committee Member, Youth Committee, The Chinese General Chamber of Commerce (CGCC) <ul style="list-style-type: none"> Represented the Chamber in visits to government officials from China provinces
2012	Speaker, The Art of Indexing and ETF Investment Asia Summit, Singapore <ul style="list-style-type: none"> Topic: Creating alpha on Chinese ETFs investments
2012-Current	Member, The Hong Kong Institute of Directors (MHKIoD)
2011	Panel Speaker, Asia Risk Congress, Hong Kong <ul style="list-style-type: none"> Spoke alongside Lieven Debruyne, CEO, Schroder Investment Management;