



and



Month 8/1/2025

Client Advisor: Gregg Lewis
BMW

90290

CommissionUnits: 17
Unit Bonus: 425/ea \$7,225**Products**

Rewards 0% = \$50	0	\$0
VSC	3	\$150
T & W	0	\$0
Cilajet	2	\$100

Product Sub-Total \$250

Other

Demo Allowance:	Y	\$300
Spiffs		\$50

Total: \$7,825**Rankings**

	MTD	YTD
Units	17	143
Products/Deal	0.6	1.6
Front End Gross	10	12
Back End Gross	10	10

Lead Performance

	Aug-25	Jul-25	Aug-24
Internet Leads	23	20	31
Phone Leads	18	21	19
Good Leads	46	50	56
Contacted Leads	40	45	54
Appts Set	2 (4%)	0 (0%)	0 (0%)
Appts Shown	19 (90%)	9 (100%)	25 (100%)
Appts Sold	5 (26%)	2 (22%)	0 (0%)
Avg Days to Sale	6	0	23.44



Client Advisor: Gregg Lewis

[illegible]