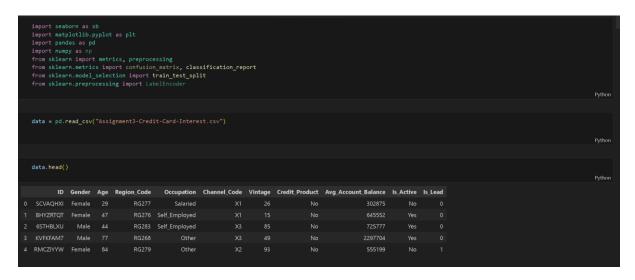
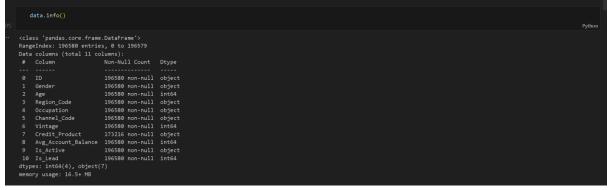
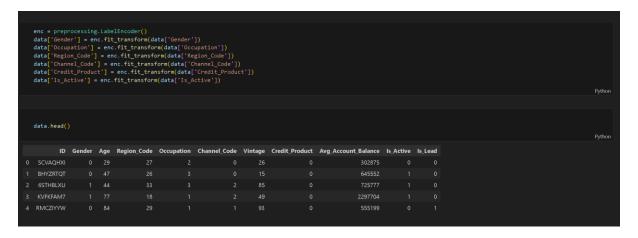
In this code I use certain imports like sklearn where it helps me to preprocess the data sets, and there is sklearn.metrics where I want to use the function of classification report to see like the f1 score accuracy and so on, I also use sklearn.model\_selection to import train\_test\_split to train the dataset and test it for the like logic regressin, svm and random forest tree.





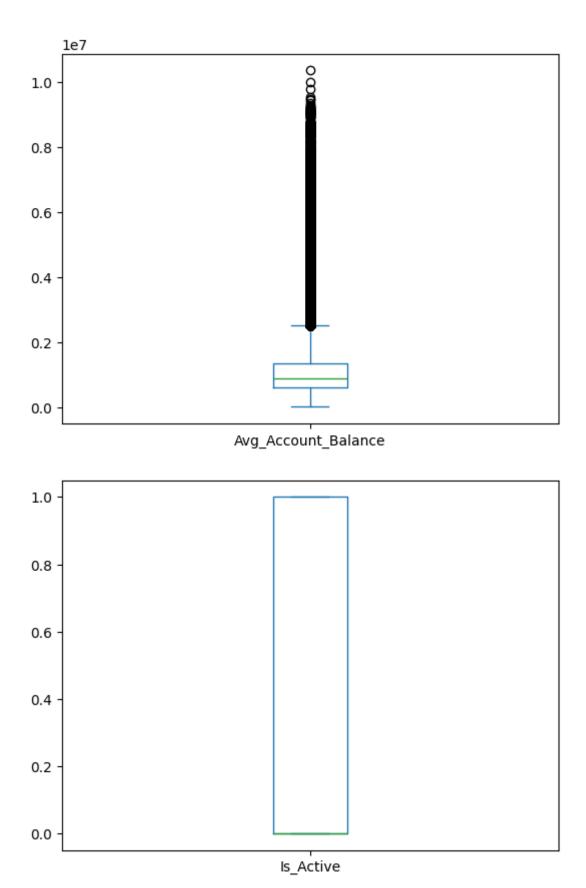
In the dataset, I've use data.head to see the info of the datasets, where we can see there are some datasets that uses strings, not number and when we are about to use like for logic regression, svm and random forest tree, usually they use numeric values, not strings, so I've decide to change all the strings into numeric values./

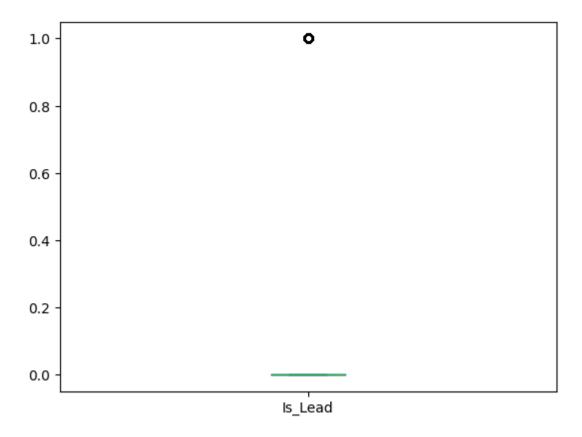


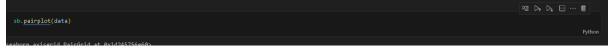
We can see that every strings become numeric values, next I went to see if there is any null or outliers, and outliers there is quite a few where our main target the Is\_lead have at least 150003outliers, which is a lot, so later in the code, I will normalize the data, but before I normalize the data, I want to see the accuracy before and after normalize the dataset.

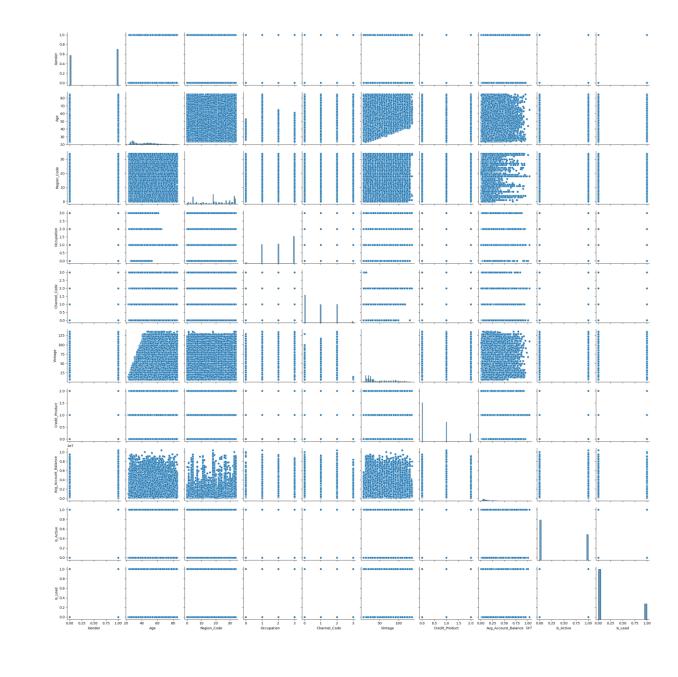
Next I've done like some visualization like boxplot, datas and others

```
| Prince | P
```









```
data = data.drop(columns = 'ID')

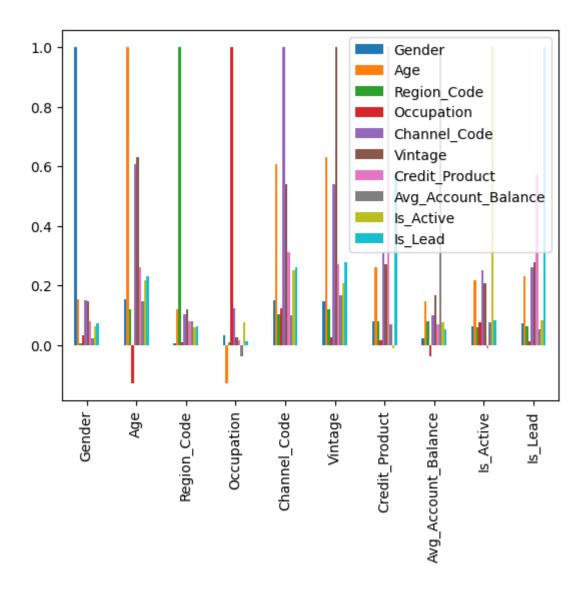
Python

corr_data = data.corr()

corr_data.plot.bar()

Python

(Axes: >
```



And then I've initiate X and Y where target is is\_lead because is\_lead already give out like the types of people that want to have the credit score or not

```
X = data.drop(columns=['Is_Lead'])
Y = data['Is_Lead']

XTrain, XTest, YTrain, YTest = train_test_split(X,Y, test_size = 0.2)

Python
```

# **BEFORE NORMALIZATION:**

So I use logicregression, svm and random forest tree

Logic regression:

```
lgr = LogisticRegression().fit(XTrain, YTrain)
   predictLGR = lgr.predict(XTest)
   print(classification_report(YTest, predictLGR))
   print(classification_report(YTrain, lgr.predict(XTrain)))
                                                                              Python
c:\Users\gil\AppData\Local\Programs\Python\Python310\lib\site-packages\sklearn\linea
STOP: TOTAL NO. of ITERATIONS REACHED LIMIT.
Increase the number of iterations (max_iter) or scale the data as shown in:
   https://scikit-learn.org/stable/modules/preprocessing.html
Please also refer to the documentation for alternative solver options:
   https://scikit-learn.org/stable/modules/linear_model.html#logistic-regression
 n_iter_i = _check_optimize_result(
             precision recall f1-score
                                             support
                  0.79
                           0.96
          0
                                      0.86
                                              29885
                  0.57
                            0.18
                                      0.27
                                                9431
                                      0.77
                                               39316
   accuracy
                  0.68
                            0.57
                                      0.57
                                               39316
   macro avg
weighted avg
                  0.74
                            0.77
                                      0.72
                                               39316
             precision
                         recall f1-score
                                             support
          0
                  0.79
                            0.96
                                      0.87
                                             120118
                  0.57
                            0.18
                                      0.28
                                              37146
                                      0.77
                                              157264
   accuracy
   macro avg
                  0.68
                            0.57
                                      0.57
                                              157264
weighted avg
                  0.74
                            0.77
                                      0.73
                                              157264
```

Is 0.77 accuracy

## SVM:

```
SVM = SVC().fit(XTrain, YTrain)
CTest = SVM.predict(XTest)
CTrain = SVM.predict(XTrain)
print("Train set acc: ", metrics.accuracy_score(YTrain, CTrain))
print("Test set acc: ", metrics.accuracy_score(YTest, CTest))

Pyth
Train set acc: 0.7637984535558042
Test set acc: 0.7601231050971614
```

Is 0.76 accuracy

### And randomforest tree:

```
# Initialize the RandomForestClassifier
  rf_model = RandomForestClassifier(n_estimators=100, random_state=42, class_we
  rf_model.fit(XTrain, YTrain)
                     RandomForestClassifier
RandomForestClassifier(class weight='balanced', random state=42)
  y_pred = rf_model.predict(XTest)
  print(classification_report(YTest, y_pred))
  print("Accuracy:", metrics.accuracy_score(YTest, y_pred))
             precision recall f1-score support
                 0.87
                           0.94
                                     0.91
                                            29885
          0
                 0.75
                           0.57
                                     0.65
                                              9431
   accuracy
                                     0.85
                                             39316
                 0.81
                           0.75
                                     0.78
                                             39316
  macro avg
                 0.84
                           0.85
                                     0.84
                                             39316
weighted avg
Accuracy: 0.851892359344796
```

Is 0.85

#### And now is NORMALIZING THE DATASET

```
normalized = data.copy()
normalized["Is_Lead"] = (normalized["Is_Lead"] - normalized["Is_Lead"].min() /
normalized["Is_Lead"].max() - normalized["Is_Lead"].min())
normalized["Is_Lead"] = (normalized["Is_Lead"] - normalized["Is_Lead"].min() /
normalized["Is_Lead"].max() - normalized["Is_Lead"].min())
```

Where I reset like the dataset data.drop because if I didn't do this, the code already knows the previous answer, so it will be cheating and before I didn't do this, everything is 100% accuracy which is wrong because there isn't any 100% accuracy for training models

Results:

Logistic regression:

```
lgr = LogisticRegression().fit(nXTrain, nYTrain)
   npredictLGR = lgr.predict(nXTest)
   print(classification_report(nYTest, npredictLGR))
   print(classification report(nYTrain, lgr.predict(nXTrain)))
c:\Users\gil\AppData\Local\Programs\Python\Python310\lib\site-packages\sklear
STOP: TOTAL NO. of ITERATIONS REACHED LIMIT.
Increase the number of iterations (max_iter) or scale the data as shown in:
   https://scikit-learn.org/stable/modules/preprocessing.html
Please also refer to the documentation for alternative solver options:
   https://scikit-learn.org/stable/modules/linear_model.html#logistic-regres
  n_iter_i = _check_optimize_result(
             precision recall f1-score support
                  0.78
          0
                           0.96
                                     0.86
                                              29908
                  0.56
                           0.15
                                     0.23
                                               9408
                                     0.77
                                              39316
   accuracy
                  0.67
                         0.55
                                     0.55
                                              39316
  macro avg
weighted avg
                  0.73
                          0.77
                                     0.71
                                              39316
             precision recall f1-score support
          0
                  0.79
                          0.96
                                     0.87
                                             120095
                  0.55
                           0.15
                                             37169
                                     0.24
    accuracy
                                     0.77
                                             157264
   macro avg
                  0.67
                           0.56
                                     0.55
                                            157264
                  0.73
                                             157264
weighted avg
                           0.77
                                     0.72
```

## 0.77 accuracy

Svm:

```
SVM = SVC().fit(nXTrain, nYTrain)

nCTest = SVM.predict(nXTest)

nCTrain = SVM.predict(nXTrain)

print("Train set acc: ", metrics.accuracy_score(nYTrain, nCTrain))

print("Test set acc: ", metrics.accuracy_score(nYTest, nCTest))

✓ 31m 50.9s

Py

Train set acc: 0.7636522026655814

Test set acc: 0.7607081086580527
```

#### 0.76 accuracy

Random forest tree:

```
ny_pred = rf_model.predict(nXTest)
  print(classification_report(nYTest, ny_pred))
  print("Accuracy:", metrics.accuracy_score(nYTest, ny_pred))
                                                                       Python
            precision recall f1-score
                                         support
              0.87
         0
                       0.94 0.91
                                          29908
                0.76
                        0.56
                                 0.65
                                           9408
                                   0.85
                                          39316
   accuracy
macro avg 0.82
weighted avg 0.85
                         0.75
0.85
                                  0.78
                                          39316
                0.85
                                   0.84
                                           39316
Accuracy: 0.8521975785939566
```

### 0.85 accuracy

As you can see between unnormalize and normalize, there is a tiny bit difference where normalize have a little of increase of accuracy then the unnormalize dataset

We can see from 3 different classifiers or models, the lowest accuracy is svm with 0.76, second is logistic regression with 0.77 and first is random forest tree with 0.85 accuracy this means that random forest tree model is more suitable and accurate.