

# Regression Analysis of Higher Education Outcomes

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Thursday, December 19th, 2013

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## 1 Introduction

Higher education is a big business. College students, their parents, student loan companies, and the federal government put huge amounts of money into the endeavor every year. Given the large amounts of money involved, many may wonder which post-secondary institutions are doing the best per dollar spent in terms of achieving education outcomes. While this paper doesn't seek to examine that question in its entirety, it does seek to examine a small component - education outcomes as measured by graduation rates. High graduation rates are indicative of a high achieving institution. What types of institutional characteristics cause there to be high graduation rates? After controlling for various characteristics, is there a relationship between tuition and fees and an institution with a higher graduation rate? These are important questions for both soon to be college students and higher education policy professionals.. If soon to be college students can expect to receive a better education (or at least a more expedient

one) just by paying more (all other things being equal) then that would be a good piece of information for them to know. Of interest to policy professionals, other factor, after controlling for costs, that are associated with graduation rates may be of interest.

This paper seeks to examine the relationship between graduation rates and other post-secondary institutional factors through a variety of methods. Using a widely available government data set, one-way ANOVA, two-way ANOVA, and regression analyses are conducted in an attempt to understand the drivers behind graduation rates.

## 2 Methods and Materials: The Data

### 2.1 Raw Data

Data on five year graduate rates, tuition and fees, and other post-secondary institutional characteristics are available through the US Department of Education's National Center for Education Statistics (NCES) <sup>1</sup>. For this study, we chose to only consider data for those institutions that possess the following characteristics:

- a) Title IV participating
- b) US only
- c) Carnegie Foundation ranking in a research, doctoral, or baccalaureate category
- d) The institution has at least some full-time undergraduates
- e) The institution has at least one program that is not offered through distance education
- f) No for-profit institutions, only public and not-for-profit

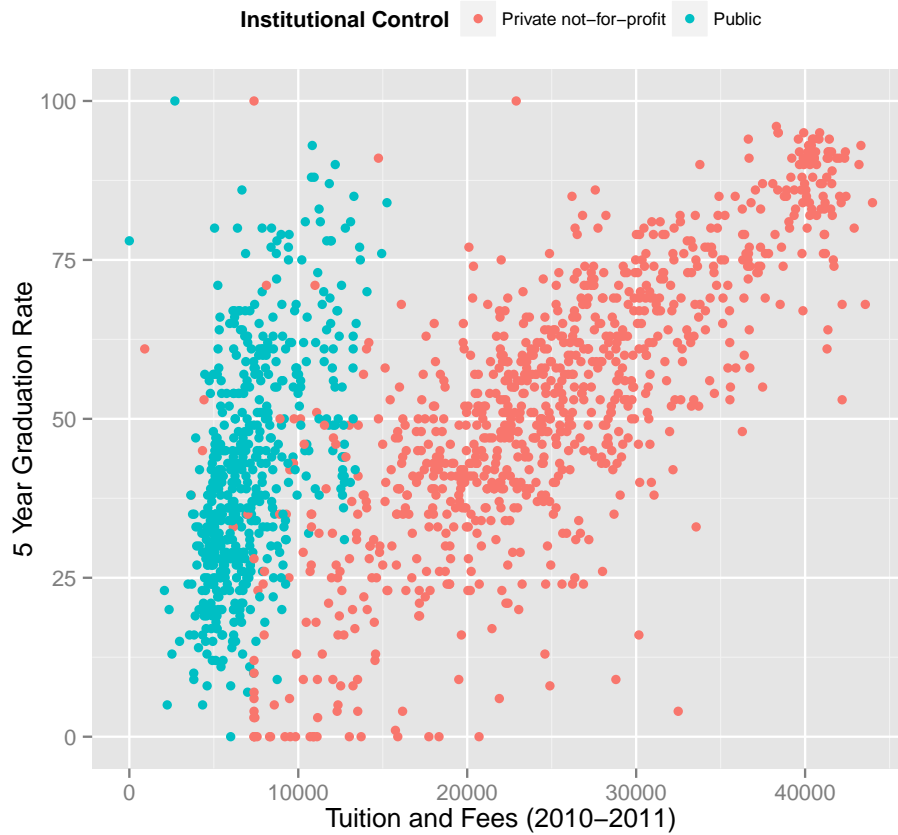
The survey that collects this data is administered yearly, but for this study, we chose to only consider the cross section available from the 2010-2011 survey. As such, we do not intend to examine the time dynamics of institutional characteristics.

The original data set contains 1499 observational units and 320 variables. Variables contain data on institutional characteristics such as admission rates, admission yields, tuition and other costs, student body demographics, graduation rates, averages and percentages of students receiving various types of aid, pay rates for different types of university faculty, and various institutional financials on a per student basis. In particular, this paper seeks to examine the relationship between five year undergraduate graduation rates and other variables in the data set. Five year graduate rates are a proxy for educational quality in that they measure the intended outcome of higher education - earning a degree. One would imagine that institutions that deliver high educational outcomes, like a high graduation rate would potentially cost more. Is this the case? Is there a relationship between graduation rates and the type of institution? What is the association between an institution's public or private status and graduation rates? Controlling for the selectivity of an institution, which likely has a relationship with graduation rates itself, is there a relationship between how much a person pays for college and the college's ability to produce graduates? These are the questions this paper seeks to answer. To begin, let's take a look at a motivating scatter plot.

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<sup>1</sup><http://nces.ed.gov/datatools/>

## US Undergraduate Serving Institutions



A quick examination of this plot shows that there is in fact a relationship between graduation rates and cost. It also shows a relationship that is bifurcated between private and public institutions. This isn't surprising. Public school tuition is largely subsidized, so we would expect an interaction between costs and the public/private status of the institution. We will begin with an ANOVA analysis of this relationship of just the relationship between public/private status and graduation rates. A second ANOVA analysis, this time two-way, will follow that will attempt to analyze the effect of public/private status and the selectivity of an institution jointly. After conducting both one-way and two-way ANOVA, this paper will seek to generate a regression model for graduation rates using the best predictors from the data set. Clearly tuition and fees will be a large component of this analysis. Just because we see the existence of a strong relationship between costs, public/private status, and graduation rates does not mean that there are not other underlying and significant relationships of interest though. Regression analysis will attempt to reveal other important relationships between institutional characteristics and graduation rates.

While the data relating to the ANOVA analysis is largely clean and complete in the database, more extensive cleaning measure were taken to conduct regression analysis. A quick discussion of the steps taken to clean the data should executed before we jump into analysis.

## 2.2 Data Cleaning

Several steps were taken to clean the data prior to analysis. A full accounting of the steps taken is in the source code for this document, which will be made available on Github <sup>2</sup>. A list of the high points which do concern the analysis follows:

- a) Institutional identification variables were removed.
- b) A small collection of variables concerning a particular cohort of students measured by NCES was removed.
- c) The small differences between FASB and GASB financial reporting methods for educational institutions are ignored and those variables are merged. These largely comprise the per full-time equivalent institutional finance variables.
- d) In-state and out-of-state cost variables are merged for private institutions where they have no applicability.
- e) Admission rates for institutions that only serve one gender were adjusted to zero for the appropriate gender. Additionally, a categorical variable indicating whether an institution serves males, females, or both was generated.
- f) One pair of variables that partitioned the data were removed to eliminate the possibility of linear dependence between columns. For example, percentage of students enrolled in non-degree programs was removed as a variable in the presence of full-time and part-time enrollment because all three would perfectly partition the total enrollment variable.
- g) Several variable transformations were performed before analysis to eliminate obvious sources of collinearity. For example, the percentage of enrollment comprised of undergrads was generated to account for the fact that undergraduate enrollment and total enrollment are highly correlated. None of the original variables were removed and are still taken into consideration as predictors, but the transformations made seemed like obvious normalizations.
- h) Variables that are missing for over 100 observations are removed from the data set. This eliminates variables like the revenue from state appropriations since most private schools do not receive state appropriations.

## 3 Methods and Materials: ANOVA Analysis

Using the raw, uncleaned data set, we conducted an initial set of ANOVA analyses.

### 3.1 One-Way ANOVA

We first conduct an analysis of variance to explore the relationship between the institution's 5-year graduation rate and its status as a public or private not-for-profit institution (Table 1). Our initial motivating scatter plot suggests that there may be differences in graduation rates achieved by these two types of institutions, but it is hard to say for sure. While there is a clear split between the two groups in terms of tuition and fees, there are quite a few of both types for each level of graduation rate. It is easy to calculate that the mean graduation rate for public institutions is 41.81 and 52.72 for private institutions, but is there a true, statistical difference between the two groups?

$$H_0: \text{No Difference Between Groups}$$

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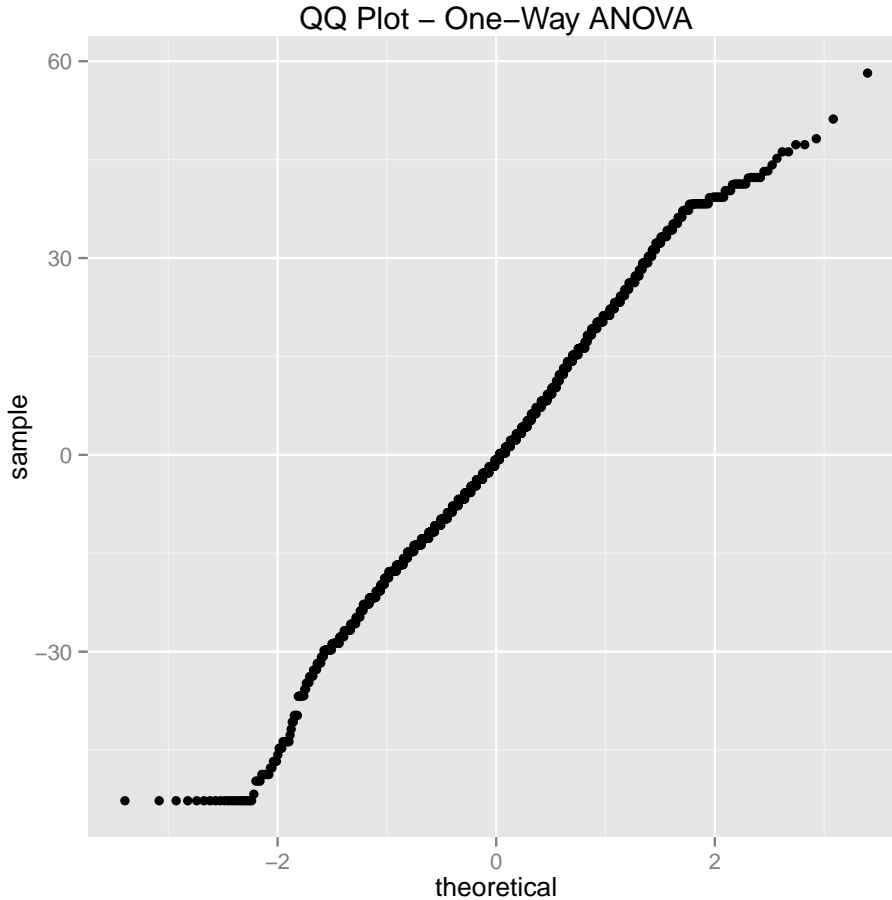
<sup>2</sup><https://github.com/GilbertWatson/LinearRegressionProject>

$H_a$ : Difference Between Groups  
 If  $F^* > F(0.99, 2, 1465)$  Reject  $H_0$

	Estimate	Std. Error	t value	Pr(> t )
Private	52.7199	0.6684	78.88	0.0000
Public	41.8095	0.8681	48.16	0.0000

Table 1: ANOVA: Grad Rates vs. Public/Private

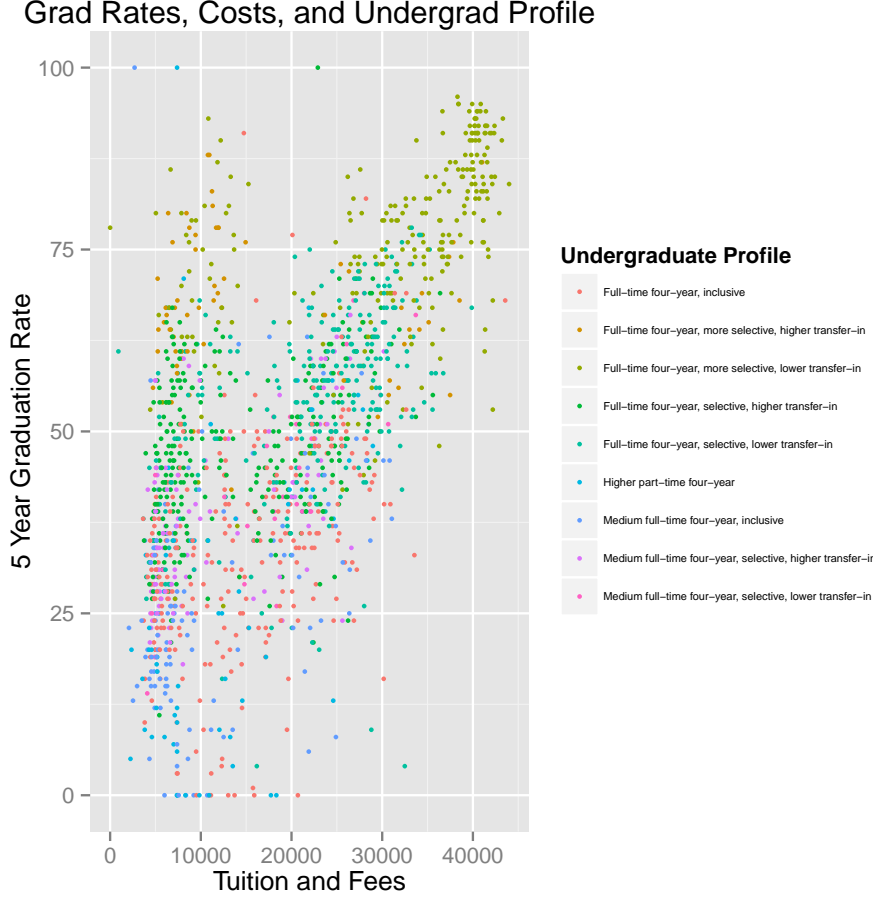
From the table above, we can see that we should reject  $H_0$ . Graduation rates do differ between public and private institutions. We should note make a quick note that this ANOVA model doesn't quite meet the assumptions required. For one, there is evidence of unequal variances between groups as evidenced by a p-value for the Breusch-Pagan test of  $3.5326e - 06$ . Secondly, the residuals, while distributed symmetrically, are clearly not distributed normally when viewing a QQ plot. We will attempt to use a more sophisticated regression model to deal with these problems later.



### 3.2 Two-Way ANOVA

Despite the results of the one-way ANOVA analysis, it is clear from our motivating scatter plot that there are additional factors at play. Even though public schools have a lower five year graduation rate on average, there still are public schools that perform at similar levels to private institutions. It is

possible that selectivity has a role to play in this. Perhaps the most selective public schools produce graduates by the five year mark at the same rate as private institutions. A visual representation of this relationship is not quite as clean as our motivating graphic.



A way to test for this is to conduct two-way ANOVA analysis and conduct an F-test for the significance of the within-groups effect using the Carnegie Classification for an institution's undergraduate program's selectivity as the second tabular dimension. This variable partitions the institutions into various levels of selectivity and programs types and will be a good proxy for the effect we are trying to understand.

$H_0$ : No Difference Within Groups

$H_a$ : Difference Within Groups

If  $F^* > F(0.99, 8, 1449)$  Reject  $H_0$

	Df	Sum Sq	Mean Sq	F value	Pr(>F)
Public/Private	2	3514241.08	1757120.54	10109.19	0.0000
Undergraduate Profile	8	345942.11	43242.76	248.79	0.0000
Undergraduate Profile : Public/Private	8	4985.13	623.14	3.59	0.0004
Residuals	1449	251856.68	173.81		

Table 2: Two-Way ANOVA: Grad Rates vs. Inst.Sector and Inst. Control

It is clear from the table above that we do reject  $H_0$  and conclude that even within groups of similar selectivity and type there are differences between public and private institutions' graduation rates. A table of the reduction in residual sum of squares and the significance of the addition of selectivity type variables follows.

	Res.Df	RSS	Df	Sum of Sq	F	Pr(>F)
One-Way	1465	602783.92				
Two-Way	1449	251856.68	16	350927.24	126.19	0.0000

Table 3: ESS Table: Addition of Inst. Sector

A quick look at an ANOVA regression analysis for effects of both institutional control and tuition shows similar results. Even at similar levels of tuition, there are still true differences between public and private.

	Df	Sum Sq	Mean Sq	F value	Pr(>F)
Tuition and Fees	1	3423654.98	3423654.98	16544.44	0.0000
Public/Private	2	376291.62	188145.81	909.19	0.0000
Public/Private:Tuition and Fees	1	10446.68	10446.68	50.48	0.0000
Residuals	1461	302334.73	206.94		

Table 4: Two-Way ANOVA Regression: Grad Rates vs. Tuition and Fees

We must again note that these models suffer from the same issues associated with the one-way ANOVA analysis (a p-value for the Breusch-Pagan statistic of  $2.554e - 14$  and  $1.261e - 08$  respectively and a similar profile QQ plot). A more sophisticated model is necessary to deal with these issues and better explain the variation in graduation rates among institutions. A model that includes more predictors may alleviate some of the issues underlying the ANOVA analysis. A more sophisticated model will also reveal deeper relationships at play that just those between institutional classification, tuition and fees, and graduation rates.

## 4 Methods and Materials: Regression Analysis of 5 Year Graduation Rates

### 4.1 Dimensionality Reduction

319 potential predictors is a daunting number of variables to deal with. For the purposes of regression analysis, and without any qualitative understanding of the drivers behind graduation rates and tuition and fees other than those explored by ANOVA analysis, an automated variable selection method was used to reduce the data set to a manageable number of predictors. This step was used to generate an initial first order regression model for five year graduation rates. As it was a rather extensive effort, and as it greatly influences our analysis, a discussion of the method used is given its own section. The following steps were taken to reduce the data set to a size manageable for more detailed modeling.

- 1) Variables closely related to the response were removed from the data set. For example, 4 and 6 year graduation rates were removed since they are so closely related to the 5 year graduation rate.
- 2) The full model with all remaining candidate predictors is estimated.
- 3) Using the full model, forward, backward, and sequential automated variable selection algorithms are used to search for the best reduced model. Each method is was allowed to pick a set of up to 50 predictors which optimized model BIC. The union of these predictors is passed to the next step.

- 4) All but those predictors proposed by the previous step are removed from the data set. A full model with those predictors remaining is estimated. Again, the three methods of automated variable selection choose the best model available to the algorithm using BIC as a criterion. Each is allowed to consider models of up to 20 predictors. The union of these predictors is passed to the next step.
- 5) Only those predictors selected by the previous step are retained in the data set. An efficient branch-and-bound algorithm is used to search the remaining predictors for the best model. The criterion doesn't matter since the search is exhaustive. The predictors selected by this step are used as the initial step in modeling.

The reason for using multiple stages of automated variable selection is that exhaustive search for the best model using just first order terms would be very computationally intensive using the full set of predictors. This method gives us a manageable number of predictors to begin model refinement. Even graphical search for potential predictors would have been difficult with so many potential variables. Consider that there would have been over fifty thousand paired scatter plots to consider. This method effectively delivers a working data set containing only those predictors that are most explanatory of five year graduation rates. Most importantly, it delivers a smaller data set, giving us a manageable place to start model refinement.

## 4.2 Initial Model

After the initial data reduction effort described above, an initial model for five year undergraduate graduation rates results. The table below gives the summary statistics for the data set underlying the model:

	Min	Median	Mean	Max
Five.Year.Bachelors.Graduation.Rate	0.00	49.00	49.69	100.00
Tuition.Fees.2009.2010	876.00	18200.00	17877.57	42335.00
Tuition.Fees.2010.2011	910.00	19015.00	18741.26	43990.00
Mid.East	0.00	0.00	0.19	1.00
Distant.Degree.of.Urbanization	0.00	0.00	0.03	1.00
UgradProfile.FullTime.MoreSelective.HighTransfer	0.00	0.00	0.05	1.00
UgradProfile.FullTime.MoreSelective.LowTransfer	0.00	0.00	0.18	1.00
UgradProfile.FullTime.Selective.HighTransfer	0.00	0.00	0.20	1.00
UgradProfile.FullTime.Selective.LowTransfer	0.00	0.00	0.19	1.00
UgradProfile.Medium.FullTime.Selective.Inclusive	0.00	0.00	0.08	1.00
SizeSetting.Large.FourYear.NotResidential	0.00	0.00	0.08	1.00
SizeSetting.Medium.FourYear.NotResidential	0.00	0.00	0.08	1.00
SizeSetting.Small.FourYear.NotResidential	0.00	0.00	0.06	1.00
SizeSetting.Small.FourYear.Residential	0.00	0.00	0.11	1.00
SizeSetting.VSmall.FourYear.NotResidential	0.00	0.00	0.01	1.00
Undergraduate.Enrollment	71.00	2752.00	5880.41	58404.00
First.Time.Certificate.Seeking.Ugrad.Enrollment	10.00	559.00	1060.16	9254.00
First.Time.Full.Time.Certificate.Seeking.Ugrad.Enrollment	6.00	548.00	1029.94	9082.00
Percent.Total.Enrollment.White	0.00	68.00	62.05	97.00
Full.Time.Retention.Rate.2011	21.00	75.00	74.63	99.00
Bachelors.Degrees.Awarded	8.00	511.00	1103.17	12194.00
Percent.First.Time.Full.Time.Ugrad.Pell.Grant.Recipients	6.00	39.00	40.73	100.00
Investment.Return.As.Percent.Core.Revenue	-5.00	6.00	12.30	89.00
Endowment.Per.FTE.Enrollment	11.00	9974.00	44175.56	2398707.00
Male.Female.Full.Time.Admission.Yeild.Difference	-48.00	2.00	1.95	40.00
Percent.First.Time.Transfer.Ugrad.Enrollment	0.00	0.06	0.07	0.33
Assistant.Percentage.Full.Prof.Salary	-0.37	-0.13	-0.13	0.18
Percent.Average.Student.Loan.Of.Tuition.Ugrad	0.06	0.40	0.60	2.59

Table 5: Summary Statistics For Data Set ( $n = 1351$ )

If we estimate a full model, using all of this truncated data set, we see the following estimates of coefficients and the p-values associated with their individual significance.

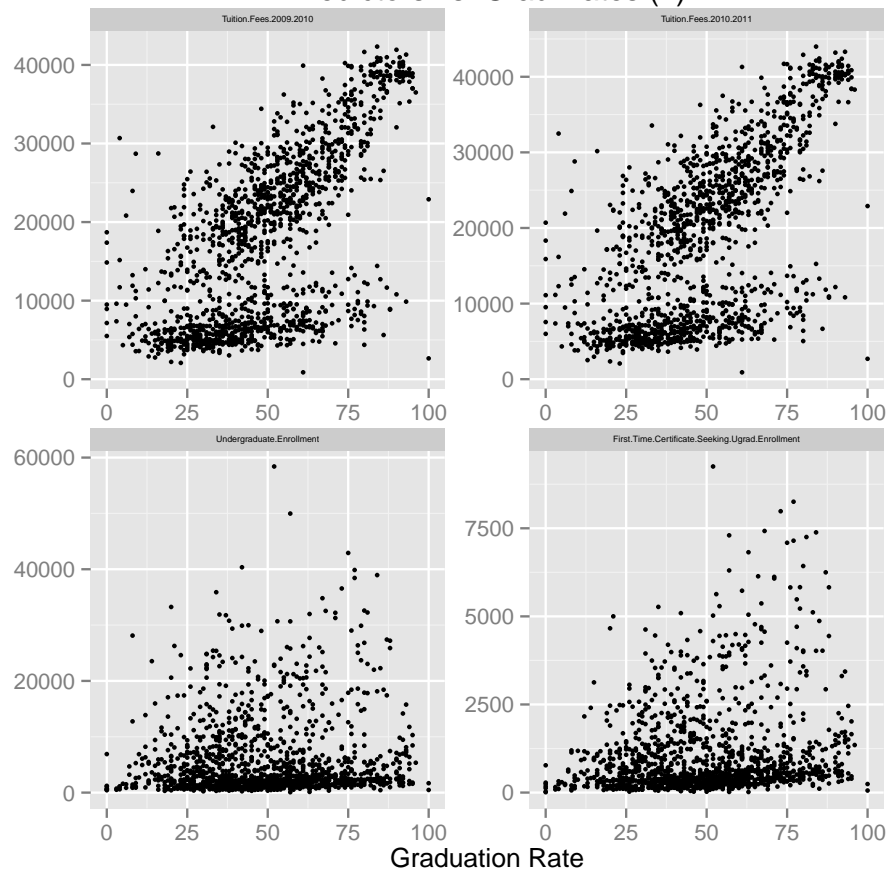


	Estimate	Std. Error	t value	Pr(> t )
(Intercept)	-1.7389	3.4773	-0.50	0.6171
Tuition.Fees.2009.2010	0.0009	0.0005	1.94	0.0532
Tuition.Fees.2010.2011	-0.0006	0.0005	-1.36	0.1730
Mid.East	1.9509	0.5710	3.42	0.0007
Distant.Degree.of.Urbanization	-5.8324	1.3631	-4.28	0.0000
UgradProfile.FullTime.MoreSelective.HighTransfer	4.7225	1.2972	3.64	0.0003
UgradProfile.FullTime.MoreSelective.LowTransfer	5.9283	1.0681	5.55	0.0000
UgradProfile.FullTime.Selective.HighTransfer	2.1294	0.6975	3.05	0.0023
UgradProfile.FullTime.Selective.LowTransfer	2.4710	0.7805	3.17	0.0016
UgradProfile.Medium.FullTime.Selective.Inclusive	-2.5668	0.8899	-2.88	0.0040
SizeSetting.Large.FourYear.NotResidential	-6.1480	1.1380	-5.40	0.0000
SizeSetting.Medium.FourYear.NotResidential	-6.4913	0.9431	-6.88	0.0000
SizeSetting.Small.FourYear.NotResidential	-4.9056	0.9843	-4.98	0.0000
SizeSetting.Small.FourYear.Residential	-2.8344	0.7578	-3.74	0.0002
SizeSetting.VSmall.FourYear.NotResidential	-6.0641	1.8418	-3.29	0.0010
Undergraduate.Enrollment	-0.0016	0.0002	-8.19	0.0000
First.Time.Certificate.Seekig.Ugrad.Enrollment	0.0105	0.0031	3.41	0.0007
First.Time.Full.Time.Certificate.Seekig.Ugrad.Enrollment	-0.0087	0.0029	-2.98	0.0029
Percent.Total.Enrollment.White	0.0713	0.0127	5.59	0.0000
Full.Time.Retention.Rate.2011	0.6332	0.0315	20.07	0.0000
Bachelors.Degrees.Awarded	0.0069	0.0007	9.99	0.0000
Percent.First.Time.Full.Time.Ugrad.Pell.Grant.Recipients	-0.1298	0.0235	-5.52	0.0000
Investment.Return.As.Percent.Core.Revenue	0.0562	0.0224	2.51	0.0121
Endowment.Per.FTE.Enrollment	0.0000	0.0000	3.22	0.0013
Male.Female.Full.Time.Admission.Yeild.Difference	-0.1236	0.0282	-4.37	0.0000
Percent.First.Time.Transfer.Ugrad.Enrollment	-19.6618	7.2701	-2.70	0.0069
Assistant.Percentage.Full.Prof.Salary	-11.7602	3.6215	-3.25	0.0012
Percent.Average.Student.Loan.Of.Tuition.Ugrad	-2.9308	1.0626	-2.76	0.0059

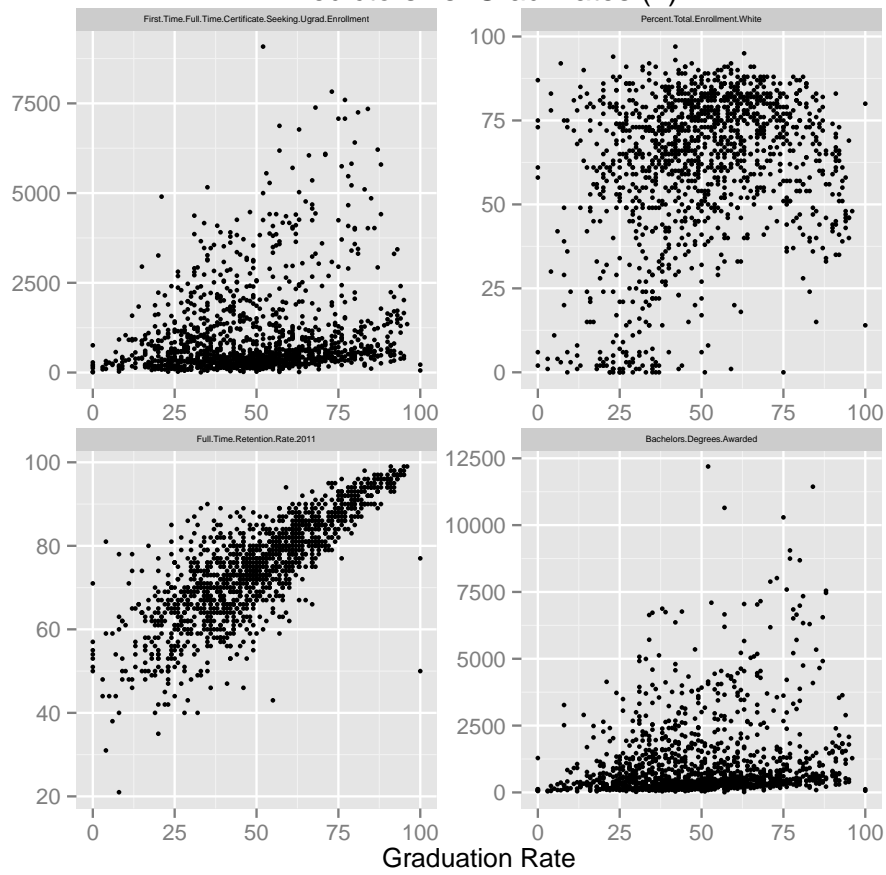
Table 6:  $F = 289.7726$  ( $n = 1351$  on 1323 degrees of freedom)

The first thing we should do is examine scatter plots of the five year graduation rate with other, non-binary variables in the reduced data set, just to get a sense of the relationships between the predictors and the five year graduation rate.

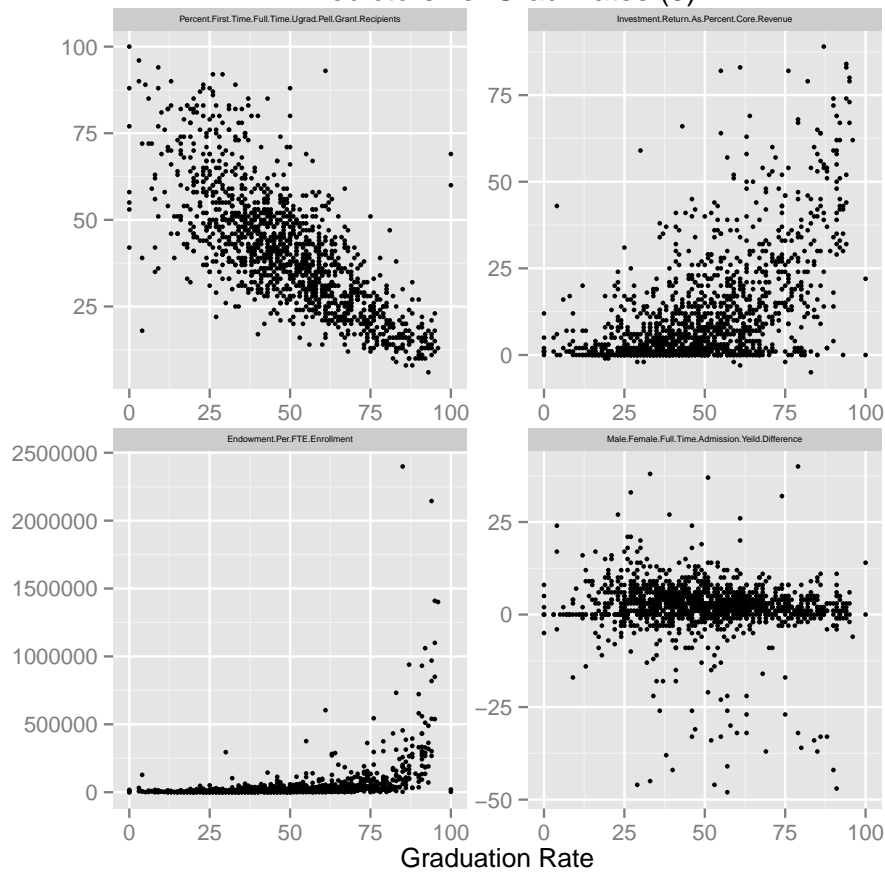
### Predictors vs. Grad Rates (1)



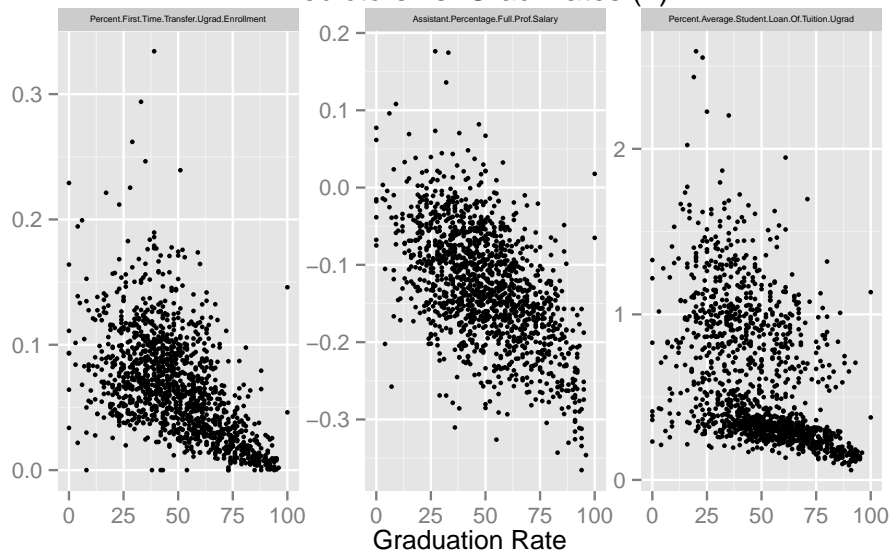
## Predictors vs. Grad Rates (2)



Predictors vs. Grad Rates (3)



Predictors vs. Grad Rates (4)



It is clear from this exercise that our full model has several serious problems. There are two

pairs of variables that are very co-linear and appear to contain almost the same information. "Tuition.Fees.2009.2010" and "Tuition.Fees.2010.2011" as well as "First.Time.Certificate.Seeking.Ugrad.Enrollment" and "First.Time.Full.Time.Certificate.Seeking.Ugrad.Enrollment" are providing almost the same information to the model. This can be confirmed by computing the variance inflation factors for all the variables in the full model. Clearly one variable of each pair should be removed from the model as the VIF value for each component of each pair well above the average VIF of 72.184.

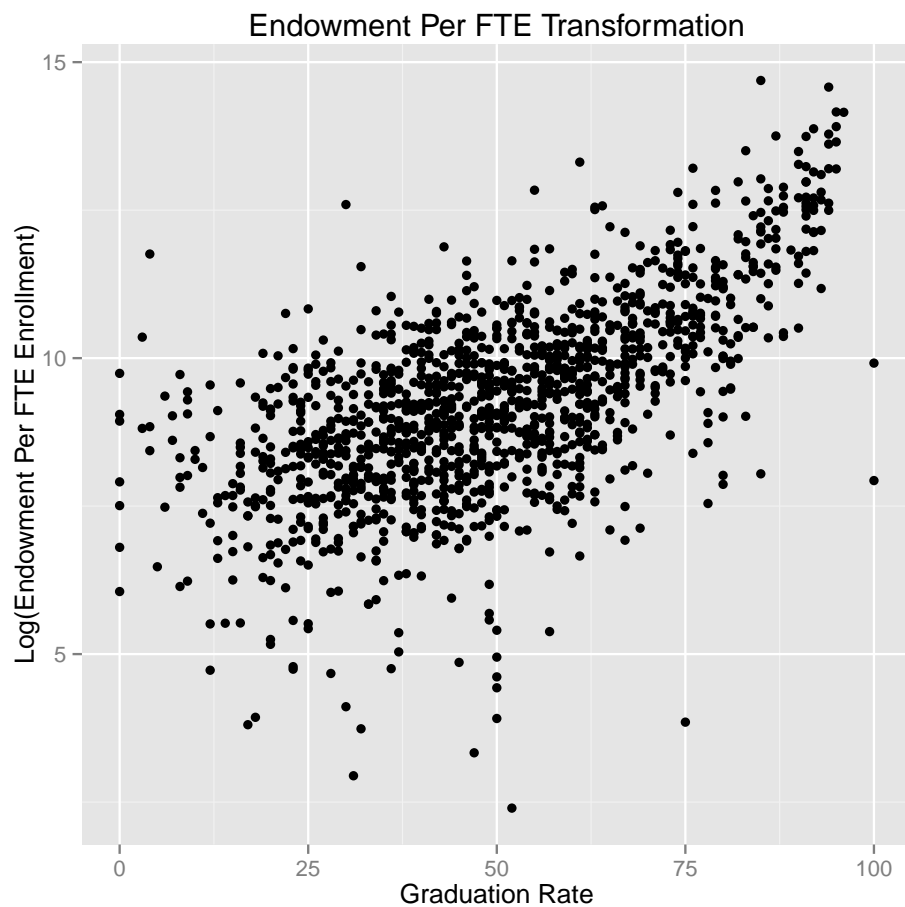
It is also clear from this table that "Undergraduate.Enrollment" and "Bachelor.Degrees.Awarded" are also causing co-linearity issues, though the issues are not as severe as with the other two pairs of predictors. One would suspect that an institution with a large undergraduate enrollment would also have a large number of bachelor degrees awarded. One of these pair should likely be removed as well.

Variable	VIF
Tuition.Fees.2009.2010	604.98
Tuition.Fees.2010.2011	605.49
Mid.East	1.13
Distant.Degree.of.Urbanization	1.04
UgradProfile.FullTime.MoreSelective.HighTransfer	1.66
UgradProfile.FullTime.MoreSelective.LowTransfer	3.77
UgradProfile.FullTime.Selective.HighTransfer	1.73
UgradProfile.FullTime.Selective.LowTransfer	2.09
UgradProfile.Medium.FullTime.Selective.Inclusive	1.25
SizeSetting.Large.FourYear.NotResidential	2.04
SizeSetting.Medium.FourYear.NotResidential	1.39
SizeSetting.Small.FourYear.NotResidential	1.22
SizeSetting.Small.FourYear.Residential	1.23
SizeSetting.VSmall.FourYear.NotResidential	1.10
Undergraduate.Enrollment	43.08
First.Time.Certificate.Seeking.Ugrad.Enrollment	337.65
First.Time.Full.Time.Certificate.Seeking.Ugrad.Enrollment	292.15
Percent.Total.Enrollment.White	1.75
Full.Time.Retention.Rate.2011	3.26
Bachelors.Degrees.Awarded	23.94
Percent.First.Time.Full.Time.Ugrad.Pell.Grant.Recipients	3.66
Investment.Return.As.Percent.Core.Revenue	2.74
Endowment.Per.FTE.Enrollment	1.77
Male.Female.Full.Time.Admission.Yeild.Difference	1.06
Percent.First.Time.Transfer.Ugrad.Enrollment	2.03
Assistant.Percentage.Full.Prof.Salary	1.61
Percent.Average.Student.Loan.Of.Tuition.Ugrad	4.15

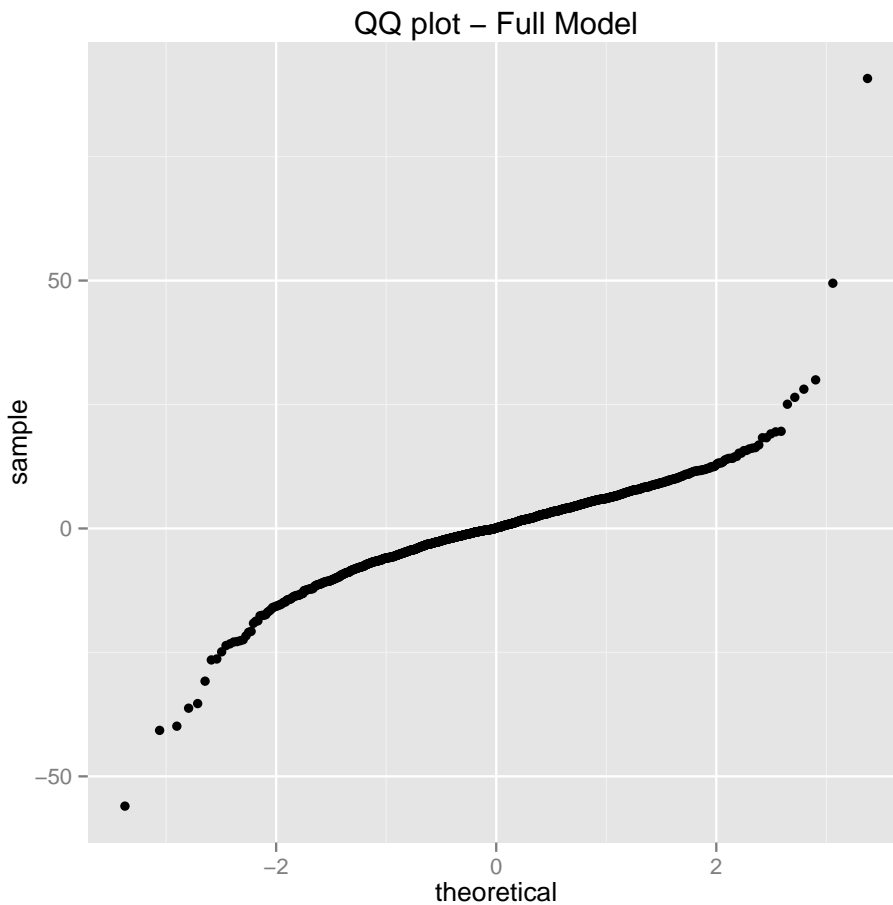
Table 7: Variance Inflation Factor Table - Full Model

Another obvious correction would be to include an indicator variable for public institutions back into the model. The scatter plot panel with tuition on the y axis and graduation rate on the x axis is the same as our motivating scatter plot which compares the same two variables. There is an interaction between tuition and an institution's identity as public or private that can be evidenced graphically. We should model this relationship with the addition of an interaction term.

One more obvious correction would be to add a variable transformations for endowment per FTE. A scatter plot indicates a diminishing relationship between this variable and graduation rates. An appropriate transform for endowment per FTE appears to be a log transformation.



Before making these corrections though, we have one larger problem. There are several indicators that the residuals are not normally distributed, likely due to outliers. A QQ plot of the residuals suggests that they are distributed with heavy tails. We should attempt to correct this by removing outliers.



### 4.3 Outlier Removal

A histogram of the studentized deleted residuals would suggest that we have several outliers. After calculating the Bonferroni critical value for outliers, we can assume that the following observations for five year graduation rate should be removed from the data set. Note that I have set the  $\alpha$  level at  $\alpha = 0.10$  for the Bonferroni test.

$H_0$ : Observation Is Not an Outlier in Response

$H_a$ : Observation Is an Outlier in Response

If  $t^* > t(1 - \frac{\alpha}{2702}, 1323) = 3.976$  Reject  $H_0$

Using this test, we remove the observations in table that follows.

```
> library(MASS)
> # find the studentized residuals
> stud.del.res <- studres(grfull)
> # plot a histogram of them
> qqplot(stud.del.res,
+        xlab="Studentized Deleted Residuals",
+        binwidth=0.05)
```

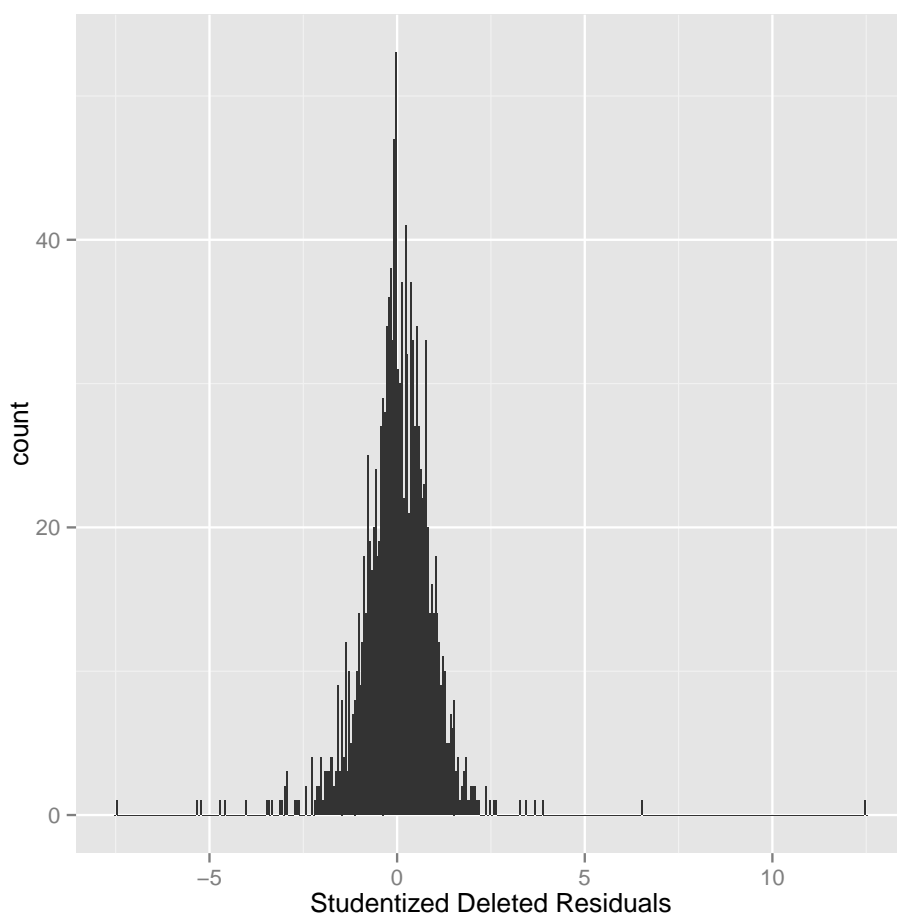
```

> # set alpha
> alpha <- 0.1
> # calculate the critical value
> ct <- qt(1-alpha/(2*length(stud.del.res)),
+       length(stud.del.res) - length(grfull$coefficients))
> # find the outliers
> groutliers <- which(abs(stud.del.res) > ct)
> print(xtable(data.frame(Institutions = rownames(GradRate)[which(abs(stud.del.res) > ct)]),
+       caption="Observations Removed Due to Outlying Responses"))

```

Institutions
Arizona Christian University : Arizona
Holy Cross College : Indiana
Franklin Pierce University : New Hampshire
Rivier University : New Hampshire
Northern New Mexico College : New Mexico
Northwest Christian University : Oregon
Gwynedd Mercy College : Pennsylvania
Hampden-Sydney College : Virginia

Table 8: Observations Removed Due to Outlying Responses





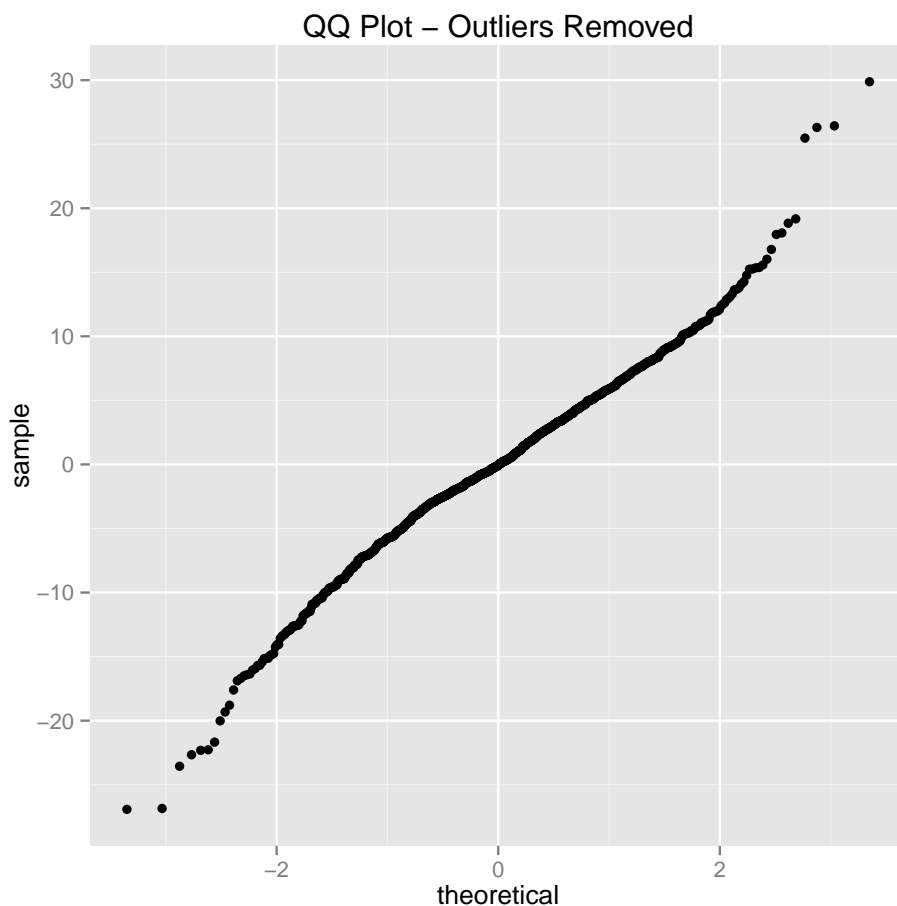
The predictor variables also have outliers. We use the hat matrix to find them. A table of those removed follows.

```
> # get the diagonal of the hat matrix
> diagonal <- lm.influence(grfull)$hat
> # define the threshold
> threshold <- 2*(length(grfull$coefficients) - 1)/
+   length(grfull$model$Five.Year.Bachelors.Graduation.Rate)
> # find the outliers
> xoutliers <- which(diagonal > threshold)
> print(xtable(data.frame(Institutions = rownames(GradRate)[xoutliers[1:52]],
+   `Institutions continued` = rownames(GradRate)[xoutliers[53:104]],
+   row.names=NULL),
+   caption="Observations Removed Due to Outlying Predictors"))
```

Institutions	Institutions...continued
1 The University of Alabama : Alabama	University of Missouri-St Louis : Missouri
2 Troy University : Alabama	William Jewell College : Missouri
3 University of Alaska Anchorage : Alaska	Bellevue University : Nebraska
4 Arizona State University : Arizona	Peru State College : Nebraska
5 University of Arizona : Arizona	College of Saint Mary : Nebraska
6 Northern Arizona University : Arizona	University of New Hampshire at Manchester : New Hampshire
7 Central Baptist College : Arkansas	Princeton University : New Jersey
8 California Institute of Technology : California	Metropolitan College of New York : New York
9 University of California-Berkeley : California	Cooper Union for the Advancement of Science and Art : New York
10 University of California-Irvine : California	CUNY New York City College of Technology : New York
11 University of California-Los Angeles : California	Morrisville State College : New York
12 University of California-San Diego : California	SUNY Empire State College : New York
13 National University : California	Wells College : New York
14 Pomona College : California	Lees-McRae College : North Carolina
15 San Diego State University : California	William Peace University : North Carolina
16 Thomas Aquinas College : California	Salem College : North Carolina
17 Metropolitan State University of Denver : Colorado	University of Akron Main Campus : Ohio
18 Naropa University : Colorado	Hiram College : Ohio
19 Yale University : Connecticut	Kenyon College : Ohio
20 Trinity Washington University : District of Columbia	Ohio State University-Main Campus : Ohio
21 University of Central Florida : Florida	University of Rio Grande : Ohio
22 Florida Atlantic University : Florida	Tiffin University : Ohio
23 Florida State University : Florida	Langston University : Oklahoma
24 University of Florida : Florida	Oklahoma Panhandle State University : Oklahoma
25 University of South Florida-Main Campus : Florida	Portland State University : Oregon
26 Brewton-Parker College : Georgia	Bryn Athyn College of the New Church : Pennsylvania
27 Macon State College : Georgia	Pennsylvania State University-Main Campus : Pennsylvania
28 Thomas University : Georgia	Providence College : Rhode Island
29 Calumet College of Saint Joseph : Indiana	Erskine College : South Carolina
30 Saint Mary-of-the-Woods College : Indiana	University of South Carolina-Beaufort : South Carolina
31 Southwestern College : Kansas	Presentation College : South Dakota
32 Berea College : Kentucky	Aquinas College : Tennessee
33 Mid-Continent University : Kentucky	Bethel University : Tennessee
34 Midway College : Kentucky	Le Moyne-Owen College : Tennessee
35 Saint Catharine College : Kentucky	Jarvis Christian College : Texas
36 Grambling State University : Louisiana	The University of Texas at Brownsville : Texas
37 University of Maine at Fort Kent : Maine	Texas A & M University-College Station : Texas
38 University of Maine at Presque Isle : Maine	The University of Texas at Austin : Texas
39 Saint Joseph's College of Maine : Maine	Utah Valley University : Utah
40 University of Maryland-College Park : Maryland	Weber State University : Utah
41 University of Maryland-College Park : Maryland	Hampden-Sydney College : Virginia
42 St Mary's College of Maryland : Maryland	Liberty University : Virginia
43 Cambridge College : Massachusetts	Virginia Military Institute : Virginia
44 Harvard University : Massachusetts	Heritage University : Washington
45 Cornerstone University : Michigan	University of Washington-Seattle Campus : Washington
46 Rochester College : Michigan	West Virginia University at Parkersburg : West Virginia
47 University of Michigan-Ann Arbor : Michigan	Alverno College : Wisconsin
48 Michigan State University : Michigan	Silver Lake College of the Holy Family : Wisconsin
49 Finlandia University : Michigan	Stanford University : California
50 Alcorn State University : Mississippi	Soka University of America : California
51 Blue Mountain College : Mississippi	Trine University-Regional/Non-Traditional Campuses : Indiana
52 Columbia College : Missouri	University of South Florida-St. Petersburg Campus : Florida

Table 9: Observations Removed Due to Outlying Predictors

Removing outliers in both the response and predictor variables from our full model, the residuals appear much closer to being normally distributed.



#### 4.4 Model Refinement

Now that we have identified outliers in the data, we can estimate the model, incorporating the transformation to endowment per FTE and the interaction of tuition and fees with an institution's status as public or private. Note that the variable "SizeSetting.VSmall.FourYear.NotResidential" has also been removed from this model due to outlier removal. All institutions with this characteristic have been dropped from the model. A model summary table follows:

	Estimate	Std. Error	t value	Pr(> t )
(Intercept)	-14.0043	4.6743	-3.00	0.0028
Tuition.Fees.2010.2011	0.0011	0.0002	5.07	0.0000
Mid.East	2.1592	0.5212	4.14	0.0000
Distant.Degree.of.Urbanization	-5.2771	1.9233	-2.74	0.0062
UgradProfile.FullTime.MoreSelective.HighTransfer	3.6546	1.1782	3.10	0.0020
UgradProfile.FullTime.MoreSelective.LowTransfer	5.2423	0.9752	5.38	0.0000
UgradProfile.FullTime.Selective.HighTransfer	1.1431	0.6291	1.82	0.0695
UgradProfile.FullTime.Selective.LowTransfer	2.2058	0.7046	3.13	0.0018
UgradProfile.Medium.FullTime.Selective.Inclusive	-3.0169	0.8246	-3.66	0.0003
SizeSetting.Large.FourYear.NotResidential	-6.4665	1.1246	-5.75	0.0000
SizeSetting.Medium.FourYear.NotResidential	-6.7317	0.8767	-7.68	0.0000
SizeSetting.Small.FourYear.NotResidential	-5.7885	0.9151	-6.33	0.0000
SizeSetting.Small.FourYear.Residential	-2.3676	0.6737	-3.51	0.0005
Undergraduate.Enrollment	-0.0004	0.0001	-2.63	0.0086
First.Time.Full.Time.Certificate.Seeking.Ugrad.Enrollment	0.0028	0.0008	3.65	0.0003
Percent.Total.Enrollment.White	0.0665	0.0117	5.70	0.0000
Full.Time.Retention.Rate.2011	0.6633	0.0297	22.36	0.0000
Percent.First.Time.Full.Time.Ugrad.Pell.Grant.Recipients	-0.1642	0.0227	-7.23	0.0000
Investment.Return.As.Percent.Core.Revenue	0.0712	0.0227	3.14	0.0018
Male.Female.Full.Time.Admission.Yeild.Difference	-0.1360	0.0274	-4.97	0.0000
Percent.First.Time.Transfer.Ugrad.Enrollment	-2.1561	7.1037	-0.30	0.7616
Assistant.Percentage.Full.Prof.Salary	-11.7636	3.3780	-3.48	0.0005
Percent.Average.Student.Loan.Of.Tuition.Ugrad	-0.9725	1.5585	-0.62	0.5328
Private	6.2954	2.0761	3.03	0.0025
I(log(Endowment.Per.FTE.Enrollment))	0.2719	0.2257	1.20	0.2286
Tuition.Fees.2010.2011:Private	-0.0008	0.0002	-3.88	0.0001

Table 10:  $F = 357.8953$  ( $n = 1351$  on 1214 degrees of freedom)

Some coefficients have lost the individual significance of their coefficients. Scaling of the number of first time certificate seeking undergrads aids it's significance, but others are not aided. It may be necessary to remove them from the model. Additionally, computing the VIF statistic again shows that the tuition and fees interaction with public or private status, as well as undergraduate enrollment and first time certificate seeking undergrad enrollment cause co-linearity issues in this model. Centering only appears to make the interaction term's contribution to the model's co-linearity issues greater according to the VIF statistic, so we will live with it in its current form. We will now test if we can remove the first time certificate seeking undergrad enrollment variable, as it would appear not to have an individually significant coefficient.

$$H_0: \beta_i \text{First.Time.Full.Time.Certificate.Seeking.Ugrad.Enrollment} = 0$$

$$H_a: \beta_i \text{First.Time.Full.Time.Certificate.Seeking.Ugrad.Enrollment} \neq 0$$

$$\text{If } F^* > F(0.99, 1, 1214) = 7 \text{ Reject } H_0$$

```
> # estimate the reduced model without First.Time.Full.Time.Certificate.Seeking.Ugrad.Enrollment
> grred.r <- lm(Five.Year.Bachelors.Graduation.Rate~.
+             + Tuition.Fees.2010.2011*Private
+             + I(log(Endowment.Per.FTE.Enrollment))
+             - Endowment.Per.FTE.Enrollment
+             - First.Time.Full.Time.Certificate.Seeking.Ugrad.Enrollment,
+             data=GradRate.m)
> grred.rsum <- summary(grred.r)
> # calculate the F statistic
> F_star <- ((deviance(grred.r) - deviance(grred)) /
+           ((length(grred$model$Five.Year.Bachelors.Graduation.Rate)
+             - grred.rsum$df[1]) -
```

```

+           (length(grred$model$Five.Year.Bachelors.Graduation.Rate)
+            - grredsum$df[1])) /
+   (deviance(grred)/length(grred$model$Five.Year.Bachelors.Graduation.Rate)
+    - grredsum$df[1])
> # also calculate the critical value
> cv <- qf(0.99,1,
+         length(grred$model$Five.Year.Bachelors.Graduation.Rate)
+         -grredsum$df[1])
> # is the test statistic less than the critical value?
> F_star < cv

[1] FALSE

```

$F^*$  is greater than the critical value of 6.6558 so we cannot remove the first time certificate seeking undergrad variable from the model. The next test shows that we can remove all three of the variables endowment per FTE, the percentage that the average student loan is of tuition, and the percent of first time undergrad transfers enrolled.

$$H_0: \beta_{i1}, \beta_{i2}, \beta_{i3} = 0$$

$$H_a: \beta_{i1}, \beta_{i2}, \beta_{i3} \neq 0$$

$$\text{If } F^* > F(0.99, 3, 1214) = 3.7978 \text{ Reject } H_0$$

```

> # estimate the reduced model
> grred.r <- lm(Five.Year.Bachelors.Graduation.Rate~.
+             + Tuition.Fees.2010.2011*Private
+             - Endowment.Per.FTE.Enrollment
+             - Percent.Average.Student.Loan.Of.Tuition.Ugrad
+             - Percent.First.Time.Transfer.Ugrad.Enrollment,
+             data=GradRate.m)
> grred.rsum <- summary(grred.r)
> # calculate the test statistic F_star
> F_star <- ((deviance(grred.r) - deviance(grred)) /
+            ((length(grred$model$Five.Year.Bachelors.Graduation.Rate)
+              - grred.rsum$df[1]) -
+             (length(grred$model$Five.Year.Bachelors.Graduation.Rate)
+              - grredsum$df[1]))) /
+   (deviance(grred)/length(grred$model$Five.Year.Bachelors.Graduation.Rate)
+    - grredsum$df[1])
> # calculate the critical value
> cv <- qf(0.99,3,
+         length(grred$model$Five.Year.Bachelors.Graduation.Rate)
+         -grredsum$df[1])
> # is the test statistic less than the critical value?
> F_star < cv

[1] TRUE

```

The test statistic  $F^*$  is less than the critical value of 3.7978, so we can safely remove these predictors from the model.

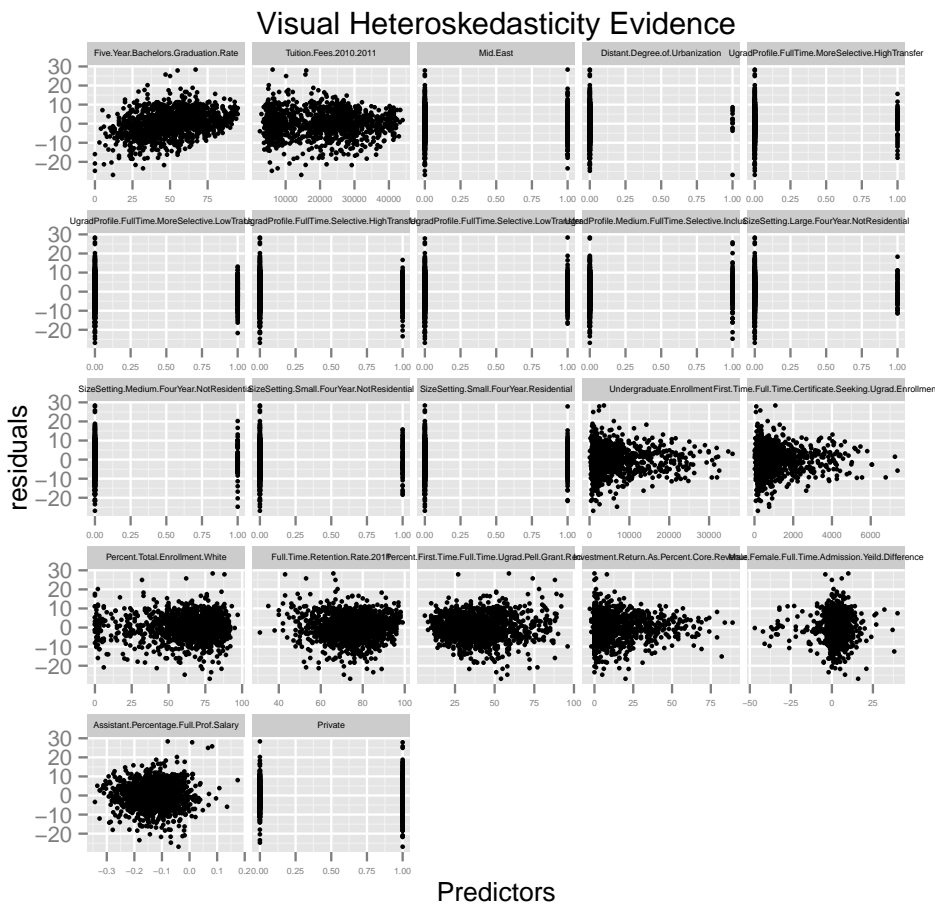
A summary of the model that results after this final correction follows:

	Estimate	Std. Error	t value	Pr(> t )
(Intercept)	-13.6815	3.1294	-4.37	0.0000
Tuition.Fees.2010.2011	0.0012	0.0002	7.37	0.0000
Mid.East	2.0845	0.5163	4.04	0.0001
Distant.Degree.of.Urbanization	-5.3102	1.9202	-2.77	0.0058
UgradProfile.FullTime.MoreSelective.HighTransfer	3.7998	1.1729	3.24	0.0012
UgradProfile.FullTime.MoreSelective.LowTransfer	5.3717	0.9579	5.61	0.0000
UgradProfile.FullTime.Selective.HighTransfer	1.1342	0.6281	1.81	0.0712
UgradProfile.FullTime.Selective.LowTransfer	2.2826	0.6892	3.31	0.0010
UgradProfile.Medium.FullTime.Selective.Inclusive	-3.0419	0.8235	-3.69	0.0002
SizeSetting.Large.FourYear.NotResidential	-6.3740	1.1193	-5.69	0.0000
SizeSetting.Medium.FourYear.NotResidential	-6.7326	0.8731	-7.71	0.0000
SizeSetting.Small.FourYear.NotResidential	-5.8104	0.9092	-6.39	0.0000
SizeSetting.Small.FourYear.Residential	-2.3800	0.6709	-3.55	0.0004
Undergraduate.Enrollment	-0.0004	0.0001	-2.86	0.0043
First.Time.Full.Time.Certificate Seeking.Ugrad.Enrollment	0.0030	0.0007	4.04	0.0001
Percent.Total.Enrollment.White	0.0674	0.0115	5.86	0.0000
Full.Time.Retention.Rate.2011	0.6621	0.0296	22.37	0.0000
Percent.First.Time.Full.Time.Ugrad.Pell.Grant.Recipients	-0.1660	0.0225	-7.38	0.0000
Investment.Return.As.Percent.Core.Revenue	0.0875	0.0189	4.64	0.0000
Male.Female.Full.Time.Admission.Yeild.Difference	-0.1367	0.0273	-5.00	0.0000
Assistant.Percentage.Full.Prof.Salary	-12.1969	3.3601	-3.63	0.0003
Private	7.3259	1.4588	5.02	0.0000
Tuition.Fees.2010.2011:Private	-0.0008	0.0002	-5.32	0.0000

Table 11: F = 406.9198 (n = 1240 on 1217 degrees of freedom)

We still have one more model problem to deal with if we are concerned about using our model for inference - heteroskedasticity. Not only is it clear from scatter plots of the residuals versus the response and predictor variables, but the model also exhibits heteroskedasticity according the Breusch-Pagan test statistic. Just from the plots, it can be seen that most of these problems come from enrollment and investment return variables. Notice the cone shape of the residual plot against these predictors. There is much wider variation in the residuals at lower rather than higher levels for these three variables.

Breusch-Pagan Statistic	Degrees of Freedom	Test	P Value
68.59	22.00	studentized Breusch-Pagan test	0.00



We can quickly correct for this by producing heteroskedasticity corrected standard errors (HC3 method is used). A table with the new standard errors for each predictor in the model follows. Even after correction of this issue, all but one predictor remains individually significant at at least the  $\alpha = 0.1$  level. We will use these corrected standard errors to do prediction and inferencing.

```
> require("sandwich")
> # get a heteroskedasticity-consistent co-variance matrix
> grred.r$newse<-vcovHC(grred.r) #uses HC3 method
> # re-do all the t-tests for each coefficient using the new variance-covariance matrix
> print(xtable(as.table(coeftest(grred.r,grred.r$newse,6))),caption="Coefficient Estimation with Robust
```

	Estimate	Std. Error	t value	Pr(> t )
(Intercept)	-13.68	3.71	-3.69	0.01
Tuition.Fees.2010.2011	0.00	0.00	7.45	0.00
Mid.East	2.08	0.53	3.95	0.01
Distant.Degree.of.Urbanization	-5.31	2.60	-2.04	0.09
UgradProfile.FullTime.MoreSelective.HighTransfer	3.80	1.24	3.06	0.02
UgradProfile.FullTime.MoreSelective.LowTransfer	5.37	0.99	5.43	0.00
UgradProfile.FullTime.Selective.HighTransfer	1.13	0.64	1.78	0.13
UgradProfile.FullTime.Selective.LowTransfer	2.28	0.73	3.11	0.02
UgradProfile.Medium.FullTime.Selective.Inclusive	-3.04	1.06	-2.86	0.03
SizeSetting.Large.FourYear.NotResidential	-6.37	0.99	-6.44	0.00
SizeSetting.Medium.FourYear.NotResidential	-6.73	0.92	-7.35	0.00
SizeSetting.Small.FourYear.NotResidential	-5.81	1.12	-5.17	0.00
SizeSetting.Small.FourYear.Residential	-2.38	0.75	-3.19	0.02
Undergraduate.Enrollment	-0.00	0.00	-3.10	0.02
First.Time.Full.Time.Certificate.Seeking.Ugrad.Enrollment	0.00	0.00	4.27	0.01
Percent.Total.Enrollment.White	0.07	0.01	5.28	0.00
Full.Time.Retention.Rate.2011	0.66	0.04	17.99	0.00
Percent.First.Time.Full.Time.Ugrad.Pell.Grant.Recipients	-0.17	0.03	-6.22	0.00
Investment.Return.As.Percent.Core.Revenue	0.09	0.02	4.75	0.00
Male.Female.Full.Time.Admission.Yeild.Difference	-0.14	0.03	-4.95	0.00
Assistant.Percentage.Full.Prof.Salary	-12.20	3.56	-3.43	0.01
Private	7.33	1.56	4.68	0.00
Tuition.Fees.2010.2011:Private	-0.00	0.00	-5.31	0.00

Table 12: Coefficient Estimation with Robust Standard Errors

## 4.5 Interpretation

In light of these new standard errors and t statistics, even if we calculate a Bonferroni critical value, which would be 2.0426 at the  $\alpha = 0.05$  level, we reach the conclusion that all but one variable meets the required critical value for joint significance. The variable that doesn't remain is an undergrad profile indicator for institutions that are full time, and selective, but have high rates of transfers in. Because of this, we are able to safely make statements about the full set of predictors. A full discussion follows in the results section.

## 5 Results

### 5.1 One-Way ANOVA

The main point of the one-way ANOVA analysis, notwithstanding the issues with the underlying assumptions of the model, is to show that there are true differences between public and private institutions in terms of five year graduation rate. Even despite the problems with the underlying assumptions, we can make this statement with some confidence - the one-way ANOVA on two groups reduces to a t-test, which is highly invariant to departures from normality. There are many potential explanations for this difference. Public schools generally have larger student bodies and they seem to make it difficult for students to graduate in less than five years due to competition for classroom seats. Private colleges also encompass a large majority of the best institutions in the country, which usually have higher five year graduation rates. These institutions may be contributing to the differences between the two groups. This conclusion is buttressed by the regression analysis results where, all other things being equal, just being a private institution raises an institution's predicted graduation rate by 7.3 percentage points (Table 11 and 12). This effect is tempered for private schools though. The model also indicates that a \$1,000 increase in tuition and fees is associated with a 1.2 percentage point increase for public schools, but only a 0.4 percentage point increase for private schools.



## 5.2 Two-Way ANOVA

We should have less confidence in the two-way ANOVA analysis than in the one-way ANOVA. Unlike the one way version, it does not reduce to a t-test, so we should be wary of the results. If for some reason the results of the analysis were statistically valid though, we could note that the relationship between public and private status and graduation rates is not as simple as suggested by the one-way ANOVA analysis. Even at similar levels of selectivity and undergraduate program type and tuition rates, there are still differences in graduation rate as evidenced by a significant F-test for the within group effects for the model (Table 2 and 4). These results are somewhat confirmed by regression analysis. Several of the Carnegie undergraduate program indicators made it into the regression model, though it appears that only those indicating highly selective institutions with few part-time students were statistically contributory. With the exception of an indicator for selective medium part-time institutions, one would expect the coefficients, as they are for these variables, to be positively correlated with graduation rates. Though no interactions with the private school indicator were modeled, a prediction for a similarly selective public institution would still be much lower than for a private school because of the coefficient on the private institution indicator variable in the model. Obviously the effect of tuition and its interaction with tuition is clear in the regression model - the coefficient for tuition and fees is different between public and private institutions. This is in line with our ANOVA regression analysis.

## 5.3 Regression Analysis

The regression analysis shows, in a much clearer fashion than the ANOVA analyses, the effect of tuition and fees on graduation rates. After controlling for the selectivity of an institution using Carnegie undergraduate profile variables, for indicators for size and setting that is largely not residential, for degree of urbanization, enrollment, and other variables which we will discuss in brief, tuition and fees appears to have a tempered effect on graduation rates compared to our motivating scatter plot. Every \$1,000 increase in tuition at a public school is associated with a 0.4 percentage increase in graduation rates, while at a private school it is associated with a 1.2 percentage point increase. This seems to say that controlling for other factors, to find a school with good graduation rates, one should be more willing to pay more for it if it is a private school. This is likely a result of the fact that some of the most prestigious and selective public schools in the country are also the most expensive.

Another interesting effect indicated by the regression model is the relationship between male and female admission yields and graduation rates. After controlling for tuition, selectivity and a host of other factors, as the percentage yield of men gets lower than the percentage yield women, there are huge positive effects on graduation rates (the coefficient is slightly misleading - the variable was calculated by subtracting the female admission yield from male admission yield). This seems to suggest that an institution relatively more acceptable to women, is good for graduation rates, but there are likely more factors at play.

An assistant professor's proportion of a full professor's salary also seems to have a significant effect on graduation rates. Oddly enough, as this proportion increases, expected graduation rates decrease.

Two more factors that we found to have interesting associations with graduation rates - retention rates and the percentage of students receiving Pell grants. The positive, and large relationship between retention rates and graduation rates suggests that schools that students stay at are associated with high graduation rates. While this doesn't lend itself to policy prescriptions since this is largely driven by student transfers, rather than any inherent institutional characteristics, it would guide an individual college seeker. Places that other students stay at will likely have a high associated five year graduation rate and provide expedient education.

The relationship between Pell grants and graduation rates is interesting in that the expected effect mirrored by our model. Pell grants are only available for four year periods, so you would expect that institutions where students have them at a high rate would have to do a better job of affording their students an education in less than 5 years. In other words, one would expect a negative relationship

between the percentage of Pell grant recipients and graduation rates. As it turns out, our model predicts a negative relationship between these two variables - giving us more confidence in the results.

One last conclusion to be had from the model is that there is a strong negative relationship between large student body size and graduation rates. It appears that big schools are not very efficient at delivering graduates within five years. This could have some policy prescriptions - simply don't have or break up huge, monolithic educational institutions and graduation rates may rise. As constructed, our model does not allow for the analysis of an optimum size, but a model that attempts to estimate the diminishing (or increasing) effects of student body size on graduation rates may provide an optimum useful for educational policy professionals.

## 6 Conclusion

Graduation rates have many determinants. Most clearly, the selectivity of an institution, the institution's public/private status, and tuition are most closely associated with variation in rates, but other factors are surprisingly related. Though the regression model hints at a few causal mechanisms (may there be something to the male, female admission yield differential), this model is inadequate for addressing the causal relationships behind graduation rates. One cannot simply assume that an institution's status as a public institution causes it to have a lower graduation rate - rather there may be something about the nature of the students who attend, plus the institution itself that generates a particular graduation rate. More granular data, potentially at the student level, would allow for such an analysis. Further studies should seek data of this type to assess these relationships and attempt to ascribe causality.

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