# GREG **GILPATRICK**

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## SUMMARY

Full Stack Web Developer with a background in luxury service and sales.
Educated at the University of Texas boot camp. Motivated by the desire to provide exceptional products and services. Skills include HTML, CSS, JavaScript, PHP, MySQL, MERN, QA, and SEO. Innovative problem solver and thrive in collaborative team environments. Passionate about approaching programming challenges and how end-users interact with websites and software platforms. Excited about learning tools and technologies and applying them to change our world.

## SKILLS

- Built one Application in two weeks that voice records doctor/patient conversation and turns it into text and sends notes to insurance company that saves 20-30 hours per week of note taking for doctors
- Designed multiple games using HTML/CSS Javascript and API calls
- Designed web application that uses Moment.js and Firebase to calculate train times and stores information on server
- Awarded 4 peer awards for going above and beyond my duties and provided exceptional guest service at Four Seasons Hotel
- Owned personal training business at Gold's gym and was awarded top performer in sales and new business

- Awarded top new sales associate at GMC for automotive sales
- Owned a network marketing business called Lifevantage and built a team of five working to improve people lives with health and finances
- Owned a raw food catering company for 1 year in Kauai, Hawaii that fed 5 clients regularly which saved them time and money
- Owned a lawn care business starting when I was 11 to 14 years old

## EXPERIENCE

**12/2016 to Current**

**Doorman**
**Four Seasons Hotel** — Austin, TX

- Provided outstanding Guest service to new and long-standing guest by attending closely to concerns and developing solutions
- Supported Valet and Bellman in operational improvements and resolution of operational problems to deliver top-notch customer service which lead to increase revenue
- Delivered an exceptional level of service to each customer by listening to concerns and answering questions and providing local information with recommendation
- Proactively identified and solved complex problems impacting operations management and business direction that increased speed and efficiency

and increased positive guest feedback in our department

**06/2014 to 12/2016**    **Personal Trainer**
**Gold's Gym** — Austin, TX

- Informed clients through effective presentations regarding healthcare and benefits of services which lead to increased clients and new business
- Communicated with clients to determine goals and performed client assessments making large improvements
- Grew client base to 20 clients through word-of-mouth referrals based on client satisfaction and results averaging $3,500 month gross
- Developed orthopedic exercise rehabilitation training plans to help clients safely transition to pre-injury fitness programs and reduce re-injury which lead to decrease in pain and saved thousands by preventing surgery
- Maintained files detailing personal fitness regimens, records and contracts on software platform and physical organized file and folders
- Help Hundreds of clients reach their goals and some becoming good personal friends
- Maintained a heavy class load of 30 sessions per week, actively engaging clients and driving member retention

## EDUCATION AND TRAINING

**Expected in 11/2019**    **Full Stack Web Developer Boot camp Graduate**: Web Development
**University of Texas At Austin** — Austin, TX

## WEBSITES, PORTFOLIOS, PROFILES

- https://gilpatrickgreg.github.io/Basic-portfolio/
- https://www.linkedin.com/in/greg-gilpatrick-71027478/