8 Week SQL Challenge Case Study #1 - Danny's Diner

https://8weeksqlchallenge.com/case-study-1/



February 2023

Gino Freud D. Hobayan

https://8weeksqlchallenge.com/getting-started/

What is the 8 Week SQL Challenge?

My idea was to create an online community which supports all data professionals who were specifically starting on their SQL learning journey.

I also wanted to help everyone start crafting their own personal branding, online presence and a personal portfolio of data projects - and so the 8 Week SQL Challenge was born!

For the next 8 weeks - I challenge you to:

- Dedicate yourself to learning SQL
- Share regular updates on social media about what you are learning
- Get started on your own GitHub Pages personal website and project portfolio
- Danny Ma

Introduction

Danny seriously loves Japanese food so in the beginning of 2021, he decides to embark upon a risky venture and opens up a cute little restaurant that sells his 3 favorite foods: sushi, curry and ramen.

Danny's Diner is in need of your assistance to help the restaurant stay afloat - the restaurant has captured some very basic data from their few months of operation but have no idea how to use their data to help them run the business.

Problem Statement

Danny wants to use the data to answer a few simple questions about his customers, especially about their

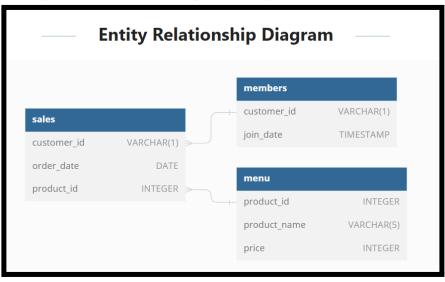
- visiting patterns,
- · how much money they've spent, and
- which menu items are their favorite.

Having this deeper connection with his customers will help him deliver a better and more personalized experience for his loyal customers.

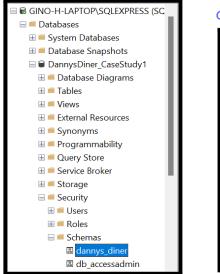
He plans on using these insights to help him decide whether he should expand the existing customer loyalty program - additionally he needs help to generate some basic datasets so his team can easily inspect the data without needing to use SQL.

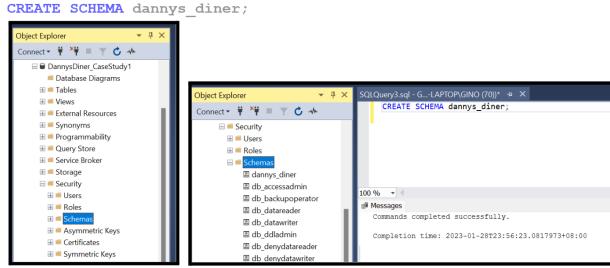
Danny has provided you with a sample of his overall customer data due to privacy issues - but he hopes that these examples are enough for you to write fully functioning SQL queries to help him answer his questions!

Danny has shared with you 3 key datasets for this case study:

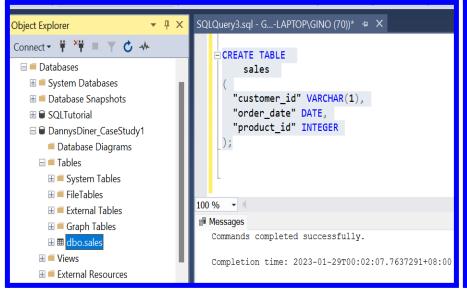


1.) Create the Database, Schema and Tables first





sales table



```
SQLQuery3.sql - G...-LAPTOP\GINO (70))* - ×
Object Explorer
Connect ▼ # ¥ ■ ▼ ひ →
                                          INSERT INTO sales
 ■ ■ Databases
                                             ("customer_id", "order_date", "product_id")
   ⊞ ■ System Databases
   ⊞ ■ Database Snapshots
                                             ('A', '2021-01-01', '1'),
   ⊞ ■ SQLTutorial
                                             ('A', '2021-01-01', '2'),
   ■ ■ DannysDiner CaseStudy1
                                             ('A', '2021-01-07', '2'),
       Database Diagrams
                                             ('A', '2021-01-10', '3'),

■ ■ Tables

                                             ('A', '2021-01-11', '3'),
       ⊞ ■ System Tables
                                             ('A', '2021-01-11', '3'),

    ≡ FileTables
                                             ('B', '2021-01-01', '2'),
       ('B', '2021-01-02', '2'),
                                             ('B', '2021-01-04', '1'),
       ⊞ ■ Graph Tables
                                             ('B', '2021-01-11', '1'),

    ⊞ dbo.sales

                                             ('B', '2021-01-16', '3'),
     100 %
     ⊞ ■ External Resources

    ■ Synonyms
     ⊞ ■ Programmability
                                         (15 rows affected)

    ■ Query Store

    ■ Service Broker
                                         Completion time: 2023-01-29T00:06:20.7518190+08:00
```

menu table

```
SQLQuery3.sql - G...-LAPTOP\GINO (70))* □ ×
Connect ▼ # ¥ ■ ▼ ♂ →
                                       CREATE TABLE
                                            menu
 ■ ■ Databases
  "product_id" INTEGER,

    ■ ■ Database Snapshots

                                          "product_name" VARCHAR(5),
  ⊞ ■ SQLTutorial
                                          "price" INTEGER
  ■ DannysDiner CaseStudy1
      Database Diagrams
    🖃 📁 Tables

    ≡ System Tables

                                       ⊞ ≡ FileTables
                                            menu
                                          ("product_id", "product_name", "price")
      ⊞ ■ Graph Tables
                                          ('1', 'sushi', '10'),
      ⊞ ≡ dbo.menu
                                          ('2', 'curry', '15'),
('3', 'ramen', '12');

    ≡ Views
    ⊞ = Synonyms
    ⊞ ■ Programmability
                                   100 % -

    ■ Query Store

    Messages

    ■ Service Broker
    ⊞ ≡ Storage
                                      (3 rows affected)
    ⊞ ≡ Users
                                      Completion time: 2023-01-29T00:07:57.8594866+08:00
```

members table

```
SQLQuery3.sql - G...-LAPTOP\GINO (70))* + ×
                            - 1 ×
Object Explorer
                                              ('2', 'curry', '15'),
Connect ▼ * ♥ ■ ▼ ひ →
                                              ('3', 'ramen', '12');
 ■ ■ Databases

    ■ System Databases

    ■ ■ Database Snapshots

                                            CREATE TABLE
   ⊞ ■ SQLTutorial
                                                members
   ■ ■ DannysDiner_CaseStudy1
                                              "customer id" VARCHAR(1),
       Database Diagrams
                                              "join_date" DATE
     ⊞ = System Tables

    ≡ External Tables

                                           INSERT INTO
       ⊞ = Graph Tables
                                                members

    ⊞ dbo.members
                                              ("customer_id", "join_date")
       VALUES
                                            ('A', '2021-01-07'),
('B', '2021-01-09');

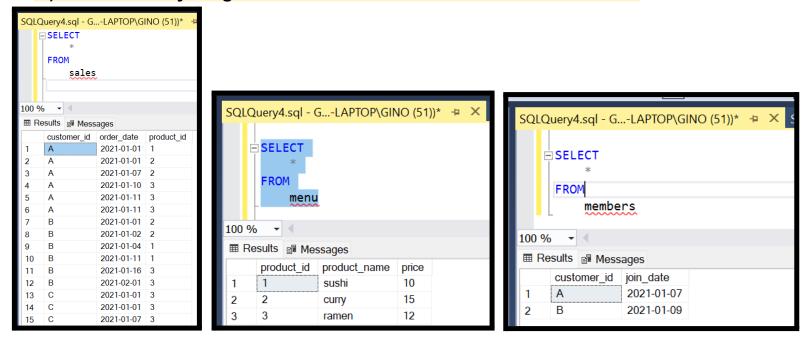
    ⊞ dbo.sales
     ⊞ ■ Views
     ⊞ ■ External Resources
     ⊞ = Synonyms
                                      100 % -
     ⊞ ■ Programmability

    Messages

     ⊞ ■ Query Store

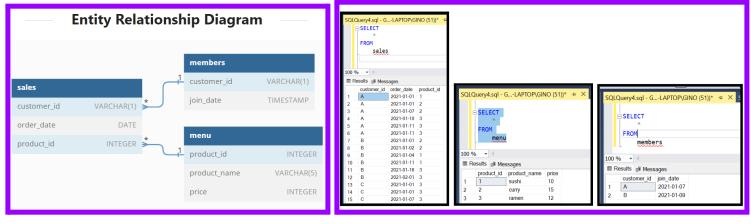
    ■ Service Broker
                                         (2 rows affected)
     ⊞ = Storage
     Completion time: 2023-01-29T00:09:01.0783671+08:00
```

2.) SELECT Everything from the tables to check if the data is correct.



Steps:

- 1. Break down the question
- 2. Inspect the ERD and pick only the tables that contain the info we need to answer that specific question



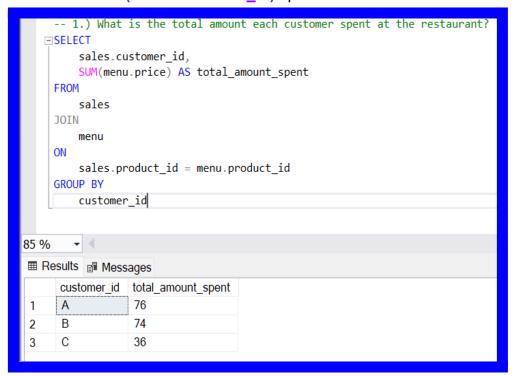
- 3. Which of the following tables contain the data/info we need to solve this specific question?
- 4. QUERY!

Case Study Questions:

1. What is the total amount each customer spent at the restaurant?

What (?) is the total amount SUM(menu.price)

Each customer (sales.customer_id) spent at the restaurant?



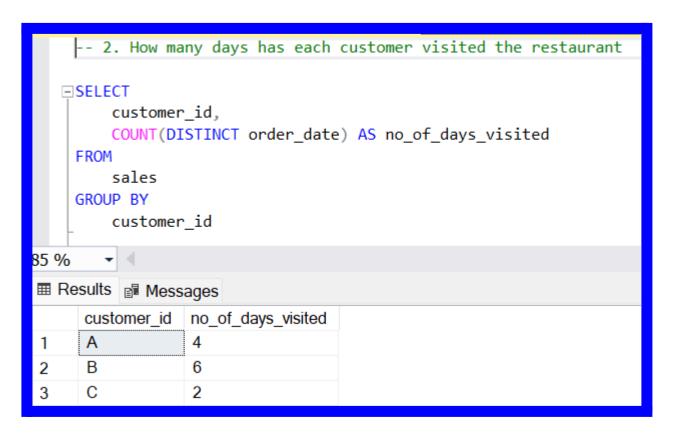
EXPLANATION:

- I JOINED the 2 tables that contain the information we need.
 - sales and menu tables.
- SELECTED columns
 - customer_id (sales table) (each customer spent?)
 - price (menu table) (What is the total amount) SUM(menu.price) AS total_amount_spent
- Then GROUPED BY customer_id

(Grouped by the distinct values on the customer_id column)

2. How many days has each customer visited the restaurant?

```
How many (COUNT) days
has each customer (customer_id)
visited the restaurant (order_date)?
```



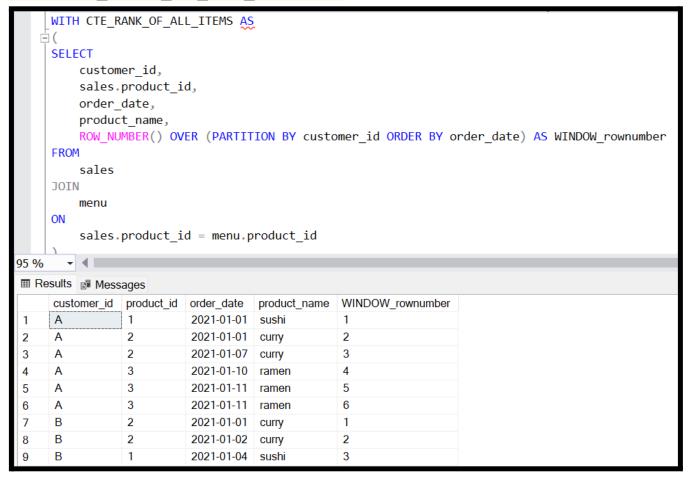
EXPLANATION:

- We used COUNT = to answer How many
 We used COUNT DISTINCT = to get the distinct/unique values only.
- If we do not use COUNT DISTINCT on order_date, we would get a different result. Since a customer can order/visit multiple times on the same day.

3. What was the first item from the menu purchased by each customer?

What was the **first item** from the **menu** (**ROW_NUMBER**) purchased **by each customer?** (**customer_id**)

WITH CTE_RANK_OF_ALL_ITEMS AS



```
-- 3. What was the first item from the menu purchased by each customer?
 WITH CTE_RANK_OF_ALL_ITEMS AS
 SELECT
     customer id,
     sales.product id,
     order_date,
     product name,
     ROW NUMBER() OVER (PARTITION BY customer id ORDER BY order date) AS WINDOW rownumber
 FROM
     sales
 JOIN
     menu
 ON
     sales.product id = menu.product id
≒SELECT
     customer id,
     order date,
     product_name AS First_item_purchased
 FROM
     CTE RANK OF ALL ITEMS
 WHERE
     WINDOW rownumber = 1
```



EXPLANATION:

- I created a temp table/CTE with the Window function ROW_NUMBER to get the RANKINGS of ALL of the items based on their order_date (purchase date)

 | Company | Com
 - ROW_NUMBER() OVER (PARTITION BY customer_id ORDER BY order_date) AS WINDOW_rownumber
- We used ROW_NUMBER since it gives a ranking per row and is divided per Customer A,B,C because of the (PARTITION BY customer_id)
- Ordered by their order_date and in default ASC order since we want the earliest date. (ORDER BY order_date)
- So that we can have a filtered set of data to query WITH CTE_RANK_OF_ALL_ITEMS AS
 In order to find the first item purchased by each customer.

4. What is the most purchased item on the menu and how many times was it purchased by all customers?

What is the most purchased item (product_name)
on the menu (menu table)
and how many times was it purchased COUNT (product_name)
by all customers? GROUP BY menu.product_name

```
-- 4.) What is the most purchased item on the menu and how many times was it purchased by all customers?
   ■SELECT TOP 1
        menu.product name,
        COUNT(menu.product_name) AS MOST_PURCHASED_ITEM
    FROM
        menu
    JOIN
        sales
    ON
        menu.product id = sales.product id
    GROUP BY
        menu.product name
    ORDER BY
        MOST_PURCHASED_ITEM DESC
90 %
product_name | MOST_PURCHASED_ITEM
     ramen
```

EXPLANATION:

- Used **JOIN** on the 2 tables sales and menu, then selected **product_name** from menu table
- Used SELECT TOP 1 to get the top 1 result (LIMIT doesn't work for Microsoft SQL)
- Performed 2 operations with the column: product_name
 1st operation = Selected the column normally
 2nd operation = used a function (COUNT) to get the quantity.

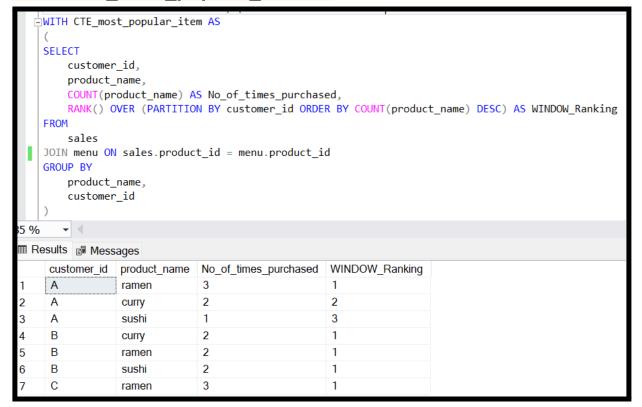
The most purchased item on the menu was ramen. It was purchased 8 times.

5. Which item was the most popular for each customer?

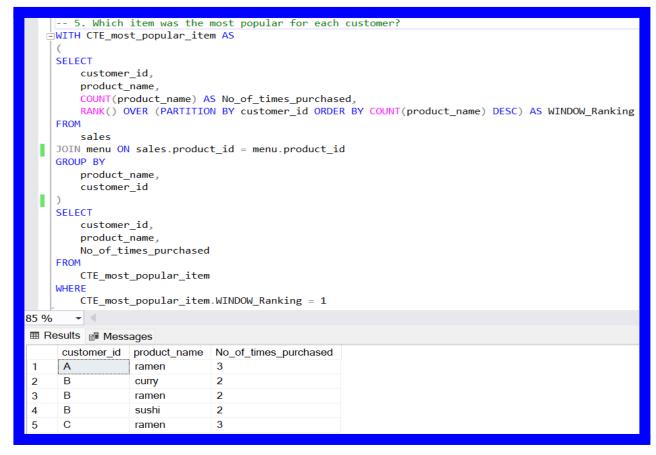
Which item was the most popular (product_name) for each customer? (PARTITION BY customer_id)

Most popular = most purchased item? COUNT (product_name)

WITH CTE_most_popular_item AS



ANSWER:



EXPLANATION:

- Made a CTE ranking all of the items based on the No. of times it was purchased (how popular it is)
- Used RANK not ROW_NUMBER since it would be more useful in this situation
 (Especially when it comes to Customer B, who has purchased 3 different items the same no. of times = Same rank)

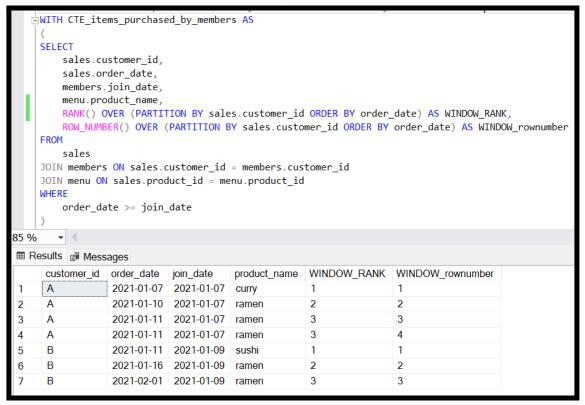
The most popular item for each customer:

- Customer A: ramen
- Customer B: curry, ramen, and sushi
- Customer C: ramen

6. Which item was purchased first by the customer after they became a member?

- JOINED the 3 tables, since we need info from all 3 of them.
- Then, compared the difference between RANK and ROW_NUMBER

WITH CTE_items_purchased_by_members AS



Applied WHERE clause:

order_date is GREATER THAN or EQUAL TO join_date

= to find out which item was purchased first by the customer after becoming a member

- SELECTED everything FROM CTE_items_purchased_by_members
- WHERE WINDOW_rownumber = 1

(Since they are divided by PARTITION BY sales.customer_id, it should only show the first result per PARTITION, In this case, the first item purchased per customer)

```
--6. Which item was purchased first by the customer after they became a member?
⊟WITH CTE items purchased by members AS
 SELECT
     sales.customer_id,
     sales.order_date,
     members.join date,
     menu.product_name,
     RANK() OVER (PARTITION BY sales.customer_id ORDER BY order_date) AS WINDOW_RANK,
     ROW NUMBER() OVER (PARTITION BY sales.customer id ORDER BY order date) AS WINDOW rownumber
 FROM
     sales
 JOIN members ON sales.customer_id = members.customer_id
 JOIN menu ON sales.product id = menu.product id
 WHERE
     order_date >= join_date
 SELECT
 FROM
     CTE_items_purchased_by_members
 WHERE
     WINDOW_rownumber = 1
```

Г	■ Results								
ı		customer_id	order_date	join_date	product_name	WINDOW_RANK	WINDOW_rownumber		
ı	1	Α	2021-01-07	2021-01-07	curry	1	1		
	2	В	2021-01-11	2021-01-09	sushi	1	1		
							,		

Which item was purchased first by the customer after they became a member?

Customer A: curryCustomer B: sushi

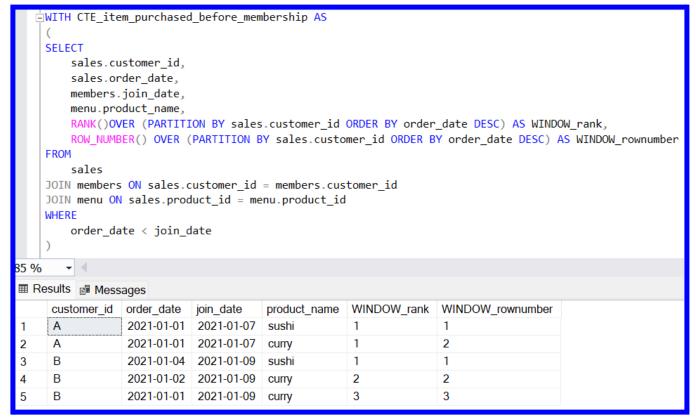
7. Which item was purchased just before the customer became a member?

Quite similar to the earlier question, so we'll just copy and edit a few details.

Changed the filter WHERE clause to:

WHERE order_date is less than join_date
(to only find the orders the customer made before becoming a member)

WITH CTE_item_purchased_before_membership AS



This time we included the RANK Window function for comparison

```
--7. Which item was purchased just before the customer became a member?
□WITH CTE item purchased before membership AS
 SELECT
     sales.customer id,
     sales.order date,
     members.join_date,
     menu.product_name,
     RANK()OVER (PARTITION BY sales.customer_id ORDER BY order_date DESC) AS WINDOW_rank,
     ROW NUMBER() OVER (PARTITION BY sales.customer id ORDER BY order date DESC) AS WINDOW rownumber
 FROM
     sales
 JOIN members ON sales.customer id = members.customer id
 JOIN menu ON sales.product_id = menu.product_id
 WHERE
     order_date < join_date
 SELECT
     customer_id,
     product_name
 FROM
     CTE_item_purchased_before_membership
 WHERE
     WINDOW\_rank = 1
```

Results		■ Mess	ages
	customer_id		product_name
1	Α		sushi
2	Α		curry
3	В		sushi

Which item was purchased just before the customer became a member?

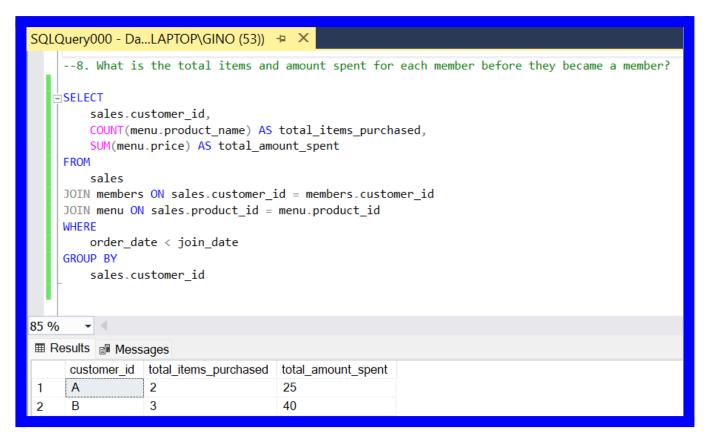
• Customer A: sushi & curry

• Customer B: sushi

8. What is the total items and amount spent for each member before they became a member?

What is the total items COUNT(menu.product_name)
And total amount spent SUM(menu.price)
for each member customer_id
before they became a member? order_date < join_date

COUNT = Always answers the questions: How many? What is the total?



EXPLANATION:

- We just copy pasted the query from question no. 7 since they are very similar,
- Removed the window functions and some unnecessary columns,
- Used COUNT and SUM Aggregate functions and GROUPED BY customer_id.

9. If each \$1 spent equates to 10 points and sushi has a 2x points multiplier - how many points would each customer have?

We'll start with a SELECT * FROM menu JOIN menu table with sales table

Then use a CASE statement:

- WHEN the product name is sushi = price multiply by 10 (\$1 = 10 points), THEN multiply by 2 (2x pts multiplier)
- Everything **ELSE** = **price** multiply by **10** (\$1 = 10 points)

You can use Aggregate functions (SUM, COUNT, etc) on CASE statements.

```
-- 9. If each $1 spent equates to 10 points and sushi has a 2x points multiplier - how many points would each customer have?
   sales.customer id,
        SUM(CASE WHEN product_name = 'sushi' THEN price * 10 * 2
             ELSE price * 10
             END) AS total points
    FROM
        menu
    JOIN sales ON menu.product_id = sales.product_id
    GROUP BY
        sales.customer id
90 %
customer_id total_points
                860
     Α
     В
                940
                360
```

10. In the first week after a customer joins the program (including their join date) they earn 2x points on all items, not just sushi - how many points do customer A and B have at the end of January?

DATEADD function

- Customer A = Jan. 07-14 (2x)
 Jan. 15 31 (normal)
- Customer B = Jan. 09-16 (2x)
 Jan. 17 31 (normal)

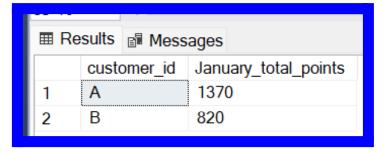
Jan	<	>					
S	M	Т	W	Т	F	S	
27	28	29	30	31	1	2	
3	4	5	6	7	8	9	
10	11	12	13	14	15	16	
17	18	19	20	21	22	23	
24	25	26	27	28	29	30	
31	1	2	3	4	5	6	

CASE statements + DATEADD

```
SELECT
         sales.customer id,
         SUM(CASE WHEN menu.product name = 'sushi' THEN 2*10* menu.price
                  WHEN sales.order date >= members.join date AND sales.order date < DATEADD(WEEK , 1 , members.join date) THEN 2*10* menu.price
                  ELSE 10* menu.price END)
                  AS January total points
     FROM
         sales
     JOIN menu ON sales.product_id = menu.product_id
     JOIN members ON members.customer id = sales.customer id
     WHERE
         sales.order date BETWEEN '2021-01-01' AND '2021-01-31'
     GROUP BY
         sales.customer id;
95 %
      - - | - | | | | |
■ Results  Messages
     customer_id January_total_points
                1370
                820
```

CASE statement explanation:

- WHEN menu.product_name is sushi, THEN 2 multiply by 10 multiply by menu.price
- WHEN sales.order_date >= {is greater than or equal to} members.join_date
 AND
 sales.order_date is < DATEADD (WEEK, 1, members.join_date) {Less than 1 week of members join date}
 THEN 2 multiply by 10 multiply by menu.price
- Everything **ELSE** = 10 multiply by menu.price
- Used the Aggregate function SUM on the CASE statement result to get the January_total_points



BONUS QUESTION #1 - Join All The Things

```
-- 11.) BONUS QUESTION 1: Join All The Things

SELECT

sales.customer_id,
sales.order_date,
menu.product_name,
menu.price,

CASE WHEN sales.order_date >= members.join_date THEN 'Y'
ELSE 'N'
END AS member

FROM
sales
JOIN menu ON sales.product_id = menu.product_id
LEFT JOIN members ON members.customer_id = sales.customer_id
```

⊞ Re	■ Results								
	customer_id	order_date	product_name	price	member				
1	Α	2021-01-01	sushi	10	N				
2	Α	2021-01-01	curry	15	N				
3	Α	2021-01-07	curry	15	Υ				
4	Α	2021-01-10	ramen	12	Υ				
5	Α	2021-01-11	ramen	12	Υ				
6	Α	2021-01-11	ramen	12	Υ				
7	В	2021-01-01	curry	15	N				
8	В	2021-01-02	curry	15	N				
9	В	2021-01-04	sushi	10	N				
10	В	2021-01-11	sushi	10	Υ				
11	В	2021-01-16	ramen	12	Υ				
12	В	2021-02-01	ramen	12	Υ				
13	C	2021-01-01	ramen	12	N				
14	C	2021-01-01	ramen	12	N				
15	С	2021-01-07	ramen	12	N				

We have to use <u>LEFT JOIN</u> on <u>members</u> and <u>sales</u> table In order to include customer C, because he/she doesn't appear using INNER JOIN, since he/she never became a member.

BONUS QUESTION #2 - Rank All The Things

Danny also requires further information about the ranking of customer products, but he purposely **does not need the** ranking for non-member purchases so he expects null ranking values for the records when customers are not yet part of the loyalty program.

```
-- 12.) BONUS QUESTION 2: Rank All The Things
WITH CTE Rank All the things AS
SELECT
    sales.customer id,
    sales.order date,
    menu.product name,
    menu.price,
    CASE WHEN sales.order date >= members.join date THEN 'Y'
         ELSE 'N'
         END AS member
FROM
    sales
JOIN menu ON sales.product id = menu.product id
LEFT JOIN members ON members.customer id = sales.customer id
SELECT
    CASE WHEN member = 'N' THEN null
         ELSE DENSE RANK() OVER (PARTITION BY customer id, member ORDER BY order date)
         END AS rankings
FROM
    CTE_Rank_All_the_things
```

⊞ R	⊞ Results								
	customer_id	order_date	product_name	price	member	rankings			
1	Α	2021-01-01	sushi	10	N	NULL			
2	Α	2021-01-01	curry	15	N	NULL			
3	Α	2021-01-07	curry	15	Υ	1			
4	Α	2021-01-10	ramen	12	Υ	2			
5	Α	2021-01-11	ramen	12	Υ	3			
6	Α	2021-01-11	ramen	12	Υ	3			
7	В	2021-01-01	curry	15	N	NULL			
8	В	2021-01-02	curry	15	N	NULL			
9	В	2021-01-04	sushi	10	N	NULL			
10	В	2021-01-11	sushi	10	Υ	1			
11	В	2021-01-16	ramen	12	Υ	2			
12	В	2021-02-01	ramen	12	Υ	3			
13	С	2021-01-01	ramen	12	N	NULL			
14	С	2021-01-01	ramen	12	N	NULL			
15	С	2021-01-07	ramen	12	N	NULL			

- Copy pasted the Query from Bonus question #1 since they're almost the same then turned that query into CTE_Rank_All_the_things
- Created another CASE statement for our column named 'ranking'
- Used DENSE_RANK window function inside the CASE statement to find the rankings of the remaining rows that are not NULL.

Problem Statement

Danny wants to use the data to answer a few simple questions about his customers, especially about their

- visiting patterns,
- how much money they've spent, and
- which menu items are their favorite.

(Danny's Diner)

Business insights after answering the Case study questions:

- Customer A had spent the most amount of money (76)
 followed shortly by Customer B (74)
 Customer C had spent less than half (36) of what Customer A or B spent.
- Customer B visited Danny's Diner the most (6 days)
 Customer A visited 4 days and Customer C visited 2 days
- The most purchased item on the menu was ramen. (Best seller!) It was purchased 8 items in January.
- Ramen was the most popular item for customer A and C
 while Customer B purchased sushi, curry, and ramen an equal amount of times.
- Before they became members, Customer A's last order was curry and sushi, Customer B's last order was sushi.
 Ramen may be the most popular/purchased item on the menu, but it seems like sushi was one of the reasons they signed up for a membership.
- Customer A had the most points for the month of January (1,370 points if we use the 2x pts multiplier), he/she was also the customer that spent the most amount of money.

Lessons learned:

- Break down the question first,
 you can find out which info/data you need (and don't need) once you've analyzed the question.
- Learned a lot of things, Started naming my CTE and Window functions with CTE and WINDOW to easily recognize them. (Best practice!)
- Really helpful Case study. I struggled a lot, especially with the complicated queries, but I was able to practice a lot of the things
 I learned from the Google Data Analytics course when it comes to SQL, and was also able to practice the use of Window
 functions, CTE and CASE statements.
- CASE statements are really helpful.
 Mastering the use of CASE statements is a game changer in solving complicated queries.
 It's easier to solve complex queries with the combination of CASE statements, Window functions, and CTE.
- Begin with the end in mind we first need to create a blueprint of the data/info we need to answer the question, so that constructing CTE's becomes a lot easier.
- There are multiple ways to solve the given problem.
 Just like with the previous questions, there are multiple solutions available,
 A data analyst can have a different approach and still arrive at the same conclusion.
 Example: In question #10, You can get the answer/their total points with the use of CTE, or without CTE.

LinkedIn: https://www.linkedin.com/in/ginofreudhobayan/
8 Week SQL Challenge: https://8weeksqlchallenge.com/

Thank you for reading this far! \bigcirc