"Twenty years from now you will be more disappointed by the things that you didn't do than by the ones you did so. So throw off the bowlines. Sail away from the safe harbor. Catch the trade winds in your sails. Explore. Dream. Discover." By M.Twain

#### Inês Santos Silva

## **BSc Management @ University of Porto**

Mobile: +351 916 251 071 Skype ID: ines\_santos\_silva E-mail: inesss111@gmail.com

**DOB:** 1989/22/07

Nationality: Portuguese



Achiever Curious People Oriented Action-Oriented Intelligent Responsible Organized Strong-Willed Team Work Passionate

Futuristic Extroverted Learner Analytic Truth-Seeker Critical Thinking Leadership Competitive Honest Self-Assurance Multiple-Focus Change Manager Creative & Innovator Communicator Energizer

#### Mini Bio

I'm a 21 year-old networker and wannabe social entrepreneur. I'm currently living in Portugal where I'm finishing my degree in Management.

I love to create things and I have always been proactive and an info-addicted. I co-founded a Portuguese Junior Enterprise Federation, founded a Think-Tank that discusses strategy, business models and innovation, was the organizer and host of TEDxYouth@Porto and more recently I'm organizing two Startup Weekends and two big conferences, about happiness & creativity and entrepreneurship.

In the last couple of years, I totally fell in love for the social entrepreneurship field and I want to learn and work on this field.

I love to travel, to read and to meet Changemakers and "Unreasonable People".

### Web & Social networks



http://pt.linkedin.com/in/inessantossilva



http://www.facebook.com/inessantossilva



http://twitter.com/isss111



http://inessilva.org/



about.me http://about.me/inessantossilva

### Past & Present

## Professional Experience and Personal Projects

### Talks 2.0 (talks20.com)

## "Happiness and Creativity in your Worklife" - Conference

Main responsibilities:

- ✓ Fundraising Coordinator
- ✓ Finance Management
- ✓ Communication
- ✓ Social Networks



### Startup Weekend Porto (porto.startupweekend.org)

Main responsibilities:

- ✓ Project Manager
- ✓ Website Manager
- √ Fundraising Coordinator
- ✓ Communication
- ✓ Social Networks



## Startup Weekend Coimbra (coimbra.startupweekend.org)

Main responsibilities:

- ✓ Project Manager
- ✓ Website Manager
- ✓ Fundraising Coordinator
- ✓ Communication
- ✓ Social Networks



### **SWiTCH Conference** (switchconf.com)

Main responsibilities:

✓ Head of non-financial Partnerships



## i9conference (i9conference.com)

Main responsibilities:

- ✓ Fundraising
- ✓ Marketing & Social Networks



### Open Ideas - Think Tank (http://groupspaces.com/OpenIdeasThinkTank/)

Main responsibilities:

- √ Founder
- ✓ Project Manager



### TEDxYouth@Porto (tedxyouthporto.com)

Main responsibilities:

- ✓ Organizer & Host
- √ Logistics Manager
- √ Financial Manager
- ✓ Fundraising Coordinator
- ✓ Communication and promotion
- ✓ Social Networks



## FEP Junior Consulting (fjc.pt)

Junior Enterprise based in the University of Porto.

Main responsibilities:

- √ General Manager
  - ✓ Clients Manager
  - ✓ Sponsors Manager
  - ✓ Marketing



#### Internship at Millennium BCP (millenniumbcp.pt)

Biggest private bank in Portugal

Main responsibilities:

- ✓ Internal Consultant
- ✓ Support to the General Coordinator in the North of Portugal



# Other projects









# Specialties

Startups, Entrepreneurial/Startup Ecosystems, Social Entrepreneurship, Community Building, Viral Marketing, Business Development, Innovative Thinking, Operations, Fundraising, Costing, Sustainability, Public Relations, Social Media, Events Organization, Innovation Management, Modeling, Organizational Development, Strategic Development, Project Management

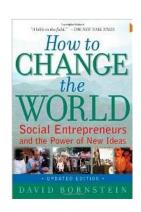
### Other Skills

**Languages** Portuguese (native), English (fluent)

Hard Skills MS Word, MS Excel, MS PowerPoint, Prezi, Wordpress .com/org

# My "B" side







**Travelling** 

Social Entrepreneurship

Communicating