

**Am I still human? Wearing an exoskeleton impacts self-perceptions of  
warmth, competence, attractiveness, and machine-likeness**

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## **Am I still human? Wearing an exoskeleton impacts self-perceptions of warmth, competence, attractiveness, and machine-likeness**

### **Abstract**

Occupational exoskeletons are body-worn technologies capable of enhancing a wearer's naturally given strength at work. Despite increasing interest in their physical effects, their implications for user self-perception have been largely overlooked. Addressing common concerns about body-enhancing technologies, our study explored how real-world use of a robotic exoskeleton affects a wearer's mechanistic dehumanization and perceived attractiveness of the self. In a within-subjects laboratory experiment,  $n = 119$  participants performed various practical work tasks (carrying, screwing, riveting) with and without the *Ironhand* active hand exoskeleton. After each condition, they completed a questionnaire. We expected that in the exoskeleton condition self-perceptions of warmth and attractiveness would be less pronounced and self-perceptions of being competent and machine-like would be more pronounced. Study data supported these hypotheses and showed perceived competence, machine-likeness, and attractiveness to be relevant to technology acceptance. Our findings provide the first evidence that body-enhancement technologies may be associated with tendencies towards self-dehumanization, and underline the multifaceted role of exoskeleton-induced competence gain. By examining user self-perceptions that relate to mechanistic dehumanization and aesthetic appeal, our research highlights the need to better understand psychological impacts of exoskeletons on human wearers.

### **Keywords**

Exoskeleton, self-perception, dehumanization, attractiveness, technology acceptance, workplace

## 1. Introduction

From augmented reality glasses and smartwatches to smart clothing and bionic prosthetics, wearable devices of increasing sophistication can be found in all areas of everyday life. Over the past two decades, exoskeletons – body-worn robots that provide external physical assistance to their human wearers – have gained increasing attention across diverse fields of application: from healthcare and assisted living to the military and the workplace (Bogue, 2018; K. G. Davis et al., 2020; Gorgey, 2018; Proud et al., 2022). In contrast to implanted technologies (Lu et al., 2020; Olarte-Pascual et al., 2021), most exoskeletons are worn overtly and are therefore easily recognized as exogenous, technical elements. The physical presence of an exoskeleton may be noticeable not only visually, but also because of its operating noise (Groos et al., 2020; Shore et al., 2020), including sounds generated by the activation of servomotors (Moore et al., 2017). Depending on their size, design and, functionality, various systems are capable of altering the appearance of their users and thus elicit perceptions in ways reminiscent of a fusion of human and machine (Siedl & Mara, 2022): For example, workers who used exoskeletons reported feeling and looking like “Robocop” or were called “cyborg” by their colleagues. This concept of the cyborg, a portmanteau of cybernetic and organism, evoked in observers and users is typically characterized by its hybridity, blending the organic (human) with the artificial-technical (non-human) (Haraway, 1991). Being a cyborg also implies the idea of a technologically driven augmentation of human capabilities to overcome existing, natural restrictions (Pelegrín-Borondo et al., 2017). In robotic exoskeletons for occupational use<sup>1</sup>, the notion of human enhancement may be triggered by their very purpose – to actively amplify physical strength and endurance of non-disabled, healthy workers (Raisamo et al., 2019). Although robotic exoskeletons for industry are often promoted to reduce physical demands and the risk of

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<sup>1</sup> Note. The current literature refers to exoskeletons intended for workplace application as *industrial* or *occupational* exoskeletons.

work-related musculoskeletal stress (Huysamen et al., 2018; Kuber & Rashedi, 2021; Steinhilber et al., 2020), they are also discussed as tools for increasing productive performance (Bogue, 2018; Gilotta et al., 2019; Lowe et al., 2019) and thus fuel debates about a possible "technological dehumanization" (Montague & Matson, 1983) of workers (Agarwal & Deshpande, 2019; Greenbaum, 2016; Montague & Matson, 1983). In a mechanistic sense, dehumanization is associated with seeing a person as less warm, more machine-like, and often also as more competent (Fiske, 2009; Haslam, 2006; Haslam et al., 2004).

Early studies exploring views on new transplant technologies have suggested that the concept of integrating mechanical devices into the human body could trigger the fear of creating a mechanized self (Lai, 2012). With respect to exoskeleton technology, comparable concerns address, for example, dehumanization effects in the care relationship (Del Rio Carral et al., 2022; Veruggio et al., 2016) or in the workplace in retail and service settings (Tarbit et al., 2023). Given this fear of dehumanization associated with the use of exoskeletons, the question arises to what extent exoskeleton technology can actually bring about changes in perceived human characteristics and competencies. From field studies in food retail, we know that an anticipated roll-out of exoskeletons at the workplace already makes people think about what they would look like wearing an exoskeleton and what characteristics they would attribute to themselves. (Siedl & Mara, 2022). Positive self-perceptions (e.g., perception of competence) serve as an important source for personal well-being (Wojciszke, 2005) and may also be relevant to technology adoption (Siedl & Mara, 2021; Upasani et al., 2019). However, previous empirical studies evaluating exoskeletons have hitherto neglected dehumanized self-perception. Additionally, the body of research involving real-world use of exoskeletons remains limited in both scope and depth.

We thus sought to illuminate on the basis of real-life exoskeleton use the potential of robotic exoskeletons to influence self-perception associated with mechanistic dehumanization. To this end, we conducted a within-subjects laboratory experiment with the

*Ironhand* active hand exoskeleton in a simulated work setting. Investigating the direct experience of participants, we assessed how warm, competent, and machine-like they felt with versus without the exoskeleton. We further examined changes in perceived attractiveness and took a closer look at how these findings interrelate with a person's willingness to continue technology use.

## **2. Theoretical Background and Related Work**

The ASTM International Technical Committee on Exoskeletons and Exosuits (ASTM F48) specifies industrial exoskeletons as wearable devices capable of augmenting, enabling, assisting or enhancing motion, posture, or physical activity (Lowe et al., 2019, 230f). This is in contrast to medical (rehabilitation) purposes, where exoskeletons as orthoses restore humans' physical capabilities or compensate for physical limitations (Pons et al., 2008). Exoskeletons which employ unpowered but load-bearing components, such as springs, are considered to be "passive" and primarily intended to relieve the user (Bär et al., 2021; Siedl et al., 2021). "Active" devices, also known as robotic exoskeletons, typically integrate at least one external actuator, such as an electrical power source, and seek to provide additional energy to the user (Toxiri et al., 2018). The majority of occupational exoskeletons focus on assisting the back or providing arm/shoulder support, but a handful of devices are also designed to support other body functions, for example, the grip force of the hand (Mayer et al., 2022). Independently of their functionality, exoskeletons are described as either rigid or soft (Lowe et al., 2019; Thalman & Artemiadis, 2020). Whereas rigid devices integrate stiff structures, such as solid plastic or steel, soft systems are characterized by their elastic fabric and tendon-based mechanisms, which allow a less complex, lightweight design (Babič et al., 2021; Bützer et al., 2021)

Whether rigid or soft, exoskeletons as body-worn enhancing systems are among the most highly visible wearables compared, for example, to smart glasses or smart implants (Grewal et al., 2020). Alongside system design, exoskeleton usage has been shown to trigger

thoughts about personal appearance (i.e., what users look like) (Cha et al., 2020; Siedl & Mara, 2022; Upasani et al., 2019). Previous qualitative research has indicated that wearing an exoskeleton may give the impression of needing assistance (Baltrusch et al., 2020), implicitly suggesting that a person has physical problems or deficits that need to be compensated for. However, use of high-tech wearable systems could also make users appear more competent if these artificial systems are assumed to improve human functionality (Grewal et al., 2020; Mandl et al., 2022). Social cognitive theories of mental representations specifically link perceived competence to ability-related traits, such as being skillful or effective (Fiske et al., 2007). As research from the field of prosthetics has indicated, able-bodied wearers of highly sophisticated technical devices might also be seen as colder (Meyer & Asbrock, 2018), which reflects the perception of warmth that is associated with traits such as perceived friendliness and sincerity (Fiske et al., 2007). In an online experiment, Meyer and Asbrock (2018) found users of bionic prostheses with physical disabilities to be perceived as more competent, but not as colder than physically disabled persons without bionic assistance. In contrast, technically enhanced humans (“cyborgs”) were perceived as colder and more competent than able-bodied individuals without technical enhancements. Overall, the use of devices to augment healthy, non-impaired persons –the primary target group for occupational exoskeletons – thus seems to be evaluated more negatively.

Within the Stereotype Content Model (SCM) (Fiske et al., 2002), the dimensions of warmth and competence serve as indicators of attributed good (warm) versus bad (cold) intentions (degree of warmth) and of the ascribed capability of enacting these intentions (degree of competence, ranging from incompetent to competent). Attributions of perceived warmth and competence ascribed to individuals or social groups are meant to predict stereotypes that in turn lead to emotional prejudices and ultimately influence people’s behavior (discriminatory vs. supportive) (Cuddy et al., 2007). With reference to the discussion of alienating effects of modern technology (Haslam, 2006; Haslam et al., 2008; Montague &

Matson, 1983), lower levels of warmth and higher levels of competence within the SCM may prompt dehumanization in its mechanistic form (Haslam et al., 2008). Mechanistic dehumanization involves divesting people of fundamental person characteristics that are part of human nature and emphasize their personhood (Haslam, 2006; Haslam et al., 2004). Thus, human beings are reduced to objects or automata, typically represented by machines, robots, or mere instruments (Baldissarri, Valtorta, et al., 2017; Fiske, 2009; Haslam et al., 2007). Since a denial of human nature has been suggested to be accompanied with both a lack of warmth and seeing others as inert and rigid (Haslam, 2006), technomorphism must be mentioned as a related construct. Reciprocal to anthropomorphism (i.e., the tendency to ascribe human characteristics to non-human agents) (Aggarwal & McGill, 2007; Epley et al., 2007), technomorphism involves the attribution of machine-like traits to humans (Lum, 2021; Lum et al., 2014; Lum et al., 2012). Within the present research context, this signifies that a person wearing an exoskeleton is prone to being perceived as more unnatural, rigid in movement, and externally controlled (as one would assume for a robot) (Bartneck et al., 2009).

Previous research into dehumanization has revealed that a denial of humanness encompasses not only severe and absolute manifestations often observed in conditions of conflict, but also more nuanced and everyday forms arising from comparative evaluation (i.e., ascription of less humanness relative to others or compared to other times) (Bastian & Haslam, 2010; Haslam, 2006). Mechanistic dehumanization can occur in interpersonal interactions and intergroup dynamics, and is also likely to be observed in organizational settings (Christoff, 2014; Haslam & Bain, 2007; Haslam et al., 2005). With respect to the workplace, previous research empirically explored the objectification of employees (i.e., the perception of workers as objects or instruments) and its mechanisms and effects. Gruenfeld et al. (2008) found workplace objectification to arise in hierarchical work setups, where employees in high-power positions tended to emphasize the instrumental utility of their

subordinate workers while disregarding their human qualities. In three experimental studies, Andrighetto et al. (2017) investigated the consequences of physical work activities – those that are highly repetitive, fragmented, and machine-dependent (Blauner, 1964) – on industrial workers to ascertain whether they promote objectification. They found that workers were perceived more as instruments and with a reduced ability to experience human mental states, particularly when participants focused on the manual labor rather than on the industrial worker as a person. These findings indicate that specific characteristics of industrial work can contribute to a dehumanized view of workers by others. Analyzing the psychological consequences of work objectification in hierarchical work relationships, Baldissarri et al. (2014) reported that subordinate workers who perceived themselves as being treated as mere tools by their superiors tended to internalize this view and objectify themselves. More precisely, a worker's perception of being objectified by their superior was positively linked to a rise in emotional exhaustion. In line with the literature on job burnout (cf. Maslach et al., 2001), higher levels of emotional exhaustion were associated with an increase in cynicism among workers, which was in turn closely related to a reduced tendency to attribute various human mental states to themselves (referred to as self-objectification). In addition to objectification triggered by others, the nature of work itself was found to trigger self-dehumanization by enhancing workers' self-perceptions of being object-like (Baldissarri, Andrighetto, et al., 2017). Building on these insights, a study by Valtorta and Monaci (2023) involving 142 Italian supermarket workers also confirmed the self-objectifying effect of work on staff members executing low-status job activities. Further, the perceived self-objectification of participating retail workers had a negative effect on their affective commitment to the organization. Bastian and Haslam (2010) investigated perceptions of self-dehumanization in a study on social ostracism. They revealed that participants who faced social exclusion considered themselves to be less human and warm, and colder and more mechanical. Experiencing mechanistic dehumanization was further found to predict cognitive



deconstructive states (e.g., missing clear and meaningful thought, numbing) and evoke feelings of sadness and anger (Bastian & Haslam, 2011).

### 3. The Current Research

As described above, there are many reasons why people deny their own human qualities and dehumanize themselves at work. Research into dehumanization has revealed the detrimental effects of various kinds of dehumanizing perceptions on people's well-being (with respect to the organizational context, also see Bell & Khoury, 2011, 2016; Caesens et al., 2017). Conversely, positive self-perceptions represent a significant resource within the workplace, as we know, for example, from the literature on self-efficacy beliefs (cf. Barbaranelli et al., 2018; Beas & Salanova, 2006; Ma et al., 2021), which addresses a person's confidence in their ability to successfully perform a specific task or accomplish a desired goal (Bandura, 1977, 1986). Although fragmented factory work and social dynamics have previously been identified to trigger the emergence of self-dehumanization in the workplace (Baldissarri, Andrighetto, et al., 2017; Baldissarri et al., 2014), little is currently known about the direct impact of modern wearable technology on this phenomenon. Thus, it remains unclear how robotic exoskeletons – a technology that is tightly coupled to the human body – may shift users' self-perceptions towards more mechanically dehumanized selves in the workplace.

In their work on the Stereotype Content Model, Cuddy et al. (2008) noted that the dimensions of warmth and competence, traditionally used to judge other people, might also be relevant to self-evaluation. Building on Haslam's conceptualization of mechanistic dehumanization (Haslam, 2006), we therefore propose the following hypotheses with respect to active exoskeletons:

**H1.** *Wearing an exoskeleton decreases self-perceived warmth.*

**H2.** *Wearing an exoskeleton increases self-perceived competence.*

Exoskeletons with their various technical components and their supporting and fixing mechanisms alter the physical appearance of their wearers. The visual dimension of system design, however, is only part of the story (Blanchy et al., 2015): In addition to structural properties, such as color and form, system design also encompasses, for example, auditive and tactile responses, and strongly focuses on a user's experience while interacting with a system. In the context of exoskeletons, this might include system inertia (fluidity of movement) or how users can exert control over the device as well as over their bodies (Maurice et al., 2018). Since people who face mechanistic dehumanization are typically ascribed increasing similarity with machines or robots, we assume that exoskeleton usage changes a wearer's perception in terms of more self-attributed machine-likeness.

Consequently, we propose:

**H3.** *Wearing an exoskeleton increases self-perceived machine-likeness.*

That exoskeletons are clearly visible when worn additionally raised questions regarding their aesthetic quality, which has also turned out to be pertinent to a user's willingness to initially use exoskeletons (Siedl & Mara, 2022). Further, the perceived physical attractiveness was found to be linked to positive self-image (Patzner, 1997). With respect to robotic exoskeletons, the present study therefore sought to understand how their use affects self-attributed attractiveness of those who wear them.

**H4.** *Wearing an exoskeleton decreases self-perceived attractiveness.*

If users feel more like machines when wearing occupational exoskeletons, one might expect them to reject a system. Research into technology acceptance has revealed that self-perceptions, such as technology self-efficacy and individual system use-related anxiety may play an indirect role in predicting intention to use (Venkatesh & Bala, 2008). In the context of smartwatches as wearable devices, visibility turned out to be an additional key factor for

intention to use, as did attributing some kind of fashion status to the technology (Chuah et al., 2016; Ferreira et al., 2021). In order to increase our understanding of the influence of positive and negative self-perceptions on exoskeleton acceptance, we strove to explore whether a user's intention to use an exoskeleton is linked to self-perceptions of warmth, competence, machine-likeness, and attractiveness by proposing the following hypothesis.

**H5.** *Self-perceptions of warmth, competence, machine-likeness, and attractiveness are associated with a person's intention to use an exoskeleton.*

## **4. Methods**

### **4.1. Study Design**

This study manipulated exoskeleton usage in a laboratory experiment and employed a within-subjects design. Participants were placed under two conditions, one *with* and one *without* using a commercial active hand exoskeleton while executing predefined tasks at three task stations. The order of conditions was randomized to prevent systematic influences by learning or fatigue effects. Therefore, half of the participants started by using the exoskeleton before performing the same tasks without the device. The other half of the participants initially performed the tasks without exoskeleton support and used the device in the second run. After each condition, participants were asked to complete a questionnaire. The evaluation included self-perceptions of warmth, competence, and machine-likeness as dependent variables. It took participants about 55 minutes to complete the experiment, which was conducted in a closed space at the *LIT Open Innovation Center* at Johannes Kepler University Linz in October 2021.

### **4.2. Participants and Sample-Size Justification**

We conducted an a priori power analysis with G\*Power (Faul et al., 2007) for a non-parametric comparison of matched pairs. For the calculation, we assumed a medium effect size of  $f = .25$ , set  $\alpha$  error probability to .05, and targeted a power ( $1 - \beta$ ) of 80 %, which is the

probability to find an effect provided that there is a true effect. The power analysis set a target minimum sample size of 106 participants.

In total, 122 German-speaking people took part in the experiment. They were recruited either via a social media announcement on site on the university campus or via snowball sampling (Vogt & Johnson, 2011); that is, previous participants helped in finding new participants. None of them received payment. Data from two participants had to be excluded, as they had answered the attention check items incorrectly. One additional participant was screened out because she reported poor German speaking skills. The remaining  $n = 119$  participants formed the final sample (37.82 % women; 61.34 % men; 0.84 % non-binary) and were aged from 18 to 62 years ( $M_{age} = 28.55$ ,  $SD_{age} = 9.25$ ). Of these, 91.60 % indicated no prior personal experience with any kind of exoskeleton, while seven participants had tried another exoskeleton once, and three more than once. Since the hand exoskeleton was applied to the right hand, we also checked for handedness (86.55 % right-handed, 11.76 % left-handed, 1.68 % ambidextrous), which had no effect on our variables of interest.

#### **4.3.Procedure**

The laboratory experiment consisted of an introductory phase, execution and evaluation phases, and the debriefing of participants (see *Figure 2*). The pretext used was that the active hand exoskeleton was undergoing tests in tasks representative of everyday work in a local carpentry company collaborating with the university. We explained that the study was composed of two tests – one completing the tasks with and one without wearing the exoskeleton – and required filling out a questionnaire after each test run. We thoroughly explained the purpose and functionality of the exoskeleton to the participants and informed them comprehensively about the risks of the study. We explicitly emphasized that participation was voluntary and could therefore be terminated at any time during the experiment. All participants gave written informed consent and agreed on data collection and photo documentation.

After sanitizing their hands, we equipped participants with protective gear. They put on a protective work coat, protective caps for their shoes, and safety glasses. To protect their hands, they were given work gloves. Although we selected non-hazardous work tasks (e.g., no use of hammers or drills involved), the protective equipment was intended to minimize the residual risk of potential injury. Participants who were to use it in the first run received assistance in putting on the exoskeleton. They then practiced proper handling of the exoskeleton by lifting and grasping a wooden plate and by using a ratchet screwdriver to turn a screw into a piece of wood. The tasks to be performed were explained and demonstrated directly at the corresponding stations. Since the exoskeleton required right-handed use, involvement of the right hand in task execution was mandatory across all workstations and in both test runs.<sup>2</sup> The following three stations had to be completed (see *Figure 1*):

*Station 1:* Carry three boxes (weighing about 2 kg each) and several wooden plates of various sizes (< 1 kg each) over a distance of about three meters from one marked area to another.

*Station 2:* Tighten and loosen eight threaded wheels of two sizes on a wooden wall, use a ratchet screwdriver to tighten a prepared screw, and mark the edges of a small plate with a pencil while fixing the plate to the wooden wall.

*Station 3:* Use riveting pliers to anchor two rivets with a diameter of 3 mm and one rivet with a diameter of 4 mm in a prepared sheet-metal plate (different diameters require different amounts of force to anchor).

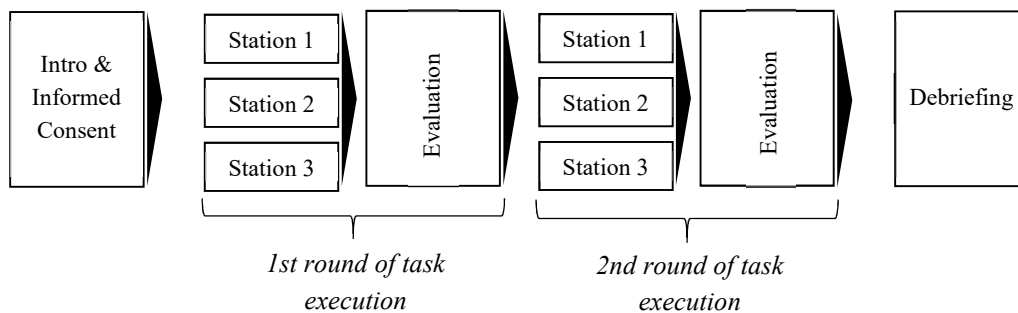
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<sup>2</sup> Note that the experimental setup consisted of three stations, each of which addressed a task typically supported by the *Ironhand* exoskeleton (i.e., reflecting its range of applications according to the manufacturer's specifications, but with the lowest risk of injury). The work tasks were also selected in collaboration with the prospective supplier of the exoskeleton.



**Figure 1.** Participants completing Station 1 “carrying” (left), Station 2 “screwing” (center), and Station 3 “riveting” (right) with the *Ironhand* active hand exoskeleton.

After each test run, participants reported their experience by completing a tablet-based questionnaire as shown in *Appendix A*. Verbal statements during the task execution phase were not recorded and used for further analysis. Instead, we asked participants to comment on their experience in an open-ended section at the end of the questionnaires. Our intention was to collect additional qualitative information to better understand the response behavior retrospectively and shed light on noticeable problems with the exoskeleton. The examiner was present throughout the entire experiment to ensure that the tasks were properly performed and was available to answer questions, which were documented in writing. We fully debriefed participants immediately after the experiment and informed them about the actual aim and conditions of the study.



**Figure 2.** Experimental procedure.

#### 4.4. The exoskeleton

In our study, we used the active hand exoskeleton *Ironhand 2.0*®, which was developed by Bioservo Technologies for industrial application. This commercially available device is supposed to assist with repetitive gripping movements and reduce grip-induced strain by decreasing the force needed to perform these work activities. Executing a firm and reliable grasp with less grip force, for example, when operating a tool such as a drill or sledgehammer, has the potential to conserve a worker's energy and to reduce fatigue. However, as an active system, the *Ironhand* exoskeleton also aims to provide additional strength and endurance to a user's hand-grip muscles. With a maximum weight of 2.6 kg, the modular system consists of a soft robotic glove with force sensors and artificial tendons, two arm straps, a control panel with a glove status indicator, and a power pack that uses a 15 V DC Li-ion stored in one of two carry solutions (Bioservo Technologies AB, 2021) – either in a backpack or in a rear-facing hip pocket. In our study, we used the hip pocket solution.

The *Ironhand* uses a cable-driven transmission system to implement the glove-closing mechanism. The robotic glove fully covers all fingers of one hand and integrates five force sensors located inside the distal phalanx. The sensors transmit real-time feedback to the power pack via a connector. A cable connects the remote control to the power pack for communication and power supply. When pressure is exerted on the force sensors of the glove, the control system in the power pack activates (i.e., activates an adjustable servo mechanism in response to sensor feedback) and pulls artificial tendons (cables) in the glove's fingers. A strong, controlled grasping motion is created that mimics the natural grasping movements of a healthy user's hand. The fabric and textiles selected and the cable routing on the glove are designed to ensure efficient and equal transfer of forces and torques to the fingers. The device allows individual configuration to meet a user's support needs or specific task requirements,

but is not capable of supporting the opening of the palm. Safety instructions require a protective glove to be worn on top of the *Ironhand* exoskeleton.

#### 4.5. Measures

The study used self-perception ratings of warmth, competence, machine-likeness, and attractiveness as dependent variables. After both test runs, participants were asked to think back to how they felt about themselves while performing the work tasks and answer the question "How would you describe yourself?" based on the following measures.

*Self-perceived warmth.* Following Meyer and Asbrock (2018), we used the SCM-based items *likable*, *warm*, and *good-natured* and let participants rate them on a five-point response scale (from 1 = *not at all* to 5 = *completely*). We averaged the items to obtain a measure of self-perceived warmth. The internal consistency reliability of the scale was quantified by calculating McDonald's Omega ( $\omega$ )<sup>3</sup> (McDonald, 1999), with values between 0.70 and 0.95 being considered acceptable. The condition with exoskeleton formed a highly reliable index, as indicated by  $\omega$  (HA) = 0.86, and the without-exoskeleton condition yielded comparatively moderate reliability ( $\omega$  (HA) = 0.67).

*Self-perceived competence.* To form an index of self-perceived competence, we adapted the items *competent*, *competitive*, and *independent* from Meyer and Asbrock (2018) which were rated by means of five response options, from *not at all* (1) to *completely* (5). The Omega coefficient  $\omega$  (HA) reached 0.71 for self-perceived competence in the condition with exoskeleton and 0.60 in the condition without exoskeleton usage.

*Self-perceived machine-likeness.* We assessed self-perceived machine-likeness with four pairs of polar adjectives (*unnatural* versus *natural*, *machine-like* versus *human-like*, *rigid in movement* versus *elegant in movement*, and *under external control* versus *under internal*

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<sup>3</sup> We used the OMEGA macro (Hayes & Coutts, 2020) for SPSS, which allows calculating  $\omega$  coefficients based on an alternative closed-form approach for estimating factor loadings described and discussed in Hancock and An (2020).



*control*) on a five-point scale. The items were adapted from the Anthropomorphism subscale from the Godspeed Questionnaire (Bartneck et al., 2009) and averaged to a scale of machine-likeness ( $\omega_{\text{with}}(\text{HA}) = 0.76$ ,  $\omega_{\text{without}}(\text{HA}) = 0.72$ ).

*Self-perceived attractiveness.* Participants reported on self-perceived attractiveness by rating themselves from *unattractive* to *attractive* on a five-point scale.

*Intention to use.* After participants had used the exoskeleton, we assessed their willingness to continue working with it. To this end, we administered the validated German Technology Usage Inventory (Kothgassner et al., 2013), which consists of items such as “I would use the exoskeleton beyond the study setting” ranked on a 7-point scale (from 1 = *not agree at all* to 7 = *very much agree*). The scale exhibited a high degree of reliability with a McDonald’s Omega  $\omega(\text{HA}) = .82$ .

## 5. Results

The statistics software SPSS (version 27) was used for data analysis. The strength of the relationships between variables of interest was analyzed via non-parametric Spearman’s rank-order correlations ( $\rho$ ). The correlations of all variables, means and standard deviations are presented in *Table 1*.

	M	SD	N	Correlations (Spearman's $\rho$ )								
				WARMTH	WARMTH	COMP	COMP	MLN	MLN	ATTRACT	ATTRACT	ITU
Variable					exo		exo		exo		exo	
WARMTH	4.14	0.45	119	--								
WARMTH <sub>exo</sub>	3.61	0.86	119	<b>.32***</b>	--							
COMP	4.06	0.48	119	.05	.12	--						
COMP <sub>exo</sub>	4.17	0.52	119	.01	.12	<b>.33***</b>	--					
MLN	3.59	0.62	119	-.11	<b>-.18*</b>	<b>-.35***</b>	-.10	--				
MLN <sub>exo</sub>	4.63	0.84	119	-.08	<b>-.25**</b>	-.09	<b>-.23*</b>	.12	--			
ATTRACT	3.76	0.73	119	.08	.17	<b>.34***</b>	.17	<b>.31***</b>	.01	--		
ATTRACT <sub>exo</sub>	3.45	0.81	119	.01	<b>.35***</b>	.11	.15	-.05	-.12	<b>.48***</b>	--	
ITU	4.64	1.53	119	-.03	.06	.08	<b>.37***</b>	.01	<b>-.22*</b>	.06	<b>.24**</b>	--

Note. \* $p < .05$ , \*\* $p < .01$ , \*\*\* $p < .001$  (2-tailed); exo = exoskeleton

**Table 1.** Descriptive statistics and zero-order intercorrelations between perceived warmth without exo (WARMTH), perceived warmth with exo (WARMTH<sub>exo</sub>), perceived competence without exo (COMP), perceived competence with exo (COMP<sub>exo</sub>), perceived machine-likeness without exo (MLN), perceived machine-likeness with exo (MLN<sub>exo</sub>), perceived attractiveness without exo (ATTRACT), perceived attractiveness with exo (ATTRACT<sub>exo</sub>), and intention to use (ITU).

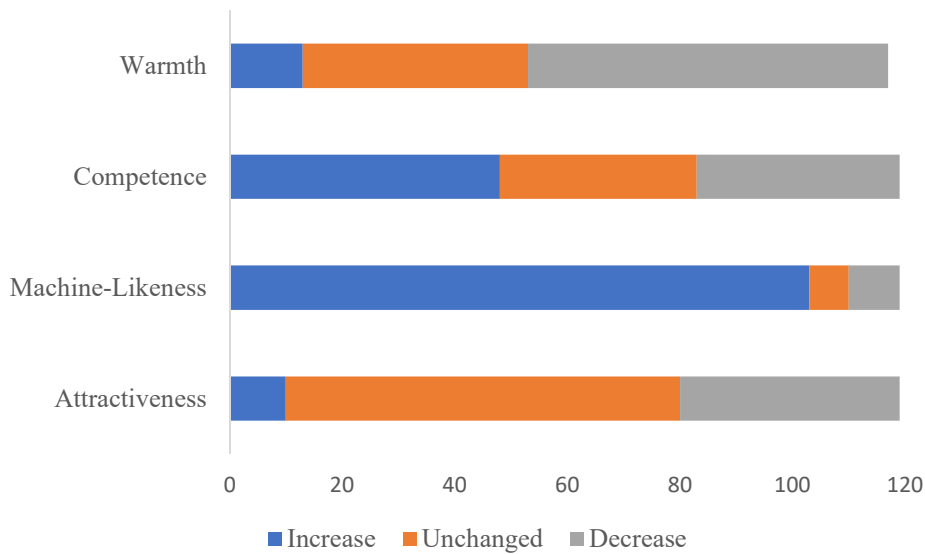
With respect to the exoskeleton condition, initial zero-order correlations indicate that scores of reported warmth were strongly and positively associated with participants' attractiveness ratings ( $\rho = .35, p < .001$ ) and negatively linked to perceptions of machine-likeness ( $\rho = -.25, p = .006$ ). Participants who reported a higher perceived competence when wearing the exoskeleton felt less machine-like ( $\rho = -.23, p = .012$ ) and were more willing to continue use of the exoskeleton (ITU), as indicated by a Spearman's  $\rho = .37, p < .001$ . Additionally, participants' behavioral intention to continue using the exoskeleton (ITU) is significantly interconnected with high attractiveness scores ( $\rho = .24, p < .01$ ) and low perceived machine-likeness ( $\rho = .22, p = .015$ ). Our analyses yielded no significant correlations between age or gender (all  $ps > .05$ ).

We had hypothesized that individuals would perceive themselves as less warm (i.e., less likable, warm, and good-natured) but more competent when wearing the exoskeleton in performing their tasks. Ratings of self-perceived machine-likeness were assumed to be higher in the exoskeleton condition than in the condition without exoskeleton usage. For each comparison, a non-parametric Wilcoxon signed-ranks test for repeated-measures analysis was run. We set the threshold of significance at the standard value of  $p < .05$ , but adjusted the local  $\alpha$  level in order to control for the family-wise error rate (FWER or alpha inflation) and thus account for multiple testing. We therefore applied the Bonferroni–Holm step-down procedure. The difference between evaluations of perceived warmth was highly significant ( $T = 296.50, z = -6.27, p < .000$ ) and on average showed lower scores for exoskeleton usage (Mdn = 3.67,  $M = 3.61, SD = .86$ ) than for not wearing the exoskeleton (Mdn = 4.00,  $M = 4.14, SD = .45$ ). With  $r_{\text{warmth}} = .57$ , the effect size was found to be large (Gignac & Szodorai, 2016). Our initial assumption that using an active hand exoskeleton would have a negative effect on perceived warmth was therefore supported. Although the results yielded a statistically significant difference in perceived competence ( $T = 2242.00, z = 2.08, p = .037$ ), the effect size of  $r_{\text{comp}} = .19$  was small. Descriptively, perceived competence was rated

slightly higher with the exoskeleton (Mdn = 4.00, M = 4.17, SD = .52) than without (Mdn = 4.00, M = 4.06, SD = .48). This trend is in line with our hypothesis, even though the group difference is only borderline significant<sup>4</sup>. Ratings of machine-likeness were on average significantly different between conditions ( $T = 5984.50$ ,  $z = 8.20$ ,  $p < .000$ ), with participants feeling more machine-like with the exoskeleton (Mdn = 4.50, M = 4.63, SD = .84) than without it (Mdn = 3.50, M = 3.59, SD = .62). Considering the high significance level reached and the large effect size ( $r_{\text{mln}} = .75$ ), the hypothesis for the exoskeleton-induced rise in machine-likeness is very well supported by our study. Further, our results show that wearing the exoskeleton had an influence on how attractive the users perceived themselves to be ( $T = 224.00$ ,  $z = -4.13$ ,  $p < .000$ ;  $r_{\text{attract}} = .38$ ). It appears that participants perceived themselves, on average, as less attractive with exoskeleton (Mdn = 3.00, M = 3.45, SD = .81) than without exoskeleton (Mdn = 4.00, M = 3.76, SD = .73). For a descriptive overview, changes in reported perceived warmth, competence, machine-likeness, and attractiveness (i.e., positive, zero, or negative difference values) between conditions with and without exoskeleton are shown in *Figure 3*.

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<sup>4</sup> Note that the assumption of an increase in perceived competence mirrors a one-tailed hypothesis, which specifies a direction and thus requires  $p < .025$  starting from a standard significance level of  $p = .05$ .



**Figure 3.** Absolute numbers of participants who showed a decrease, increase, or no change in the core variables as a result of wearing the exoskeleton.<sup>5</sup>

## 6. Discussion

In the workplace, exoskeletons are primarily intended to reduce the physical strain that demanding manual work activities impose on laborers (de Looze et al., 2016), but a look at the websites of various vendors of exoskeletons reveals that they are also touted as a means of enhancing workers' physical abilities and improving work performance. While the physical effects of occupational exoskeletons are increasingly studied and discussed (cf. Bär et al., 2021; Bock et al., 2022; Hoffmann et al., 2022; Mayer et al., 2022; Moeller et al., 2022; Zhu et al., 2021), their consequences for various facets of worker self-perception have received little attention within the overall debate about the technology's benefits and risks. Starting from existing concerns that wearable technology has the potential to dehumanize its users (Del Rio Carral et al., 2022; Tarbit et al., 2023; Veruggio et al., 2016), our study focused on gaining initial insights into how using a robotic exoskeleton affects self-perceived warmth, competence, attractiveness, and machine-likeness. Building on research that argues for

<sup>5</sup> For perceived warmth, perceived competence, and perceived machine-likeness, mean scale values were calculated for both conditions. Attractiveness was measured via a single item. For all four variables, we then calculated a difference score by subtracting the values of tEXO from tNO-EXO and categorized negative values ( $< 0$ ) as a "decrease", 0 as "no change", and positive values as an "increase".

considering the non-utilitarian value of wearable technologies (Choi & Kim, 2016; Siedl & Mara, 2022), we also had a closer look at the effect of exoskeleton use on how attractive users felt. Further, we aimed to assess how these self-perceptions are correlated with participants' behavioral intention to keep using the exoskeleton. We thus conducted a within-subjects laboratory experiment in which participants performed several work tasks with and without the *Ironhand* exoskeleton.

We found that wearing an active hand exoskeleton resulted in a significant decrease in self-perceived warmth and significantly increased self-perceived machine-likeness for our study participants. With the exoskeleton, they tended to perceive themselves as more competent than without it. Taken together, the results of our study indicate a tendency to self-dehumanize when using the exoskeleton. Our research therefore provides the first evidence that, in addition to specific job characteristics (i.e., objectifying tasks) and the workplace social environment (i.e., objectification by others) (Baldissarri et al., 2022), modern wearable workplace technologies such as exoskeletons might make people feel a little more like machines. Since work is a key factor in identity formation (cf. Berkman, 2014; Stiglbauer & Batinic, 2012,), being forced to use a particular technology at work can be detrimental if it threatens our sense of worth as human beings. Previous research has already revealed negative outcomes of self-objectification in the workplace: For example, it diminishes beliefs in personal free will (Baldissarri et al., 2022) and promotes conforming behavior (Andrighetto et al., 2018) that involves suppressing one's feelings and personal values (Hewlin, 2009). In their research on organizational dehumanization, Caesens et al. (2017) found that workers who felt treated like mere instruments for organizational goal attainment experienced lower levels of work satisfaction, increased emotional exhaustion, and psychosomatic strain.

In line with our assumptions, wearing the exoskeleton made participants feel colder and more machine-like. Participants' perceptions of warmth and machine-likeness not only differed by condition (with exo vs. without exo), but were also negatively correlated: lower

ratings of perceived warmth were linked to higher levels of machine-likeness. These findings accord with the concept of mechanistic dehumanization (Haslam, 2006) and contribute to the current discourse around the dehumanization of workers (Agadullina et al., 2022; Andrighetto et al., 2018; Baldissarri, Andrighetto, et al., 2017; Baldissarri et al., 2019; Bell & Khoury, 2016). Further, exoskeleton users who perceived higher levels of machine-likeness expressed less willingness to keep using the system<sup>6</sup>.

Regarding self-perceived competence, our findings indicate a general tendency towards exoskeleton-induced competence gains. However, the role of self-perceived competence is not entirely clear-cut, which is also consistent with divergent psychological theories:

On the one hand, a person's perception of competence can be a source of intrinsic motivation and well-being, as discussed in the prominent Self-Determination Theory (Ryan & Deci, 2000). Recent research suggests competence as a basic psychological need to be fulfilled in the context of technology use (Moradbakhti et al., 2023). Experiencing personal effectiveness and mastery when executing a task, in turn, is supposed to contribute to positive self-efficacy beliefs (Schwarzer & Luszczynska, 2022), which are an important psychological resource (Xanthopoulou et al., 2007). Our study results show that gains in perceived competence are related to weaker feelings of machine-likeness. One might argue that an exoskeleton effectively boosting a person's sense of competence emphasizes personhood and thus contradicts self-objectification (cf. Loughnan et al., 2017.).

On the other hand, drawing on basic ideas from the Stereotype Content Model, the perception of competence can be situated within the framework of mechanistic dehumanization. It proposes that when others perceive individuals or groups as having bad intentions (low warmth), reinforcing their competence can further dehumanize them. In the

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<sup>6</sup> According to Ajzen's (1991) Theory of Planned Behavior, a person's actions are determined by their intention (willingness) to perform a behavior. This theory is a key element in the field of *technology acceptance* research.

workplace context, one could argue that in accordance with the idea of „if you show you can do more, they will make you do more”, workers will link feeling personally more competent with increased work demands. This could emphasize a worker’s instrumentality (i.e., what they can be used for) (Nussbaum, 1995) and is closely related to the question of whether a natural human being is, ultimately, no longer “good enough”. If workers feel the pressure that they need to be technologically enhanced to become “more competent like a machine (or a cyborg)”, the question arises of whether this contributes to their dehumanized self-view. In any case, further research is needed to explore the interaction between perceptions of competence and self-dehumanization with respect to workers’ well-being in an organizational context.

We discovered a strong relationship between how competent individuals feel and their intention to use the exoskeleton. This is consistent with findings by Moradbakhti et al. (2022), who also suggested that perceived competence is a crucial factor in *technology acceptance*. Users’ increased sense of competence might shape how they perceive the two traditional key determinants of technology acceptance: *usefulness* and *ease of use* (F. D. Davis, 1989; Venkatesh & Bala, 2008; Venkatesh & Davis, 2000). Firstly, individuals who feel competent in executing their work tasks with the exoskeleton, could be more likely to recognize the benefits of the technology in enhancing their performance, which would lead to higher perceived usefulness ratings. Secondly, if users feel more competent with an exoskeleton, they may perceive it as easier to use, which in turn would increase their willingness to use the device.

Our experiment revealed that participants found themselves significantly less attractive when using the active hand exoskeleton. Lower personal attractiveness was associated with lower technology acceptance. These results support qualitative findings by Siedl and Mara (2022), who proposed *aesthetic appeal* as an important factor that influences a person's willingness to continue using exoskeletons in the workplace. However, while recent

research hints at the hedonic value of attractiveness in "cool" consumer technologies (Sundar et al., 2014) and also at its relevance to individuals' intentions to use wearable devices (Chuah et al., 2016; Kim & Park, 2019), traditional models of technology acceptance do not yet take sufficient account of aesthetics.

## **7. Limitations and Outlook**

To the best of our knowledge, there are very few exoskeleton field studies with larger (i.e.,  $n > 100$ ) sample sizes. In order to achieve such a high number of participants in our study, we decided to combine conducting a controlled laboratory experiment with actual use of an exoskeleton. As a result, our participants were not typical blue-collar workers, who are the target group for the use of occupational exoskeletons. To overcome this and increase transferability of our results, we invested great effort into developing test scenarios that involve work activities that resemble those typically performed in a carpentry workshop.

While our study provided preliminary insights into potentially dehumanizing self-perceptions related to exoskeleton use, we do not yet know much about interaction effects and the underlying mechanisms. Drawing on this limitation of our study, we have compiled a set of reflections that may inspire future research.

Firstly, previous studies documented the negative consequences of objectifying job features (e.g., high repetitiveness, fragmentation, and little personal control over work tasks, as considered by Baldissarri, Andrighetto, et al., 2017; Baldissarri et al., 2019). Interestingly, previous exoskeleton evaluation studies documented that exoskeletons specifically work well in providing support in repetitive tasks, such as lifting loads – precisely the kind of tasks that are assumed to be associated with worker objectification (Alemi et al., 2020; Madinei et al., 2020; Poliero et al., 2022). Bringing together these aspects in future studies would improve our understanding of the interplay between exoskeleton use and various levels of objectifying workplace tasks, and how it goes on to influence users' tendencies to dehumanize themselves. The interaction between objectifying work activities and the use of exoskeletons might



reinforce workers' self-dehumanizing tendencies linked to raised performance goals. From a completely different perspective, however, implementing exoskeletons could be seen as a company's appreciation of its employees, for example, because employers spend considerable financial resources on modern assistive technologies or can convincingly claim that they are not interested in performance gains but in preventing long-term health damage to their employees (Siedl & Mara, 2022). The technology might thus even help to counteract workers' dehumanizing self-perceptions.

Secondly, it remains unclear under which conditions self-dehumanizing effects of technology use are stronger or weaker. Regarding exoskeletons, one may suggest that it is particularly their close proximity to the user's body which intensifies perceived self-dehumanization. Individuals who view exoskeletons primarily as practical work tools rather than as personal body enhancements and thus maintain a greater emotional distance might be less prone to feeling dehumanized.

Alternatively, one could theorize that employing exoskeletons reflects a lack of confidence in human capabilities to a broader extent. In such a scenario, exoskeletons would be just one of several work tools aimed to enhance employee performance. The compulsory use of AI tools such as *ChatGPT*, positioned as another method for augmenting human proficiency, would then also potentially contribute to a sense of dehumanization among users.

Additionally, differences between individuals might moderate the influence of exoskeleton use on perceived dehumanization in the workplace. Those with a higher need for support (e.g., who long for physical relief from physical problems), could be expected to be less likely to dehumanize themselves, as to them a positive health effect is paramount (Siedl & Mara, 2021). Based on our study observations, perception of competence appeared to be closely connected to the task-specific skills and prior experience of participants. They did not uniformly require assistance and differed in how well they managed to cope with the various work tasks. Therefore, one may infer that perceived competence when using an exoskeleton

can be influenced by an individual's physical abilities, previous experiences, and prerequisites, including a personal need for support.

It is essential to note that the present study focused on only one specific type of active exoskeleton, which limits generalizability of the results. Future work could therefore replicate our study with other active exoskeleton devices and also investigate the effects of various design elements. Given what we know about the role of aesthetics in wearable technologies (Choi & Kim, 2016; Chuah et al., 2016; Dellon & Matsuoka, 2007; Tamari, 2017), various facets of system design (e.g., visual appearance, operating noise) might shape impressions among users and observers. Understanding how these aspects affect user self-perception from a psychological point of view could assist designers in improving the user experience and also contribute to user well-being.

Finally, we note that Haslam et al. (2005) observed that people ascribe positive human traits such as openness, warmth, and emotionality more to themselves than to others, even within their own social group. In other words, they rate themselves as more human than anyone else. Our study focused exclusively on gathering individuals' self-perceptions and did not incorporate self-assessments or external evaluations. Consideration of both of these should form part of further research. Given the potential to self-dehumanize as a result of using exoskeletons, we presume that there is a high probability that wearers can more easily become targets of dehumanizing behavior by others, including fellow workers.

## **8. Conclusion**

The present study aimed to explore whether the use of exoskeletons leads to dehumanizing tendencies in individuals and affects perceived attractiveness of users. In a controlled lab experiment involving exoskeleton-assisted tasks, we found that wearing an active hand exoskeleton decreased participants' self-perceived warmth and increased their self-perceived machine-likeness. This suggests a potential shift in self-perception towards viewing oneself as more mechanical. Although using the exoskeleton increased perceived

competence on average, it was negatively correlated with machine-likeness. The complex role of perceived competence in self-dehumanization becomes apparent, with gains not automatically contributing to a more mechanized view of self. Our study therefore highlights the need for further research into how workplace technologies such as exoskeletons affect individuals' dehumanizing self-perceptions and their consequences for workers' well-being. We further showed that perceived competence, perceived machine-likeness, and also personal attractiveness seem to matter in exoskeleton acceptance. By shedding light on perceived attractiveness, our study also underscores the need to consider aesthetic appeal in exoskeleton design. Ultimately, exoskeletons hold potential for improving workplace tasks, but their implications on individuals' perception of themselves as human beings must be carefully evaluated. This assessment is essential to ensuring a positive and respectful user experience on the one hand and the acceptance of these devices by those who (should) wear them on the other.

### Appendix A

	Not at all	Very little	Somewhat	Much	Completely
warmth1: likable	<input type="checkbox"/> (1)	<input type="checkbox"/> (2)	<input type="checkbox"/> (3)	<input type="checkbox"/> (4)	<input type="checkbox"/> (5)
warmth2: warm	<input type="checkbox"/> (1)	<input type="checkbox"/> (2)	<input type="checkbox"/> (3)	<input type="checkbox"/> (4)	<input type="checkbox"/> (5)
warmth3: good-natured	<input type="checkbox"/> (1)	<input type="checkbox"/> (2)	<input type="checkbox"/> (3)	<input type="checkbox"/> (4)	<input type="checkbox"/> (5)

**Table 2.** Items used to measure perceived warmth with and without the exoskeleton (WARMTH<sub>exo</sub>/WARMTH).

	Not at all	Very little	Somewhat	Much	Completely
comp1: competent	<input type="checkbox"/> (1)	<input type="checkbox"/> (2)	<input type="checkbox"/> (3)	<input type="checkbox"/> (4)	<input type="checkbox"/> (5)
comp2: competitive	<input type="checkbox"/> (1)	<input type="checkbox"/> (2)	<input type="checkbox"/> (3)	<input type="checkbox"/> (4)	<input type="checkbox"/> (5)
comp3: independent	<input type="checkbox"/> (1)	<input type="checkbox"/> (2)	<input type="checkbox"/> (3)	<input type="checkbox"/> (4)	<input type="checkbox"/> (5)

**Table 3.** Items used to measure perceived competence with and without the exoskeleton (COMP<sub>exo</sub>/COMP).

mln1 <sub>inverted (R)</sub> :	unnatural	<input type="checkbox"/> (1)	<input type="checkbox"/> (2)	<input type="checkbox"/> (3)	<input type="checkbox"/> (4)	<input type="checkbox"/> (5)	natural
mln2 <sub>inverted (R)</sub> :	machine-like	<input type="checkbox"/> (1)	<input type="checkbox"/> (2)	<input type="checkbox"/> (3)	<input type="checkbox"/> (4)	<input type="checkbox"/> (5)	human-like
mln3 <sub>inverted (R)</sub> :	rigid in movement	<input type="checkbox"/> (1)	<input type="checkbox"/> (2)	<input type="checkbox"/> (3)	<input type="checkbox"/> (4)	<input type="checkbox"/> (5)	elegant in movement
mln4 <sub>inverted (R)</sub> :	under external control	<input type="checkbox"/> (1)	<input type="checkbox"/> (2)	<input type="checkbox"/> (3)	<input type="checkbox"/> (4)	<input type="checkbox"/> (5)	under internal control

**Table 4.** Items used to measure perceived machine-likeness with and without the exoskeleton (MLN<sub>exo</sub>/MLN).

attract:	unattractive	<input type="checkbox"/> (1)	<input type="checkbox"/> (2)	<input type="checkbox"/> (3)	<input type="checkbox"/> (4)	<input type="checkbox"/> (5)	attractive
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**Table 5.** Item used to measure attractiveness with and without the exoskeleton (ATTRACT<sub>exo</sub>/ATTRACT).

	Not agree at all					Very much agree	
itu1: I would use the exoskeleton beyond the study setting.	<input type="checkbox"/> (1)	<input type="checkbox"/> (2)	<input type="checkbox"/> (3)	<input type="checkbox"/> (4)	<input type="checkbox"/> (5)	<input type="checkbox"/> (6)	<input type="checkbox"/> (7)
itu2: I would think about buying the exoskeleton.	<input type="checkbox"/> (1)	<input type="checkbox"/> (2)	<input type="checkbox"/> (3)	<input type="checkbox"/> (4)	<input type="checkbox"/> (5)	<input type="checkbox"/> (6)	<input type="checkbox"/> (7)
itu3: I would like to have access to the exoskeleton.	<input type="checkbox"/> (1)	<input type="checkbox"/> (2)	<input type="checkbox"/> (3)	<input type="checkbox"/> (4)	<input type="checkbox"/> (5)	<input type="checkbox"/> (6)	<input type="checkbox"/> (7)

**Table 6.** Items used to measure intention to use the exoskeleton (ITU).

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