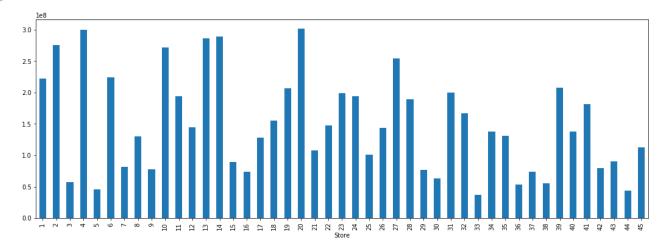
```
In [1]:
          # Importing required Libraries.
          import pandas as pd
          from datetime import date
          import numpy as np
          import matplotlib.pyplot as plt
          %matplotlib inline
          import seaborn as sns
In [2]:
          # Import Data Set.
          import io
          %cd "C:\Users\gkoppadx\OneDrive - Intel Corporation\Desktop\simple\1577429980_walmart_s
         C:\Users\gkoppadx\OneDrive - Intel Corporation\Desktop\simple\1577429980 walmart store s
         ales
In [3]:
          # Read the CSV file.
          walmartsales=pd.read_csv("Walmart_Store_sales.csv")
In [4]:
          # Understand dataset.
          walmartsales.head()
                          Weekly_Sales Holiday_Flag Temperature Fuel_Price
                                                                                      Unemployment
Out[4]:
            Store
                   05-02-
         0
               1
                             1643690.90
                                                 0
                                                           42.31
                                                                     2.572 211.096358
                                                                                               8.106
                    2010
                   12-02-
                                                 1
               1
                             1641957.44
                                                           38.51
                                                                     2.548 211.242170
                                                                                               8.106
                    2010
                   19-02-
         2
               1
                            1611968.17
                                                 0
                                                           39.93
                                                                     2.514 211.289143
                                                                                               8.106
                    2010
                   26-02-
         3
               1
                             1409727.59
                                                 0
                                                           46.63
                                                                     2.561 211.319643
                                                                                               8.106
                    2010
                   05-03-
               1
                             1554806.68
                                                 0
                                                           46.50
                                                                     2.625 211.350143
                                                                                               8.106
                     2010
In [5]:
          # Basic information about our dataset.
          walmartsales.info()
         <class 'pandas.core.frame.DataFrame'>
         RangeIndex: 6435 entries, 0 to 6434
         Data columns (total 8 columns):
          #
              Column
                             Non-Null Count Dtype
                             -----
              _ _ _ _ _ _
          0
              Store
                             6435 non-null
                                              int64
          1
              Date
                             6435 non-null
                                              object
              Weekly_Sales
                             6435 non-null
                                              float64
```

```
3
              Holiday Flag
                              6435 non-null
                                               int64
          4
              Temperature
                              6435 non-null
                                               float64
          5
              Fuel Price
                              6435 non-null
                                               float64
          6
              CPI
                              6435 non-null
                                               float64
          7
              Unemployment 6435 non-null
                                               float64
         dtypes: float64(5), int64(2), object(1)
         memory usage: 402.3+ KB
In [6]:
          #Maximum value in each column.
          walmartsales.max()
         Store
                                   45
Out[6]:
         Date
                          31-12-2010
         Weekly Sales
                          3818686.45
         Holiday_Flag
                                    1
         Temperature
                               100.14
         Fuel Price
                                4.468
         CPI
                          227.232807
         Unemployment
                               14.313
         dtype: object
In [7]:
          walmartsales.describe()
Out[7]:
                      Store
                           Weekly_Sales
                                          Holiday_Flag
                                                       Temperature
                                                                      Fuel Price
                                                                                        CPI Unemployment
         count 6435.000000
                            6.435000e+03
                                           6435.000000
                                                        6435.000000
                                                                    6435.000000
                                                                                6435.000000
                                                                                                6435.000000
                  23.000000
                            1.046965e+06
                                              0.069930
                                                          60.663782
                                                                       3.358607
                                                                                 171.578394
                                                                                                   7.999151
         mean
           std
                  12.988182 5.643666e+05
                                              0.255049
                                                          18.444933
                                                                       0.459020
                                                                                  39.356712
                                                                                                   1.875885
                            2.099862e+05
           min
                   1.000000
                                              0.000000
                                                          -2.060000
                                                                       2.472000
                                                                                 126.064000
                                                                                                   3.879000
          25%
                  12.000000
                            5.533501e+05
                                              0.000000
                                                          47.460000
                                                                       2.933000
                                                                                 131.735000
                                                                                                   6.891000
          50%
                  23.000000
                            9.607460e+05
                                              0.000000
                                                          62.670000
                                                                       3.445000
                                                                                 182.616521
                                                                                                   7.874000
          75%
                  34.000000
                            1.420159e+06
                                              0.000000
                                                          74.940000
                                                                       3.735000
                                                                                 212.743293
                                                                                                   8.622000
          max
                  45.000000 3.818686e+06
                                              1.000000
                                                         100.140000
                                                                       4.468000
                                                                                 227.232807
                                                                                                  14.313000
In [8]:
          # store having maximum weekly sales.
          sales_list= pd.DataFrame(walmartsales.groupby(['Store'])['Weekly_Sales'].sum())
          sales list.reset index()
          max_sales=sales_list.loc[sales_list['Weekly_Sales'] == sales_list['Weekly_Sales'].max(
          max sales
          # We can see that store 20 has maximum weekly sales.
Out[8]:
                Weekly_Sales
         Store
            20 3.013978e+08
```

```
In [9]: # Plot showing weekly sales against stores.

plt.figure(figsize=(18,6))
   walmartsales.groupby(['Store'])['Weekly_Sales'].sum().plot(kind='bar')
```

Out[9]: <AxesSubplot:xlabel='Store'>



```
In [10]: # store having maximum standard deviation i.e., the sales vary a Lot. Also, finding out
    maxstd=pd.DataFrame(walmartsales.groupby('Store').agg({'Weekly_Sales':['std','mean','va
    maxstd = maxstd.reset_index()

    maxstd['CoV'] =(maxstd[('Weekly_Sales','std')]/maxstd[('Weekly_Sales','mean')]) *100

# Finding the store with maximum standard deviation.

maxstd.loc[maxstd[('Weekly_Sales','std')]==maxstd[('Weekly_Sales','std')].max()]

# store with maximum standard deviation of 317569.949476 is 14.
```

```
        Out[10]:
        Store
        Weekly_Sales
        CoV

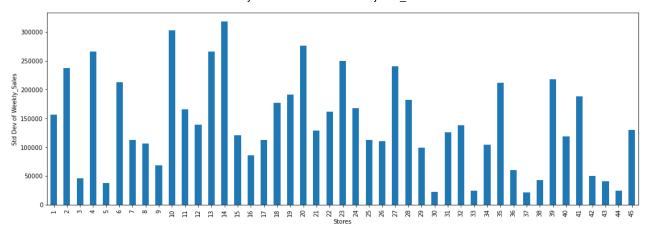
        std
        mean
        var

        13
        14
        317569.949476
        2.020978e+06
        1.008507e+11
        15.713674
```

```
In [11]: # Bar plot showing "Std Dev of Weekly_Sales" agianst "Stores"

plt.figure(figsize=(18,6))
   walmartsales.Weekly_Sales.groupby(walmartsales.Store).std().plot(kind='bar')
   plt.xlabel("Stores")
   plt.ylabel("Std Dev of Weekly_Sales")
```

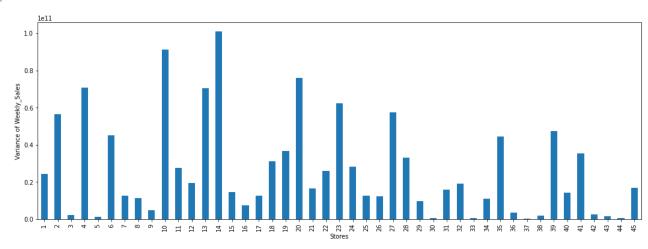
Out[11]: Text(0, 0.5, 'Std Dev of Weekly_Sales')



```
In [12]: # Bar plot showing "var" agianst "Stores"

plt.figure(figsize=(18,6))
    walmartsales.Weekly_Sales.groupby(walmartsales.Store).var().plot(kind='bar')
    plt.xlabel("Stores")
    plt.ylabel("Variance of Weekly_Sales")
```

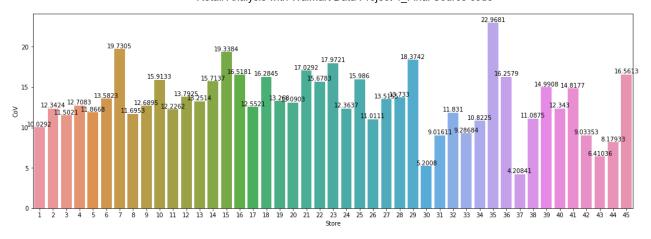
Out[12]: Text(0, 0.5, 'Variance of Weekly_Sales')



```
In [13]: # Coefficient of mean to standard deviation

# Bar plot showing "CoV" agianst "Stores"

plt.figure(figsize=(18,6))
    storeax=sns.barplot(x='Store',y='CoV',data=maxstd)
    storeax.bar_label(storeax.containers[0]);
```



Store/s having good quarterly growth rate in Q3'2012.

```
# Extracting Year, Month and Week from date column
walmartsales['Date'] = pd.to_datetime(walmartsales.Date,format='%d-%m-%Y')
walmartsales['Year'], walmartsales['Month'], walmartsales['Week'] = walmartsales['Date' walmartsales]
```

Out[14]:		Store	Date	Weekly_Sales	Holiday_Flag	Temperature	Fuel_Price	СРІ	Unemployment	١
	0	1	2010- 02-05	1643690.90	0	42.31	2.572	211.096358	8.106	2
	1	1	2010- 02-12	1641957.44	1	38.51	2.548	211.242170	8.106	2
	2	1	2010- 02-19	1611968.17	0	39.93	2.514	211.289143	8.106	2
	3	1	2010- 02-26	1409727.59	0	46.63	2.561	211.319643	8.106	2
	4	1	2010- 03-05	1554806.68	0	46.50	2.625	211.350143	8.106	2
	•••									
	6430	45	2012- 09-28	713173.95	0	64.88	3.997	192.013558	8.684	2
	6431	45	2012- 10-05	733455.07	0	64.89	3.985	192.170412	8.667	2
	6432	45	2012- 10-12	734464.36	0	54.47	4.000	192.327265	8.667	2
	6433	45	2012- 10-19	718125.53	0	56.47	3.969	192.330854	8.667	2
	6434	45	2012- 10-26	760281.43	0	58.85	3.882	192.308899	8.667	2

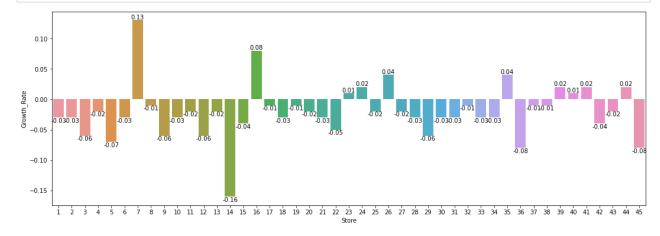
6435 rows × 11 columns

```
In [15]:
          # Defining the start and end date of Q3 and Q2
          Q3 date from = pd.Timestamp(date(2012,7,1))
          Q3 date to = pd.Timestamp(date(2012,9,30))
          Q2_date_from = pd.Timestamp(date(2012,4,1))
          Q2 date to = pd.Timestamp(date(2012,6,30))
          # Collecting the data of Q3 and Q2 from original dataset.
          Q3data=walmartsales[(walmartsales['Date'] >= Q3 date from) & (walmartsales['Date'] <= Q
          Q2data=walmartsales[(walmartsales['Date'] >= Q2 date from) & (walmartsales['Date'] <= Q
In [16]:
          # Finding the sum weekly sales of each store in Q3
          Q3 = pd.DataFrame(Q3data.groupby('Store')['Weekly Sales'].sum())
          Q3.reset index(inplace=True)
          Q3.rename(columns={'Weekly Sales': 'Q3 Weekly Sales'},inplace=True)
          # Finding the sum weekly sales of each store in Q2
          Q2 = pd.DataFrame(Q2data.groupby('Store')['Weekly Sales'].sum())
          Q2.reset index(inplace=True)
          Q2.rename(columns={'Weekly_Sales': 'Q2_Weekly_Sales'},inplace=True)
          # Mergeing Q2 and Q3 data on Store as a common column
          Q3 Growth= Q2.merge(Q3,how='inner',on='Store')
In [17]:
          Q3 Growth.head(3)
Out[17]:
            Store Q2_Weekly_Sales Q3_Weekly_Sales
          0
                1
                       20978760.12
                                      20253947.78
                2
                       25083604.88
                                      24303354.86
          2
                3
                       5620316.49
                                       5298005.47
In [18]:
          # Calculating Growth rate of each Store and collecting it into a dataframe
          # Growth rate = ((Present value - Past value )/Past value )*100
          Q3_Growth['Growth_Rate'] = (Q3_Growth['Q3_Weekly_Sales'] - Q3_Growth['Q2_Weekly_Sales'])
          Q3 Growth['Growth Rate']=round(Q3 Growth['Growth Rate'],2)
          Q3 Growth.head()
Out[18]:
                 Q2_Weekly_Sales Q3_Weekly_Sales Growth_Rate
          0
                1
                       20978760.12
                                      20253947.78
                                                        -0.03
```

	Store	Q2_Weekly_Sales	Q3_Weekly_Sales	Growth_Rate
1	2	25083604.88	24303354.86	-0.03
2	3	5620316.49	5298005.47	-0.06
3	4	28454363.67	27796792.46	-0.02
4	5	4466363.69	4163790.99	-0.07

```
In [19]: # Bar plot showing "Growth_Rate" agianst "Stores"

plt.figure(figsize=(18,6))
    storebx=sns.barplot(x='Store',y='Growth_Rate',data=Q3_Growth)
    storebx.bar_label(storebx.containers[0]);
```



```
In [20]: # Finding the store with highest Growth_Rate.
Q3_Growth.sort_values('Growth_Rate',ascending=False).head(1)
# Store 7 has made the highest growth.
```

```
Out[20]: Store Q2_Weekly_Sales Q3_Weekly_Sales Growth_Rate

6 7 7290859.27 8262787.39 0.13
```

```
In [21]: # Finding the store with Lowest Growth_Rate.
Q3_Growth.sort_values('Growth_Rate',ascending=True).head(1)
# Store 14 has made the Lowest growth.
```

```
Out[21]: Store Q2_Weekly_Sales Q3_Weekly_Sales Growth_Rate

13 14 25155535.41 21187560.65 -0.16
```

```
In [22]: # Finding the mean sales of non holiday and holiday.
walmartsales.groupby('Holiday_Flag')['Weekly_Sales'].mean()
```

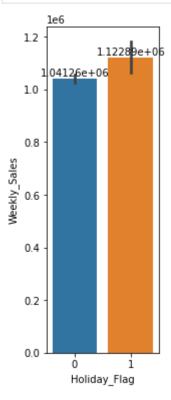
```
Out[22]: Holiday_Flag
0 1.041256e+06
1 1.122888e+06
```

Name: Weekly_Sales, dtype: float64

```
In [23]:
```

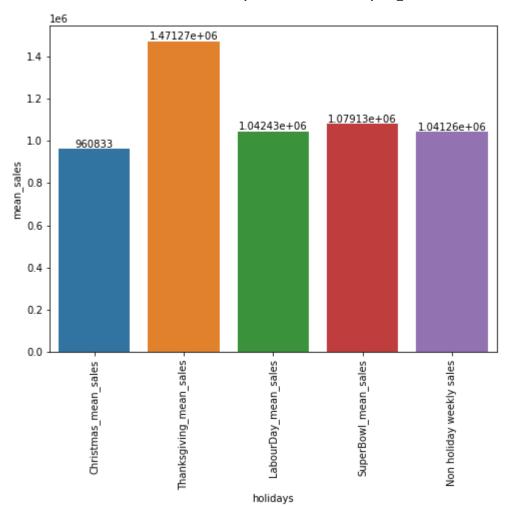
```
# Bar plot showing "Weekly_Sales" agianst "Holiday_Flag"

plt.figure(figsize=(2,6))
storecx=sns.barplot(x='Holiday_Flag',y='Weekly_Sales',data=walmartsales)
storecx.bar_label(storecx.containers[0]);
```

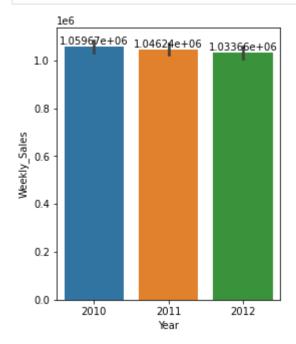


```
In [24]:
          # Marking the holiday dates.
          Christmas1 = pd.Timestamp(date(2010,12,31))
          Christmas2 = pd.Timestamp(date(2011,12,30))
          Christmas3 = pd.Timestamp(date(2012,12,28))
          Christmas4 = pd.Timestamp(date(2013,12,27))
          Thanksgiving1=pd.Timestamp(date(2010,11,26))
          Thanksgiving2=pd.Timestamp(date(2011,11,25))
          Thanksgiving3=pd.Timestamp(date(2012,11,23))
          Thanksgiving4=pd.Timestamp(date(2013,11,29))
          LabourDay1=pd.Timestamp(date(2010,9,10))
          LabourDay2=pd.Timestamp(date(2011,9,9))
          LabourDay3=pd.Timestamp(date(2012,9,7))
          LabourDay4=pd.Timestamp(date(2013,9,6))
          SuperBowl1=pd.Timestamp(date(2010,2,12))
          SuperBowl2=pd.Timestamp(date(2011,2,11))
          SuperBowl3=pd.Timestamp(date(2012,2,10))
          SuperBowl4=pd.Timestamp(date(2013,2,8))
```

```
# Calculating the mean sales during the holidays.
In [25]:
          Christmas mean sales=walmartsales[(walmartsales['Date'] == Christmas1) | (walmartsales[
          Thanksgiving mean sales=walmartsales[(walmartsales['Date'] == Thanksgiving1) | (walmart
          LabourDay mean sales=walmartsales[(walmartsales['Date'] == LabourDay1) | (walmartsales[
          SuperBowl mean sales=walmartsales[(walmartsales['Date'] == SuperBowl1) | (walmartsales[
In [26]:
          dict of mean sales = {'Christmas mean sales' : round(Christmas mean sales['Weekly Sales
           'Thanksgiving_mean_sales': round(Thanksgiving_mean_sales['Weekly_Sales'].mean(),2),
           'LabourDay mean sales' : round(LabourDay mean sales['Weekly Sales'].mean(),2),
           'SuperBowl mean sales':round(SuperBowl mean sales['Weekly Sales'].mean(),2),
           'Non holiday weekly sales' : walmartsales[walmartsales['Holiday Flag'] == 0 ]['Weekly S
          dict of mean sales \# List of mean sales during the holidays and mean sales during the N
          \# We can see that during Thanksgiving, mean sales are high than the mean sales during N
          {'Christmas mean sales': 960833.11,
Out[26]:
           'Thanksgiving mean sales': 1471273.43,
           'LabourDay_mean_sales': 1042427.29,
           'SuperBowl_mean_sales': 1079127.99,
           'Non holiday weekly sales': 1041256.3802088564}
In [27]:
          mean sales during holidays Nonholidays=pd.DataFrame(list(dict of mean sales.items()),co
In [28]:
          mean sales during holidays Nonholidays
Out[28]:
                         holidays
                                   mean sales
               Christmas_mean_sales 9.608331e+05
            Thanksgiving_mean_sales 1.471273e+06
         2
              LabourDay_mean_sales 1.042427e+06
         3
              SuperBowl mean sales 1.079128e+06
            Non holiday weekly sales 1.041256e+06
In [29]:
          # Bar plot showing mean sales during Holidays and Non Holidays.
          plt.figure(figsize=(8,6))
          storedx=sns.barplot(x='holidays',y='mean sales',data=mean sales during holidays Nonholi
          plt.xticks(rotation=90)
          storedx.bar label(storedx.containers[0]);
```

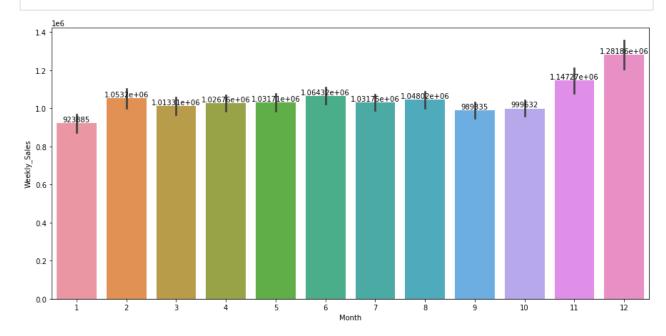


plt.figure(figsize=(4,5))
store_ex=sns.barplot(x='Year', y='Weekly_Sales', data=walmartsales); # Year wise averag
store_ex.bar_label(store_ex.containers[0]);

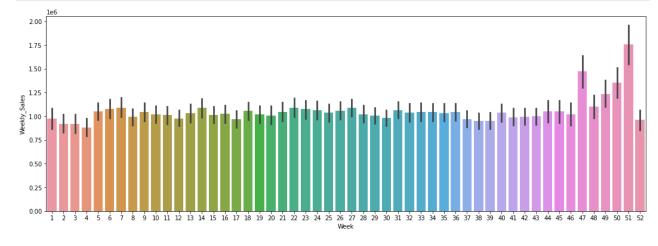


```
In [31]: plt.figure(figsize=(15,7))
```

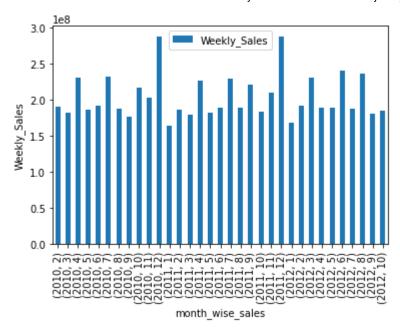
storefx=sns.barplot(x='Month', y='Weekly_Sales', data=walmartsales); # Month wise avera
storefx.bar_label(storefx.containers[0]);



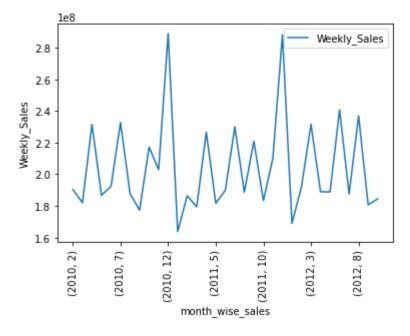
```
In [32]:
    plt.figure(figsize=(18,6))
    sns.barplot(x='Week', y='Weekly_Sales', data=walmartsales); # Week wise average Weekly_
```



Out[33]: Text(0, 0.5, 'Weekly_Sales')



Out[34]: Text(0, 0.5, 'Weekly_Sales')

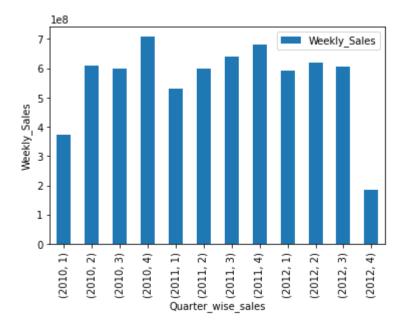


```
In [35]: # using the to_period function
#walmartsales['quarter'] = walmartsales['Date'].dt.to_period('Q')
walmartsales['quarter'] = walmartsales['Date'].dt.quarter
```

In [36]: | walmartsales.head(5)

Store	Date	Weekly_Sales	Holiday_Flag	Temperature	Fuel_Price	СРІ	Unemployment	Year
1	2010- 02-05	1643690.90	0	42.31	2.572	211.096358	8.106	2010
1	2010- 02-12	1641957.44	1	38.51	2.548	211.242170	8.106	2010
1	2010- 02-19	1611968.17	0	39.93	2.514	211.289143	8.106	2010
1	2010- 02-26	1409727.59	0	46.63	2.561	211.319643	8.106	2010
1	2010- 03-05	1554806.68	0	46.50	2.625	211.350143	8.106	2010
	1 1 1 1	1 2010- 02-05 1 2010- 02-12 1 2010- 02-19 1 2010- 02-26	1 2010- 02-05 1643690.90 1 2010- 02-12 1641957.44 1 2010- 02-19 1611968.17 1 2010- 02-26 1409727.59	1 2010- 02-05 1643690.90 0 1 2010- 02-12 1641957.44 1 1 2010- 02-19 1611968.17 0 1 2010- 02-26 1409727.59 0	1 2010- 02-05 1643690.90 0 42.31 1 2010- 02-12 1641957.44 1 38.51 1 2010- 02-19 1611968.17 0 39.93 1 2010- 02-26 1409727.59 0 46.63	1 2010- 02-05 1643690.90 0 42.31 2.572 1 2010- 02-12 1641957.44 1 38.51 2.548 1 2010- 02-19 1611968.17 0 39.93 2.514 1 2010- 02-26 1409727.59 0 46.63 2.561	1 2010- 02-05 1643690.90 0 42.31 2.572 211.096358 1 2010- 02-12 1641957.44 1 38.51 2.548 211.242170 1 2010- 02-19 1611968.17 0 39.93 2.514 211.289143 1 2010- 02-26 1409727.59 0 46.63 2.561 211.319643	1 2010- 02-05 1643690.90 0 42.31 2.572 211.096358 8.106 1 2010- 02-12 1641957.44 1 38.51 2.548 211.242170 8.106 1 2010- 02-19 1611968.17 0 39.93 2.514 211.289143 8.106 1 2010- 02-26 1409727.59 0 46.63 2.561 211.319643 8.106

Out[37]: Text(0, 0.5, 'Weekly_Sales')



```
In [38]: # Quarterly sales.

Quarter_sales = walmartsales.groupby(['Year','quarter']) \
    .agg(Weekly_Sales = ('Weekly_Sales', 'sum')).plot(kind='line')

plt.xlabel("Quarter_wise_sales")
plt.xticks(rotation=90)
```

```
plt.ylabel("Weekly_Sales")
# We can observe from the Quarterly Sales Graph that higest sum of sales is recorded in
```

Out[38]: Text(0, 0.5, 'Weekly_Sales')



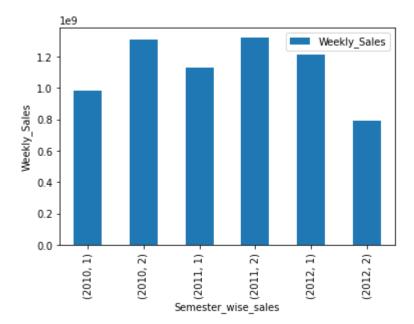
```
In [39]:
# using the to_period function
#walmartsales['semester']= walmartsales.Date.dt.year.astype(str) + 'S'+ np.where(walmar
walmartsales['semester']= np.where(walmartsales.Date.dt.quarter.gt(2),2,1).astype(str)
```

In [40]: walmartsales.head(5)

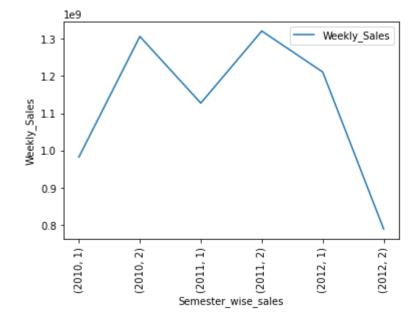
Out[40]:	Stor	re Date	Weekly_Sales	Holiday_Flag	Temperature	Fuel_Price	CPI	Unemployment	Year
	0	1 2010- 02-05	1643690.90	0	42.31	2.572	211.096358	8.106	2010
	1	1 2010- 02-12	1641957.44	1	38.51	2.548	211.242170	8.106	2010
	2	1 2010- 02-19	1611968.17	0	39.93	2.514	211.289143	8.106	2010
	3	1 2010- 02-26	1409727.59	0	46.63	2.561	211.319643	8.106	2010
	4	1 2010- 03-05	1554806.68	0	46.50	2.625	211.350143	8.106	2010
	1 2 3	1 2010- 02-12 1 2010- 02-19 1 2010- 02-26	1641957.44 1611968.17 1409727.59	1 0 0	38.51 39.93 46.63	2.548 2.514 2.561	211.242170 211.289143 211.319643	8.106 8.106 8.106	201

```
plt.xticks(rotation=90)
plt.ylabel("Weekly_Sales")
```

Out[41]: Text(0, 0.5, 'Weekly_Sales')



Out[42]: Text(0, 0.5, 'Weekly_Sales')



In [43]:

walmartsales.head()

Out[43]:		Store	Date	Weekly_Sales	Holiday_Flag	Temperature	Fuel_Price	СРІ	Unemployment	Year
	0	1	2010- 02-05	1643690.90	0	42.31	2.572	211.096358	8.106	2010
	1	1	2010- 02-12	1641957.44	1	38.51	2.548	211.242170	8.106	2010
	2	1	2010- 02-19	1611968.17	0	39.93	2.514	211.289143	8.106	2010
	3	1	2010- 02-26	1409727.59	0	46.63	2.561	211.319643	8.106	2010
	4	1	2010- 03-05	1554806.68	0	46.50	2.625	211.350143	8.106	2010
	4									•

Hypothesis of Factors like CPI, Unemployment and Fuel_price on Weekly_Sales, Creating a Day Column.

Statistical Modelling For Store 1

```
In [44]:
          #let's Group the data.
          hypothesis = walmartsales.groupby('Store')[['Fuel Price','Unemployment', 'CPI','Weekly
          factors = hypothesis.get_group(1)
          day_arr = [1]
          for i in range (1,len(factors)):
              day arr.append(i*7)
          factors['Day'] = day_arr.copy()
         C:\Users\gkoppadx\AppData\Local\Temp/ipykernel 4940/4263428844.py:9: SettingWithCopyWarn
         A value is trying to be set on a copy of a slice from a DataFrame.
         Try using .loc[row_indexer,col_indexer] = value instead
         See the caveats in the documentation: https://pandas.pydata.org/pandas-docs/stable/user_
         guide/indexing.html#returning-a-view-versus-a-copy
           factors['Day'] = day_arr.copy()
In [45]:
          factors.head()
Out[45]:
            Fuel_Price Unemployment
                                           CPI Weekly_Sales Holiday_Flag Day
          0
                2.572
                               8.106 211.096358
                                                 1643690.90
                2.548
                               8.106 211.242170
                                                 1641957.44
                                                                          7
```

CPI Weekly_Sales Holiday_Flag Day

Out[46]:	<axes< th=""><th>Subplot:></th><th></th><th></th><th></th><th></th><th></th></axes<>	Subplot:>					
In [46]:	sns.h	neatmap(factors	.corr((), annot = 1	rue)		
	4	2.625	8.106	211.350143	1554806.68	0	28
	3	2.561	8.106	211.319643	1409727.59	0	21
	2	2.514	8.106	211.289143	1611968.17	0	14

Out[46]:

Fuel_Price Unemployment



In [47]: # By looking at the heatmap we can conclude that CPI and Holiday_Flag is fairly strongl

Hypothesis of CPI, FuelPrice, Unemployment with Weekly_Sales.

```
In [48]:
          # Hypothesis Testing - CPI
          from scipy import stats
          ttest,pval = stats.ttest_rel(factors['Weekly_Sales'],factors['CPI'])
          print(pval)
          if pval<0.05:
              print("reject null hypothesis")
          else:
              print("accept null hypothesis")
          3.106725927640744e-144
         reject null hypothesis
In [49]:
          # Hypothesis Testing - Fuel Price
```

```
ttest,pval = stats.ttest_rel(factors['Weekly_Sales'],factors['Fuel_Price'])
          print(pval)
          if pval<0.05:</pre>
               print("reject null hypothesis")
               print("accept null hypothesis")
          3.050079726743709e-144
         reject null hypothesis
In [50]:
          # Hypothesis Testing - Uneployment
          ttest,pval = stats.ttest_rel(factors['Weekly_Sales'],factors['Unemployment'])
          print(pval)
          if pval<0.05:</pre>
               print("reject null hypothesis")
               print("accept null hypothesis")
          3.0515405336011733e-144
          reject null hypothesis
```

Linear Regression Model

```
In [51]: # Import sklearn
    from sklearn.ensemble import RandomForestRegressor
    from sklearn.model_selection import train_test_split
    from sklearn import metrics
    from sklearn.linear_model import LinearRegression
```

In [52]: factors

Out[52]:		Fuel_Price	Unemployment	СРІ	Weekly_Sales	Holiday_Flag	Day
	0	2.572	8.106	211.096358	1643690.90	0	1
	1	2.548	8.106	211.242170	1641957.44	1	7
	2	2.514	8.106	211.289143	1611968.17	0	14
	3	2.561	8.106	211.319643	1409727.59	0	21
	4	2.625	8.106	211.350143	1554806.68	0	28
	•••						
	138	3.666	6.908	222.981658	1437059.26	0	966
	139	3.617	6.573	223.181477	1670785.97	0	973
	140	3.601	6.573	223.381296	1573072.81	0	980
	141	3.594	6.573	223.425723	1508068.77	0	987
	142	3.506	6.573	223.444251	1493659.74	0	994

143 rows × 6 columns

In [53]:	walmartsales

Out[53]:		Store	Date	Weekly_Sales	Holiday_Flag	Temperature	Fuel_Price	СРІ	Unemployment	١
	0	1	2010- 02-05	1643690.90	0	42.31	2.572	211.096358	8.106	2
	1	1	2010- 02-12	1641957.44	1	38.51	2.548	211.242170	8.106	2
	2	1	2010- 02-19	1611968.17	0	39.93	2.514	211.289143	8.106	2
	3	1	2010- 02-26	1409727.59	0	46.63	2.561	211.319643	8.106	2
	4	1	2010- 03-05	1554806.68	0	46.50	2.625	211.350143	8.106	2
	•••									
	6430	45	2012- 09-28	713173.95	0	64.88	3.997	192.013558	8.684	2
	6431	45	2012- 10-05	733455.07	0	64.89	3.985	192.170412	8.667	2
	6432	45	2012- 10-12	734464.36	0	54.47	4.000	192.327265	8.667	2
	6433	45	2012- 10-19	718125.53	0	56.47	3.969	192.330854	8.667	2
	6434	45	2012- 10-26	760281.43	0	58.85	3.882	192.308899	8.667	2

6435 rows × 13 columns

In [54]: # For Store 1

walmartsales['Day']=factors['Day']
walmartsales_1=walmartsales[(walmartsales.Store == 1)]
walmartsales_1

Out[54]:		Store	Date	Weekly_Sales	Holiday_Flag	Temperature	Fuel_Price	СРІ	Unemployment	Υє
	0	1	2010- 02-05	1643690.90	0	42.31	2.572	211.096358	8.106	20
	1	1	2010- 02-12	1641957.44	1	38.51	2.548	211.242170	8.106	20
	2	1	2010- 02-19	1611968.17	0	39.93	2.514	211.289143	8.106	20

	Store	Date	Weekly_Sales	Holiday_Flag	Temperature	Fuel_Price	СРІ	Unemployment	Y€
3	1	2010- 02-26	1409727.59	0	46.63	2.561	211.319643	8.106	20
4	1	2010- 03-05	1554806.68	0	46.50	2.625	211.350143	8.106	20
•••									
138	1	2012- 09-28	1437059.26	0	76.08	3.666	222.981658	6.908	20
139	1	2012- 10-05	1670785.97	0	68.55	3.617	223.181477	6.573	20
140	1	2012- 10-12	1573072.81	0	62.99	3.601	223.381296	6.573	20
141	1	2012- 10-19	1508068.77	0	67.97	3.594	223.425723	6.573	20
142	1	2012- 10-26	1493659.74	0	69.16	3.506	223.444251	6.573	20

143 rows × 14 columns

In [55]: # Remove extra added columns
walmartsales_1 = walmartsales_1.drop(['Year','Month','Week','quarter','semester'], axis
walmartsales_1.head(3)

Out[55]:		Store	Date	Weekly_Sales	Holiday_Flag	Temperature	Fuel_Price	СРІ	Unemployment	Day
	0	1	2010- 02-05	1643690.90	0	42.31	2.572	211.096358	8.106	1.0
	1	1	2010- 02-12	1641957.44	1	38.51	2.548	211.242170	8.106	7.0
	2	1	2010- 02-19	1611968.17	0	39.93	2.514	211.289143	8.106	14.0

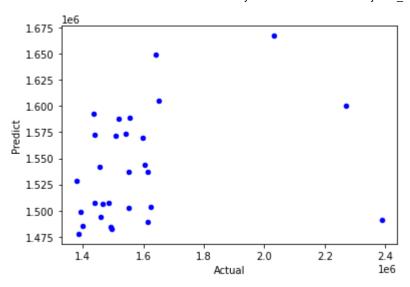
```
In [56]: # Setup data
   X = walmartsales_1.drop(['Weekly_Sales', 'Date'], axis=1)
   y = walmartsales_1['Weekly_Sales']

## Split dataset into training and test set
   from sklearn.model_selection import train_test_split
   X_train, X_test, y_train, y_test = train_test_split(X, y, test_size=0.2, random_state=1)

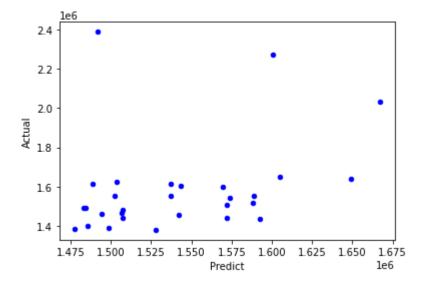
# Fitting data to multiple Linear Regression
   from sklearn.linear_model import LinearRegression
   regressor = LinearRegression()
```

regressor.fit(X_train, y_train)

```
LinearRegression()
Out[56]:
In [57]:
          ## Check out the score
          regressor.score(X test, y test)
         0.051433013580189924
Out[57]:
In [58]:
          # Predict test result
          y_pred = regressor.predict(X_test)
          y pred
         array([1537030.77549693, 1542313.74108229, 1600504.4168272,
Out[58]:
                 1484449.68714447, 1506869.33257533, 1571809.11025818,
                1528110.97658201, 1494492.47724498, 1507666.7674199 ,
                1588580.83361967, 1491621.87947826, 1605106.75546803,
                1543691.82729157, 1507153.71929303, 1573895.00153055,
                1572351.0899279 , 1666951.35128518, 1569776.91859298,
                1503942.15612531, 1499041.1615855 , 1489032.9980949 ,
                1592436.55087211, 1649282.41614805, 1588225.59188752,
                1485542.30433994, 1502761.62125991, 1483010.89160762,
                 1477888.90990766, 1537421.69997719])
In [59]:
          ## Function to check out the accuracy of the model
          def mean absolute percentage error(y test, y pred):
              y_test, y_pred = np.array(y_test), np.array(y_pred)
              errors = np.abs(y_test - y_pred)
              mape = np.mean(100 * (errors / y test))
              print('Mean Absolute Percentage Error:', round(mape, 2), '%.')
              accuracy = 100 - mape
              print('Accuracy:', round(accuracy, 2), '%.')
In [60]:
          ## Check out the accuracy of the model
          mean_absolute_percentage_error(y_test, y_pred)
         Mean Absolute Percentage Error: 6.95 %.
         Accuracy: 93.05 %.
In [61]:
          # Plot the Actual vs predicted values
          y_test_pred_df = pd.DataFrame(list(zip(y_test, y_pred)), columns =['Actual', 'Predict']
          y test pred df
          y_test_pred_df.plot(x="Actual", y="Predict", kind="scatter", color="blue");
```



```
In [62]: # Plot the predicted vs actual values
    y_test_pred_df.plot(x="Predict", y="Actual", kind="scatter", color="blue");
```



In [63]: y_test_pred_df

Out[63]:		Actual	Predict
	0	1553191.63	1.537031e+06
	1	1455090.69	1.542314e+06
	2	2270188.99	1.600504e+06
	3	1492418.14	1.484450e+06
	4	1464693.46	1.506869e+06
	5	1507460.69	1.571809e+06
	6	1380020.27	1.528111e+06
	7	1459409.10	1.494492e+06
	8	1483784.18	1.507667e+06

	Actual	Predict
9	1555444.55	1.588581e+06
10	2387950.20	1.491622e+06
11	1649604.63	1.605107e+06
12	1604775.58	1.543692e+06
13	1438830.15	1.507154e+06
14	1540421.49	1.573895e+06
15	1439123.71	1.572351e+06
16	2033320.66	1.666951e+06
17	1597868.05	1.569777e+06
18	1624383.75	1.503942e+06
19	1391256.12	1.499041e+06
20	1615524.71	1.489033e+06
21	1437059.26	1.592437e+06
22	1641957.44	1.649282e+06
23	1517428.87	1.588226e+06
24	1399662.07	1.485542e+06
25	1551659.28	1.502762e+06
26	1494251.50	1.483011e+06
27	1385065.20	1.477889e+06
28	1614259.35	1.537422e+06

In []: