Product Sub-Category	Product Category	Avg. Discount
Appliances	Office Supplies	5.06%
Binders and Binder Accessories	Office Supplies	5.04%
Bookcases	Furniture	4.81%
Chairs & Chairmats	Furniture	5.03%
Computer Peripherals	Technology	4.86%
Copiers and Fax	Technology	5.15%
Envelopes	Office Supplies	4.89%
Labels	Office Supplies	4.95%
Office Furnishings	Furniture	4.88%
Office Machines	Technology	5.05%
Paper	Office Supplies	4.94%
Pens & Art Supplies	Office Supplies	5.13%
Rubber Bands	Office Supplies	5.15%
Scissors, Rulers and Trimmers	Office Supplies	4.92%
Storage & Organization	Office Supplies	5.11%
Tables	Furniture	4.99%
Telephones and Communication	Technology	4.80%

Product Sub-Category	Product Category	Max. Product Base Margin
Appliances	Office Supplies	60%
Binders and Binder Accessories	Office Supplies	40%
Bookcases	Furniture	78%
Chairs & Chairmats	Furniture	78%
Computer Peripherals	Technology	80%
Copiers and Fax	Technology	54%
Envelopes	Office Supplies	40%
Labels	Office Supplies	39%
Office Furnishings	Furniture	79%
Office Machines	Technology	60%
Paper	Office Supplies	40%
Pens & Art Supplies	Office Supplies	60%
Rubber Bands	Office Supplies	85%
Scissors, Rulers and Trimmers	Office Supplies	84%
Storage & Organization	Office Supplies	85%
Tables	Furniture	80%
Telephones and Communication	Technology	85%

Product Sub-Category	Product Category	Profit
Appliances	Office Supplies	97,158
Binders and Binder Accessories	Office Supplies	307,413
Bookcases	Furniture	-33,582
Chairs & Chairmats	Furniture	149,650
Computer Peripherals	Technology	94,287
Copiers and Fax	Technology	167,361
Envelopes	Office Supplies	48,183
Labels	Office Supplies	13,677
Office Furnishings	Furniture	100,428
Office Machines	Technology	307,713
Paper	Office Supplies	45,263
Pens & Art Supplies	Office Supplies	7,565
Rubber Bands	Office Supplies	-103
Scissors, Rulers and Trimmers	Office Supplies	-7,799
Storage & Organization	Office Supplies	6,664
Tables	Furniture	-99,063
Telephones and Communication	Technology	316,952

Product Sub-Category	Product Category	Sales
Appliances	Office Supplies	736,992
Binders and Binder Accessories	Office Supplies	1,022,958
Bookcases	Furniture	822,652
Chairs & Chairmats	Furniture	1,761,837
Computer Peripherals	Technology	795,876
Copiers and Fax	Technology	1,130,361
Envelopes	Office Supplies	174,086
Labels	Office Supplies	38,982
Office Furnishings	Furniture	698,094
Office Machines	Technology	2,168,697
Paper	Office Supplies	446,453
Pens & Art Supplies	Office Supplies	167,107
Rubber Bands	Office Supplies	15,007
Scissors, Rulers and Trimmers	Office Supplies	80,996
Storage & Organization	Office Supplies	1,070,183
Tables	Furniture	1,896,008
Telephones and Communication	Technology	1,889,314

Product Sub-Category	Product Category	Avg. Shipping Cost
Appliances	Office Supplies	16
Binders and Binder Accessories	Office Supplies	7
Bookcases	Furniture	46
Chairs & Chairmats	Furniture	40
Computer Peripherals	Technology	5
Copiers and Fax	Technology	28
Envelopes	Office Supplies	7
Labels	Office Supplies	1
Office Furnishings	Furniture	11
Office Machines	Technology	21
Paper	Office Supplies	6
Pens & Art Supplies	Office Supplies	3
Rubber Bands	Office Supplies	1
Scissors, Rulers and Trimmers	Office Supplies	5
Storage & Organization	Office Supplies	18
Tables	Furniture	57
Telephones and Communication	Technology	5

Product Sub-Category	Product Category	Median Unit Price
Appliances	Office Supplies	43
Binders and Binder Accessories	Office Supplies	9
Bookcases	Furniture	131
Chairs & Chairmats	Furniture	151
Computer Peripherals	Technology	30
Copiers and Fax	Technology	550
Envelopes	Office Supplies	12
Labels	Office Supplies	4
Office Furnishings	Furniture	18
Office Machines	Technology	151
Paper	Office Supplies	6
Pens & Art Supplies	Office Supplies	4
Rubber Bands	Office Supplies	3
Scissors, Rulers and Trimmers	Office Supplies	9
Storage & Organization	Office Supplies	35
Tables	Furniture	213
Telephones and Communication	Technology	86