



Operation Analytics and Investigating Metric Spike

TRAINITY PROJECT-3

Project Description

- ▶ Operational analysis is the process of examining and understanding a company's day-to-day operations with the goal of identifying areas for improvement and optimization. It involves using data, insights, and analytical techniques to assess various aspects of a company's operations.
- ▶ One of the key aspects of Operational Analytics is investigating metric spikes. This involves understanding and explaining sudden changes in key metrics, such as a dip in daily user engagement or a drop in sales. In this project, 2 cases are given “CASE STUDY 1” and “CASE STUDY 2” respectively. The goal of this project is to use your advanced SQL skills to analyze the data and provide valuable insights that can help improve the company's operations and understand sudden changes in key metrics.

APPROACH

I imported the dataset given by the team and extracted csv file and cleaned the data in excel sheet to improve data quality and analyze accurately. After importing dataset in MYSQL Workbench I carefully examined the values placed in each column of each table . Done some modification in tables in order to achieve accurate results.

Finally, run the appropriate MYSQL queries according to the given problem statement provided by team to find desirable output tables which will help the different departments of the organization/company.



TECH-STACK USED



MY SQL WOREKBENCH 8.0 CE:

- MySQL Workbench 8.0 CE is a free, open-source tool. It provides a user-friendly interface for visually designing and editing database schemas, writing and executing SQL queries, importing and exporting data, managing multiple servers, and analyzing query performance.



MICROSOFT POWER POINT:

- Microsoft PowerPoint is a presentation software that allows you to create visually engaging slideshows.



MICROSOFT EXCEL:

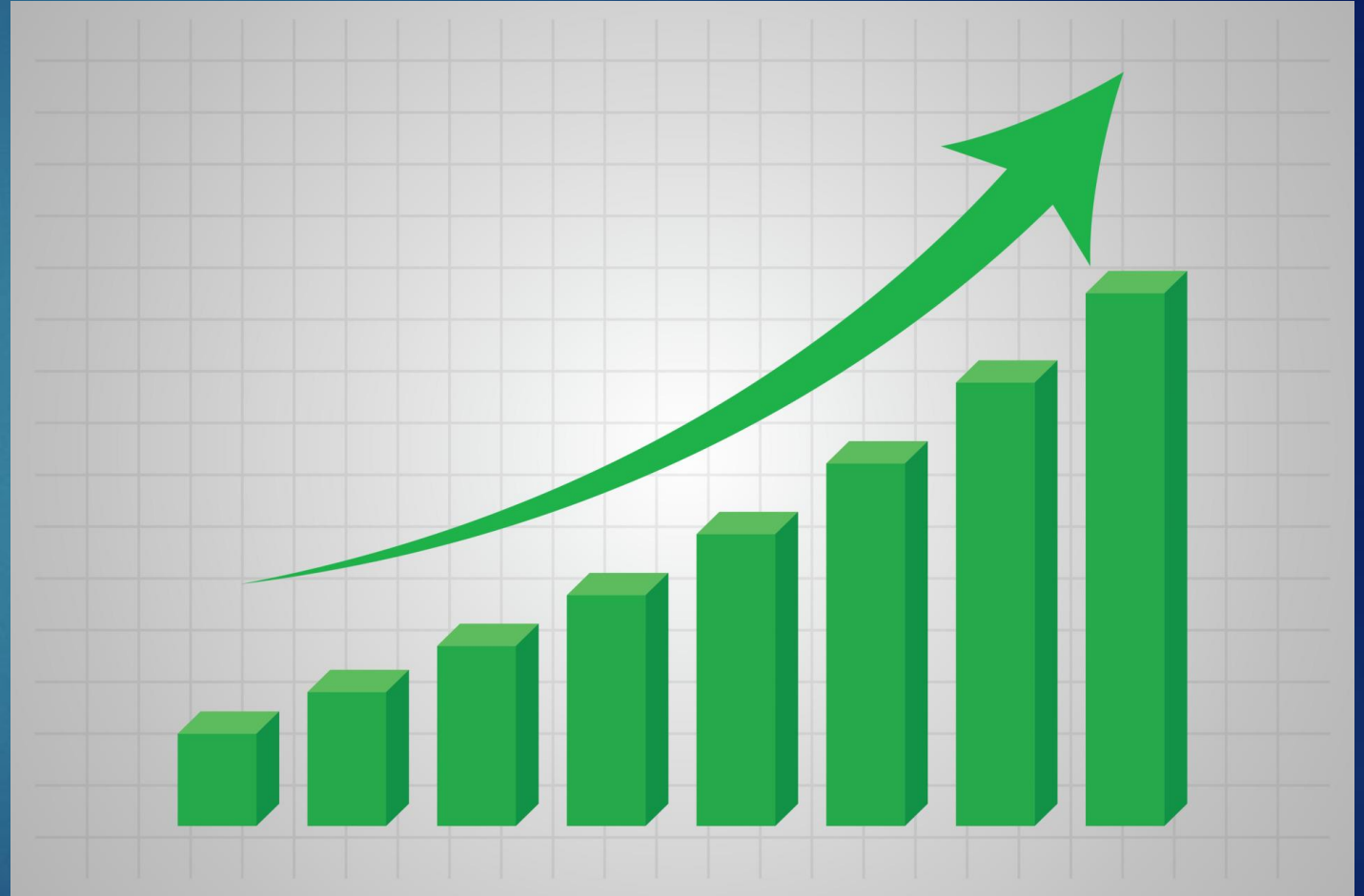
- Microsoft Excel is a ubiquitous spreadsheet application that empowers users to organize, analyze, and visualize data. Its versatility and widespread adoption make it an indispensable tool for individuals and businesses across various industries.

INSIGHTS

I completed this project by using advance SQL learned from TRAINITY platform and gained knowledge about various advance SQL queries which are used in real-world problems. This project helped me to understand how the role of a Lead Data Analyst at a company like Microsoft works and uses his/her data analyst skills to contribute to the company's growth . Furthermore, I understood how to work with various datasets and tables and find out meaningful insights from that. Overall, the project contributes to the deeper understanding of key performance indicators and facilitates data-driven decision-making within the company/organization.

Case study-1

Job Data Analysis



A) JOBS REVIEWED OVER TIME

Task: Write an SQL query to calculate the number of jobs reviewed per hour for each day in November 2020.

```
#A) jobs reviewed over time
```

```
select ds as date,  
count(job_id) as job_review_counts,  
round(count(job_id)/(sum(time_spent)/(60*60)),2) as job_review_per_hour_each_day  
from jobdata  
where ds between '01-11-2020' and '30-11-2020'  
group by ds  
order by ds;
```

The most number of jobs are reviewed on 28th and 30th November, however the time taken by both is varied.

Result Grid				Filter Rows:	Export:	Wrap Cell Content:
	date	job_review_counts	job_review_per_hour_each_c			
▶	11/25/2020	1	80.00			
	11/26/2020	1	64.29			
	11/27/2020	1	34.62			
	11/28/2020	2	218.18			
	11/29/2020	1	180.00			
	11/30/2020	2	180.00			

B) THROUGHPUT ANALYSIS

Task: Write an SQL query to calculate the 7-day rolling average of throughput. (number of events per second).

```
38 #B) Throughput analysis
39 • WITH total_events AS ( SELECT date(ds)
40 AS event_date, COUNT(job_id) AS
41 total_jobs, SUM(time_spent) AS
42 total_time_spent
43 FROM jobdata
44 GROUP BY DATE(ds))
45 SELECT total_jobs / (total_time_spent / 3600
46 AS throughput, AVG(total_jobs /
47 (total_time_spent / 3600)) OVER ( ORDER
48 BY event_date ROWS BETWEEN 6
49 PRECEDING AND CURRENT ROW ) AS
50 rolling_average
51 FROM total_events;
```

Result Grid | Filter Rows: | Export: | Wrap Cell Content: |

throughput	rolling_average
96.6443	96.64430000

C) LANGUAGE SHARE ANALYSIS

Task: Write an SQL query to calculate the percentage share of each language over the last 30 days.

#C) language analysi

```
• SELECT
    language,
    (COUNT(language) / (SELECT
        COUNT(language)
    FROM
        jobdata)) * 100 AS percentage
FROM
    jobdata
GROUP BY language;
```


language	percentage
English	12.5000
Arabic	12.5000
Persian	37.5000
Hindi	12.5000
French	12.5000
Italian	12.5000

D) DUPLICATE ROWS DETECTION

Task: Write an SQL query to display duplicate rows from the jobdata table.

```
#D) duplicate row detetction

SELECT
    job_id, COUNT(*) AS duplicate
FROM
    jobdata
GROUP BY job_id
HAVING COUNT(*) > 1;
```

Result Grid  Filter Rows: <input type="text"/>		
	job_id	duplicate
▶	23	3

There are 3 duplicates whose job_id is 23.

IMPORTING LARGE DATA-SETS

```
SQL File 3* x SQL File 4*
Limit to 1000 rows
75 #table1 : users
76 • create table users(
77   user_id int,
78   created_at varchar(100),
79   company_id int,
80   language varchar(50),
81   activated_at varchar(100),
82   state varchar(50) );
83 • Show variables like "secure_file_priv";
84 • LOAD DATA INFILE "C:/users (1).csv"
85   into table users
86   fields terminated by ","
87   ENCLOSED BY '"'
88   LINES TERMINATED BY "\n"
89   IGNORE 1 ROWS;
90 • select * from users;
91 • ALTER TABLE users ADD COLUMN temp_created_at DATETIME;
92 • ALTER TABLE users RENAME COLUMN temp_created_at TO temp_created_at_old;
93 • SELECT created_at FROM users
94   WHERE STR_TO_DATE(created_at, '%d-%m-%Y %H:%i:%s') IS NULL;
95 • UPDATE users SET temp_created_at_old = STR_TO_DATE(created_at, '%d-%m-%Y %H:%i:%s')
96   WHERE STR_TO_DATE(created_at, '%d-%m-%Y %H:%i:%s') IS NOT NULL;
97 • alter table users drop column created_at;
98 • alter table users change column temp_created_at_old created_at datetime;
```

USER TABLE

```
Limit to 1000 rows
23 #creating table-2 events
24 • create table events(
25   user_id INT,
26   occurred_at varchar(100),
27   event_type varchar(50),
28   event_name varchar(100),
29   location varchar(50),
30   device varchar(50),
31   user_type int );
32
33 • LOAD DATA INFILE "C:/events.csv"
34   INTO TABLE events
35   FIELDS TERMINATED BY ","
36   ENCLOSED BY '"'
37   LINES TERMINATED BY "\n"
38   IGNORE 1 ROWS;
39 • select*from events;
40 • ALTER TABLE events ADD COLUMN temp_occured_at DATETIME;
41 • SET SQL_SAFE_UPDATES = 0;
42 • UPDATE events
43   SET temp_occured_at = STR_TO_DATE(occurred_at, '%d-%m-%Y %H:%i:%s')
44   WHERE STR_TO_DATE(occurred_at, '%d-%m-%Y %H:%i:%s') IS NOT NULL;
45 • alter table events drop column occurred_at;
46 • alter table events change column temp_occured_at occurred_at datetime;
```

EVENTS TABLE

```
173
174 # table-3 emailEvents
175 • create table emailEvents(
176   user_id int,
177   occurred_at varchar(100),
178   action varchar(100),
179   user_type int
180 );
181 • LOAD DATA INFILE "C:/email_events.csv"
182   INTO TABLE emailEvents
183   FIELDS TERMINATED BY ","
184   ENCLOSED BY '"'
185   LINES TERMINATED BY "\n"
186   ignore 1 rows;
187
188 • select*from emailEvents;
189 • ALTER TABLE emailEvents ADD COLUMN temp_occured_at DATETIME;
190 • UPDATE emailEvents
191   SET temp_occured_at = STR_TO_DATE(occurred_at, '%d-%m-%Y %H:%i:%s')
192   WHERE STR_TO_DATE(occurred_at, '%d-%m-%Y %H:%i:%s') IS NOT NULL;
193
194 • alter table emailEvents drop column occurred_at;
195 • alter table emailEvents change column temp_occured_at occurred_at datetime;
```

EMAIL_EVENTS TABLE

CASE-STUDY 2

INVESTIGATING METRIC SPIKE



A) Weekly User Engagement

Task: Write an SQL query to calculate the weekly user engagement.

#1) weekly user engagement

- ```
SELECT extract(week from occurred_at) as week_number,
count(distinct user_id) as num_users
from events
where event_type = 'engagement'
group by week_number
order by week_number;
```

|   | week_number | num_users |
|---|-------------|-----------|
| ▶ | 17          | 663       |
|   | 18          | 1068      |
|   | 19          | 1113      |
|   | 20          | 1154      |
|   | 21          | 1121      |
|   | 22          | 1186      |
|   | 23          | 1232      |
|   | 24          | 1275      |
|   | 25          | 1264      |
|   | 26          | 1302      |
|   | 27          | 1372      |
|   | 28          | 1365      |
|   | 29          | 1376      |
|   | 30          | 1467      |
|   | 31          | 1299      |
|   | 32          | 1225      |

Result 1 ×



## B) User Growth Analysis

Task: Write an SQL query to calculate the user growth for the product.

#B) user growth analysis

```
WITH totalUsers AS (SELECT
WEEK(created_at) AS week,
COUNT(*) AS users_2 FROM users
GROUP BY WEEK(created_at))
SELECT week,users_2,((users_2-
LAG(users_2) OVER (ORDER BY
week)) / LAG(users_2) OVER (ORDER
BY week))*100 AS percentage_growth
FROM
totalUsers;
```

| week | users_2 | percentage_growth |
|------|---------|-------------------|
| 0    | 424     |                   |
| 1    | 624     | 47.1698           |
| 2    | 628     | 0.6410            |
| 3    | 596     | -5.0955           |
| 4    | 640     | 7.3826            |
| 5    | 724     | 13.1250           |
| 6    | 692     | -4.4199           |
| 7    | 668     | -3.4682           |
| 8    | 652     | -2.3952           |
| 9    | 704     | 7.9755            |
| 10   | 744     | 5.6818            |
| 11   | 644     | -13.4409          |
| 12   | 724     | 12.4224           |
| 13   | 824     | 13.8122           |
| 14   | 788     | -4.3689           |

| week | users_2 | percentage_growth |
|------|---------|-------------------|
| 15   | 828     | 5.0761            |
| 16   | 900     | 8.6957            |
| 17   | 876     | -2.6667           |
| 18   | 828     | -5.4795           |
| 19   | 968     | 16.9082           |
| 20   | 860     | -11.1570          |
| 21   | 928     | 7.9070            |
| 22   | 1000    | 7.7586            |
| 23   | 984     | -1.6000           |
| 24   | 1096    | 11.3821           |
| 25   | 1056    | -3.6496           |
| 26   | 1028    | -2.6515           |
| 27   | 1096    | 6.6148            |
| 28   | 1148    | 4.7445            |
| 29   | 1152    | 0.3484            |

## C) Weekly Retention Analysis

Task: Write an SQL query to calculate the weekly retention of users based on their sign-up cohort.

```
SELECT users.user_id, Date(activated_at) as Date, week(activated_at) as week, COUNT(distinct users.user_id) as num_users
FROM users JOIN events ON events.user_id=users.user_id
WHERE event_type='signup_flow'
GROUP BY users.user_id,activated_at,week;
```

| Result Grid |         |      |      |       | Filter Rows: | Export: |
|-------------|---------|------|------|-------|--------------|---------|
|             | user_id | Date | week | users |              |         |
| ▶           | 11768   | NULL | NULL | 1     |              |         |
|             | 11770   | NULL | NULL | 1     |              |         |
|             | 11775   | NULL | NULL | 1     |              |         |
|             | 11778   | NULL | NULL | 1     |              |         |
|             | 11779   | NULL | NULL | 1     |              |         |
|             | 11780   | NULL | NULL | 1     |              |         |
|             | 11785   | NULL | NULL | 1     |              |         |
|             | 11787   | NULL | NULL | 1     |              |         |
|             | 11791   | NULL | NULL | 1     |              |         |
|             |         | NULL | NULL |       |              |         |

Result 3 ×

## D) Weekly Engagement Per Device

Task: Write an SQL query to calculate the weekly engagement per device.

```
#D) weekly engagement per device
```

```
SELECT COUNT(DISTINCT user_id) as total_users,
 COUNT(*) as engagements,
 WEEK(occurred_at) as week_no,
 device
FROM events
WHERE event_type = "engagement"
GROUP BY week_no, device;
```

| Result Grid |             |             |         |                        | Filter Rows: | Export: | Wrap Cell Content: |
|-------------|-------------|-------------|---------|------------------------|--------------|---------|--------------------|
|             | total_users | engagements | week_no | device                 |              |         |                    |
| ▶           | 9           | 67          | 17      | acer aspire desktop    |              |         |                    |
|             | 20          | 206         | 17      | acer aspire notebook   |              |         |                    |
|             | 4           | 83          | 17      | amazon fire phone      |              |         |                    |
|             | 21          | 251         | 17      | asus chromebook        |              |         |                    |
|             | 18          | 187         | 17      | dell inspiron desktop  |              |         |                    |
|             | 46          | 503         | 17      | dell inspiron notebook |              |         |                    |
|             | 14          | 132         | 17      | hp pavilion desktop    |              |         |                    |
|             | 16          | 190         | 17      | htc one                |              |         |                    |
|             | 27          | 330         | 17      | ipad air               |              |         |                    |
|             | 19          | 205         | 17      | ipad mini              |              |         |                    |
|             | 21          | 217         | 17      | iphone 4s              |              |         |                    |
|             | 65          | 706         | 17      | iphone 5               |              |         |                    |
|             | 42          | 473         | 17      | iphone 5s              |              |         |                    |
|             | 6           | 57          | 17      | kindle fire            |              |         |                    |
|             | 86          | 793         | 17      | lenovo thinkpad        |              |         |                    |
|             | 6           | 59          | 17      | mac mini               |              |         |                    |

Result 1

## E) Email Engagement Analysis

Task: Write an SQL query to calculate the email engagement metrics.

```
#E) email engagement analysis
```

```
SELECT week(occurred_at) as week_no,
count(distinct user_id) as userID,
SUM(case when action="email_open" then 1
else 0 end) as total_emails_opened,
SUM(case when action="email_clickthrough"
then 1 else 0 end) as total_emails_clicked,
SUM(case when action="sent_weekly_digest"
then 1 else 0 end) as
total_emails_sent,user_type
FROM emailevents
GROUP BY week_no, user_type;
```

|  | week_no | userID | total_emails_opened | total_emails_clicked | total_emails_sent | user_type |
|--|---------|--------|---------------------|----------------------|-------------------|-----------|
|  | 17      | 329    | 115                 | 57                   | 309               | 1         |
|  | 17      | 266    | 81                  | 46                   | 243               | 2         |
|  | 17      | 386    | 114                 | 63                   | 356               | 3         |
|  | 18      | 935    | 323                 | 148                  | 906               | 1         |
|  | 18      | 720    | 247                 | 119                  | 687               | 2         |
|  | 18      | 1059   | 342                 | 163                  | 1009              | 3         |
|  | 19      | 956    | 331                 | 161                  | 913               | 1         |
|  | 19      | 741    | 279                 | 130                  | 708               | 2         |
|  | 19      | 1090   | 362                 | 186                  | 1044              | 3         |
|  | 20      | 960    | 331                 | 164                  | 928               | 1         |
|  | 20      | 764    | 265                 | 128                  | 728               | 2         |
|  | 20      | 1150   | 408                 | 215                  | 1077              | 3         |
|  | 21      | 982    | 341                 | 146                  | 951               | 1         |
|  | 21      | 781    | 287                 | 130                  | 752               | 2         |



# RESULT

In this project, I learned advance SQL queries on real-life like datasets. This project yielded valuable insights into operational metrics, including job review activity, throughput trends, language preferences, and data quality issues. Moreover, the important task was 'importing the large data sets' into MYSQL workbench using both 'Table import wizard' and 'Load and Infile' command helped me to understand how to import large datasets within seconds into database. Additionally, we identified and addressed duplicate rows in the dataset.

By analyzing user engagement on a weekly basis, understanding user growth trends, and examining retention rates over time, I've identified patterns and opportunities for improvement in product usage and user retention strategies.

Additionally, analyzing engagement per device and email engagement metrics has provided insights into device preferences, communication effectiveness, and opportunities for optimizing engagement strategies. Overall, I realized the complexity of real-world problems and how data analysis is applied to solve complicated problems.





# Thank You

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