## LeapMile Questionnaire

1.	What is the nature of your business?
2.	What type of goods will be stored in the ASRS?
3.	What is the maximum and minimum size (dimension) and weight of the items?
4.	What is the total number of SKUs to be stored?
5.	What is the expected throughput of the system (inbound and outbound)?
6.	What are the peak and off-peak periods for your operation?
7.	Where are the storage areas located?
8.	Do you have any specific requirements for the storage conditions (e.g., temperature, humidity)?
9.	What is the available space for the ASRS installation?
10.	What is the expected timeline for the project?
11.	Do you have any specific requirements for the interface with your existing Warehouse Management System (WMS)?

## LeapMile Questionnaire

12.	What are your expectations in terms of system performance and reliability?
13.	What are your requirements for maintenance and support?
14.	What is your current method of order picking and how do you plan to integrate it with the ASRS?
15.	Do you have any specific requirements for energy efficiency or sustainability?
16.	What are your expectations for system uptime?
17.	What is your current staffing level and how do you expect this to change with the ASRS?
18.	What is your plan for training staff to use the new system?
19.	What are your expectations for return on investment (ROI) and payback period?
20.	What is your preferred method of financing the project (e.g., purchase, lease)?
21.	Do you have any preferences for the technology to be used in the ASRS (e.g., fixed aisle, vertical lift module)?
22.	What are your requirements for reporting and analytics?

## LeapMile Questionnaire

23.	Do you have any specific requirements for noise levels?
24.	What are your requirements for system scalability and flexibility to adapt to future needs?
25.	What are your expectations for warranty and post-installation support?
26.	What are your requirements for integration with other systems (e.g., ERP, WMS)?
27.	What are your requirements for order accuracy and error rates?
28.	What are your requirements for order cycle times?
29.	What are your requirements for system redundancy and failover?
30.	What are your expectations for the life cycle of the system?
31.	What are your requirements for system modularity?
32.	What are your requirements for system maintainability?
33.	What are your requirements for system resilience?

## <u>LeapMile Questionnaire</u>

34. Is there a specific budget allocated to this project? Details?
35. Do you have any specific requirements for the load handling devices?
36. What is the expected growth of your business in the next 5 years?
37. Do you have any special requirements for safety and security?
38. What are your requirements for disaster recovery and business continuity?