# Giulia Romano

Ph.D. Candidate in Artificial Intelligence

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#### Research Interests

Online Learning, Multi-Armed Bandits, Algorithmic Game Theory, Mechanism Design

## Experience

Oct2022- Researcher at Criteo Al Lab.

Jan2023

Nov2019- Ph.D. in Artificial Intelligence at Politecnico di Milano.

present Topics: online learning for digital markets, mechanism design. Advisor: prof. Nicola Gatti

May2019 - Industrial Research Collaboration - AdsHotel.

May2021 Project: automated tool for bid/budget optimization

Jan2019 - Industrial Research Collaboration - DoveVivo.

Jul2021 Project: automated pricing tool for room rental

Jan2019- Research Assistant at Politecnico di Milano.

Oct2019

#### Education

Nov2019- Ph.D. in Artificial Intelligence at Politecnico di Milano.

present Advisor: prof. Nicola Gatti

Dec2018 Mathematical Engineering MSc - Applied Statistics.

Politecnico di Milano, Italy. Minor: Decision-making models and methods

Feb2016 Mathematical Engineering BSc.

Politecnico di Milano, Italy

#### Publications

## Conference Papers

- Algorithmic Advertising in the Metaverse: Finding Effective Ads Allocations, Castiglioni M., Marchesi A., Romano G., Gatti N., C. Palayamkottai, under review, 2022
- Incentivizing the Contribution of Selfish Agents in Crowd Tasks: Revenue Maximization with Direct and Indirect Mechanisms,

Montazeri M., Castiglioni M., Romano G., Gatti N., Kebriaei H., under review, 2022

- A Unifying Framework for Online Optimization with Long-Term Constraints, *Castiglioni M., Celli A., Marchesi A., Romano G., Gatti N., NeurIPS-2022*
- The Power of Media Agencies in Ad Auctions: Improving Utility through Coordinated Bidding, Romano G., Castiglioni M., Marchesi A., Gatti N., IJCAI-2022
- Public Signaling in Bayesian Ad Auctions,
   Bacchiocchi F., Castiglioni M., Marchesi A., Romano G., Gatti N., IJCAI-2022
- Multi-Armed Bandit Problem with Temporally-Partitioned Rewards: When Partial Feedback Counts.

Romano G., Agostini A., Trovò F., Gatti N., Restelli M., IJCAI-2022

• Efficiency of Ad Auctions with Price Displaying, Castiglioni M., Ferraioli D., Gatti N., Marchesi A., Romano G., AAAI-2022

- Signaling in Posted Price Auctions, Castiglioni M., Romano G., Marchesi A., Gatti N., AAAI-2022
- Online Posted Pricing with Unknown Time-Discounted Valuations, Romano G., Tartaglia G., Marchesi A., Gatti N., AAAI-2021
- Personality-Based Representations of Imperfect-Recall Games, *Celli A., Romano G., Gatti N., AAMAS-2019, extended-abstract*

#### Journal Papers

- Increasing Revenue in Bayesian Posted Price Auctions through Signaling, Castiglioni M., Romano G., Marchesi A., Gatti N., under review, 2022
- Safe Online Bid Optimization with Return-On-Investment and Budget Constraints subject to Uncertainty,

Castiglioni M., Nuara A., Romano G., Spadaro G., Trovò F., Gatti N., under review, 2022

#### Workshop Papers

- A Unifying Framework for Online Safe Optimization, Castiglioni M., Celli A., Marchesi A., Romano G., Gatti N., NeurIPS 2022, Workshop on Machine Learning Safety
- Multi-Armed Bandit Problem with Temporally-Partitioned Rewards, Romano G., Agostini A., Trovò F., Gatti N., Restelli M., NeurlPS 2022, Women in Machine Learning Workshop
- Safe Online Bid Optimization with Uncertain ROI and Budget Constraints, Castiglioni M., Nuara A., Romano G., Spadaro G., Trovò F., Gatti N., AAMAS 2022, Learning with Strategic Agents Workshop
- Signaling in Bayesian Posted Price Auctions, Castiglioni M., Romano G., Marchesi A., Gatti N., AAMAS 2022, Learning with Strategic Agents Workshop
- Equilibrium Analysis of Ad Auctions with Price Displaying, Castiglioni M., Ferraioli D., Gatti N., Marchesi A., Romano G., AAMAS 2022, Learning with Strategic Agents Workshop
- Ottimizzazione di Campagne Pubblicitarie per Prenotazioni di Hotel con Algoritmi di Intelligenza Artificiale

Alessandrelli L., Trovò F., Romano G., Gatti N., Ital-IA-2022 (In Italian)

- Safe Online Bid Optimization with Uncertain Return-On-Investment and Budget Constraints Castiglioni M., Nuara A., Romano G., Spadaro G., Trovò F., Gatti N., NeurIPS 2021 Workshop on Machine Learning meets Econometrics (MLECON)
- SHARP: Pricing Automatico dell'affitto di Stanze, Nuara A., Romano G., Trovò F., Gatti N., Restelli M., Ital-IA-2019 (In Italian)

### Honors and Awards

2021 Outstanding Poster Award,
At Mediterranean Machine Learning summer school

## **Teaching**

2019-2022 **Teaching Assistant**, *Sistemi Informatici (Real-Time Computing Systems)*. Politecnico di Milano, Italy

Talks

- 2022 The Power of Media Agencies in Ad Auctions: Improving Utility through Coordinated Bidding, *At IJCAI-22, oral and poster presentation*
- 2022 Multi-Armed Bandit Problem with Temporally-Partitioned Rewards: When Partial Feedback Counts, *At IJCAI-22, oral and poster presentation*
- 2022 Public Signaling in Bayesian Ad Auctions, At IJCAI-22, oral and poster presentation
- 2022 Efficiency of Ad Auctions with Price Displaying, At AAAI-22, oral and poster presentation
- 2022 Signaling in Posted Price Auctions, At AAAI-22, oral and poster presentation
- 2022 Ottimizzazione di Campagne Pubblicitarie per Prenotazioni di Hotel con Algoritmi di Intelligenza Artificiale, *At Ital-IA 2022, talk*
- 2021 Online Posted Pricing with Unknown Time-Discounted Valuations, *At AAAI-21, oral and poster presentation*
- 2021 Safe Online Bid Optimization with Return-on-investment Constraints, At Mediterranean Machine Learning summer school, poster presentation
- 2020 Online Posted Pricing with Unknown Time-Discounted Valuations, At ALGADIMAR annual meeting (Algorithms, Games, and Digital Markets), talk

# Programming and Frameworks

Programming languages: Python, R, SQL, Matlab.

Optimization Frameworks: AMPL, Gurobi.

## Languages

Italian Native language.

English Fluent.

French Good.