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Discovering Small Target Sets in Social Networks: A Fast and Effective Algorithm*

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Abstract

Given a network represented by a graph $G = (V, E)$, we consider a dynamical process of influence diffusion in G that evolves as follows: Initially only the nodes of a given $S \subseteq V$ are influenced; subsequently, at each round, the set of influenced nodes is augmented by all the nodes in the network that have a sufficiently large number of already influenced neighbors. The question is to determine a small subset of nodes S (*a target set*) that can influence the whole network. This is a widely studied problem that abstracts many phenomena in the social, economic, biological, and physical sciences. It is known that the above optimization problem is hard to approximate within a factor of $2^{\log^{1-\epsilon}|V|}$, for any $\epsilon > 0$. In this paper, we present a fast and surprisingly simple algorithm that exhibits the following features: 1) when applied to trees, cycles, or complete graphs, it always produces an optimal solution (i.e, a minimum size target set); 2) when applied to arbitrary networks, it always produces a solution of cardinality which improves on the previously known upper bound; 3) when applied to real-life networks, it always produces solutions that substantially outperform the ones obtained by previously published algorithms (for which no proof of optimality or performance guarantee is known in any class of graphs).

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1 Introduction

Social networks have been extensively investigated by student of the social science for decades (see, e.g., [38]). Modern large scale online social networks, like Facebook and LinkedIn, have made available huge amount of data, thus leading to many applications of online social networks, and also to the articulation and exploration of many interesting research questions. A large part of such studies regards the analysis of social influence diffusion in networks of people. Social influence is the process by which individuals adjust their opinions, revise their beliefs, or change their behaviors as a result of interactions with other people [11]. It has not escaped the attention of advertisers that the process of social influence can be exploited in *viral marketing* [31]. Viral marketing refers to the spread of information about products and behaviors, and their adoption by people. According to Lately [29], "*the traditional broadcast model of advertising-one-way, one-to-many, read-only is increasingly being superseded by a vision of marketing that wants, and expects, consumers to spread the word themselves*". For what interests us, the intent of maximizing the spread of viral information across a network naturally suggests many interesting optimization problems. Some of them were first articulated in the seminal papers [27, 28]. The recent monograph [7] contains an excellent description of the area. In the next section, we will explain and motivate our model of information diffusion, state the problem we are investigating, describe our results, and discuss how they relate to the existing literature.

1.1 The Model

Let $G = (V, E)$ be a graph modeling the network. We denote by $\Gamma_G(v)$ and by $d_G(v) = |\Gamma_G(v)|$, respectively, the neighborhood and the degree of the vertex v in G. Let $t : V \to \mathbb{N}_0 = \{0, 1, \ldots\}$ be a function assigning thresholds to the vertices of G. For each node $v \in V$, the value $t(v)$ quantifies how hard it is to influence node v, in the sense that easy-to-influence elements of the network have "low" threshold values, and hard-to-influence elements have "high" threshold values [26].

Definition 1. *Let $G = (V, E)$ be a graph with threshold function $t : V \longrightarrow \mathbb{N}_0$ and $S \subseteq V$. An* activation process in G starting at S *is a sequence of vertex subsets $\mathsf{Active}_G[S, 0] \subseteq \mathsf{Active}_G[S, 1] \subseteq \ldots \subseteq \mathsf{Active}_G[S, \ell] \subseteq \ldots \subseteq V$ of vertex subsets, with $\mathsf{Active}_G[S, 0] = S$ and*

$$\mathsf{Active}_G[S, \ell] = \mathsf{Active}_G[S, \ell - 1] \cup \Big\{u : \big|\Gamma_G(u) \cap \mathsf{Active}_G[S, \ell - 1]\big| \geq t(u)\Big\}, \text{ for } \ell \geq 1.$$

A ***target set*** *for G is set $S \subseteq V$ such that $\mathsf{Active}_G[S, \lambda] = V$ for some $\lambda \geq 0$*

In words, at each round ℓ the set of active nodes is augmented by the set of nodes u that have a number of *already* activated neighbors greater or equal to u's threshold $t(u)$. The vertex v is said to be *activated* at round $\ell > 0$ if $v \in \mathsf{Active}_G[S, \ell] \setminus \mathsf{Active}_G[S, \ell - 1]$.

In the rest of the paper we will omit the subscript G whenever the graph G is clear from the context.

Example 1. *Consider the tree T in Figure 1. The number inside each circle is the vertex threshold. A possible target set for T is $S = \{v_1, v_5, v_7\}$. Indeed we have*

$\mathsf{Active}[S, 0] = S = \{v_1, v_5, v_7\}$,

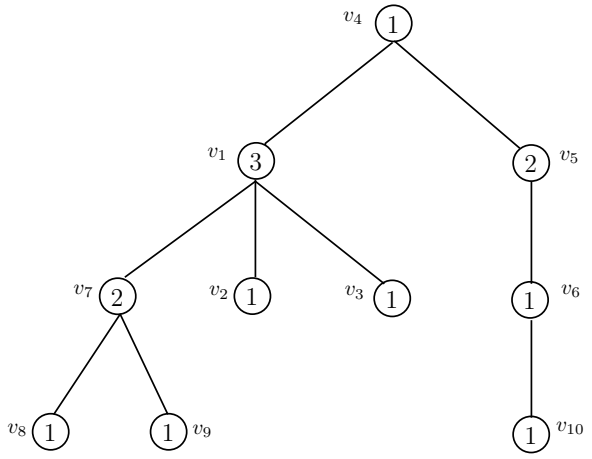


Figure 1: A tree with vertex set $V = \{v_1, v_2, \ldots, v_{10}\}$ where the number inside each circle is the vertex threshold. A target set is $S = \{v_1, v_5, v_7\}$.

$\mathsf{Active}[S, 1] = S \cup \{v_2, v_3, v_4, v_6, v_8, v_9\}$,
$\mathsf{Active}[S, 2] = \mathsf{Active}[S, 1] \cup \{v_{10}\} = V$

The problem we study in this paper is defined as follows:

Target Set Selection (TSS).
Instance: A network $G = (V, E)$, thresholds $t : V \to \mathbb{N}_0$.
Problem: Find a target set $S \subseteq V$ of *minimum* size for G.

1.2 The Context and our Results

The Target Set Selection Problem has roots in the general study of the *spread of influence* in Social Networks (see [7, 23] and references quoted therein). For instance, in the area of viral marketing [22], companies wanting to promote products or behaviors might initially try to target and convince a few individuals who, by word-of-mouth, can trigger a cascade of influence in the network leading to an adoption of the products by a much larger number of individuals. Recently, viral marketing has been also recognised as an important tool in the communication strategies of politicians [4, 30, 37].

The first authors to study problems of spread of influence in networks from an algorithmic point of view were Kempe *et al.* [27, 28]. However, they were mostly interested in networks with randomly chosen thresholds. Chen [6] studied the following minimization problem: Given a graph G and fixed arbitrary thresholds $t(v)$, $\forall v \in V$, find a target set of minimum size that eventually activates all (or a fixed fraction of) nodes of G. He proved a strong inapproximability result that makes unlikely the existence of an algorithm with approximation factor better than $O(2^{\log^{1-\epsilon}|V|})$. Chen's result stimulated a series of papers [1, 2, 3, 5, 10, 8, 9, 13, 12, 14, 24, 34, 35, 40] that isolated interesting cases in which the problem (and variants thereof) become tractable. A notable absence from the literature on the topic (with the exception of [36, 21]) are heuristics for the Target Set Selection Problem that work for *general graphs*. This is probably due to the previously quoted strong inapproximability result of Chen [6], that seems to suggest that the problem is hopeless. Providing such an algorithm for

general graphs, evaluating its performances and esperimentally validating it on real-life networks, is the main objective of this paper.

Our Results

In this paper, we present a fast and simple algorithm that exhibits the following features:
1) It always produces an optimal solution (i.e, a minimum size subset of nodes that influence the whole network) in case G is either a tree, a cycle, or a complete graph. These results were previously obtained in [6, 34] by means of *different ad-hoc* algorithms.
2) For general networks, it always produces a target set whose cardinality improves on the upper bound $\sum_{v \in V} \min\left(1, \frac{t(v)}{d(v)+1}\right)$ derived in [16] and obtained in [1] by means of the probabilistic method;
3) In real-life networks it produces solutions that outperform the ones obtained using the algorithms presented in the papers [36, 21], for which, however, no proof of optimality or performance guarantee is known in any class of graphs. The data sets we use, to experimentally validate our algorithm, include those considered in [36, 21].

It is worthwhile to remark that our algorithm, when executed on a graph G for which the thresholds $t(v)$ have been set equal to the nodes degree $d(v)$, for each $v \in V$, it outputs a *vertex cover* of G, (since in that particular case a target set of G is, indeed, a vertex cover of G). Therefore, our algorithm appears to be a new algorithm, to the best of our knowledge, to compute the vertex cover of graphs (notice that our algorithm differs from the classical algorithm that computes a vertex cover by iteratively deleting a vertex of maximum degree in the graph). We plan to investigate elsewhere the theoretical performances of our algorithm (i.e., its approximation factor); computational experiments suggest that it performs surprisingly well in practice.

2 The TSS algorithm

In this section we present our algorithm for the TSS problem. The algorithm, given in Figure 2, works by iteratively deleting vertices from the input graph G. At each iteration, the vertex to be deleted is chosen as to maximize a certain function. During the deletion process, some vertex v in the surviving graph may remain with less neighbors than its threshold; in such a case v is added to the target set and deleted from the graph while its neighbors' thresholds are decreased by 1 (since they receive v's influence). It can also happen that the surviving graph contains a vertex v whose threshold has been decreased down to 0 (which means that the deleted nodes are able to activate v); in such a case v is deleted from the graph and its neighbors' thresholds are decreased by 1 (since once v activates, they will receive v's influence).
Example 1(cont.) *Consider the tree T in Figure 1. A possible run of the algorithm $TSS(T)$ removes the nodes from T in the order of the list below, where we also indicate for each vertex which among Cases 1, 2, and 3 applies:*

Iteration	1	2	3	4	5	6	7	8	9	10
vertex	v_{10}	v_9	v_8	v_7	v_6	v_5	v_4	v_3	v_2	v_1
Case	3	3	3	2	3	2	1	3	3	2

Algorithm TSS(G)
Input: A graph $G = (V, E)$ with thresholds $t(v)$ for $v \in V$.

1. $S = \emptyset$
2. $U = V$
3. **for** each $v \in V$ **do**
4. $\delta(v) = d(v)$
5. $k(v) = t(v)$
6. $N(v) = \Gamma(v)$
7. **while** $U \neq \emptyset$ **do**
8. *[Select one vertex and eliminate it from the graph as specified in the following cases]*
9. **if** there exists $v \in U$ s.t. $k(v) = 0$ **then**
10. *[Case 1: The vertex v is activated by the influence of its neighbors in $V - U$ only;*
11. *it can then influence its neighbors in U]*
12. **for** each $u \in N(v)$ **do** $k(u) = \max(k(u) - 1, 0)$
13. **else**
14. **if** there exists $v \in U$ s.t. $\delta(v) < k(v)$ **then**
15. *[Case 2: The vertex v is added to S, since no sufficient neighbors remain*
16. *in U to activate it; v can then influence its neighbors in U]*
17. $S = S \cup \{v\}$
18. **for** each $u \in N(v)$ **do** $k(u) = k(u) - 1$
19. **else**
20. *[Case 3: The vertex v will be influenced by some of its neighbors in U]*
21. $v = \texttt{argmax}_{u \in U} \left\{ \frac{k(u)}{\delta(u)(\delta(u)+1)} \right\}$
22. *[Remove the selected vertex v from the graph]*
23. **for** each $u \in N(v)$ **do**
24. $\delta(u) = \delta(u) - 1$
25. $N(u) = N(u) - \{v\}$
26. $U = U - \{v\}$

Figure 2: The TSS algorithm.

Hence the algorithms outputs the set $\{v_1, v_5, v_7\}$ *which is a target set for* T.

Before starting the deletion process, the algorithm initialize three variables for each node:

- $\delta(v)$ to the initial degree of node v,
- $k(v)$ to the initial threshold of node v, and
- $N(v)$ the initial set of neighbors of node v.

In the rest of the paper, we use the following notation. We denote by n the number of nodes in G, that is, $n = |V|$. Moreover we denote:

- By v_i the vertex that is selected during the $n-i+1$-th iteration of the while loop in TSS(G), for $i = n, \ldots, 1$;
- by $G(i)$ the graph induced by $V_i = \{v_i, \ldots, v_1\}$
- by $\delta_i(v)$ the value of $\delta(v)$ as updated at the beginning of the $(n-i+1)-th$ iteration of the while loop in TSS(G).
- by $N_i(v)$ the set $N(v)$ as updated at the beginning of the $(n-i+1)-th$ iteration of the while loop in TSS(G), and
- by $k_i(v)$ the value of $k(v)$ as updated at the beginning of the $(n-i+1)-th$ iteration of the while loop in TSS(G).

For the initial value $i = n$, the above values are those of the input graph G, that is: $G(n) = G$, $\delta_n(v) = d(v)$, $N_n(v) = \Gamma(v)$, $k_n(v) = t(v)$, for each vertex v of G.

We start with two technical Lemmata which will be useful in the rest of the paper.

Lemma 1. *Consider a graph* G. *For any* $i = n, \ldots, 1$ *and* $u \in V_i$, *it holds that*

$$\Gamma_{G(i)}(u) = N_i(u) \quad \text{and} \quad d_{G(i)}(u) = \delta_i(u). \tag{1}$$

Proof. For $i = n$ we have $d_{G(n)}(u) = d_G(u) = \delta_n(u)$ and $\Gamma_{G(n)}(u) = \Gamma_G(u) = N_n(u)$ for any $u \in V_n = V$.
Suppose now that the equalities hold for some $i \leq n$. The graph $G(i-1)$ corresponds to the subgraph of $G(i)$ induced by $V_{i-1} = V_i - \{v_i\}$. Hence

$$\Gamma_{G(i-1)}(u) = \Gamma_{G(i)}(u) - \{v_i\},$$

and

$$d_{G(i-1)}(u) = \begin{cases} d_{G(i)}(u) - 1 & \text{if } u \in \Gamma_{G(i)}(v_i), \\ d_{G(i)}(u) & \text{otherwise.} \end{cases}$$

We deduce that the desired equalities hold for $i-1$ by noticing that the algorithm uses the same rules to get

$$N_{i-1}(u) = N_i(u) - \{v_i\}$$

and

$$\delta_{i-1}(u) = \begin{cases} \delta_i(u) - 1 & \text{if } u \in N_i(v_i) = \Gamma_{G(i)}(v_i), \\ \delta_i(u) & \text{otherwise.} \end{cases}$$

□

Lemma 2. *For any $i > 1$, if $S^{(i-1)}$ is a target set for $G(i-1)$ with thresholds $k_{i-1}(u)$, for $u \in V_{i-1}$, then*

$$S^{(i)} = \begin{cases} S^{(i-1)} \cup \{v_i\} & \text{if } k_i(v_i) > \delta_i(v_i) \\ S^{(i-1)} & \text{otherwise} \end{cases} \tag{2}$$

is a target set for $G(i)$ with thresholds $k_i(u)$, for $u \in V_i$.

Proof. Let us first notice that, according to the algorithm TSS, for each $u \in V_{i-1}$ we have

$$k_{i-1}(u) = \begin{cases} \max(k_i(u) - 1, 0) & \text{if } u \in N_i(v_i) \text{ and } (k_i(v_i) = 0 \text{ or } k_i(v_i) > \delta_i(v_i)) \\ k_i(u) & \text{otherwise.} \end{cases} \tag{3}$$

1) If $k_i(v_i) = 0$, then $v_i \in \mathsf{Active}_{G(i)}[S^{(i)}, 1]$ whatever $S^{(i)} \subseteq V_i - \{v_i\}$. Hence, by the equation (3), any target set $S^{(i-1)}$ for $G(i-1)$ is also a target set for $G(i)$.

2) If $k_i(v_i) > \delta_i(v_i)$ then $S^{(i)} = S^{(i-1)} \cup \{v_i\}$ and $k_{i-1}(u) = k_i(u) - 1$ for each $u \in N_i(v_i)$. It follows that for any $\ell \geq 0$,

$$\mathsf{Active}_{G(i)}[S^{(i-1)} \cup \{v_i\}, \ell] - \{v_i\} = \mathsf{Active}_{G(i-1)}[S^{(i-1)}, \ell].$$

   Hence, $\mathsf{Active}_{G(i)}[S^{(i)}, \ell] = \mathsf{Active}_{G(i-1)}[S^{(i-1)}, \ell] \cup \{v_i\}$.

3) Let now $1 \leq k_i(v_i) \leq \delta_i(v_i)$. We have that $k_{i-1}(u) = k_i(u)$ for each $u \in V_{i-1}$. If $S^{(i-1)}$ is a target set for $G(i-1)$, by definition there exists an integer λ such that $\mathsf{Active}_{G(i-1)}[S^{(i-1)}, \lambda] = V_{i-1}$. We then have $V_{i-1} \subseteq \mathsf{Active}_{G(i)}[S^{(i-1)}, \lambda]$ which implies $\mathsf{Active}_{G(i)}[S^{(i-1)}, \lambda + 1] = V_i$.

□

We can now prove the main result of this section.

Theorem 1. *For any graph G and threshold function t, the algorithm TSS(G) outputs a target set for G.*

Proof. Let S be the output of the algorithm $TSS(G)$. We show that for each $i = 1, \ldots, n$ the set $S \cap \{v_i, \ldots, v_1\}$ is a target set for the graph $G(i)$, assuming that each vertex u in $G(i)$ has threshold $k_i(u)$. The proof is by induction on the number i of nodes of $G(i)$.
If $i = 1$ then the unique vertex v_1 in $G(1)$ either has threshold $k_1(v_1) = 0$ and $S \cap \{v_1\} = \emptyset$ or the vertex has positive threshold $k_1(v_1) > \delta_1(v_1) = 0$ and $S \cap \{v_1\} = \{v_1\}$.
Consider now $i > 1$ and suppose the algorithm be correct on $G(i-1)$, that is, $S \cap \{v_{i-1}, \ldots, v_1\}$ is a target set for $G(i-1)$ with threshold function k_{i-1}. We notice that in each among Cases 1, 2 and 3, the algorithm updates the thresholds and the target set according to Lemma 2. Hence, the algorithm is correct on $G(i)$ with threshold function k_i. The theorem follows since $G(n) = G$. □

It is possible to see that the TSS algorithm can be implemented in such a way to run in $O(|E| \log |V|)$ time. Indeed we need to process the nodes $v \in V$ according to the metric $t(v)/(d(v)(d(v)+1))$, and the updates that follow each processed node $v \in V$ involve at most the $d(v)$ neighbors of v.

3 Estimating the Size of the Solution

In this section we prove an upper bound on the size of the target set obtained by the algorithm TSS(G) for any input graph G. Our bound, given in Theorem 2, improves on the bound $\sum_{v\in V} \min\left(1, \frac{t(v)}{d(v)+1}\right)$ given in [1] and [16]. Moreover, the result in [1] is based on the probabilistic method and an effective algorithm results only by applying suitable derandomization steps.

Theorem 2. *Let G be a connected graph with at least 3 nodes and threshold function $t : V \to \mathbb{N}_0$. The algorithm TSS(G) outputs a target set S of size*

$$|S| \leq \sum_{v\in\{u \,|\, u\in V^{(2)} \vee t(u)\neq 1\}} \min\left(1, \frac{t(v)}{d^{(2)}(v)+1}\right), \tag{4}$$

where $V^{(2)}=\{v \,|\, v \in V,\, d(v)\geq 2\}$ and $d^{(2)}(v)=|\{u \in \Gamma(v) \,|\, u \in V^{(2)} \,\vee\, t(u)\neq 1\}|$.

Proof. For each $i = 1, \ldots, n$, define

a) $\delta_i^{(2)}(v) = |\{u \in N_i(v) \,|\, u \in V^{(2)} \,\vee\, t(u) \neq 1\}|$;

b) $I_i = \left\{v \,|\, v \in V_i - V^{(2)},\, k_i(v) > \delta_i(v)\right\}$,

c) $W(G(i)) = \sum_{v\in V_i\cap V^{(2)}} \min\left(1, \frac{k_i(v)}{\delta_i^{(2)}(v)+1}.\right) + |I_i|$.

We prove that

$$|S \cap V_i| \leq W(G(i)), \tag{5}$$

for each $i = 1, \ldots, n$. The bound (4) on S follows recalling that $G(n) = G$ and $I_n = \left\{v \,|\, v \notin V^{(2)},\, t(v) = k(v) > \delta(v) = d(v) = 1\right\}$.

The proof is by induction on i. If $i = 1$, the claim follows noticing that

$$|S \cap \{v_1\}| = \begin{cases} 0 & \text{if } k_1(v_1)=0 \\ 1 & \text{if } k_1(v_1)\geq 1 \end{cases} \quad \text{and} \quad W(G(1)) = \begin{cases} 0 & \text{if } k_1(v_1)=0 \text{ and } v_1\in V^{(2)} \\ 1 & \text{otherwise.} \end{cases}$$

Assume now (5) holds for $i - 1 \geq 1$, and consider $G(i)$ and the node v_i. We have

$$|S \cap \{v_i, \ldots, v_1\}| = |S \cap \{v_i\}| + |S \cap \{v_{i-1}, \ldots, v_1\}| \leq |S \cap \{v_i\}| + W(G(i-1)).$$

We show now that

$$W(G(i)) \geq W(G(i-1)) + |S \cap \{v_i\}|.$$

We first notice that $W(G(i)) - W(G(i-1))$ can be written as

$$\sum_{v\in V_i\cap V^{(2)}} \min\left(1, \frac{k_i(v)}{\delta_i^{(2)}(v)+1}\right) + |I_i| - \sum_{v\in V_{i-1}\cap V^{(2)}} \min\left(1, \frac{k_{i-1}(v)}{\delta_{i-1}^{(2)}(v)+1}\right) - |I_{i-1}|$$

We notice that $k_i(v) - 1 \leq k_{i-1}(v) \leq k_i(v)$ and $\delta_i(v) - 1 \leq \delta_{i-1}(v) \leq \delta_i(v)$, for each neighbor v of v_i in $G(i)$, and that threshold and degree remain unchanged for each other node in $G(i-1)$. Therefore, we get

$$\begin{aligned} W(G(i)) - W(G(i-1)) \geq |I_i| \quad - \quad & |I_{i-1}| \\ & + \sum_{\substack{v \in N_i(v_i) \cap V^{(2)} \\ k_i(v) \leq \delta_i^{(2)}(v)}} \left(\frac{k_i(v)}{\delta_i^{(2)}(v)+1} - \frac{k_{i-1}(v)}{\delta_{i-1}^{(2)}(v)+1} \right) \\ & + \begin{cases} \min\left(1, \frac{k_i(v_i)}{\delta_i^{(2)}(v_i)+1}\right) & \text{if } d(v_i) \geq 2 \\ 0 & \text{otherwise.} \end{cases} \end{aligned} \tag{6}$$

We distinguish three cases according to those in the algorithm TSS(G).

I) Suppose that Case 1 of the Algorithm TSS holds; i.e. $k_i(v_i) = 0$. Recall that the Algorithm TSS(G) updates the the values of $\delta(u)$ and $k(u)$ for each node in V_i as follows:

$$\delta_{i-1}(u) = \begin{cases} \delta_i(u) - 1 & \text{if } u \in N(v_i) \\ \delta_i(u) & \text{otherwise,} \end{cases} \quad k_{i-1}(u) = \begin{cases} k_i(u) - 1 & \text{if } u \in N(v_i),\ k_i(u) > 0 \\ k_i(u) & \text{otherwise.} \end{cases} \tag{7}$$

By b), (7) and being $k_i(v_i) = 0$, we immediately get $I_{i-1} = I_i$. Hence, from (6) we have

$$W(G(i)) - W(G(i-1)) \geq \sum_{\substack{v \in N_i(v_i) \cap V^{(2)} \\ k_i(v) \leq \delta_i^{(2)}(v)}} \left(\frac{k_i(v)}{\delta_i^{(2)}(v)+1} - \frac{k_{i-1}(v)}{\delta_{i-1}^{(2)}(v)+1} \right) \geq 0,$$

where the last inequality is implied by (7). Since we know that in Case 1 the selected node v_i is not part of S, we get the desired inequality $W(G(i)) - W(G(i-1)) \geq |S \cap \{v_i\}|$.

II) Suppose that Case 2 of the algorithm holds; i.e. $k_i(v_i) \geq \delta_i(v_i) + 1$ and $k(v) > 0$ for each $v \in V_i$. The Algorithm TSS(G) updates the values of $\delta(u)$ and $k(u)$ for each node $u \in V_{i-1}$ as in (7). Hence, we have

$$I_{i-1} = \begin{cases} I_i & \text{if } d(v_i) \geq 2 \\ I_i - \{v_i\} & \text{otherwise} \end{cases}$$

and, using this case assumption, equation (6) becomes

$$W(G(i)) - W(G(i-1)) \geq 1 + \sum_{\substack{v \in N_i(v_i) \cap V^{(2)} \\ k_i(v) \leq \delta_i^{(2)}(v)}} \left(\frac{k_i(v)}{\delta_i^{(2)}(v)+1} - \frac{k_{i-1}(v)}{\delta_{i-1}^{(2)}(v)+1} \right) \geq 1.$$

Since in Case 2 v_i is part of the output S, we get $W(G(i)) - W(G(i-1)) \geq 1 = |S \cap \{v_i\}|$.

III) Suppose that Case 3 of the algorithm holds. We know that:

(i) $1 \leq k_i(v) \leq \delta_i(v)$, for each $v \in V_i$;

(ii) $I_i = \emptyset$—by (i) above;

(iii) $\frac{k_i(v_i)}{\delta_i(v_i)(\delta_i(v_i)+1)} \geq \frac{k_i(v)}{\delta_i(v)(\delta_i(v)+1)}$, for each $v \in V_i$;

(iv) for each $v \in V_{i-1}$, $k_{i-1}(u) = k_i(u)$ and $\delta_{i-1}(u) = \begin{cases} \delta_i(u)-1 & \text{if } u \in N(v_i) \\ \delta_i(u) & \text{otherwise.} \end{cases}$

We distinguish three cases on the value of $d(v_i)$ and $\delta_i(v_i)$:

- Suppose first $d(v_i) \geq \delta_i(v_i) \geq 2$. We have $\delta_i(v) \geq 2$, for each $v \in V_i$. Otherwise, by (i) we would get $\delta_i(v) = k_i(v) = 1$ and, as a consequence

$$\frac{k_i(v)}{\delta_i(v)(\delta_i(v)+1)} = 1/2, \quad \text{while } \frac{k_i(v_i)}{\delta_i(v_i)(\delta_i(v_i)+1)} \leq \frac{1}{\delta_i(v_i)+1} \leq 1/3,$$

contradicting (iii). Therefore, by b) $I_{i-1} = \emptyset$ and $\delta_i^{(2)}(v) = \delta_i(v)$, for each $v \in V_i$. This, (ii), and (6) imply

$$\begin{aligned} W(G(i)) - W(G(i-1)) &\geq \sum_{\substack{v \in N_i(v_i) \\ k_i(v) \leq \delta_i(v)}} \left(\frac{k_i(v)}{\delta_i(v)+1} - \frac{k_i(v)}{\delta_i(v)} \right) + \frac{k_i(v_i)}{\delta_i(v_i)+1} \\ &= \frac{k_i(v_i)}{\delta_i(v_i)+1} - \sum_{\substack{v \in N_i(v_i) \\ k_i(v) \leq \delta_i(v)}} \frac{k_i(v)}{\delta_i(v)(\delta_i(v)+1)}. \end{aligned}$$

As a consequence, by using (iii) and recalling that $v_i \notin S$ we get

$$W(G(i)) - W(G(i-1)) \geq \frac{k_i(v_i)}{\delta_i(v_i)+1} - \frac{k_i(v_i)}{\delta_i(v_i)+1} = 0 = |S \cap \{v_i\}|.$$

- Assume now $d(v_i) \geq 2$ and $\delta_i(v_i) = 1$. Let u be the neighbor of v_i in $G(i)$. If $d(u) \geq 2$, then $u \notin I_{i-1}$ and, by (ii), $I_{i-1} = I_i = \emptyset$. By (6), we obtain

$$\begin{aligned} W(G(i))-W(G(i-1)) &\geq \left(\frac{k_i(u)}{\delta_i^{(2)}(u)+1} - \frac{k_{i-1}(u)}{\delta_{i-1}^{(2)}(u)+1} \right) + \min\left(1, \frac{k_i(v_i)}{\delta_i^{(2)}(v_i)+1}\right) \\ &= \left(\frac{k_i(u)}{\delta_i^{(2)}(u)+1} - \frac{k_i(u)}{\delta_i^{(2)}(u)} \right) + 1/2 \\ &= 1/2 - \frac{k_i(u)}{\delta_i^{(2)}(u)(\delta_i^{(2)}(u)+1)} \\ &\geq 1/2 - \frac{1}{\delta_i^{(2)}(u)+1} \geq 0 = |S \cap \{v_i\}|. \end{aligned}$$

If $d(u) = 1$ then by (i) $1 \leq k_i(u) \leq t(u) \leq d(u)$ and we have $t(u) = 1$. Moreover, by (iv) $\delta_{i-1}(u) = 0$, $\delta_i^{(2)}(v_i) = 0$ and $k_{i-1}(u) = k_i(u) \geq 1$. Hence

$u \in I_{i-1}$. Recalling that $I_i = \emptyset$, we get $I_{i-1} = \{u\}$. As a consequence, (6) becomes

$$\begin{aligned} W(G(i)) - W(G(i-1)) &\geq |I_i| - |I_{i-1}| + 0 + \min\left(1, \frac{k_i(v_i)}{\delta_i^{(2)}(v_i)+1}\right) \\ &= 0 = |S \cap \{v_i\}|. \end{aligned}$$

- Suppose finally $d(v_i) = 1$. Let u be the unique neighbor of v_i in $G(i)$ If $d(u) \geq 2$, then $u \notin I_{i-1}$ and, by (ii), $I_{i-1} = I_i = \emptyset$. Moreover, by (i) we know that $1 \leq k_i(v_i) \leq t(v_i) \leq d(v_i)$ and we have $t(v_i) = 1$. Hence $\delta_i^{(2)}(u) = \delta_{i-1}^{(2)}(u)$. By (6), we obtain

$$W(G(i)) - W(G(i-1)) \geq 0 + \left(\frac{k_i(u)}{\delta_i^{(2)}(u)+1} - \frac{k_{i-1}(u)}{\delta_{i-1}^{(2)}(u)+1}\right) = 0 = |S \cap \{v_i\}|.$$

  Finally, the case $d(u) \leq 1$ can hold only if the input graph G has a connected component consisting of two nodes. This is excluded by the theorem hypothesis.

□

Remark 1. *We notice that the bound in Theorem 2 improves on the previously known bound* $\sum_{v\in V} \min(1, t(v)/(d(v)+1))$ *given in [1, 16]. Indeed we are able to show that for any graph*

$$\sum_{v \in \{u \,|\, u \in V^{(2)} \vee t(u) \neq 1\}} \min\left(1, \frac{t(v)}{d^{(2)}(v)+1}\right) \leq \sum_{v \in V} \min\left(1, \frac{t(v)}{d(v)+1}\right). \tag{8}$$

In order to prove (8), we first notice that the difference between the two bounds can be written as,

$$\begin{aligned} &\sum_{v\in V} \min\left(1, \frac{t(v)}{d(v)+1}\right) - \sum_{v \in \{u \,|\, u \in V^{(2)} \vee t(u) \neq 1\}} \min\left(1, \frac{t(v)}{d^{(2)}(v)+1}\right) = \\ &\sum_{v\in V^{(2)}} \min\left(1, \frac{t(v)}{d(v)+1}\right) + \sum_{v \notin V^{(2)}} \min\left(1, \frac{t(v)}{2}\right) - \sum_{v\in V^{(2)}} \min\left(1, \frac{t(v)}{d^{(2)}(v)+1}\right) + \sum_{\substack{v \notin V^{(2)} \\ t(v)>1}} 1 = \\ &\sum_{v\in V^{(2)}} \min\left(1, \frac{t(v)}{d(v)+1}\right) + \sum_{\substack{v \notin V^{(2)} \\ t(v)=1}} 1/2 - \sum_{v\in V^{(2)}} \min\left(1, \frac{t(v)}{d^{(2)}(v)+1}\right) \geq \\ &\sum_{\substack{v\in V^{(2)} \\ t(v)\leq d(v)}} \frac{t(v)}{d(v)+1} + \sum_{\substack{v \notin V^{(2)} \\ t(v)=1}} 1/2 - \sum_{\substack{v\in V^{(2)} \\ t(v)\leq d(v)}} \min\left(1, \frac{t(v)}{d^{(2)}(v)+1}\right) \geq \\ &\sum_{\substack{v\in V^{(2)} \\ t(v)\leq d(v)}} \left(\frac{t(v)}{d(v)+1} + \frac{d(v)-d^{(2)}(v)}{2}\right) - \sum_{\substack{v\in V^{(2)} \\ t(v)\leq d(v)}} \min\left(1, \frac{t(v)}{d^{(2)}(v)+1}\right), \end{aligned}$$

where the last inequality is due to the fact that

$$\sum_{\substack{v\notin V^{(2)}\\ t(v)=1}} 1/2 = \sum_{v\in V^{(2)}} \frac{d(v)-d^{(2)}(v)}{2} \geq \sum_{\substack{v\in V^{(2)}\\ t(v)\leq d(v)}} \frac{d(v)-d^{(2)}(v)}{2}$$

that is, we are aggregating the contribution of each node, having both degree and threshold equal to 1*, to that of its unique neighbor.*

Now let us consider the contribution of each $v \in V^{(2)}$*, such that* $t(v) \leq d(v)$*, to the equation above. If* $d(v) = d^{(2)}(v)$*, then clearly the contribution of* v *is zero. If* $d(v) - d^{(2)}(v) \geq 2$ *then the contribution of* v *is*

$$\frac{t(v)}{d(v)+1} + \frac{d(v)-d^{(2)}(v)}{2} - \min\left(1, \frac{t(v)}{d^{(2)}(v)+1}\right) \geq \frac{t(v)}{d(v)+1} + 1 - 1 \geq 0$$

Finally, if $d(v) - d^{(2)}(v) = 1$ *we have*

$$\frac{t(v)}{d(v)+1} + 1/2 - \min\left(1, \frac{t(v)}{d(v)}\right) = \frac{t(v)}{d(v)+1} + 1/2 - \frac{t(v)}{d(v)} = \frac{2(d(v)-t(v))}{2d(v)(d(v)+1)} \geq 0.$$

In each case the contribution of v *is non negative and (8) holds.*

Furthermore it is worth to notice that our bound can give a dramatic improvement with respect to one in [1, 16]. As an example consider the star graph on n *nodes with center* c *given in Figure 3 and thresholds equal to 1 for each leaf node and to* $t(c) \leq n$ *for the center node* c*. The ratio of the bound in [1, 16] to the one in this paper is*

$$\frac{\sum_{v\in V} \min\left(1, \frac{t(v)}{(d(v)+1)}\right)}{\sum_{v\in\{u\,|\,u\in V^{(2)}\vee t(u)\neq 1\}} \min\left(1, \frac{t(v)}{d^{(2)}(v)+1}\right)} = \frac{\frac{t(c)}{n} + \frac{n-1}{2}}{1+0} \geq \frac{n-1}{2}.$$

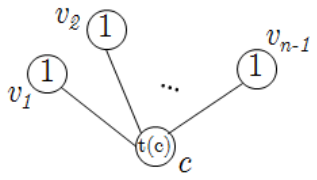


Figure 3: A star graph with n nodes. The bound in [1, 16] provides a target set of size $\frac{t(c)}{n} + \frac{n-1}{2}$ while the bound in Theorem 2 is 1. In this specific case the bound of Theorem 2 is tight, the optimal target set consists of the center node c.

4 Optimality Cases

In this section, we prove that our algorithm TSS provides a unified setting for several results, obtained in the literature by means of different *ad hoc* algorithms. Trees, cycles and cliques are among the few cases known to admit optimal polynomial time algorithms for the TSS problem [6, 34]. In the following, we prove that our algorithm TSS provides the *first* unifying setting for all these cases.

Theorem 3. *The algorithm TSS(T) returns an optimal solution whenever the input graph T is a tree.*

Proof. Let $T = (V, E)$ and $n = |V|$. We recall that for $i = 1, \ldots, n$: v_i denotes the node selected during the $n - i + 1$-th iteration of the while loop in TSS, $T(i)$ is the forest induced by the set $V_i = \{v_i, \ldots, v_1\}$, and $\delta_i(v)$ and $k_i(v)$ are the degree and threshold of v, for $v \in V_i$. Let S be the target set produced by the algorithm TSS(T). We prove by induction on i that

$$|S \cap \{v_i, \ldots, v_1\}| = |S_i^*|, \tag{9}$$

where S_i^* represents an optimal target set for the forest $T(i)$ with threshold function k_i. For $i = 1$, it is immediate that for the only node v_1 in $F(1)$ one has

$$S \cap \{v_1\} = S_1^* = \begin{cases} \emptyset & \text{if } k_1(v_1) = 0 \\ \{v_1\} & \text{otherwise.} \end{cases}$$

Suppose now (9) true for $i - 1$ and consider the tree $T(i)$ and the selected node v_i.

1. Assume first that $k_i(v_i) = 0$. We get

   $$|S \cap \{v_i, \ldots, v_1\}| = |S \cap \{v_{i-1}, \ldots, v_1\}| = |S_{i-1}^*| \leq |S_i^*|$$

   and the equality (9) holds for i.

2. Assume now that $k_i(v_i) \geq \delta_i(v_i) + 1$. Clearly, any solution for $T(i)$ must include node v_i, otherwise it cannot be activated. This implies that

   $$|S_i^*| = 1 + |S_{i-1}^*| = 1 + |S \cap \{v_{i-1}, \ldots, v_1\}| = |S \cap \{v_i, \ldots, v_1\}|$$

   and (9) holds for i.

3. Finally, suppose that $v_i = \texttt{argmax}_{i \geq j \geq 1} \{k_i(v_j)/(\delta_i(v_j)(\delta_i(v_j) + 1))\}$ (cfr. line 21 of the algorithm). In this case each leaf v_j in $T(i)$ has

   $$\frac{k_i(v_\ell)}{\delta_i(v_\ell)(\delta_i(v_\ell) + 1)} = \frac{1}{2}$$

   while each internal node v_ℓ has

   $$\frac{k_i(v_\ell)}{\delta_i(v_\ell)(\delta_i(v_\ell) + 1)} \leq \frac{1}{\delta_i(v_\ell) + 1} \leq \frac{1}{3}.$$

   Hence, the node v_i must be a leaf in $T(i)$ and has $k_i(v_i) = \delta_i(v_i) = 1$. Hence $|S \cap \{v_i, \ldots, v_1\}| = |S \cap \{v_{i-1}, \ldots, v_1\}| = |S_{i-1}^*| \leq |S_i^*|$. □

Theorem 4. *The algorithm TSS(C) outputs an optimal solution whenever the input graph C is a cycle.*

Proof. If the first selected node v_n has threshold 0 then clearly $v_n \notin S^*$ for any optimal solution S^*.
If the threshold of v_n is larger than its degree then clearly $v_n \in S^*$ for any optimal solution S^*. In both cases $v_n \in \mathsf{Active}[S^*, 1]$ and its neighbors can use v_n's influence;

that is, the algorithm correctly sets $k_{n-1} = \max(k_n - 1, 0)$ for these two nodes.
If threshold of each node $v \in V$ is $1 \leq t(v) \leq d(v)$, we get that during the first iteration of the algorithm TSS(C), the selected node v_n satisfies Case 3 and has $t(v_n) = 2$ if at least one of the nodes in C has threshold 2, otherwise $t(v_n) = 1$. Moreover, it is not difficult to see that there exists an optimal solution S^* for C such that $S^* \cap \{v_n\} = \emptyset$. In each case, the result follows by Theorem 3, since the remaining graph is a path on nodes $v_{n-1}, \ldots, v_1$. □

Theorem 5. *Let $K = (V, E)$ be a clique with $V = \{u_1, \ldots, u_n\}$ and $t(u_1) \leq \ldots \leq t(u_{n-m}) < n \leq t(u_{n-m+1}) \leq \ldots \leq t(u_n)$. The algorithm TSS($K$) outputs an optimal target set of size*

$$m + \max_{1 \leq j \leq n-m} \max(t(u_j) - m - j + 1, 0). \tag{10}$$

Proof. It is well known that there exists an optimal target set S^* consisting of the $|S^*|$ nodes of higher threshold [34]. Being S^* a target set, we know that each node in the graph K must activate. Therefore, for each $u \in V$ there exists some iteration $i \geq 0$ such that $u \in \mathsf{Active}[S, i]$. Assume $V = \{u_1, \ldots, u_n\}$ and

$$t(u_1) \leq \ldots \leq t(u_{n-m}) < n \leq t(u_{n-m+1}) \leq \ldots \leq t(u_n).$$

Since the thresholds are non decreasing with the node index, it follows that:

- for each $j \geq n - m + 1$, the node u_j has threshold $t(u_j) \geq n$ and $u_j \in S^*$ must hold. Hence, $|S^*| \geq m$;
- for each $j \leq n - |S^*|$, the node u_j activates if it gets, in addition to the influence of its m neighbors with threshold larger than $n-1$, the influence of at least $t(u_j) - m$ other neighbors, hence we have that

  $$t(u_j) - m \leq j - 1 + (|S^*| - m)$$

  must hold;
- for each $j = n - |S^*| + 1, \ldots, n - m$, we have

  $$t(u_j) - m - j + 1 \leq (n-1) - m - (n - |S^*| + 1) + 1 = |S^*| - m + 1.$$

Summarizing, we get,

$$|S^*| \geq m + \max_{1 \leq j \leq n-m} \max\left(t(u_j) - m - j + 1, 0\right).$$

We show now that the algorithm TSS outputs a target set S whose size is upper bounded by the value in (10). Notice that, in general, the output S does not consist of the nodes having the highest thresholds.

Consider the residual graph $K(i) = (V_i, E_i)$, for some $1 \leq i \leq n$. It is easy to see that for any $u_j, u_s \in V_i$ it holds

1) $\delta_i(u_j) = i$;
2) if $j < s$ then $k_i(u_j) \leq k_i(u_s)$;
3) if $t(u_j) \geq n$ then $k_i(u_j) \geq i$,
4) if $t(u_j) < n$ then $k_i(u_j) \leq i$.

W.l.o.g. we assume that at any iteration of algorithm TSS if the node to be selected is not unique then the tie is broken as follows (cfr. point 2) above):

i) If Case 1 holds then the selected node is the one with the lowest index,

ii) if either Case 2 or Case 3 occurs then the selected node is the one with the largest index.

Clearly, this implies that $K(i)$ contains i nodes with consecutive indices among $u_1, \ldots, u_n$, that is,

$$V_i = \{u_{\ell_i}, u_{\ell_i+1}, \ldots, u_{r_i}\} \tag{11}$$

for some $\ell_i \geq 1$ and $r_i = \ell_i + i - 1$.

Let $h = n - m$. We shall prove by induction on i that, for each $i = n, \ldots, 1$, at the beginning of the $n - i + 1$-th iteration of the while loop in TSS(K), it holds

$$|S \cap V_i| \leq \begin{cases} (r_i - h) + \max_{\ell_i \leq j \leq h} \max(k_i(u_j) - (r_i - h) - j + \ell_i,\, 0) & \text{if } r_i > h, \\ \max_{\ell_i \leq j \leq r_i} \max(k_i(u_j) - j + \ell_i,\, 0) & \text{if } r_i \leq h. \end{cases} \tag{12}$$

The upper bound (10) follows when $i = n$; indeed $K(n) = K$ and $|S| = |S \cap V(n)|$.
For $i = 1$, $K(1)$ is induced by only one node, let say u, and

$$|S \cap \{u\}| = \begin{cases} 1 & \text{if } k_1(u) \geq 1, \\ 0 & \text{if } k_1(u) = 0. \end{cases}$$

proving that the bound holds in this case.
Suppose now (12) true for some $i - 1 \geq 1$ and consider the $n - i + 1$-th iteration of the algorithm TSS. Let v be the node selected by algorithm TSS at the $n - i + 1$-th iteration. We distinguish three cases according to the cases of the algorithm TSS(G).

Case 1: $k_i(v) = 0$. By i) and (11), one has $v = u_{\ell_i}$, $\ell_{i-1} = \ell_i + 1$ and $r_{i-1} = r_i$. Moreover, $k_i(u_j) = k_{i-1}(u_j) + 1$ for each $u_j \in V_{i-1}$. Hence,

$$\begin{aligned} |S \cap V_i| &= |S \cap V_{i-1}| \\ &\leq \begin{cases} (r_i - h) + \max_{\ell_i + 1 \leq j \leq h} \max(k_{i-1}(u_j) - (r_i - h) - j + \ell_i + 1,\, 0) & \text{if } r_i > h, \\ \max_{\ell + 1 \leq j \leq r} \max(k_{i-1}(u_j) - j + \ell + 1,\, 0) & \text{if } r_i \leq h, \end{cases} \\ &= \begin{cases} (r_i - h) + \max_{\ell_i \leq j \leq h} \max(k_i(u_j) - (r_i - h) - j + \ell_i, 0) & \text{if } r_i > h, \\ \max_{\ell \leq j \leq r} \max(k_i(u_j) - j + \ell, 0) & \text{if } r \leq h. \end{cases} \end{aligned}$$

Case 2: $k_i(v) > \delta_i(v)$. By ii) and (11) we have $v = u_{r_i}$, $\ell_i = \ell_{i-1}$, $r_{i-1} = r_i - 1$. Moreover, $k_i(u_j) = k_{i-1}(u_j) + 1$ for each $u_j \in V_{i-1}$. Recalling relations 3) and 4), we

have

$$
\begin{aligned}
|S \cap V_i| &= 1 + |S \cap V_{i-1}| \\
&\leq 1 + \begin{cases} (r_{i-1}-h) + \max_{\ell_{i-1} \leq j \leq h} \max(k_{i-1}(u_j) - (r_{i-1}-h) - j + \ell_{i-1},\, 0) & \text{if } r_{i-1} > h, \\ \max_{\ell_{i-1} \leq j \leq r_{i-1}} \max(k_{i-1}(u_j) - j + \ell_{i-1},\, 0) & \text{if } r_{i-1} \leq h, \end{cases} \\
&= \begin{cases} (r_i - h) + \max_{\ell_i \leq j \leq h} \max(k_{i-1}(u_j) + 1 - (r_i - h) - j + \ell_i,\, 0) & \text{if } r_i - 1 > h, \\ \max_{\ell \leq j \leq r_i - 1} \max(k_{i-1}(u_j) + 1 - j + \ell_i,\, 1) & \text{if } r_i - 1 \leq h. \end{cases} \\
&= \begin{cases} (r_i - h) + \max\{0, \max_{\ell_i \leq j \leq h} k_i(u_j) - (r_i - h) - j + \ell_i\} & \text{if } r_i > h, \\ \max\{0, \max_{\ell_i \leq j \leq r_i} k_i(u_j) - j + \ell_i\} & \text{if } r_i \leq h. \end{cases}
\end{aligned}
$$

Case 3: $0 < k_i(v) \leq \delta_i(v)$. By ii) and (11) we have $v = u_{r_i}$, $\ell_i = \ell_{i-1}$, $r_{i-1} = r_i - 1$. Moreover, $k_i(u_j) = k_{i-1}(u_j)$ for each $u_j \in V_{i-1}$. Recalling that by 3) and 4) we have $t(u_r) < n$, which implies $r_i \leq h$, we have

$$
\begin{aligned}
|S \cap V_i| = |S \cap V_{i-1}| \qquad &\leq \max_{\ell_{i-1} \leq j \leq r_{i-1}} \max(k_{i-1}(u_j) - j + \ell_{i-1},\, 0) \\
&\leq \max_{\ell_i \leq j \leq r_i - 1} \max(k_i(u_j) - j + \ell_i,\, 0) \\
&\leq \max_{\ell_i \leq j \leq r_i} \max(k_i(u_j) - j + \ell_i,\, 0).
\end{aligned}
$$

□

5 Computational experiments.

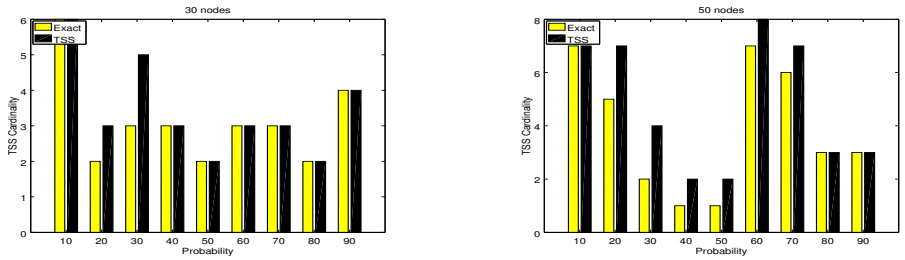
We have extensively tested our algorithm TSS(G) both on random graphs and on real-world data sets, and we found that our algorithm performs surprisingly well in practice. This seems to suggest that the otherwise important inapproximability result of Chen [6] refers to rare or artificial cases.

5.1 Random Graphs

The first set of tests was done in order to compare the results of our algorithm to the exact solutions, found by formulating the problem as an 0-1 Integer Linear Programming (ILP) problem. Although the ILP approach provides the optimal solution, it fails to return the solution in a reasonable time (i.e., days) already for moderate size networks. We applied both our algorithm and the ILP algorithm to random graphs with up to 50 nodes. Figures 4 depicts the results on Random Graphs $G(n, p)$ on n nodes (any possible edge occurs independently with probability $0 < p < 1$). The two plots report the results obtained for $n = 30$ and $n = 50$. For each plot the value of the p parameter appears along the X-axis, while the size of the solution appears along the Y-axis. Results on intermediates sizes exhibit similar behaviors. Our algorithm produced target sets of size close to the optimal (see Figure 4); for several instances it found an optimal solution.

5.2 Large Real-Life Networks

We performed experiments on several real social networks of various sizes from the Stanford Large Network Data set Collection (SNAP) [32] and the Social Computing



(a) (b)

Figure 4: Experiments for random graphs $G(n, p)$ on n nodes (any possible edge occurs independently with probability $0 < p < 1$). (a) $n = 30$, (b) $n = 50$ with $p \in \{10/100, 20/100, \ldots, 90/100\}$. For each node the threshold was fixed to a random value between 1 and the node degree.

Data Repository at Arizona State University [39]. The data sets we considered include both networks for which small target sets exist and networks needing larger target sets (due to the existence of communities, i.e., tightly connected disjoint groups of nodes that appear to delay the diffusion process).

Test Network Experiments have been conducted on the following networks:

- BlogCatalog [39]: a friendship network crawled from BlogCatalog, a social blog directory website which manages the bloggers and their blogs. It has 88,784 nodes and 4,186,390 edges. Each node represents a blogger and the network contains an edge (u, v) if blogger u is friend of blogger v.
- BlogCatalog2 [39]: a friendship network crawled from BlogCatalog. It has 97,884 nodes and 2,043,701 edges.
- BlogCatalog3 [39]: a friendship network crawled from BlogCatalog. It has 10,312 nodes and 333,983 edges.
- BuzzNet [39]: BuzzNet is a photo, journal, and video-sharing social media network. It has 101,168 nodes and 4,284,534 edges.
- CA-AstroPh[32]: A collaboration network of Arxiv ASTRO-PH (Astro Physics). It has 18,772 nodes and 198,110 edges. Each node represents an author and the network contains an edge (u, v) if an author u co-authored a paper with author v.
- ca-CondMath [32] A collaboration network of Arxiv COND-MAT (Condense Matter Physics). It has 23,133 nodes and 93,497 edges.
- ca-GrQc [32]: A collaboration network of Arxiv GR-QC (General Relativity and Quantum Cosmology), It has 5,242 nodes and 14,496 edges.
- ca-HepPh [32]: A collaboration network of Arxiv HEP-PH (High Energy Physics - Phenomenology), it covers papers from January 1993 to April 2003. It has 10,008 nodes and 118,521 edges.

- ca-HepTh [32]: A collaboration network of HEP-TH (High Energy Physics - Theory) It has 9,877 nodes and 25,998 edges.
- Delicious [39]: A friendship network crawled on Delicious, a social bookmarking web service for storing, sharing, and discovering web bookmarks. It has 103,144 nodes and 1,419,519 edges.
- Douban [39]: A friendship network crawled on Douban.com, a Chinese website providing user review and recommendations for movies, books, and music. It has 154,907 nodes and 654,188 edges.
- Lastfm [39]: Last.fm is a music website, founded in UK in 2002. It has claimed over 40 million active users based in more than 190 countries. It has 108,493 nodes and 5,115,300 edges.
- Livemocha [39]: Livemocha is the world's largest online language learning community, offering free and paid online language courses in 35 languages to more than 6 million members from over 200 countries around the world. It has 104,438 nodes and 2,196,188 edges.
- YouTube2 [32]: is a data set crawled from YouTube, the video-sharing web site that includes a social network. In the Youtube social network, users form friendship each other and users can create groups which other users can join. It contains 1,138,499 users and 2,990,443 edges.

The main characteristics of the studied networks are shown in Table 1. In particular, for each network we report the maximum degree, the diameter, the size of the largest connected component (LCC), the number of triangles, the clustering coefficient and the network modularity [33].

Name	Max deg	Diam	LCC size	Triangles	Clust Coeff	Modul.
BlogCatalog [39]	9444	–	88784	51193389	0.4578	0.3182
BlogCatalog2 [39]	27849	5	97884	40662527	0.6857	0.3282
BlogCatalog3 [39]	3992	5	10312	5608664	0.4756	0.2374
BuzzNet [39]	64289	–	101163	30919848	0.2508	0.3161
ca-AstroPh [32]	504	14	17903	1351441	0.6768	0.3072
ca-CondMath [32]	279	14	21363	173361	0.7058	0.5809
ca-GrQc [32]	81	17	4158	48260	0.6865	0.7433
ca-HepPh [32]	491	13	11204	3358499	0.6115	0.5085
ca-HepTh [32]	65	17	8638	28399	0.5994	0.6128
Delicious [32]	3216	–	536108	487972	0.0731	0.602
Douban [39]	287	9	154908	40612	0.048	0.5773
Last.fm [39]	5140	–	1191805	3946212	0.1378	0.1378
Livemocha [39]	2980	6	104103	336651	0.0582	0.36
Youtube2 [39]	28754	–	1134890	3056537	0.1723	0.6506

Table 1: Networks parameters.

The competing algorithms. We compare the performance of our algorithm TSS toward that of the best, to our knowledge, computationally feasible algorithms in the literature. Namely, we compare to Algorithm *TIP_DECOMP* recently presented in [36], in which nodes minimizing the difference between degree and threshold are pruned from the graph until a "core" set is produced. We also compare our algorithm to the *VirAds* algorithm presented in [21]. Finally, we compare to an (enhanced) *Greedy* strategy (given in Figure 5), in which nodes of maximum degree are iteratively inserted in the target set and pruned from the graph. Nodes that remains with zero threshold are simply eliminated from the graph, until no node remains.

Algorithm GREEDY-TSS(G)
Input: A graph $G = (V, E)$ with thresholds $t(v)$ for $v \in V$.
$S = \emptyset$
$U = V$
for each $v \in V$ **do** {
  $\delta(v) = d(v)$
  $k(v) = t(v)$
  $N(v) = \Gamma(v)$
}
while $U \neq \emptyset$ **do** {
  $v = \texttt{argmin}_{\texttt{u}\in\texttt{U}}\{\texttt{k(u)}\}$
  if $k(v) > 0$ **then** {
    $v = \texttt{argmax}_{u\in U}\{\delta(u)\}$
    $S = S \cup \{v\}$
  }
  for each $u \in N(v)$ **do** {
    $k(u) = \max\{0, k(u) - 1\}$
    $\delta(u) = \delta(u) - 1$
    $N(u) = N(u) - \{v\}$
    $U = U - \{v\}$
  }
}

Figure 5: GREEDY-TSS(G)

Thresholds values. According to the scenario considered in [36], in our experiments the thresholds are constant among all vertices (precisely the constant value is an integer in the interval $[1, 10]$ and for each vertex v the threshold $t(v)$ is set as $min\{t, d(v)\}$ where $t = 1, 2, \ldots, 10$.

Results. Figures 6–19 depict the experimental results on large real-life networks. For each network the results are reported in a separated plot. For each plot the value of the threshold parameter appears along the X-axis, while the size of the solution appears along the Y-axis. For each dataset, we compare the performance of our algorithm TSS

to the algorithm *TIP_DECOMP* [36], to the algorithm *VirAds* [21], and to the *Greedy* strategy.

All test results consistently show that the TSS algorithm we introduce in this paper presents the best performances on all the considered networks, while none among TIP_DECOMP, VirAds, and Greedy is always better than the other two.

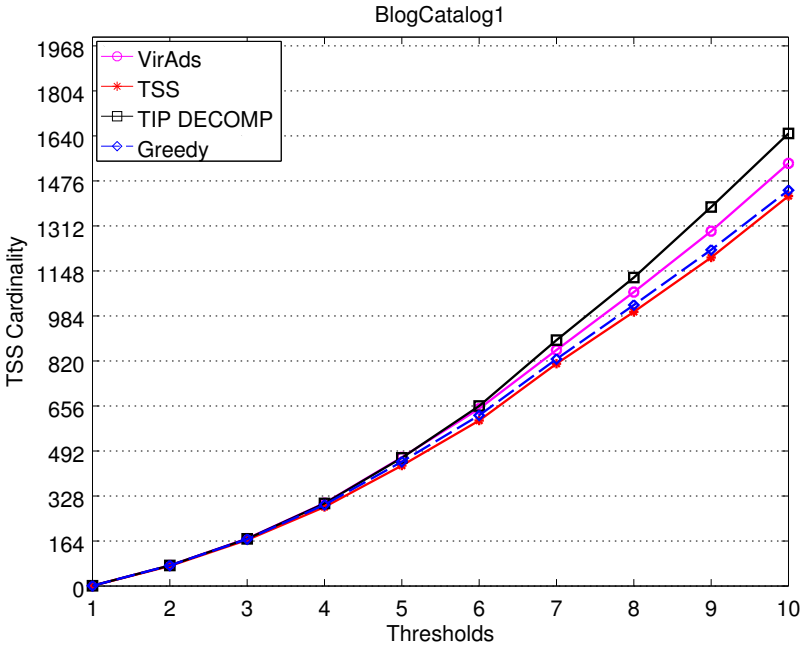


Figure 6: BlogCatalog [39].

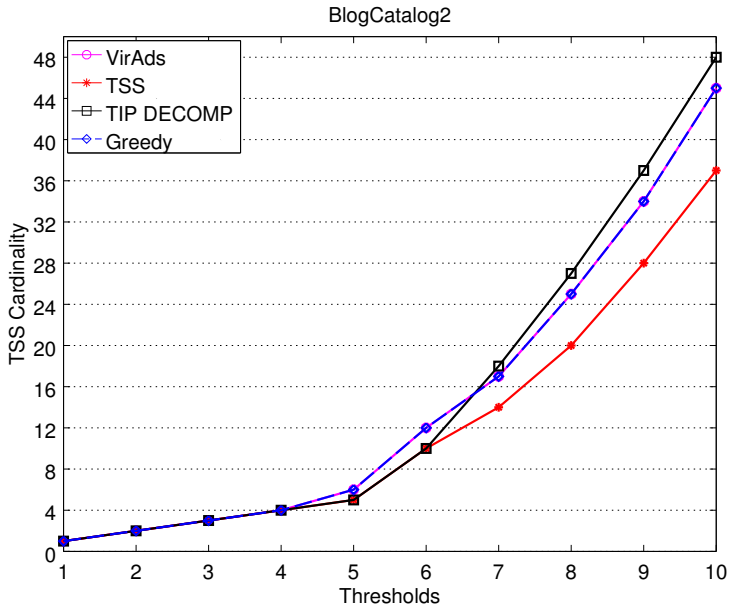


Figure 7: BlogCatalog2 [39].

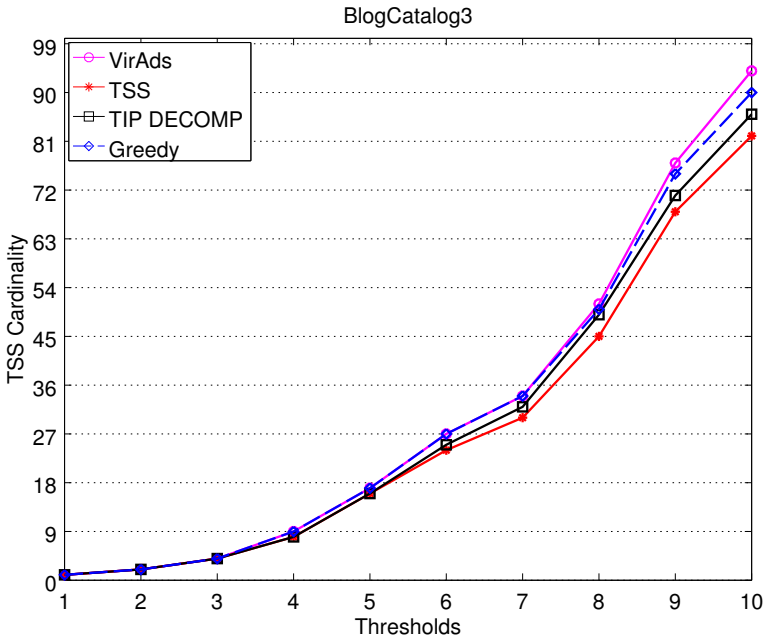


Figure 8: BlogCatalog3 [39].

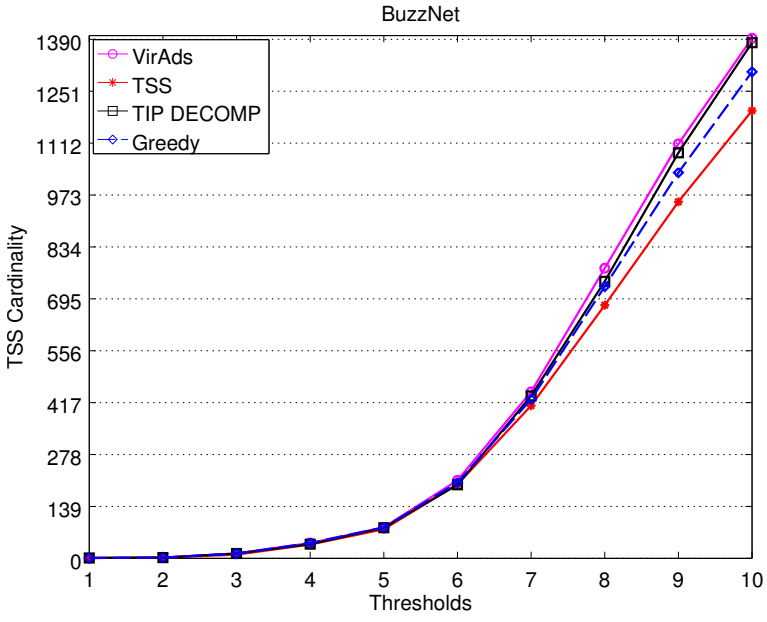


Figure 9: BuzzNet [39].

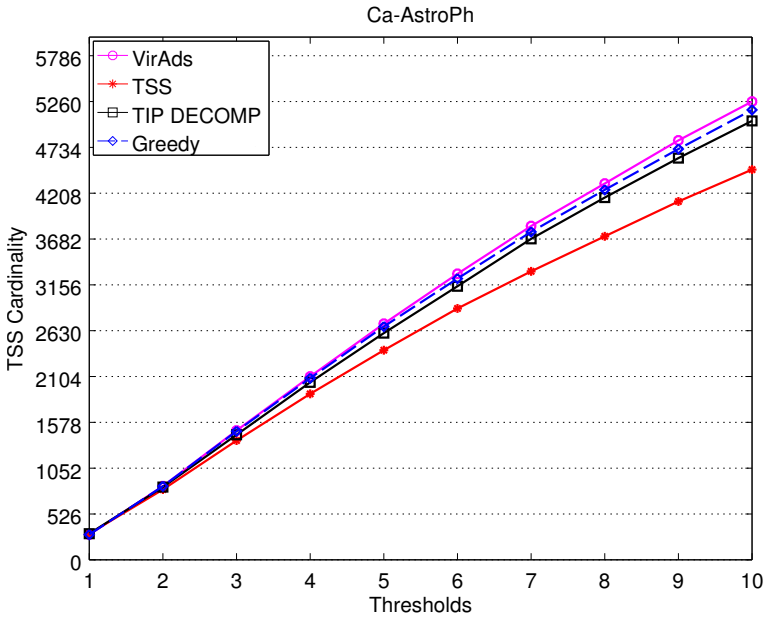


Figure 10: CA-Astro-Ph[32].

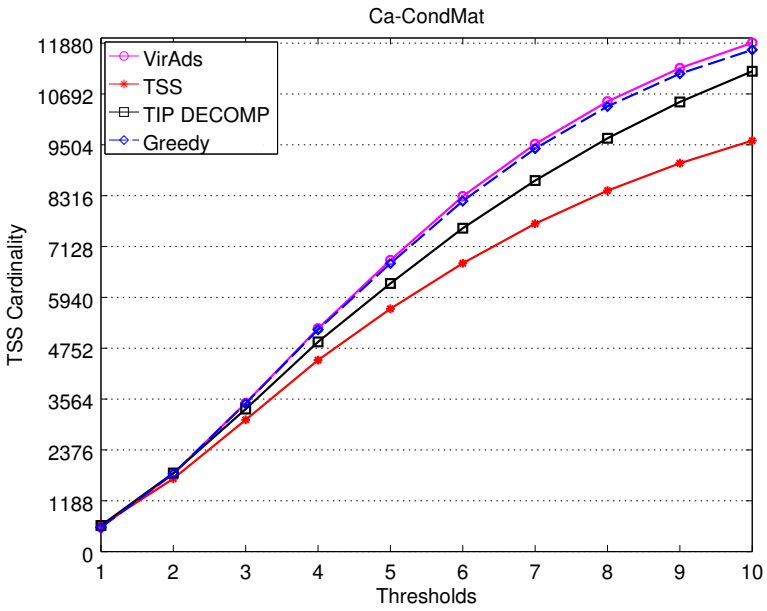


Figure 11: Ca-CondMat [32].

6 Concluding Remarks

We presented a simple algorithm to find small sets of nodes that influence a whole network, where the dynamic that governs the spread of influence in the network is given in Definition 1. In spite of its simplicity, our algorithm is optimal for several classes of graphs, it improves on the general upper bound given in [1] on the cardinality of

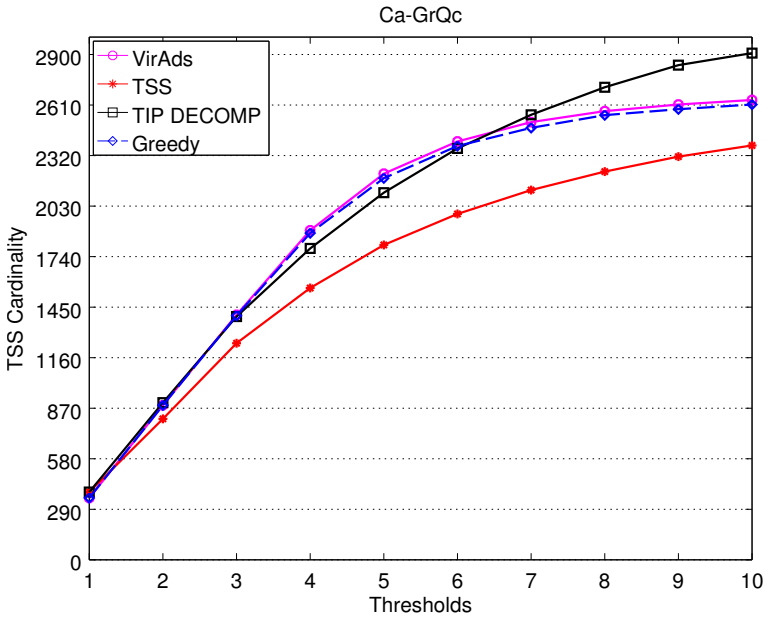


Figure 12: CA-GR-QC [32].

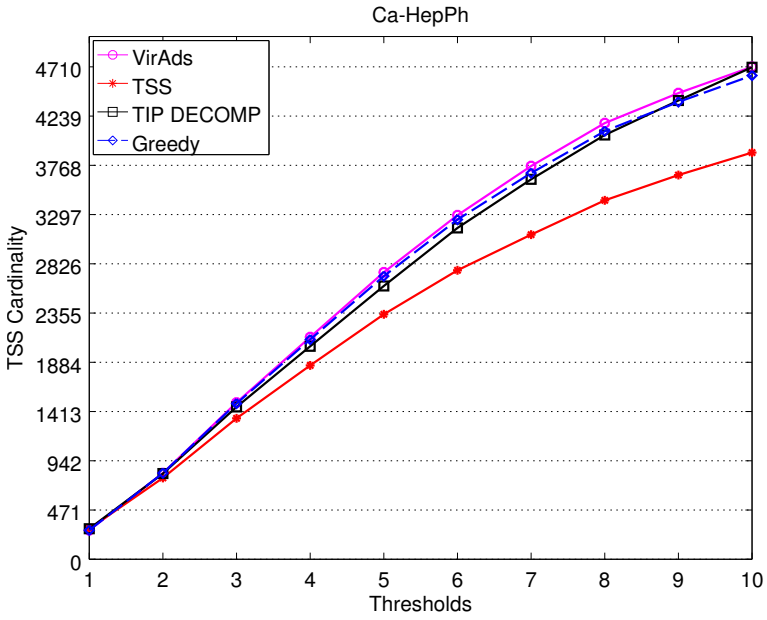


Figure 13: CA-HepPh [32].

a minimal influencing set, and outperforms, on real life networks, the performances of known heuristics for the same problem. There are many possible ways of extending our work. We would be especially interested in discovering additional interesting classes of graphs for which our algorithm is optimal (we conjecture that this is indeed the case).

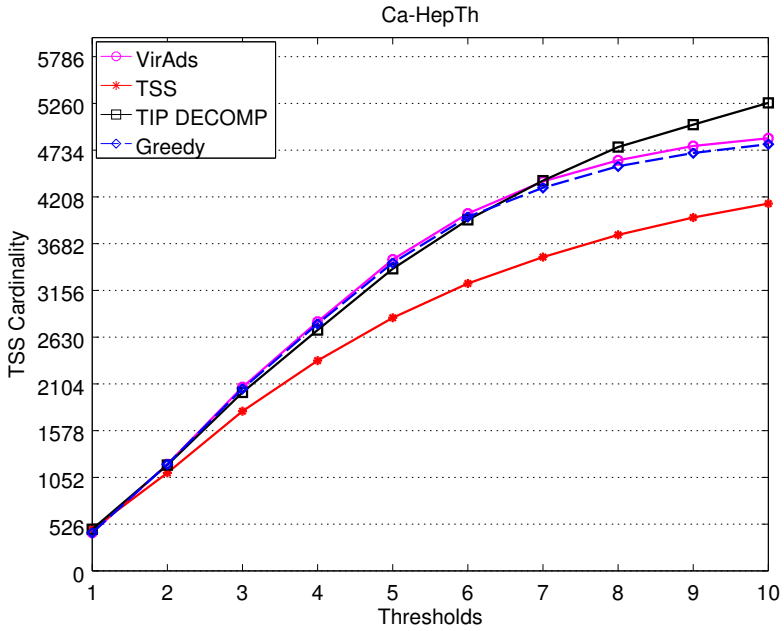


Figure 14: Ca-HepTh [32].

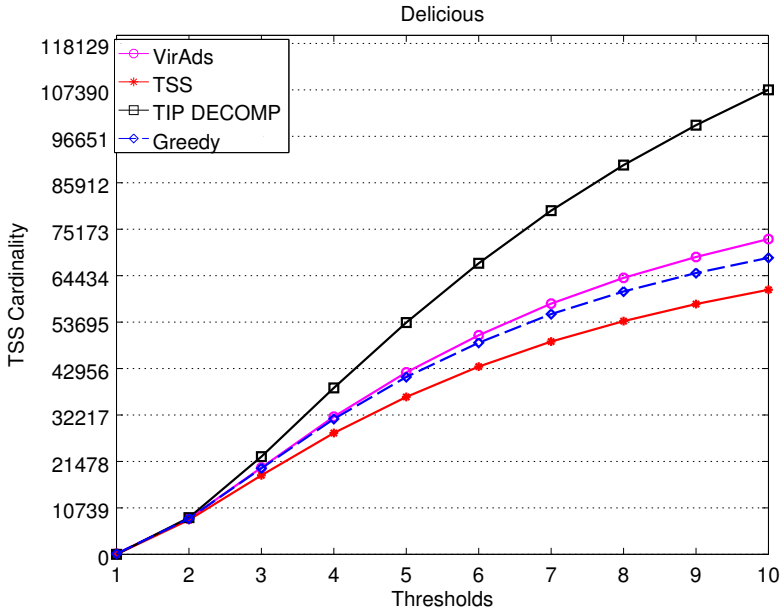


Figure 15: Delicious [39].

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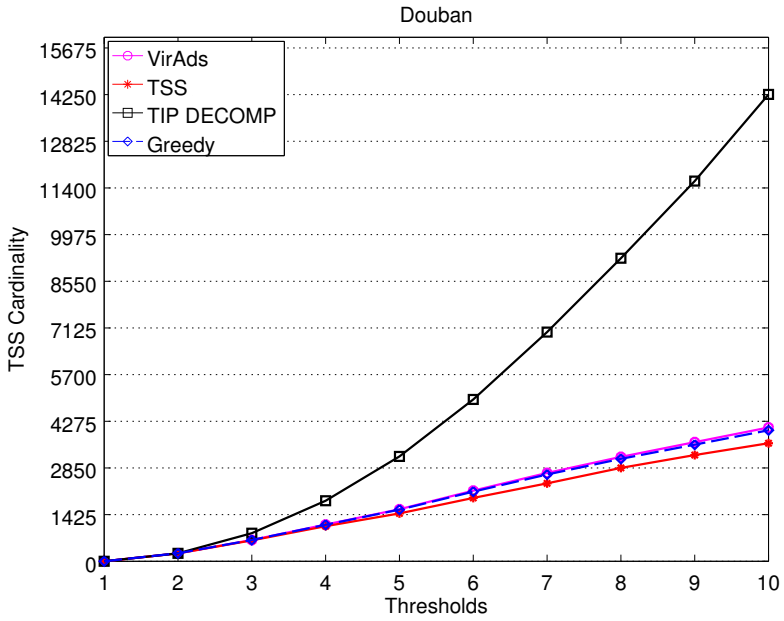
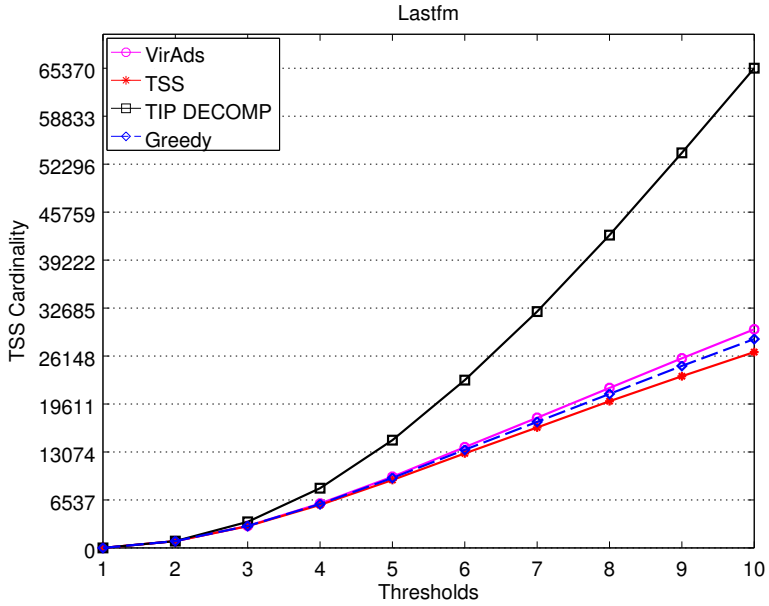


Figure 16: Douban [39].



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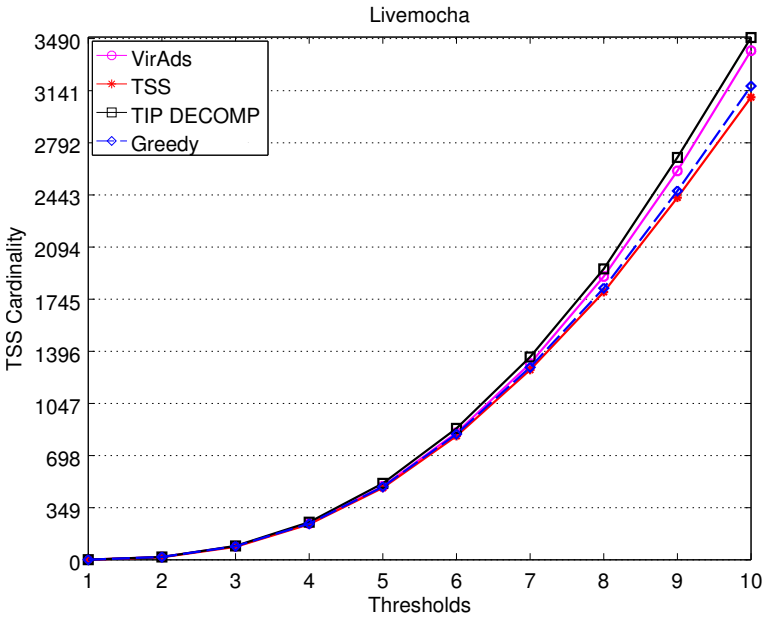

Figure 18: Livemocha [39].

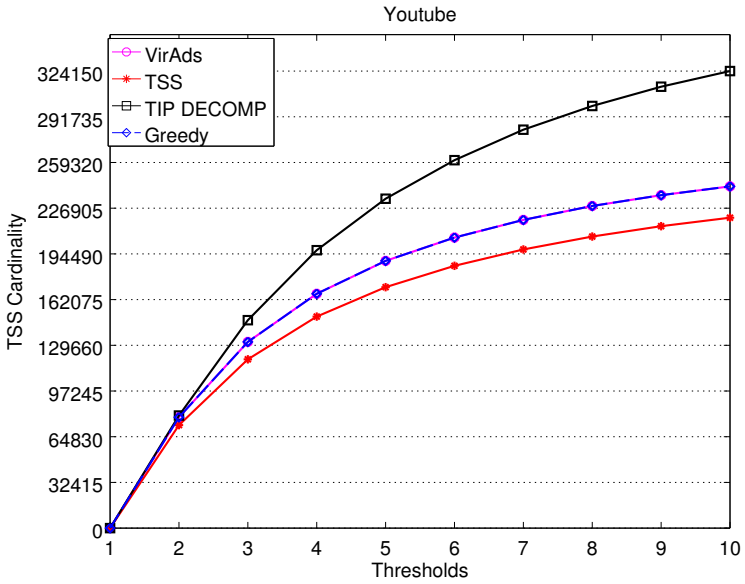

Figure 19: YouTube2 [32].

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