#### Glaucia Narciso Barbosa – Personal Summary

I have Skills and experiences in project support, contract management, billing processes, technical report development, customer service, and various aspects of marketing and advertising. Here's a breakdown of your key skills and experiences:

### 1. Project Support:

- o Management of project documentation.
- Facilitation of project team communications.
- Setup of project control book, data entry, issue tracking, and financial transactions.

# 2. Contract Management:

- Asset management.
- o Audit readiness.
- Financial process support.
- Issues management.
- Measurements reporting.
- Project plan execution.
- o Request for service.

#### 3. Intercompany Billing:

- Experience with intercompany worldwide billing processes.
- Collection and data consolidation.
- o Development, updating, and revision of technical reports.
- Design of reports and business metrics for end-users.

# 4. Customer Service and Sales Support:

- o Internal customer service, handling billing-related questions.
- Support to the commercial team, including managers, directors, and sales representatives.
- Sales support and pre/post-sales management.

# 5. Integrated Systems:

Experience with Integrated Systems such as E.M.S Datasul, Sales Force, and Microsiga.

## 6. Marketing and Advertising:

- Elaboration of Email Marketing.
- Programming and coordination of advertising campaigns.
- o Content management on social networks and websites.
- Coordination of merchandising actions.
- Media planning for Out of Home (OOH) advertising.

#### 7. Event Coordination:

 Organization and coordination of fairs and events (e.g., Intersolar Fair, Sigep - Italy, FISPAL Food Service, FIPAN, ANAD campaigns).

#### 8. International Business:

- o Experience with import processes from manufacturers in Italy.
- Coordination with international agencies.

## 9. Language Skills:

o Proficiency in Portuguese and English.