

# Gleb Gavrin

Pushkino, Moscow region  
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## EDUCATION

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**Higher School of Economics, Moscow, Russia**

**August 2022 - present**

*Bachelor of Arts in Economics*

*Minor in Data Analysis*

## ADDITIONAL EDUCATION

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**Student**, “Programming after school” course by AR Votyakov

**October 2023 – May 2024**

- Studied Python programming (OOP, Functional programming etc.)

**Student**, “Mathematics and money on exchanges” course by CMC MSU

**February 2024 – June 2024**

- Studied financial mathematics and financial market infrastructure

**Student** of minor “Data Mining” by EA Sokolov

**February 2024 - present**

- Explore machine learning and deep learning as a minor in HSE

## WORK EXPERIENCE

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**Sberbank CIB, Moscow, Russia**

**July 2024 - present**

*Sales Quant*

- Create and improve ML models to increase sales of the bank's products
- Identify potential clients through client data analysis
- Participated in the formation of a database of potential customers for products of commodity markets

**Teaching assistant** in Mathematical statistics (FCS, HSE)

**January 2025 - present**

**Teaching assistant** in Microeconomics (HSE)

**January 2024 – June 2024**

- Made consultations for 1<sup>st</sup> year students and checked their independent work
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## SKILLS & INTERESTS

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**Languages:** Russian(native), English (B2)

**IT Skills:** Python (ML, visualization using Matplotlib and Seaborn, NumPy, spreadsheets work via Pandas), SQL, Excel

**GitHub:** <https://github.com/GlebMage>

**Interests:** Football (I play for the Thunderstruck team in the HSE league), Fishing

## ACHIEVEMENTS

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- **The winner of a grant** of 100 000 rubles from the governor of the Moscow region for the EGE results (100 points in Social science + 100 points in Russian)
- **Top student** of probability theory and mathematical statistics courses at HSE (grades 10/10)
- **Finalist**, course “Mathematics and money on exchanges”  
Qualified for the final part of the course and presented a project on stock market analysis
- **The winner** of several chess tournaments in Mytishi **2019 - 2021**
- **4th place** at the open championship of the city of Mytishi among adults **2021**