MBDS

❖ JOSÉ TRINDADE &
OLGA BELIAI

DATA SCIENCE FOUNDATIONS FINAL PROJECT





Every day people share on Social Media their desire to go on vacation to country x and city y.

This desire is normally expressed in posts, comments or likes, on social media.

- What if travel agencies could reach out to these accounts and recommend flights and accommodation tion options? Or even warned them about the travel restrictions?
- Wouldn't that increase the likelyhood of getting sales?

Travel agencies are in exctinction and need new ways to innovate and diversify their offer and reach.



Our product helps **Outbound Sales teams, in Travel Agencies**, to identify **new customer leads**, and **tailor their offering** by providing flight and accommodation options based on their activity on Social Media.

Road Map



Extract people's activity (posts) on Reddit's Subreddits about Travelling via their official API





Use a ETL Pipeline to extract, prepare and store the the results accordingly in a sqlite ddbb.



Get the destination for each post using NLP Library spaCy for text processing and entity extraction.



Use GoogleMaps API to get geographical data about the destinations people are talking about.



Plot and visualize the top destinations mentioned



Selenium Webscrap Flights and Accomodation options from Google Travel website, to propose to potential client leads.



extract_ingestion.py

- Extracting activity from Reddit subreddits about traveling
- This Script accepts 4 parameters as inputs: 3 for accessing the Reddit API and 1 as the name of subreddit to retrieve the activity of the users: python3 extract_ingestion.py CLIENT_ID CLIENT_SECRET USER_AGENT SUBREDDIT_NAME

process.py

- Interpreting posts from Reddit and sourcing location and travel-restrictions features from GoogleMaps API and other dataset
- This Script accepts 1 parameters which is the key to access the project created on Google Cloud Console, namely the GoogleMaps API: python3 process.py GOOGLE_PROJECT_KEY

visualizations.ipnyb

- Visualizing the processed Reddit posts

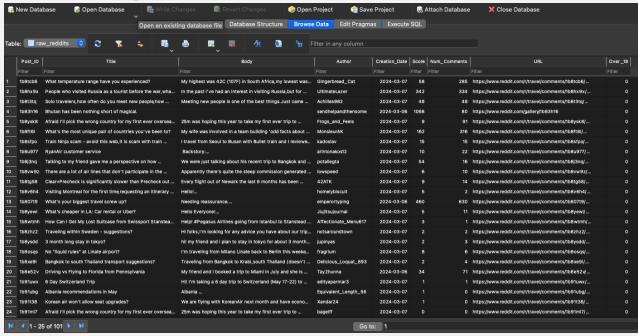
GenRedditComm.py

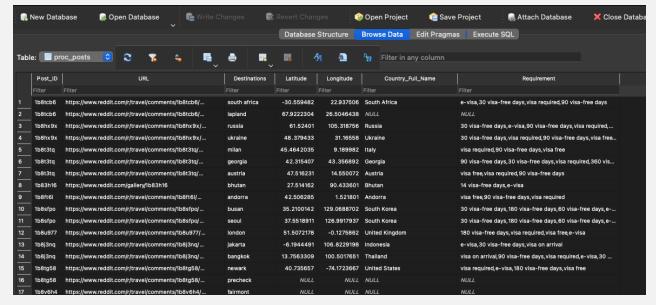
- Webscrapping Google Travel and **Generating a Reddit comment**
- This Script accepts 1 parameter which is the Post_ID: python3 genRedditComm.py POST_ID

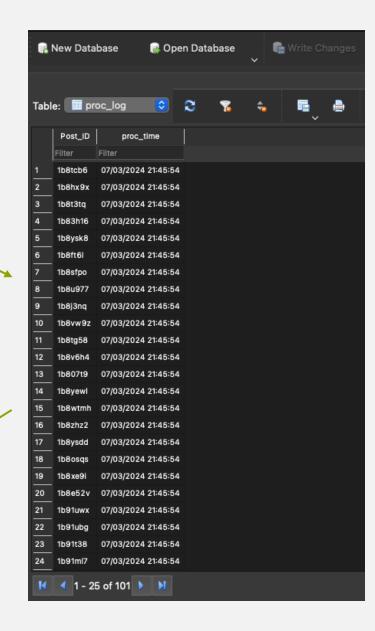


- raw_reddits table raw_reddits(Post_ID , Title , Body , Author , Creation_Date , Score , Num_Comments , URL, Over_18)
- proc_log table
 proc_log(Post_ID, proc_time)
- proc_posts table proc_posts(Post_ID, URL, Destinations, Latitude, Longitude, Country_Full_Name, Requirement)

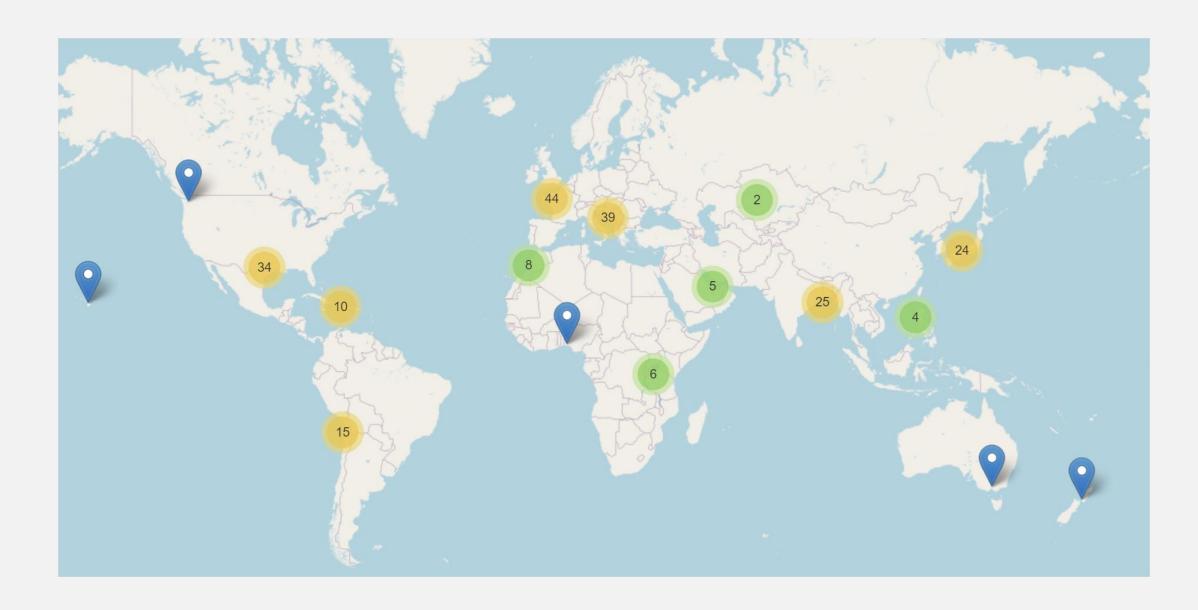




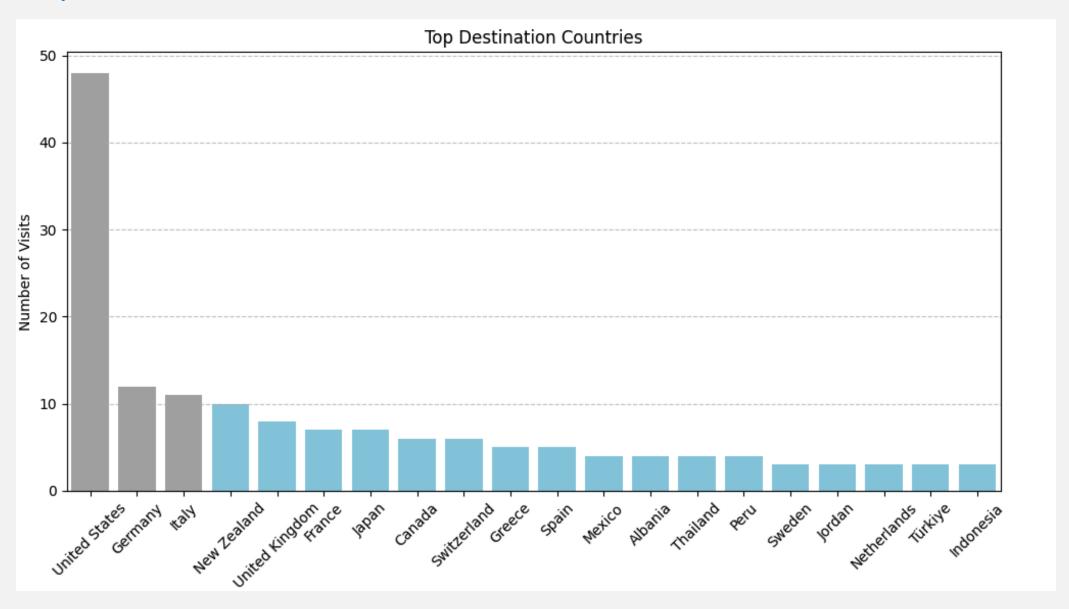




Visualization – Destinations mentioned in the Reddit posts



Top 20 Countries mentioned



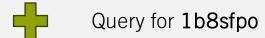
Retrieved visa requirements & restrictions for destinations with 2024 Passport Index Dataset

- Number of visa-free days, where available
- Visa free
- Visa on arrival
- E-visa
- No admission
- Covid ban



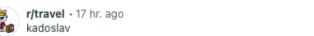
Use-Case example

CLI: python3 genRedditComm.py 1b8sfpo



- WebScrape Flight_Price
- WebScrape Hotel_Price and Hotel_Name
- Generate .txt file with post info and text content to publish as a comment on Reddit

https://www.reddit.com/r/travel/comments/1b8 sfpo/train_ninja_scam_avoid_this_web_it_is_s cam_with/



Train Ninja scam - avoid this web, it is scam with train tickets.

I travel from Seoul to Busan with Bullet train and I reviewed some google search, ok, found one for around 100.000 krw, expensive but I have no clue how much it should be, ok. Now we are about to go and just quickly checked the ticket before departure and there is price 59.000 on ticket itself. So ticket was more than 41000 krw overpriced! They paid a lot of google ads to block any normal results and make sure to spam your google search with that website. Be more careful than I was.







```
RedditComment_1b8sfpo_seoul.txt

URL of the reddit post: https://www.reddit.com/r/travel/comments/1b8sfpo/
train_ninja_scam_avoid_this_web_it_is_scam_with/

**Hi!! Do you want to travel to seoul?**
Fly there for 803 euros
Stay at Chris Hostel for 32.0 euros
The **travel restrictions** can be the following:
- 30 visa-free days
- 180 visa-free days
- 60 visa-free days
- e-visa
- visa required
- 90 visa-free days

Please check the exact restrictions applied to your country before planning your trip.

**TRAVEL HERE: [FlyLeads.com](https://www.flyleads.com/seoul)**
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From Reddit comments we've retrieved the posts authors:

With the information about comments authors and the destinations mentioned by them we can target the users with ads showing the best weekend flight & hotel combo deals.

The lowest prices have been webscraped from Google Travel search for flights and accomodations with a timeframe +60 days from the closest Friday.

Note: as we were unable to retrieve the author's country a randon departure airport was chosen (Frankfurt)



Future Work

Here are some points for improving our project:

Implement Advanced NLP: Utilize state-of-the-art Natural Language Processing (NLP) techniques with context-aware models to enhance the interpretation of social media posts and accurately extract travel intentions.

Scalable Database Migration: Transition to a more robust and scalable database system, such as PostgreSQL or MongoDB, to improve data management efficiency and query response times.

Real-Time Analytics: Develop a system for real-time analytics and processing to capture and respond to travel-related social media activity promptly.

Geolocation Accuracy: Integrate more sophisticated geolocation methods to accurately determine user locations and provide more relevant travel recommendations.

Personalized Travel Packages: Employ machine learning algorithms to offer personalized travel packages based on user interests, budget, and behavior analysis.

CRM Integration and Lead Management: Facilitate seamless integration with CRM systems to enhance lead tracking, customer interactions, and conversion rates.

Resources:

- Reddit API https://old.reddit.com/prefs/apps/
- GoogleMaps API https://console.cloud.google.com/
- 2024 Passport Index Dataset: https://github.com/ilyankou/passport-index-dataset
- Google Travel Flights & Hotels: https://www.google.com/travel

