

# GUILLERMO CRISTOBAL

## Summary

Business Full Stack Improver that covers knowledge from Business Strategy, IT Strategy, Corporate Finance, Administration, Manufacturing into its different types, Marketing and Sales. Deep experience as Information Technology Manager in Multinational Companies and now focused on Applications Development and Dashboards Implementation through modern platforms to leverage the Information Technology applied to Improve Business Process and/or Strengthen Cultural Changes with the aim of creating or adding value to businesses in the long term.

Senior Developer experienced with all stages of the development cycle for dynamic projects. Well-versed in numerous programming languages and/or frameworks. Strong background in data architecture, team work, project management and customer relations.

## Skill Highlights

- Strong decision maker
- Complex problem solver
- Data architecture
- Project management
- Creative design
- Innovative
- Results oriented
- Service-focused

## Certifications & Courses

**Data Analytics for Decision Making;**  
Bond University

**Understanding Blockchain and Distributed Ledger Technology (DLT);** UCL Consult

**Data Base Administrator,** Oracle University

**JavaScript, HTML5, Entity Framework, ASP.Net Core, PHP OOP, CSS, PLSQL, SQL, MySQL;**  
Udemy

**VueJs & Vuetify;** Udemy

## Languages

Spanish: **Native**  
English: **B1**

## Education

College degree: **Information Systems Engineer** - 1990

**Universidad Tecnológica Nacional**, Buenos Aires site

Master Program: **Business Administration** - 1996

**IAE - Universidad Austral**, Buenos Aires

## Experience

**Company Employee** - 08/1998 to 06/1999

**Companies:** Spilzinger & Asoc., EMGA, Cementos Avellaneda, Buenos Aires - Argentina

- Work with senior advisors to manage large and complex projects for company clients
- Learning process in Administration, Auditing, Cost Accounting, General Ledger, Rolling Cash Flows and Statistics

**Company Manager** - 07/1999 to 03/2017

**Companies:** Compañía Argentina de Levaduras SA, AB Mauri Hispano SA, Kraft Road SRL, LATAM

- Work with senior advisors to manage IT international Projects in LATAM
- Engaged in Merge and Acquisition process of Global Business
- Involved in Take Over process of LATAM Business Companies
- Development of LATAM IT COE (Center of Excellence)
- Deep experience in International Project Management
- Business Culture change management
- ERP implementation

**IT Management Associate** - 07/2018 to Nowadays

**Companies:** Akiel Consultores Asociados, Buenos Aires - Argentina

- IT Strategy and IT Business process improvements for company clients
- Business Intelligent projects for company clients
- Application Development projects for Non-Core process for company clients
- Complete detailed programming and development tasks for front end public and internal websites as well as challenging back-end server code
- Carry out quality assurance tests to discover errors and optimize usability