



SG Agentic Nights: End-of-Month Meetup Series

31 October 2025, Friday

6:00PM - 9:00PM

AvePoint's Office (One-North)

REGISTER HERE



Paco Gaur
*Sr. Solutions Consultant
AvePoint*



Dileepa Rajapaksa
Microsoft MVP



Alok Adhao
Microsoft MVP

Intelligent AI Agent Design

In this session you will pick up different types of AI approaches available in Microsoft Azure and learn a practical framework for AI design.

Let's Vibe Code with AI : From Idea to Reality

Turning a raw idea into a simple prototype, without overthinking tech choices.

Azure Agentic Prompt Studio

Learn how Agentic AI and ChatOps can simplify DevOps tasks in Azure using natural language prompts for diagnostics and deployments.

Who went to AgentCon in September?





SG Agentic Nights: Intelligent AI Agent Design



Paco Gaur

Senior Solutions Engineer, AvePoint

@paco-gaur



Global AI Chapter

Global AI Singapore

Singapore, Singapore

AvePoint® headquartered in New Jersey, with Singapore serving as our APAC HQ and the center of our Consulting Services arm.

We have also established SGD\$100 million International R&D Hub in Singapore, supported by EDB to drive innovation and meet global demand.



25K+
Customers

2.9K+
Employees

100+
Countries

7
Continents



AVPT
Nasdaq Listed



Microsoft
Partner of the Year Winner



salesforce
PARTNER
SINCE 2022



The number 1 skill

15 In-Demand Skills Defining the Future of Work

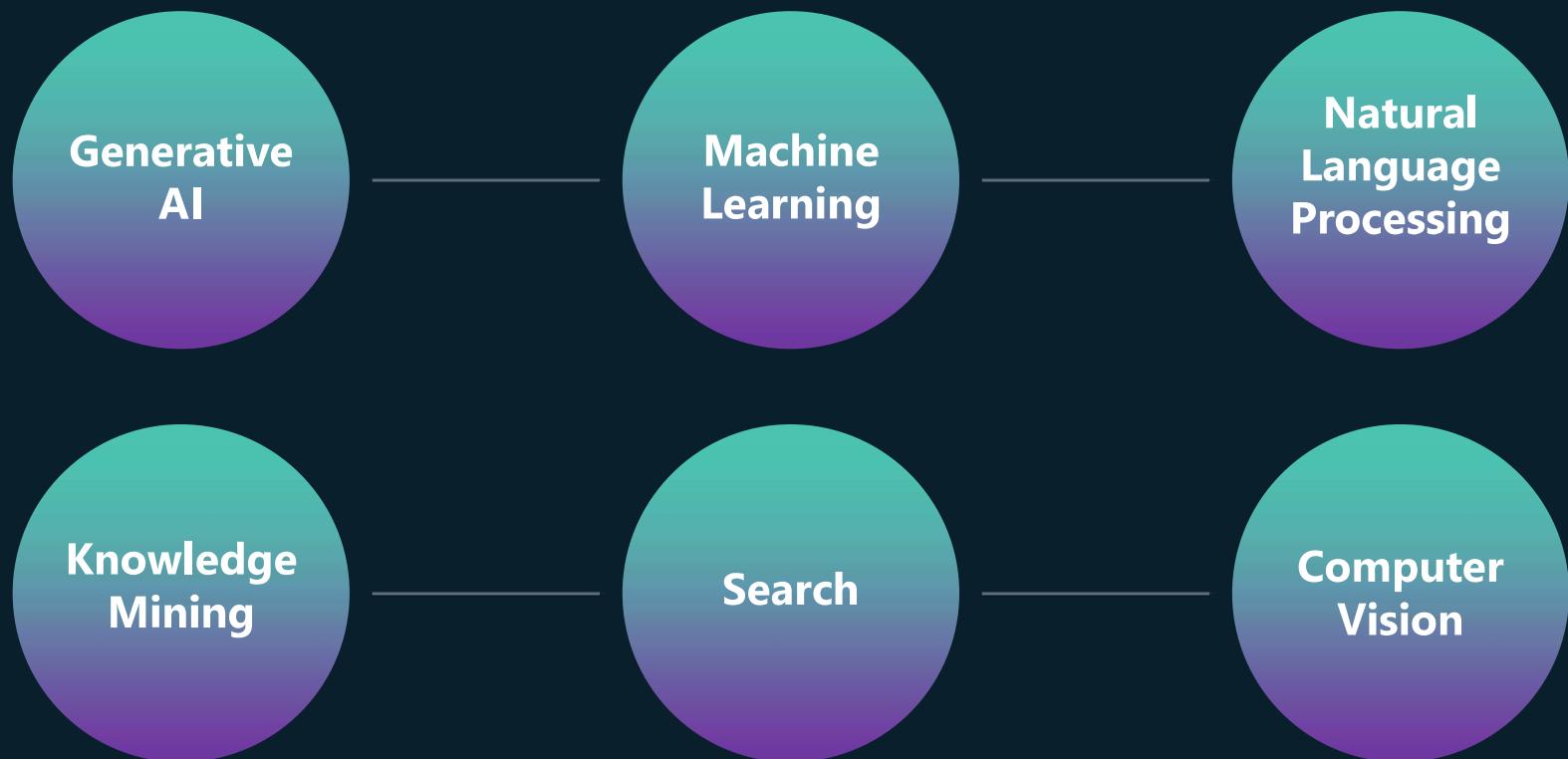
LinkedIn's analysis has identified these in-demand skills gaining momentum in the job market:

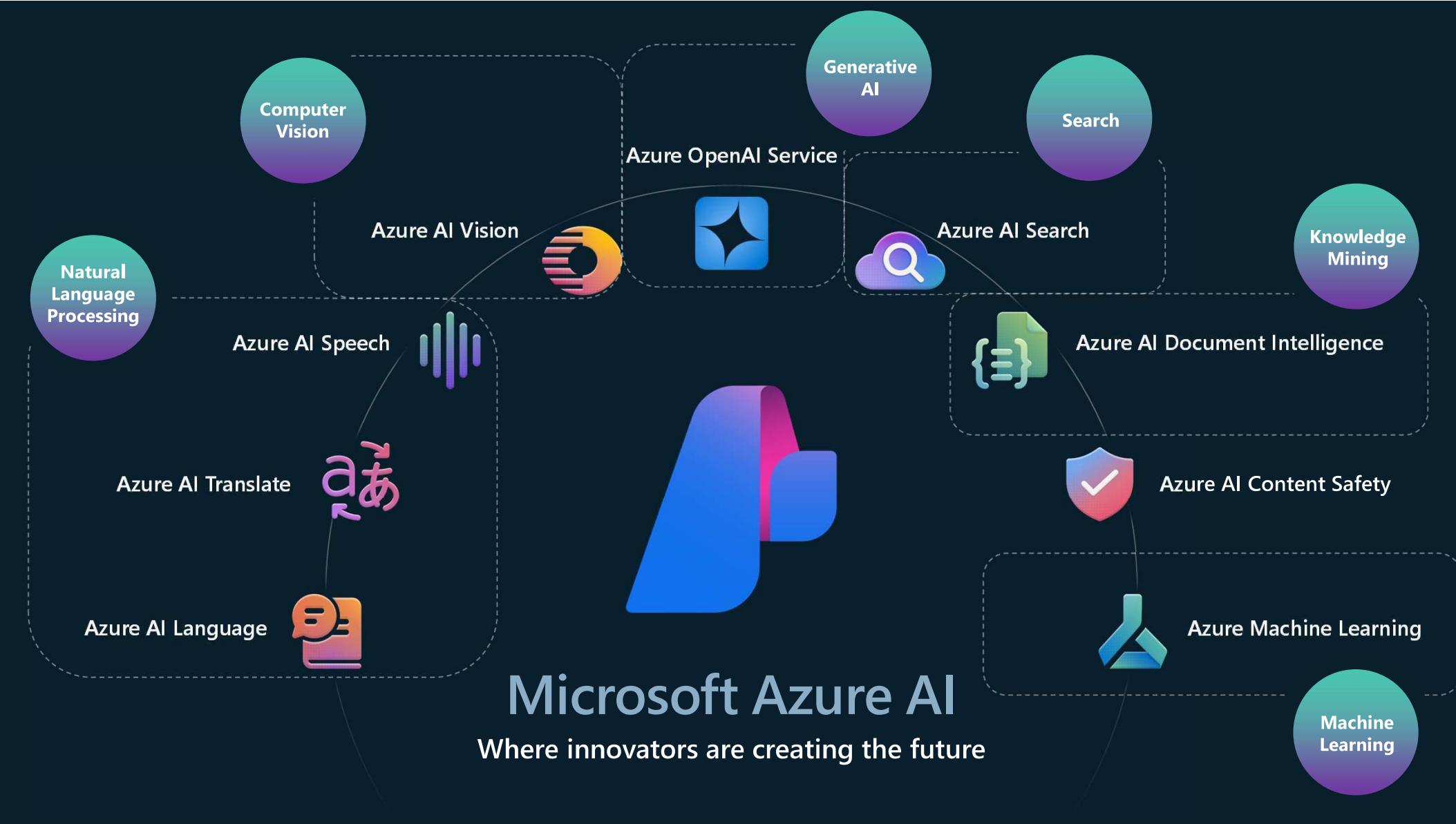
1. AI Literacy
2. Conflict Mitigation
3. Adaptability
4. Process Optimization
5. Innovative Thinking
6. Public Speaking
7. Solution-Based Selling
8. Customer Engagement & Support
9. Stakeholder Management
10. Large Language Model (LLM) Development & Application
11. Budget & Resource Management
12. Go-to-Market (GTM) Strategy
13. Regulatory Compliance
14. Growth Strategy
15. Risk Assessment

AI literacy is now the most in-demand skill in the **Future of Work**

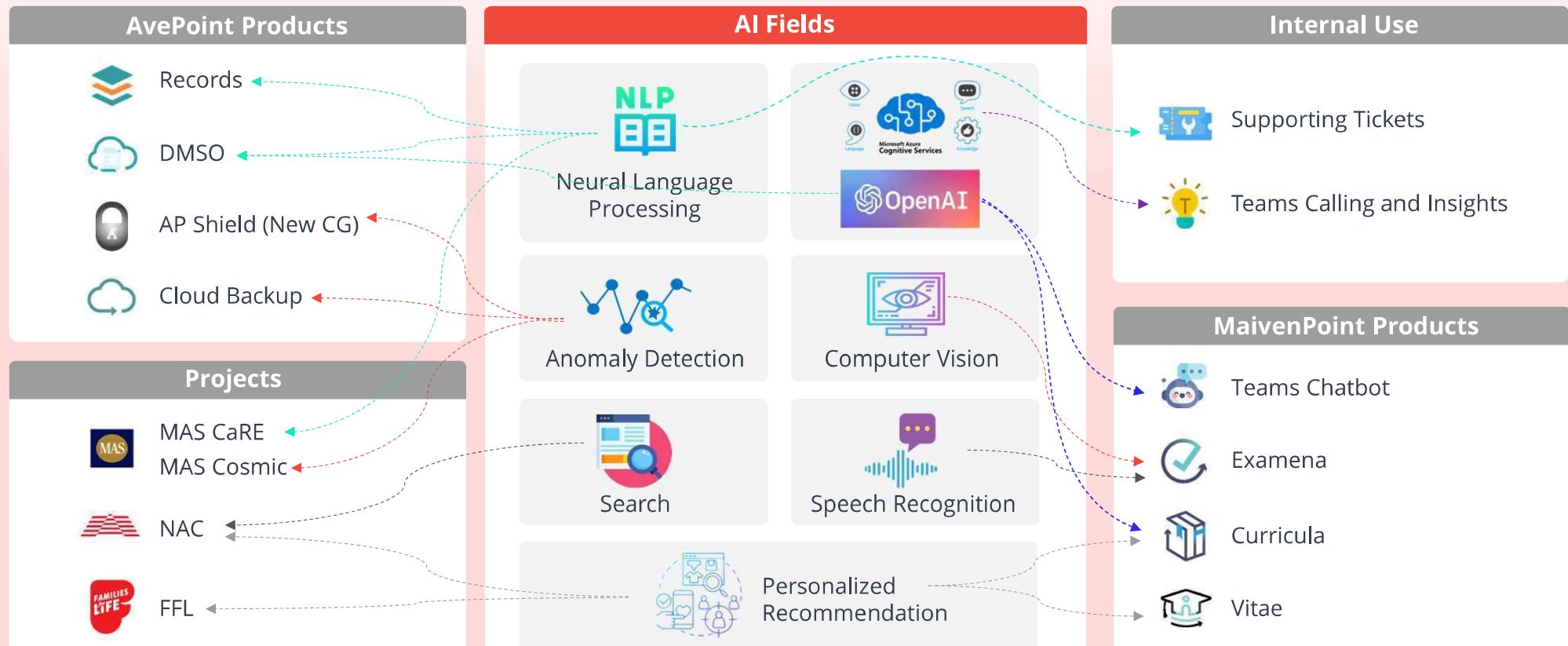
[LinkedIn Reveals The Most In-Demand Skills On The Rise For 2025](#)

Popular AI Fields





Overview



Platform



AvePoint
NeuralNetX



Microsoft Azure
Machine Learning

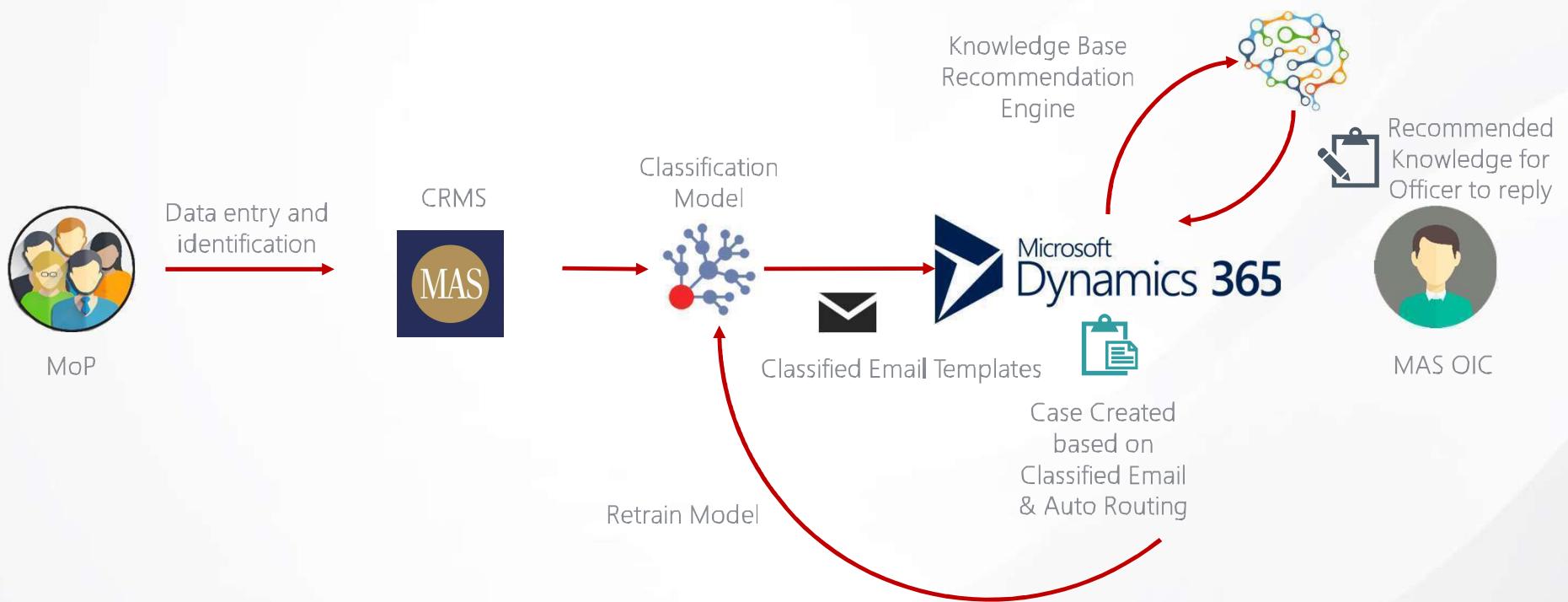


Google
Vertex AI



Amazon
SageMaker

MAS CARE



Each Model (Technique) fits best to certain Use Cases

Use Case Families	Common AI Techniques					
	Generative Models	Non-Generative ML	Optimisation	Simulation	Rules	Graphs
Forecasting	Low	High	Low	High	Medium	Low
Planning	Low	Low	High	Medium	Medium	High
Decision Intelligence	Low	Medium	High	High	High	Medium
Autonomous System	Low	Medium	High	Medium	Medium	Low
Segmentation	Medium	High	Low	Low	High	High
Recommender	Medium	High	Medium	Low	Medium	High
Perception	Medium	High	Low	Low	Low	Low
Intelligent Automation	Medium	High	Low	Low	High	Medium
Anomaly Detection	Medium	High	Low	Medium	Medium	High
Content Generation	High	Low	Low	High	Low	Low
Chatbots	High	High	Low	Low	Medium	High
Knowledge Discovery	High	Medium	Low	Low	Medium	High

Find the smallest Fish 🐟



Find the smallest Fish 🐟



Intelligent AI Design starts with a Robust Foundation



Data Quality



Data Security

Part 1: How an Employee Used Copilot to Quickly Develop a Sales Strategy

The screenshot shows the Microsoft 365 Copilot interface. On the left, there's a vertical sidebar with icons for Home, Create, My Content, Feed, Apps, Copilot (which is selected), Outlook, Teams, Word, and Excel. The main area has a search bar at the top. Below it, there are two tabs: 'Work' (selected) and 'Web'. A large 'Copilot' logo with the tagline 'Your AI assistant for work' is centered. Six AI tasks are listed in a grid:

- Get calendar info: When's my next meeting with person ?
- Prep for that meeting: Help me prepare for meeting
- Get the gist: Give me a bulleted list of key points from file
- Don't miss out: Summarize Teams messages where I have been @mentioned this week
- Jump start a draft: Create an FAQ based on file
- Generate ideas: List ideas for a fun remote team building event

A red box highlights a task: "Put together a global sales operations alignment strategy for the remainder of 2024". Below this box is a dashed input field with the placeholder "Add people, files, and more for better results". At the bottom of the input field, it says "83 / 16000". To the right of the input field are three icons: a pencil, a file, and a blue arrow.



Part 2: Unexpected Document Sparks Layoff Fears

The screenshot shows the Microsoft 365 Copilot interface. On the left, there's a vertical sidebar with icons for Home, Create, My Content, Feed, Apps, Copilot, Outlook, Teams, Word, and Excel. The main area has a search bar at the top. Below it, the Copilot logo is visible. A text input field says "Put together a global sales operations alignment strategy for the remainder of 2024". The AI response starts with "To develop a global sales operations alignment strategy for the remainder of 2024, we can draw insights from several key documents and initiatives:" followed by a numbered list. The third item in the list, "3. Organization Reduction and Restructure: This assess the current organizational structure, including headcount, roles, and responsibilities. It identifies top performers and critical roles necessary for sustaining operations.", is highlighted with a red box. Below this, there are four document cards: "1 | May fy24 all hands", "2 | Q4 FY23 Market...", "3 | Workforce Reduction" (which is the one highlighted), and "+4". At the bottom, there's a note: "1 of 20 responses AI-generated content may be incorrect".

Microsoft 365

Search

Home

Create

My Content

Feed

Apps

Copilot

Outlook

Teams

Word

Excel

Copilot

New chat ...

Put together a global sales operations alignment strategy for the remainder of 2024

To develop a global sales operations alignment strategy for the remainder of 2024, we can draw insights from several key documents and initiatives:

1. **North America Customer Success Framework:** This framework includes strategies for upselling, Q1 attainment, and a new escalation process. It also outlines a renewal campaign aimed at engaging customers proactively to manage renewal effectively and identify potential risks early. 1
2. **Market Forecast Analysis:** This document analyzes global product trends, customer behavior, and competition.
3. **Organization Reduction and Restructure:** This assess the current organizational structure, including headcount, roles, and responsibilities. It identifies top performers and critical roles necessary for sustaining operations. 3

1 | May fy24 all hands

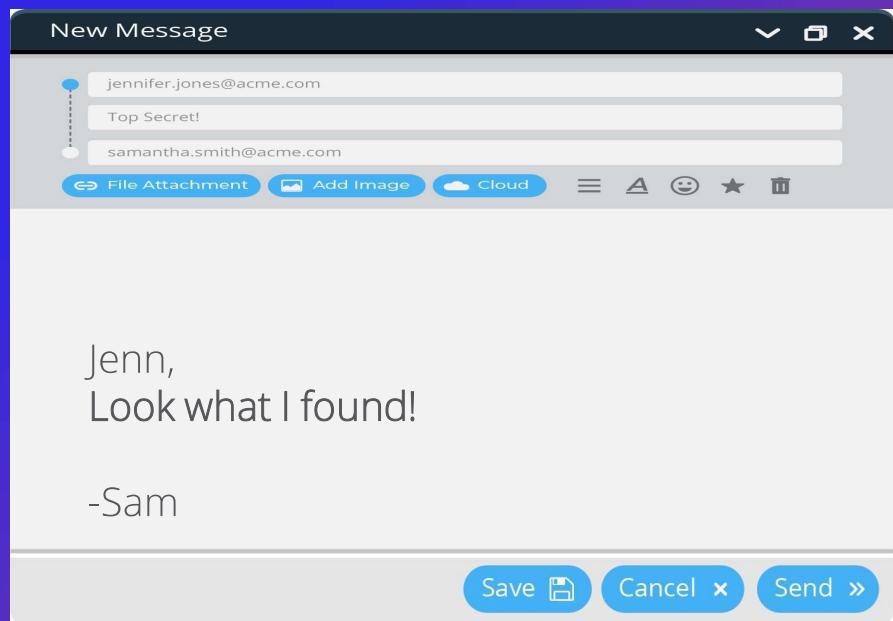
2 | Q4 FY23 Market...

3 | Workforce Reduction

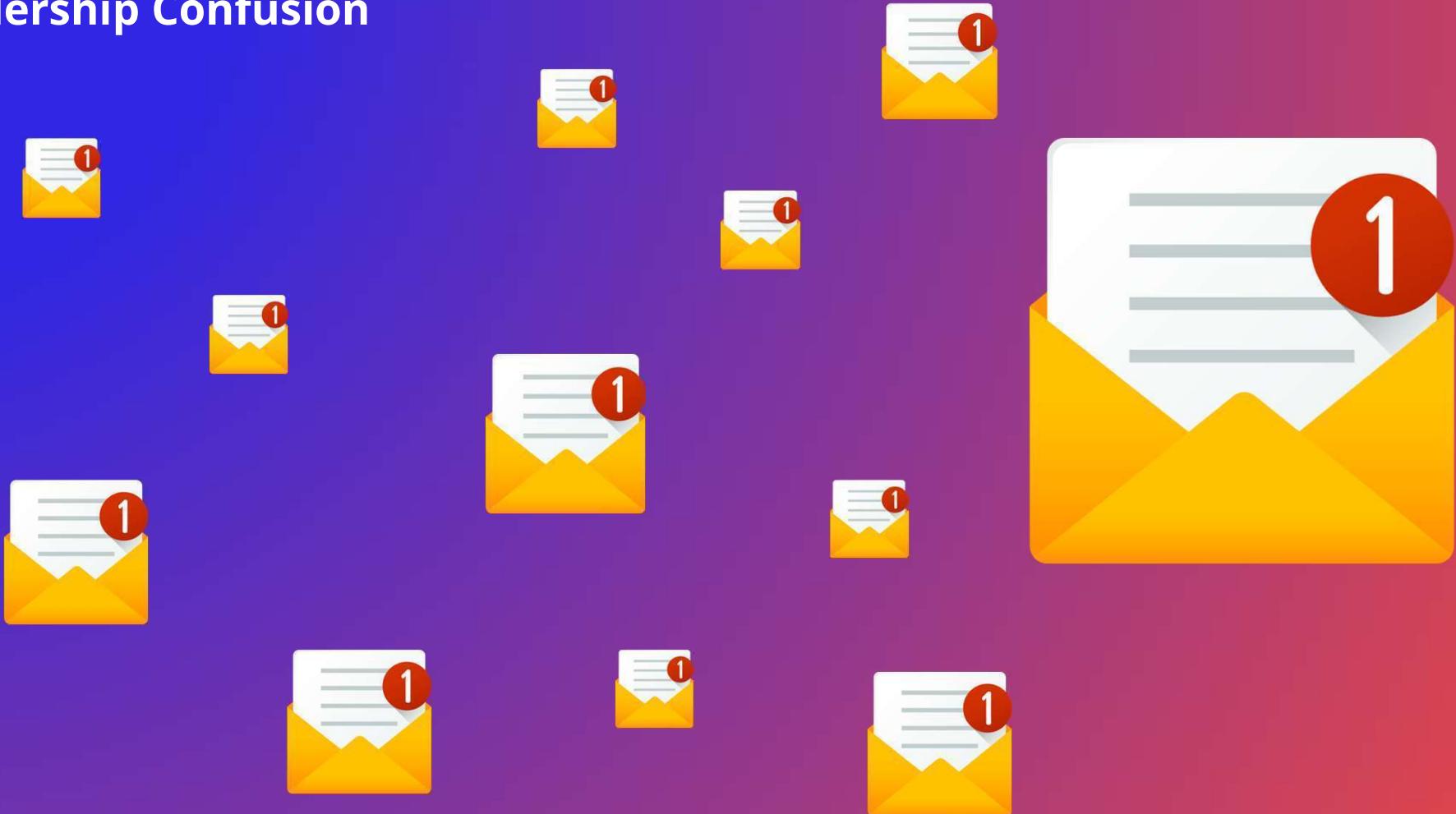
+4

1 of 20 responses AI-generated content may be incorrect

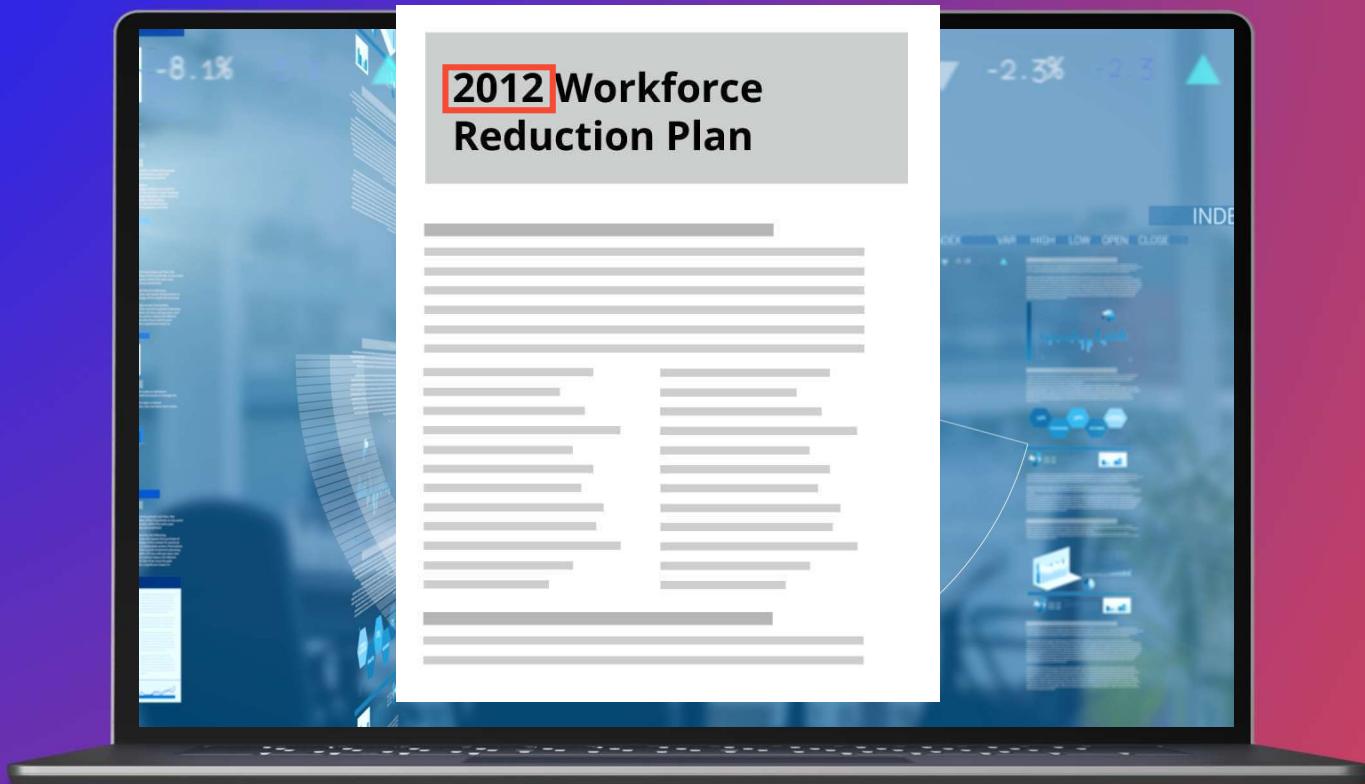
Part 3: Employee Alerts Friend About Potential Layoffs, Causing Confusion and Anxiety



Part 4: Alert Spreads Rapidly, Leading to Organizational Panic and Leadership Confusion



Part 5: IT investigates and discovered the document is outdated, Raising Concerns About Copilot's Data Surfacing and Future Implications



Data Foundation



Unify Multi-Cloud Data and AI

- Ensure **data is accessible** for the AI model
- **Consolidate** critical information

DSPM For AI Agents

- Comprehensive **risk assessments**
- Continuously monitor security posture and **extend visibility with role-based security**



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- 21 November 2025, Friday
- 6:00PM - 9:00PM
- Microsoft Office

REGISTER HERE



Frank Boucher
*Developer Advocate
DevRel Leader*



Lahiru Ratnayaka
Tech Lead



Joseph Le
AI Engineer

Blazor Meets AI: A Deep Dive into Real Code Implementation

Blazor dev × AI research API = a code-packed session. Reka's Developer Advocate Frank Boucher shows how to plug Reka's research into a C# Blazor app using the OpenAI format—and shares advanced tips on query design, response tuning, and prompt refinement.

Agents: How They Power the Next Wave

In this session, we'll explore how agents work and how Microsoft's new open-source Agent Framework helps you design, orchestrate, and deploy them at scale.

Beyond Copilot: Building your AI Teammate

This project evolves AI from assistant to teammate. Powered by Gemma3n E4B, it understands speech, text, and visuals, and works alongside you—handling documents, emails, and data in real time. It envisions shared digital workspaces where humans and AI boost productivity together.