

### Lending Club Case Study

Team: Gnanaprakash S and Vikas Sharma

Date: 06-09-2023



### **ASSIGNMENT**

Name: Lending Club Case Study

#### **Problem Statement**

Consumer finance company specializes in lending various types of loans to urban customers. When the company receives a loan application, the company has to make a decision for loan approval based on the applicant's profile.

Two types of risks are associated with the bank's decision:

- If the applicant is likely to repay the loan, then not approving the loan results in a loss of business to the company
- If the applicant is not likely to repay the loan, i.e. he/she is likely to default, then approving the loan may lead to a financial loss for the company

### **Assignment Objective**

The aim is to identify patterns which indicate if a person is likely to default, which may be used for taking actions such as denying the loan, reducing the amount of loan, lending (to risky applicants) at a higher interest rate, etc.

## PART I: Data Cleaning Analyzing Defaulted Applicants

There are 39717 rows and 111 columns present in the dataset.

#### Fix rows and columns:

- Dropped the columns which are having more than 80% of invalid data.
- Dropped the rows which are having more than 80% of invalid data.
- Dropped the columns when it has less than 2 unique values.

#### Fix missing values:

- Filling employee title with 'NaN' as 'Unknown'
- Filling Homeownership with 'NONE' as 'OTHER'.

#### Results

Post cleaning there are 39717 rows and 44 columns are present

## PART II: Data Analysis Analyzing Defaulted Applicants

#### Variable under consideration:

The 'Charged off' value in Column 'loan\_status' refers to defaulted applicants.

#### Analyzing the driving factor for defaulting the loan applicants:

- Based on analyzing the Meta data, removing the columns which are considered to be non-driving factor for defaulting the loan applicants
- Out of 44 columns, these columns are considered to be non-driving factor [id", "member\_id", "url", "title", "zip\_code", "addr\_state", "emp\_title", "delinq\_2yrs", "revol\_bal", "out\_prncp", "out\_prncp\_inv", "total\_pymnt", "total\_pymnt", "total\_pymnt", "total\_pymnt", "last\_pymnt\_d", "last\_pymnt\_amnt", "last\_credit\_pull\_d"]
- Post droping out, we are having 26 columns [loan\_amnt, funded\_amnt, funded\_amnt\_inv, term, int\_rate, installment, grade, sub\_grade, emp\_length, home\_ownership, annual\_inc, verification\_status, issue\_d, loan\_status, purpose, dti, earliest\_cr\_line, inq\_last\_6mths, open\_acc, pub\_rec, revol\_util, total\_acc, total\_rec\_late\_fee, recoveries, collection\_recovery\_fee, pub\_rec\_bankruptcies

# PART III: Univariate Analysis Analyzing Defaulted Applicants

#### Variable under consideration:

- Dropping the columns which do not affect the analysis "id", "member\_id", "url", "title", "zip\_code", "addr\_state", "delinq\_2yrs", "emp\_title", "revol\_bal", "out\_prncp", "out\_prncp\_inv", "total\_pymnt", "total\_pymnt\_inv", "total\_rec\_prncp", "total\_rec\_int", "last\_pymnt\_d", "last\_pymnt\_amnt", "last\_credit\_pull\_d".
- Convert all percentages to float type.
- Filling the 'revol\_util' column NaN values with Median.
- Convert all time-series columns to Date-Time format.
- 'sub\_grade' refers to Grade + Sub division value from grade, Updating the value with Sub division of it.

#### **Categorizing the column for the Univariant Analyzing:**

- numerical\_columns = ['loan\_amnt', 'funded\_amnt', 'funded\_amnt\_inv', 'installment', 'annual\_inc', 'dti', 'open\_acc', 'total\_acc', 'total\_rec\_late\_fee', 'recoveries', 'collection\_recovery\_fee', 'int\_rate\_p', 'revol\_util\_p']
- date\_time\_columns = [ 'issue\_d' , 'earliest\_cr\_line' ]

# PART II: Univariate Analysis Analyzing Defaulted Applicants

#### Variable under consideration:

- Get the defaulted applicant.
- Creating quartile bins for numerical columns to make them categorical.

### PART III: Univariate Analysis (continue..)

#### **Observations on Univariate Analysis:**

- Lower the loan\_amnt increases the chance of defaulted Range (500 7720.0)
- Lower the funded\_amnt increases the chance of defaulted Range (500 7720.0)
- Lower the installment increases the chance of defaulted Range (15.69 279.27)
- Lower the annual\_inc increases the chance of defaulted Range (4000.0 253264.0)
- Between 40%-60% of the dti increases the chance of defaulted Range (11.94 17.91)
- Lower the open\_acc increases the chance of defaulted Range (2 9.2)
- Between 20%-40% of the total\_acc increases the chance of defaulted Range (16.4 30.8)
- Lower the total\_rec\_late\_fee increases the chance of defaulted Range (0.0 36.04)
- Lower the recoveries increases the chance of defaulted Range (0.0 5924.67)
- Lower the collection\_recovery\_fee increases the chance of defaulted Range (0.0 1400.43)
- Between 40%-60% of the int\_rate\_p increases the chance of defaulted Range (13.01 16.80)
- Between 60%-80% of the revol\_util\_p increases the chance of defaulted Range (59.94 79.92)
- Higher chance of defaulted for " 36 months" in term column
- Higher chance of defaulted for "10+ years" in emp\_length column
- Higher chance of defaulted for "RENT" in home\_ownership column
- Higher chance of defaulted for "Not Verified" in verification\_status column
- Higher chance of defaulted for "debt\_consolidation" in purpose column
- Higher chance of defaulted for "0" in inq\_last\_6mths column
- Higher chance of defaulted for "0" in pub\_rec column
- Higher chance of defaulted for "0.0" in pub\_rec\_bankruptcies column
- Higher chance of defaulted for "B" in grade column
- Higher chance of defaulted for B grade of sub\_grade " 5" column
- Higher chance of defaulted on month 12 of year 1911 on issue\_d column
- Higher chance of defaulted on month 10 of year 1900 on earliest\_cr\_line column

# PART IV: Bivariate Analysis Analyzing Defaulted Applicants

#### Variables under consideration:

- categorical\_columns = ['term', 'emp\_length', 'home\_ownership', 'verification\_status', 'purpose', 'inq\_last\_6mths', 'pub\_rec', 'pub\_rec\_bankruptcies', 'grade']
- numerical\_columns = ['loan\_amnt', 'funded\_amnt', 'funded\_amnt\_inv', 'installment', 'annual\_inc', 'dti', 'open\_acc', 'total\_acc', 'total\_rec\_late\_fee', 'recoveries', 'collection\_recovery\_fee', 'int\_rate\_p', 'revol\_util\_p'].
- Analyse 'loan\_amount' with Interest rates.
- Analyse 'loan\_amount' with Home ownership.
- Analyse 'loan\_amount' with purpose.

# PART IV: Bivariate Analysis Analyzing Defaulted Applicants

#### Variables under consideration:

- Analyse 'annual\_income' with loan amount.
- Analyse 'annual\_income' with home ownership.
- Analyse 'annual\_income' with employment length.
- Analyse 'annual\_income' with installment.
- Analyse 'annual\_income' with grades/sub-grades.

# PART IV: Bivariate Analysis Analyzing Defaulted Applicants

#### **Observations on Univariate Analysis:**

#### **Observations on Loan Amount:**

- Loan amount increases on Interest rate increses where more chance of Applicant moving under Defaults category.
- High loan amount with applicant in MORTAGE have higher chance of Defaulted.
- Loan amount with installment increases where the chance of defaults are higher.
- Loan amount for 'Small business' purspose have high chance of defaults.

#### **Observations on Loan Amount**

- Applicant with Annual income between (1203200.0 2402400.0) with higher loan\_amnt have chance of defaulted.
- Applicant with Annual income with home\_ownership as MORTAGE has higher chance of defaulted.
- Applicant with Annual income and having 10+ years of experience has higher chance of defaulted.
- Applicant with Annual income between (1203200.0 2402400.0) with more installment have chance of defaulted.
- Applicant with Annual income between (4080.0 1203200.0) with grade B and subgrade of 3-3.5 have chance of defaulted

- 0.8

### **PART IV: Bivariate Analysis**

### **Analyzing Defaulted Applicants**

