

HotelBookingDemand

July 18, 2022

```
[1]: import pandas as pd
import numpy as np
import matplotlib.pyplot as plt
import seaborn as sns
sns.set(style = "whitegrid")
```

```
[2]: df = pd.read_csv("hotel_bookings.csv")
```

```
[3]: print(df.shape)
df.columns
```

(119390, 32)

```
[3]: Index(['hotel', 'is_canceled', 'lead_time', 'arrival_date_year',
'arrival_date_month', 'arrival_date_week_number',
'arrival_date_day_of_month', 'stays_in_weekend_nights',
'stays_in_week_nights', 'adults', 'children', 'babies', 'meal',
'country', 'market_segment', 'distribution_channel',
'is_repeated_guest', 'previous_cancellations',
'previous_bookings_not_canceled', 'reserved_room_type',
'assigned_room_type', 'booking_changes', 'deposit_type', 'agent',
'company', 'days_in_waiting_list', 'customer_type', 'adr',
'required_car_parking_spaces', 'total_of_special_requests',
'reservation_status', 'reservation_status_date'],
dtype='object')
```

```
[4]: df.info()
```

<class 'pandas.core.frame.DataFrame'>

RangeIndex: 119390 entries, 0 to 119389

Data columns (total 32 columns):

#	Column	Non-Null Count	Dtype
0	hotel	119390 non-null	object
1	is_canceled	119390 non-null	int64
2	lead_time	119390 non-null	int64
3	arrival_date_year	119390 non-null	int64
4	arrival_date_month	119390 non-null	object

```

5  arrival_date_week_number      119390 non-null int64
6  arrival_date_day_of_month     119390 non-null int64
7  stays_in_weekend_nights       119390 non-null int64
8  stays_in_week_nights          119390 non-null int64
9  adults                        119390 non-null int64
10 children                      119386 non-null float64
11 babies                       119390 non-null int64
12 meal                         119390 non-null object
13 country                      118902 non-null object
14 market_segment               119390 non-null object
15 distribution_channel          119390 non-null object
16 is_repeated_guest             119390 non-null int64
17 previous_cancellations        119390 non-null int64
18 previous_bookings_not_canceled 119390 non-null int64
19 reserved_room_type            119390 non-null object
20 assigned_room_type            119390 non-null object
21 booking_changes               119390 non-null int64
22 deposit_type                  119390 non-null object
23 agent                         103050 non-null float64
24 company                       6797 non-null float64
25 days_in_waiting_list          119390 non-null int64
26 customer_type                 119390 non-null object
27 adr                           119390 non-null float64
28 required_car_parking_spaces   119390 non-null int64
29 total_of_special_requests      119390 non-null int64
30 reservation_status            119390 non-null object
31 reservation_status_date       119390 non-null object
dtypes: float64(4), int64(16), object(12)
memory usage: 29.1+ MB

```

```

[5]: print("Active Reservation status values:\n
      ↪",df[df['is_canceled']==0]['reservation_status'].unique())
print("Cancelled Resrv. status values:
      ↪",df[df['is_canceled']==1]['reservation_status'].unique())

```

```

Active Reservation status values:  ['Check-Out']
Cancelled Resrv. status values:  ['Canceled' 'No-Show']

```

```

[6]: #Bookings by different types of hotels

d = df.groupby('hotel')['hotel'].count()
ax = sns.barplot(x=d.index, y=d)
sns.__version__
ax.bar_label(ax.containers[0])

```

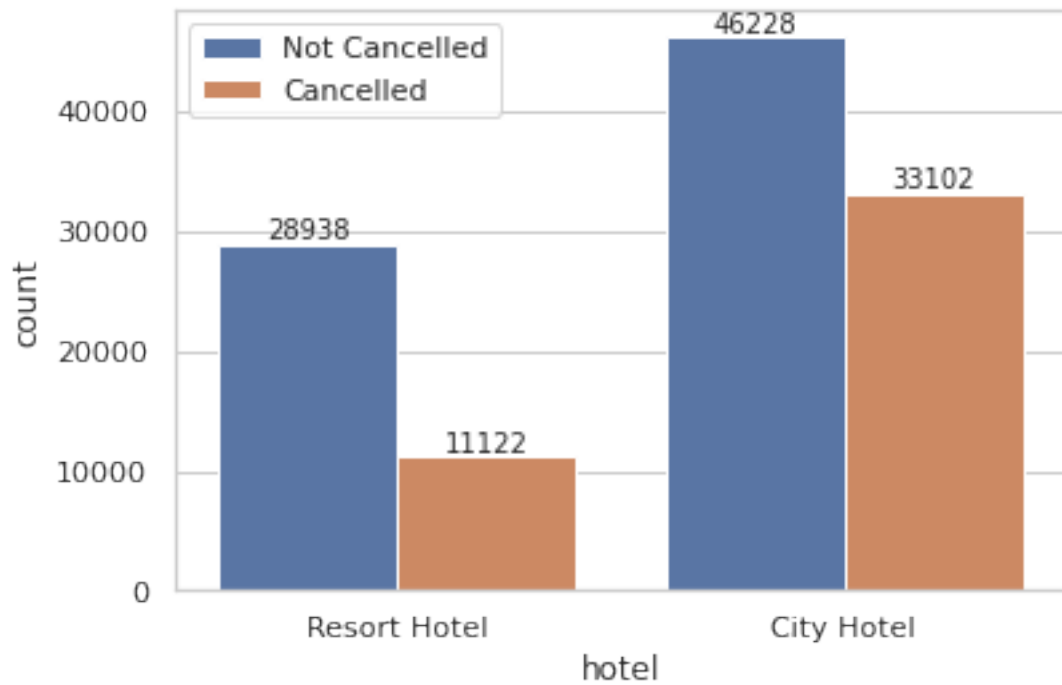
```

[6]: [Text(0, 0, '79330'), Text(0, 0, '40060')]

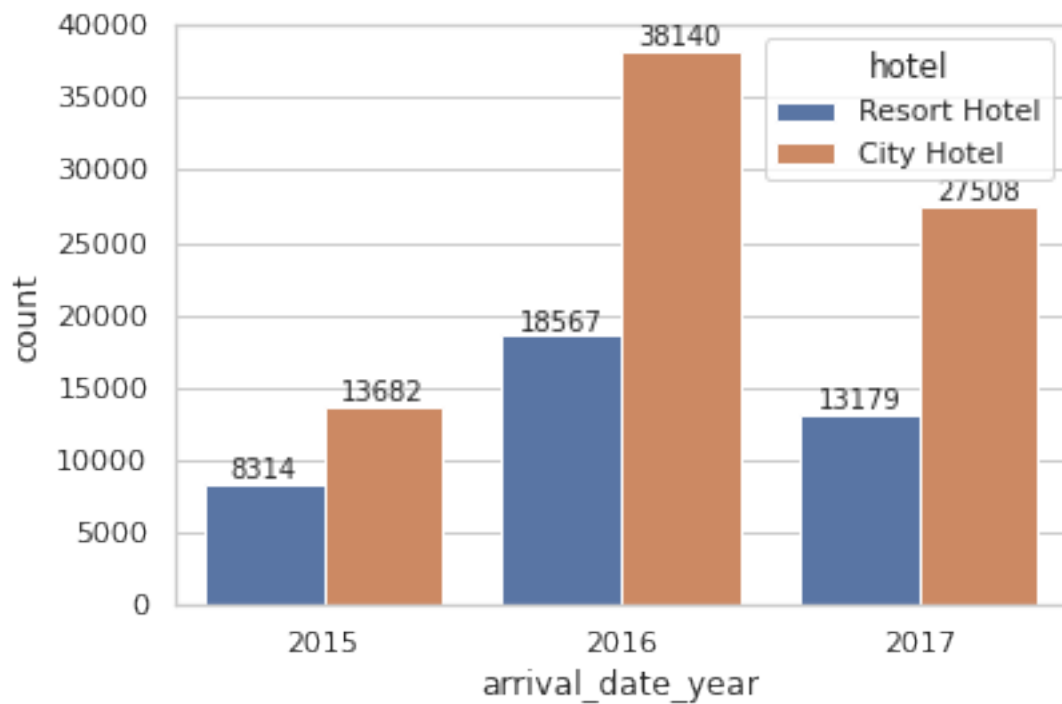
```



```
[75]: ## Counts of Cancelled vs Not-Cancelled Bookings in different types of hotels  
ax = sns.countplot(x='hotel', hue='is_cancelled', data=df)  
plt.legend(['Not Cancelled', 'Cancelled'])  
for container in ax.containers:  
    ax.bar_label(container)
```



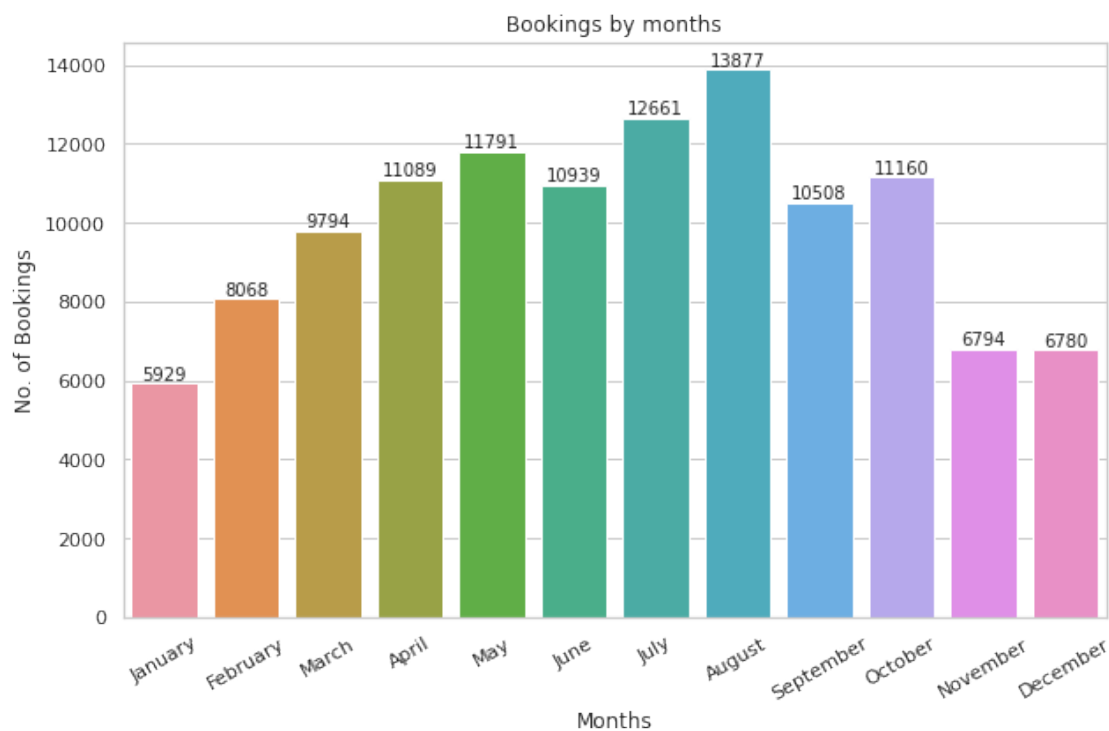
```
[76]: ax = sns.countplot(x='arrival_date_year', hue='hotel', data=df)
      for container in ax.containers:
          ax.bar_label(container)
```



1 No. of bookings by months of year

```
[77]: months = ["January", "February", "March", "April", "May", "June", "July", "August", "September", "October", "November", "December"]
```

```
[79]: d = df.groupby("arrival_date_month")["arrival_date_month"].count()
plt.figure(figsize=(10,6))
ax = sns.barplot(x=d.index, y=d, order=months)
p = plt.xticks(rotation=30)
plt.xlabel("Months")
plt.ylabel("No. of Bookings")
plt.title("Bookings by months")
for container in ax.containers:
    ax.bar_label(container)
```

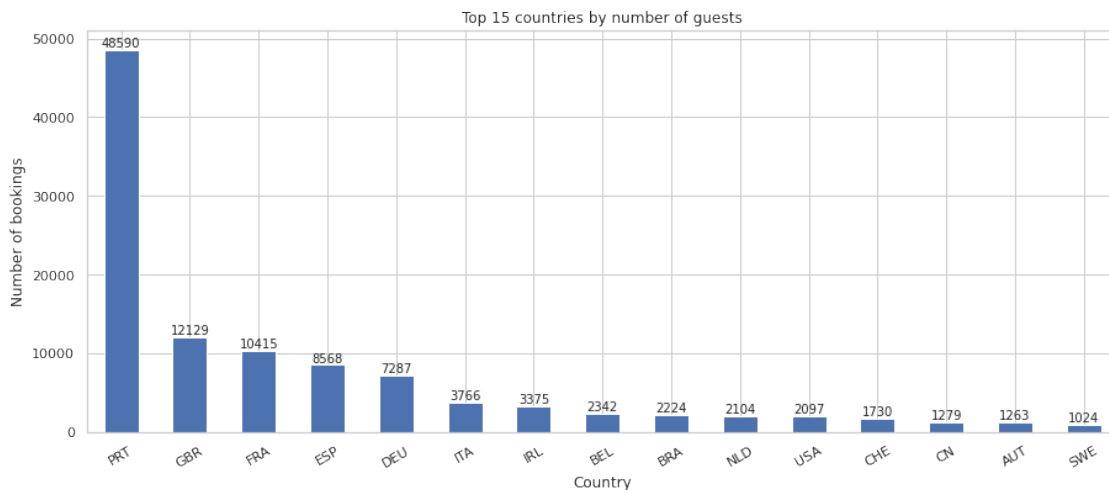


```
[12]: df['country'].unique()
d = df['country'].value_counts()
d.describe()
```

```
[12]: count      177.000000
      mean       671.762712
      std        3931.154035
      min         1.000000
      25%         2.000000
      50%        12.000000
      75%        74.000000
      max       48590.000000
      Name: country, dtype: float64
```

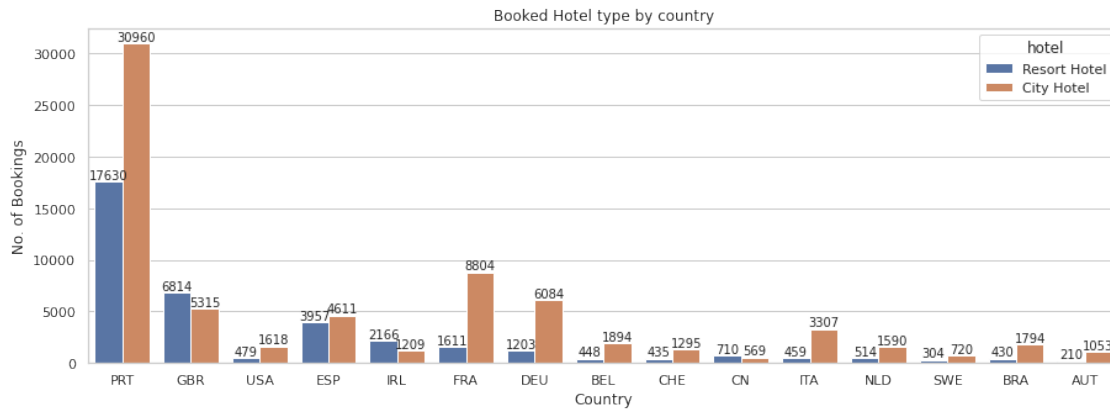
2 Top 15 countries by number of bookings

```
[82]: plt.figure(figsize=(15,6))
      ax = d.sort_values(ascending=False)[:15].plot(kind='bar')
      p = plt.xticks(rotation=30)
      plt.xlabel("Country")
      plt.ylabel("Number of bookings")
      plt.title("Top 15 countries by number of guests")
      for container in ax.containers:
          ax.bar_label(container)
      #The country of Portugal (PRT) has significantly higher number of bookings
      ↪ compared to any other countries.
```



```
[80]: d = df['country'].value_counts().sort_values(ascending=False)[:15]
      plt.figure(figsize=(15,5))
      ax = sns.countplot(x='country', hue='hotel', data=df[df['country'].isin(d.
      ↪index)])
      plt.xlabel("Country")
      plt.ylabel("No. of Bookings")
```

```
plt.title("Booked Hotel type by country")
for container in ax.containers:
    ax.bar_label(container)
```



[15]: *#Guests form Portugal (PRT) from where most bookings are made prefers City Hotels over Resort Hotels. Whereas guests from Britain (GBR), country with second highest bookings prefers Resort Hotels more.*

```
[16]: from plotly import express as px
```

```
[17]: new_dataset=df.
      ↳drop(['company', 'arrival_date_week_number', 'lead_time', 'days_in_waiting_list', 'agent'],axis=1)
      new_dataset.head(5)
```

```
[17]:
```

	hotel	is_canceled	arrival_date_year	arrival_date_month	arrival_date_day_of_month	stays_in_weekend_nights	stays_in_week_nights	adults	children	babies	reserved_room_type	assigned_room_type
0	Resort Hotel	0	2015	July		1	0	2	0.0	0	C	C
1	Resort Hotel	0	2015	July		1	0	2	0.0	0	C	C
2	Resort Hotel	0	2015	July		1	0	1	0.0	0	A	C
3	Resort Hotel	0	2015	July		1	0					
4	Resort Hotel	0	2015	July		1	0					

3	1	0.0	0 ...	A	A
4	2	0.0	0 ...	A	A

	booking_changes	deposit_type	customer_type	adr	\
0	3	No Deposit	Transient	0.0	
1	4	No Deposit	Transient	0.0	
2	0	No Deposit	Transient	75.0	
3	0	No Deposit	Transient	75.0	
4	0	No Deposit	Transient	98.0	

	required_car_parking_spaces	total_of_special_requests	reservation_status	\
0	0	0	Check-Out	
1	0	0	Check-Out	
2	0	0	Check-Out	
3	0	0	Check-Out	
4	0	1	Check-Out	

	reservation_status_date
0	2015-07-01
1	2015-07-01
2	2015-07-02
3	2015-07-02
4	2015-07-03

[5 rows x 27 columns]

```
[18]: #Extract the total country data
country_data=new_dataset['country'].value_counts().to_frame().reset_index()
country_data.rename(columns={'index':'country','country':
↪ 'guest_count'},inplace=True)
print(country_data)
```

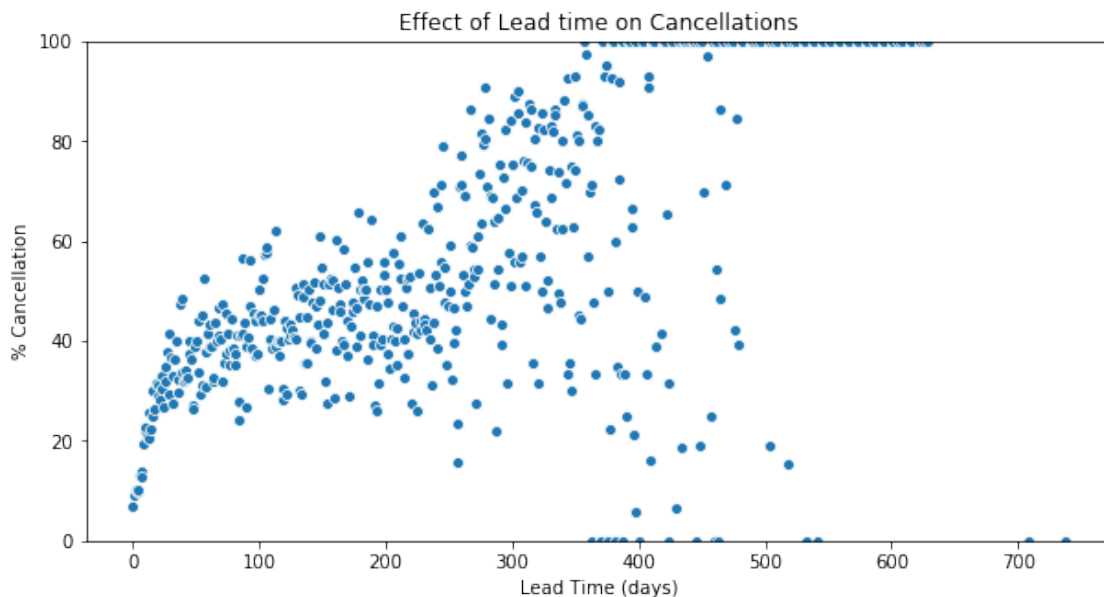
	country	guest_count
0	PRT	48590
1	GBR	12129
2	FRA	10415
3	ESP	8568
4	DEU	7287
..
172	BHS	1
173	BFA	1
174	ASM	1
175	MRT	1
176	CYM	1

[177 rows x 2 columns]

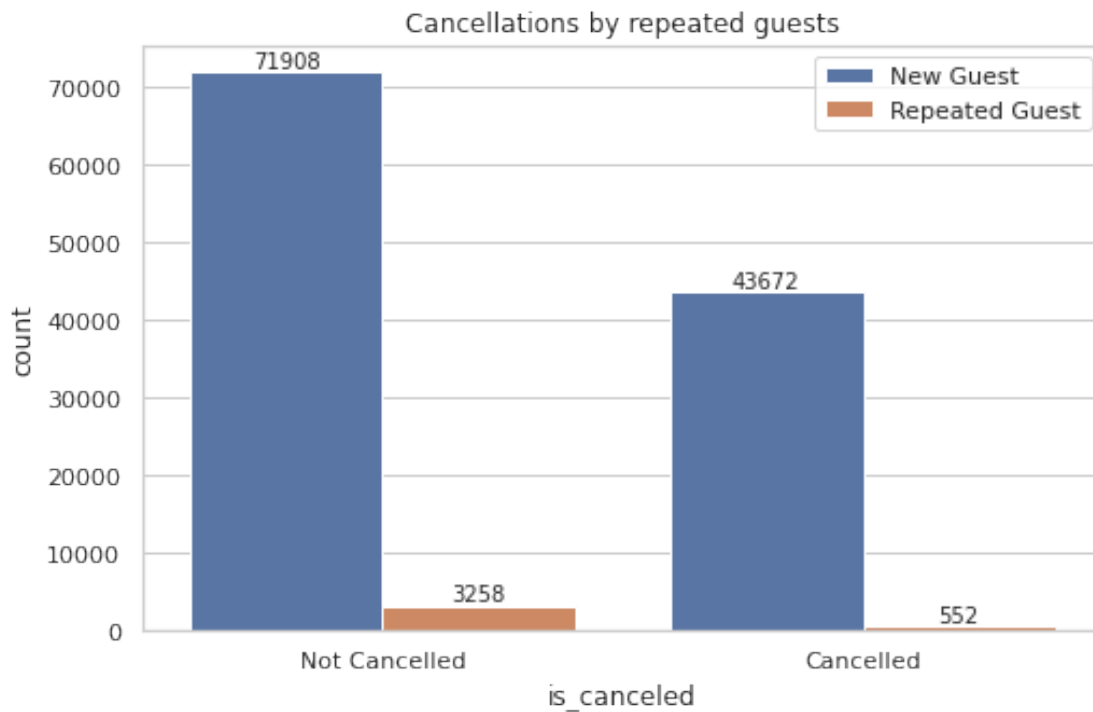

```
[19]: #Calculate percentage of bookings across countries
country_data['%guest_across_countries']=np.
    ↳round(country_data['guest_count']*100/country_data['guest_count'].sum(),2)
#Plot the map
map=px.choropleth(country_data,
                    locations=country_data['country'],
                    color=country_data["%guest_across_countries"],
                    hover_name=country_data['country'],
                    color_continuous_scale=px.colors.sequential.Agsunset,
                    title="Total Bookings Across Countries")
map.show()
```

```
[20]: d = df.groupby('lead_time').agg({'is_canceled':'sum', 'hotel':'count'}).
    ↳reset_index().rename(columns={'is_canceled':'cancelled_bookings', 'hotel':
    ↳'total_bookings'})
d['cancellation_percentage'] = (d['cancelled_bookings']/d['total_bookings'])*100
d.head()
plt.figure(figsize=(10,5))
sns.scatterplot(x='lead_time', y='cancellation_percentage', data=d)
plt.ylim((0,100))
plt.xlabel("Lead Time (days)")
plt.ylabel("% Cancellation")
plt.title("Effect of Lead time on Cancellations")
```

```
[20]: Text(0.5, 1.0, 'Effect of Lead time on Cancellations')
```



```
[83]: plt.figure(figsize=(8,5))
ax = sns.countplot(x = "is_canceled", hue = 'is_repeated_guest', data = df)
plt.legend(['New Guest', 'Repeated Guest'])
plt.xticks(ticks=[0,1], labels=['Not Cancelled', 'Cancelled'])
plt.title("Cancellations by repeated guests")
for container in ax.containers:
    ax.bar_label(container)
```



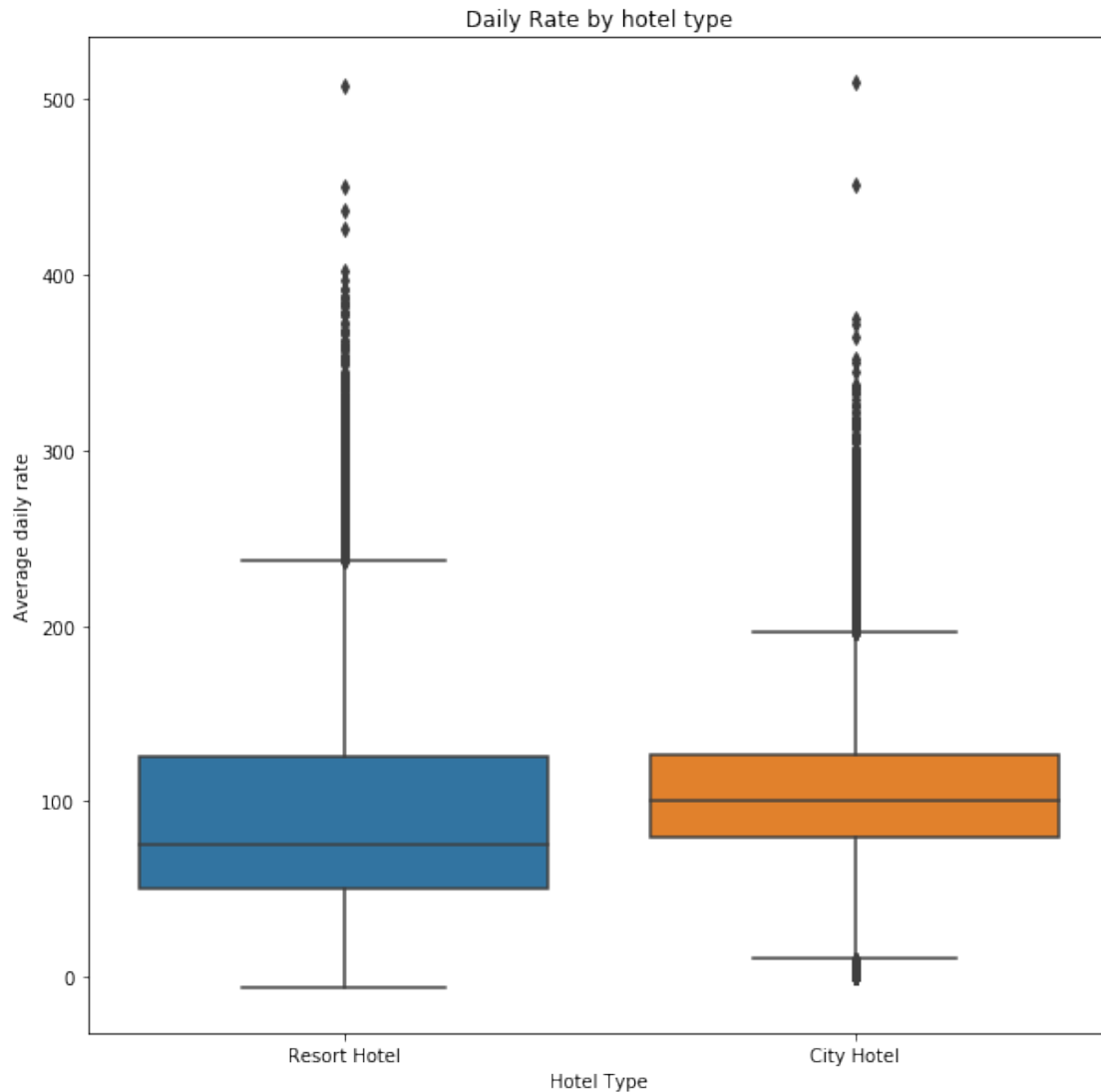
```
[22]: df['adr'].describe()
```

```
[22]: count    119390.000000
mean       101.831122
std        50.535790
min        -6.380000
25%        69.290000
50%        94.575000
75%       126.000000
max       5400.000000
Name: adr, dtype: float64
```

```
[23]: plt.figure(figsize=(10,10))
df2 = df.drop(df[df['adr']==5400].index, axis=0, inplace=False) # Removed an
    ↳ extreme outlier (adr=5400) that made boxplot very squeezed to view
sns.boxplot(x='hotel', y='adr', data = df2)
```

```
plt.ylabel('Average daily rate')
plt.xlabel("Hotel Type")
plt.title("Daily Rate by hotel type")
```

[23]: `Text(0.5, 1.0, 'Daily Rate by hotel type')`

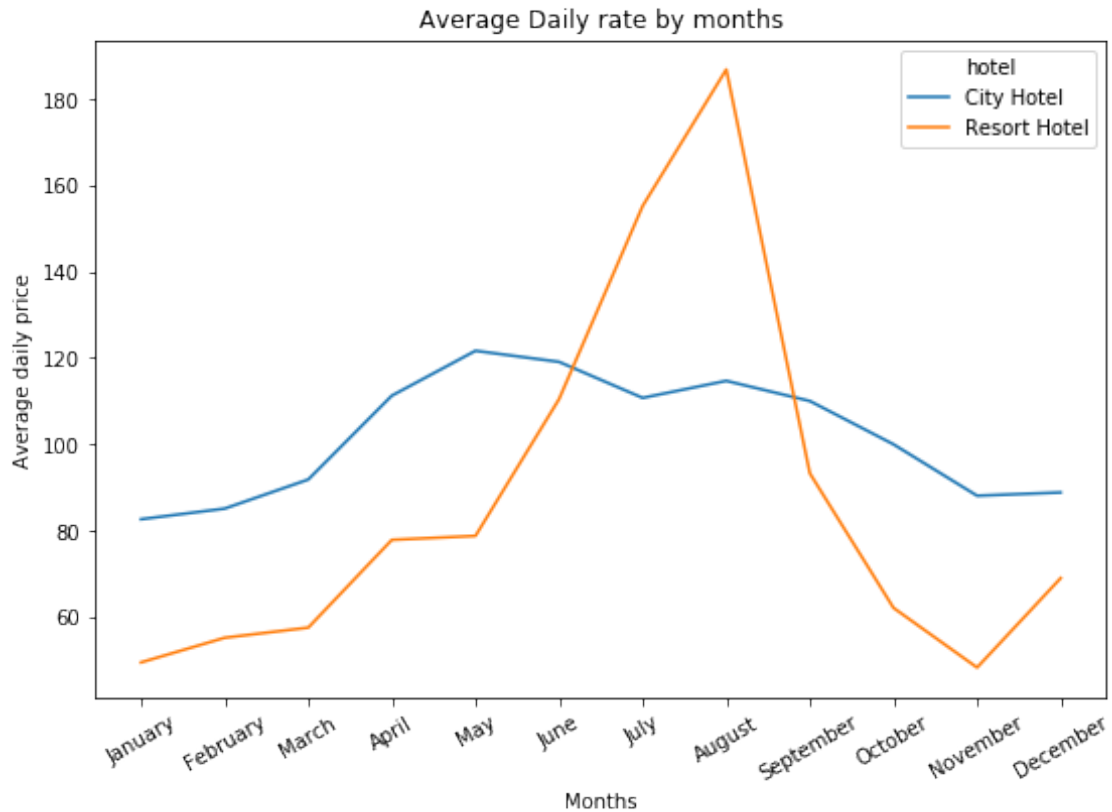


```
[24]: d = df2.groupby(['hotel', 'arrival_date_month'])['adr'].mean().reset_index()
d['arrival_date_month'] = pd.Categorical(d['arrival_date_month'],
→categories=months, ordered=True)
d.sort_values('arrival_date_month', inplace=True)
```

```
[25]: plt.figure(figsize=(9,6))
sns.lineplot(x='arrival_date_month', y='adr', hue='hotel', data=d)
```

```
plt.ylabel("Average daily price")
plt.xlabel("Months")
p = plt.xticks(rotation=30)
plt.title("Average Daily rate by months")
```

[25]: Text(0.5, 1.0, 'Average Daily rate by months')



2.1 Average Daily Rate trend over three years

```
[26]: def get_month(x):
    pre = ''
    if months.index(x)<9:
        pre = '0'
    return pre+str(months.index(x)+1)

def get_day(x):
    pre = ''
    if x<10:
        pre = '0'
    return pre+str(x)
```

```
[27]: df2['arrival_date'] = df2.arrival_date_year.apply(lambda x: str(x))+"-"+df2.
      ↪arrival_date_month.apply(get_month)+"-"+df2.arrival_date_day_of_month.
      ↪apply(get_day)
      df2.head(2)
```

```
[27]:      hotel  is_canceled  lead_time  arrival_date_year  arrival_date_month \
0  Resort Hotel          0        342             2015             July
1  Resort Hotel          0        737             2015             July

      arrival_date_week_number  arrival_date_day_of_month \
0                             27                          1
1                             27                          1

      stays_in_weekend_nights  stays_in_week_nights  adults  ...  agent  company \
0                             0                     0      2  ...   NaN    NaN
1                             0                     0      2  ...   NaN    NaN

      days_in_waiting_list  customer_type  adr  required_car_parking_spaces \
0                             0      Transient  0.0                      0
1                             0      Transient  0.0                      0

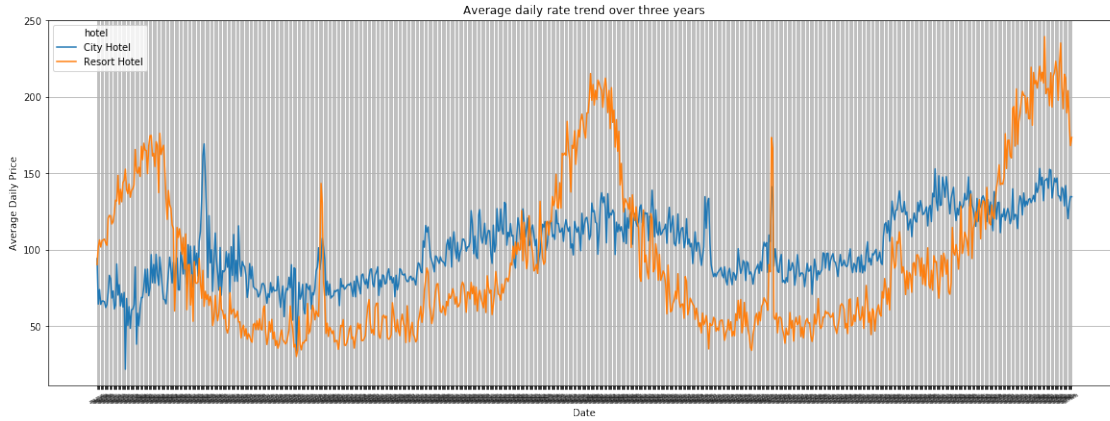
      total_of_special_requests  reservation_status  reservation_status_date \
0                             0      Check-Out             2015-07-01
1                             0      Check-Out             2015-07-01

      arrival_date
0  2015-07-01
1  2015-07-01

[2 rows x 33 columns]
```

```
[28]: d = df2.groupby(['hotel','arrival_date'])['adr'].mean().reset_index().
      ↪sort_values('arrival_date')
      # fig = plt.figure(figsize=(20,7))
      fig, ax = plt.subplots(figsize=(20, 7))
      sns.lineplot(x='arrival_date', y='adr', hue='hotel', data=d)
      plt.xlabel("Date")
      plt.ylabel("Average Daily Price")
      plt.grid()
      # fig.autofmt_xdate()
      p = plt.xticks(rotation=30)
      ax.tick_params(axis='x', labelsize=3)
      plt.title("Average daily rate trend over three years")
```

```
[28]: Text(0.5, 1.0, 'Average daily rate trend over three years')
```



```
[38]: df2
```

```
[38]:
```

	hotel	is_canceled	lead_time	arrival_date_year	\
0	Resort Hotel	0	342	2015	
1	Resort Hotel	0	737	2015	
2	Resort Hotel	0	7	2015	
3	Resort Hotel	0	13	2015	
4	Resort Hotel	0	14	2015	
...	
119385	City Hotel	0	23	2017	
119386	City Hotel	0	102	2017	
119387	City Hotel	0	34	2017	
119388	City Hotel	0	109	2017	
119389	City Hotel	0	205	2017	

	arrival_date_month	arrival_date_week_number	\
0	July	27	
1	July	27	
2	July	27	
3	July	27	
4	July	27	
...	
119385	August	35	
119386	August	35	
119387	August	35	
119388	August	35	
119389	August	35	

	arrival_date_day_of_month	stays_in_weekend_nights	\
0	1	0	
1	1	0	
2	1	0	

3	1	0
4	1	0
...
119385	30	2
119386	31	2
119387	31	2
119388	31	2
119389	29	2

	stays_in_week_nights	adults	...	agent	company	\
0	0	2	...	NaN	NaN	
1	0	2	...	NaN	NaN	
2	1	1	...	NaN	NaN	
3	1	1	...	304.0	NaN	
4	2	2	...	240.0	NaN	
...		
119385	5	2	...	394.0	NaN	
119386	5	3	...	9.0	NaN	
119387	5	2	...	9.0	NaN	
119388	5	2	...	89.0	NaN	
119389	7	2	...	9.0	NaN	

	days_in_waiting_list	customer_type	adr	required_car_parking_spaces	\
0	0	Transient	0.00	0	
1	0	Transient	0.00	0	
2	0	Transient	75.00	0	
3	0	Transient	75.00	0	
4	0	Transient	98.00	0	
...	
119385	0	Transient	96.14	0	
119386	0	Transient	225.43	0	
119387	0	Transient	157.71	0	
119388	0	Transient	104.40	0	
119389	0	Transient	151.20	0	

	total_of_special_requests	reservation_status	\
0	0	Check-Out	
1	0	Check-Out	
2	0	Check-Out	
3	0	Check-Out	
4	1	Check-Out	
...	
119385	0	Check-Out	
119386	2	Check-Out	
119387	4	Check-Out	
119388	0	Check-Out	
119389	2	Check-Out	

	reservation_status_date	arrival_date
0	2015-07-01	2015-07-01
1	2015-07-01	2015-07-01
2	2015-07-02	2015-07-01
3	2015-07-02	2015-07-01
4	2015-07-03	2015-07-01
...
119385	2017-09-06	2017-08-30
119386	2017-09-07	2017-08-31
119387	2017-09-07	2017-08-31
119388	2017-09-07	2017-08-31
119389	2017-09-07	2017-08-29

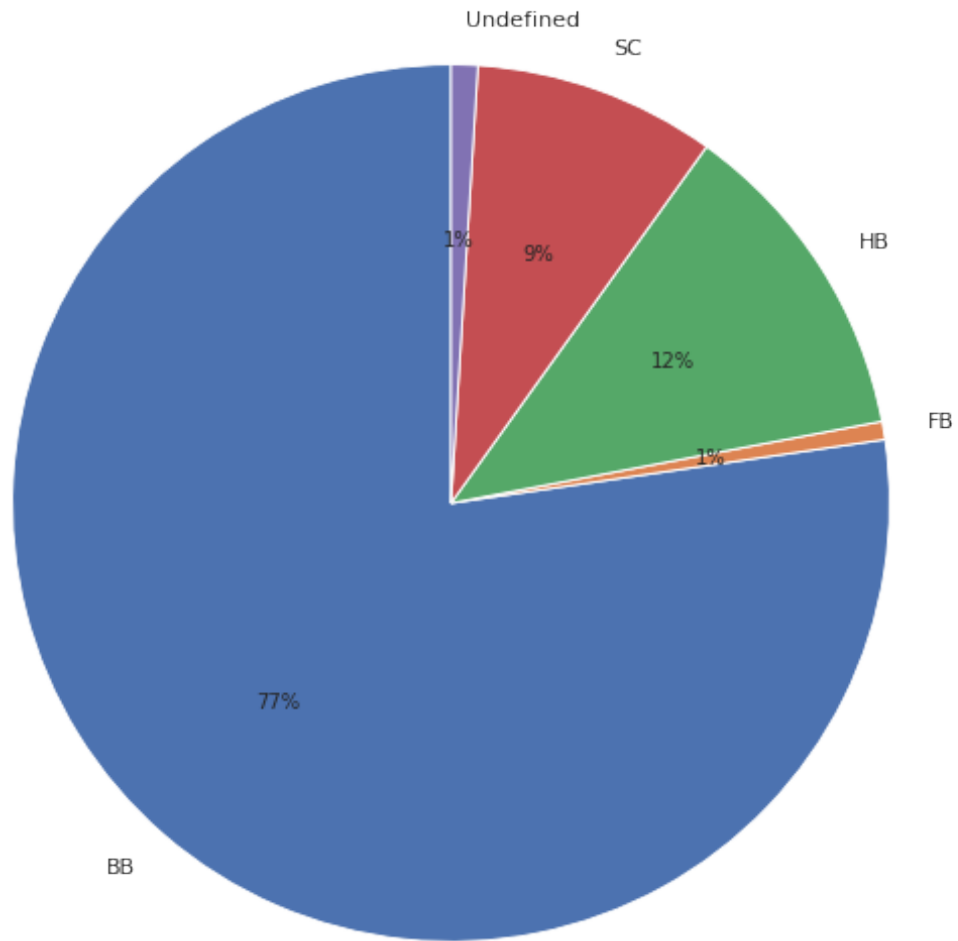
[119389 rows x 33 columns]

2.2 Bữa ăn

```
[73]: d = df['meal'].value_counts()
d = d.sort_index()
plt.figure(figsize=(10,10))
p = plt.pie(d, labels=d.index, autopct="%.0f%%", startangle=90)
plt.title("Portion of bookings with meals and its type")
```

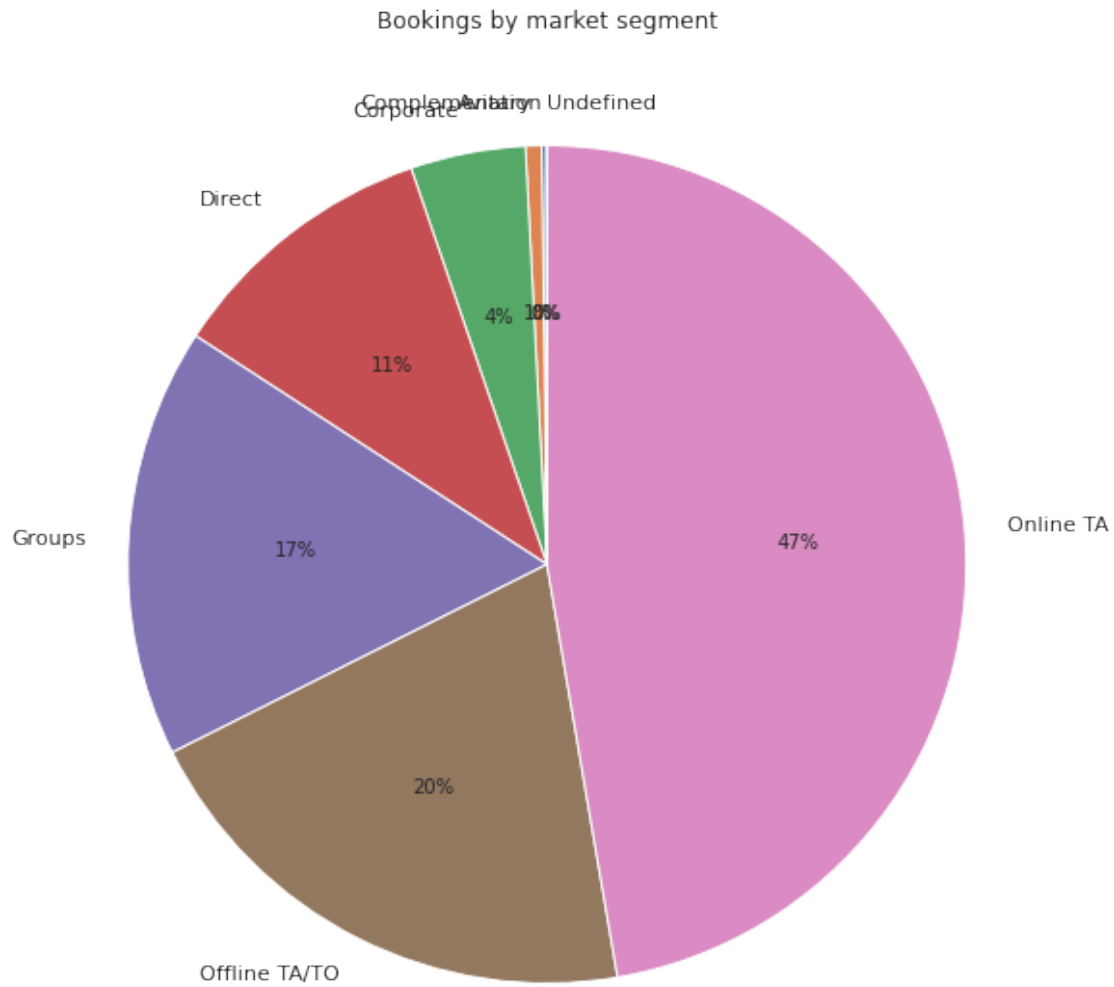
```
[73]: Text(0.5, 1.0, 'Portion of bookings with meals and its type')
```


Portion of bookings with meals and its type



```
[45]: d = df['market_segment'].value_counts()
d = d.sort_index()
plt.figure(figsize=(10,10))
explode = (0.0, 0.0, 0.0, 0.0, 0.0, 0.0, 0.0, 0.0)
p = plt.pie(d, labels=d.index, autopct="%.0f%%", explode = explode,
↳startangle=90)
plt.title("Bookings by market segment")
```

```
[45]: Text(0.5, 1.0, 'Bookings by market segment')
```



```
[40]: d.index
```

```
[40]: Index(['Aviation', 'Complementary', 'Corporate', 'Direct', 'Groups',
          'Offline TA/TO', 'Online TA', 'Undefined'],
          dtype='object')
```

```
[17]: df['market_segment'].value_counts()
```

```
[17]: Online TA      56477
      Offline TA/TO  24219
      Groups       19811
      Direct       12606
      Corporate     5295
```

```
Complementary      743
Aviation           237
Undefined           2
Name: market_segment, dtype: int64
```

```
[65]: otherSegment = {
        "Online TA" : "Online TA",
        "Offline TA/TO": "Offline TA/TO",
        "Groups": "Groups",
        "Direct": "Direct",
        "Corporate": "Corporate",
        "Complementary": "Others",
        "Aviation": "Others",
        "Undefined": "Others",
    }
```

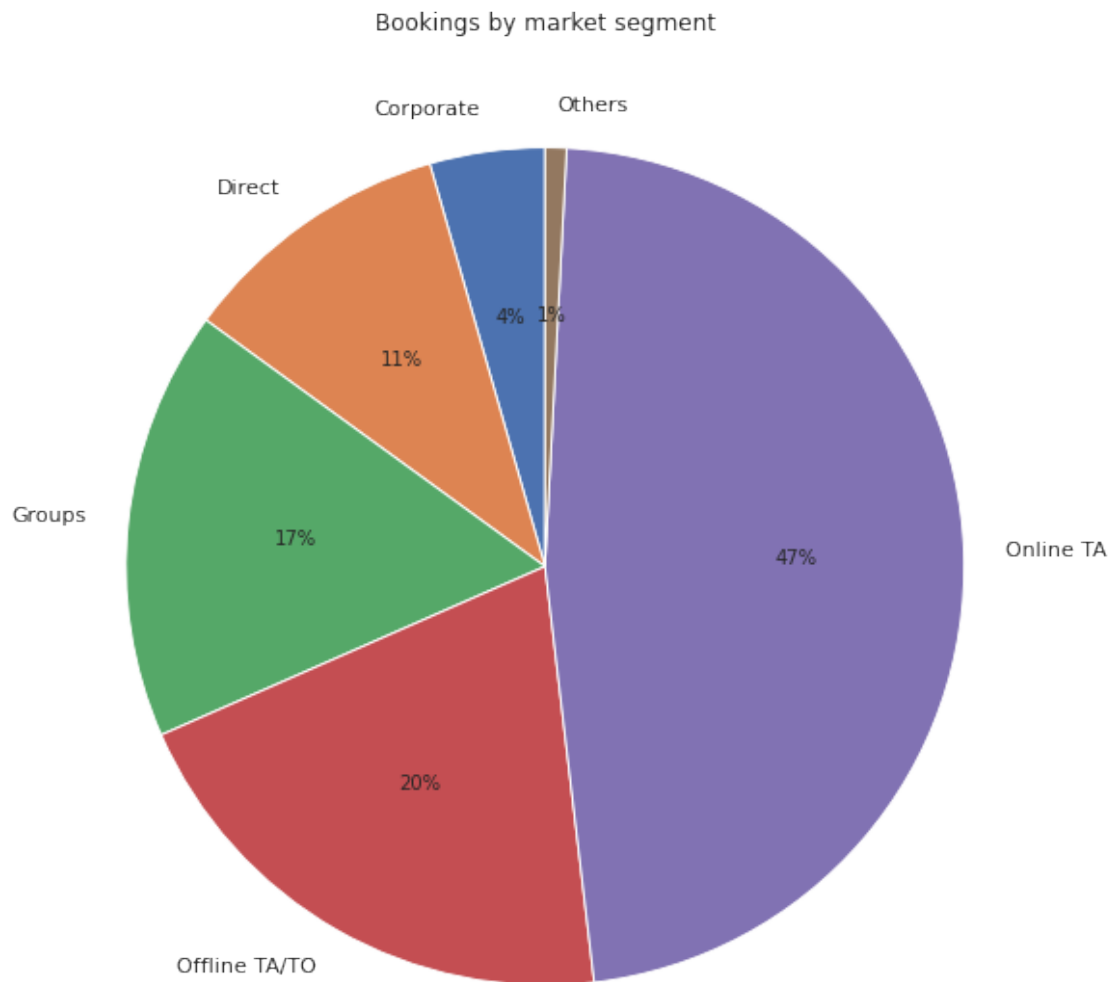
```
[66]: df['market_segment']
```

```
[66]: 0          Direct
      1          Direct
      2          Direct
      3      Corporate
      4      Online TA
      ...
119385  Offline TA/TO
119386      Online TA
119387      Online TA
119388      Online TA
119389      Online TA
Name: market_segment, Length: 119390, dtype: object
```

```
[67]: data = df['market_segment'].map(otherSegment)
```

```
[70]: data = data.value_counts()
      data = data.sort_index()
      plt.figure(figsize=(10,10))
      #explode = (0.0, 0.0, 0.0, 0.0, 0.0, 0.0, 0.0, 0.0)
      p = plt.pie(data, labels=data.index, autopct="%.0f%%", startangle=90)
      plt.title("Bookings by market segment")
```

```
[70]: Text(0.5, 1.0, 'Bookings by market segment')
```



```
[69]: data.value_counts()
```

```
[69]: Online TA      56477
      Offline TA/TO  24219
      Groups        19811
      Direct        12606
      Corporate      5295
      Others         982
      Name: market_segment, dtype: int64
```

```
[68]: data
```

```
[68]: 0          Direct
      1          Direct
      2          Direct
      3    Corporate
      4    Online TA
      ...
119385  Offline TA/TO
119386    Online TA
119387    Online TA
119388    Online TA
119389    Online TA
Name: market_segment, Length: 119390, dtype: object
```

```
[ ]:
```