



SUCCESS STORY

F und R LOGISTIK skilfully applies TimoCom's warehousing exchange

F und R LOGISTIK Südost-Europa Spedition GmbH was one of the first to enter available warehousing space in TimoCom's new warehousing exchange a few weeks ago. This quickly emerged to have been a very wise decision.

"We were, of course, very pleased that

we could use our warehouses to their fullest – especially because we received the added income without a lot of extra effort", recounted a smiling Siegfried Rott, the proprietor of F und R LOGISTIK. This business transaction was indeed one of the uncomplicated and simple kinds: a few square metres of space had become available in the warehouse of the company based in Wallenhorst near Osnabrück. However, F und R LOGISTIK had already informed itself about the new TimoCom warehousing exchange and promptly advertised that free space



in the exchange. Siegfried Rott described what happened next as follows: "A transport company colleague rang us up and asked about the warehousing space offered in the TimoCom warehousing exchange. His problem was that he was unable to unload some of his goods at a neighbouring trading company due to an acceptance refusal, which meant that he quickly needed to find a place to store his freight. 30 minutes later, 20 pallets were delivered to our warehouse door." Without the TimoCom warehousing exchange that freight forwarder would have had to make a fair number of phone calls before finding a suitable and available warehouse. However, in this instance, he only had to make one phone call and the transaction was safely done and dusted.

Ideal use of the warehousing exchange

"This example from F und R LOGISTIK shows precisely how TimoCom's procurement platforms can be used to maximum effect and how they can generate good business", stated Marcel Frings, TimoCom's Chief Representative, "F und R LOGISTIK has a total of 1,200 square metres of transshipment warehousing space. So, of course, from time to time some of that space will be vacant. However, with the TimoCom warehousing exchange, it is now possible at minimum cost to achieve additional utilisation of the warehouse." The warehousing exchange also works well the reverse way. Hauliers or freight forwarders looking for warehousing space can quickly and easily find what they need in the warehousing exchange. You can always find the right thing at the right time - without elaborate search and time-consuming phone calls.

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