

KATYA GRISHANOVA

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PROFESSIONAL SUMMARY

Knowledgeable and fast-learning professional seeking to contribute and grow in a highly technical environment. Bringing forth a true passion for wines, positive attitude, and excellent communication skills along with software development fundamentals.

SKILLS

Spoken Languages: Russian, English, Spanish

Soft Skills: Problem Solving, Time Management, Organization, Active Listening, Relationship Building

Programming Languages: HTML, CSS, JavaScript, React, Swift

EDUCATION

The Court of Master Sommelier

Certified Sommelier

Aug 2022

Dallas, TX

The Ural State University

Bachelor of Journalism

Sep 2008 - Feb 2012

Yekaterinburg, Russia

WORK EXPERIENCE

The Peacock Restaurant - Proper Hotel

Bartender/Sommelier

Jun 2021 - Present

Austin, TX

- Trained through classes hosted by MML, now associated as a true representation of a Proper Hotel.
- Chosen by management to handle high-profile guests including actors, famous musicians, and politicians through consistent professionalism, attention to detail, and aptitude for providing top-quality service.
- Assisted Wine Director with time-efficient and error-proof wine cellar labeling, inventory, and organization.
- Resolved numerous customer complaints and promoted loyalty on a daily basis, while also upselling high-profit items such as rare wines and spirits using knowledge of wine growers, fruit specifics, and the terroir.
- Trained new team members using written and oral communication to ensure consistent high-quality service flow.
- Achieved a 5 star Forbes rating by leading initiative to ensure compliance with Forbes' restaurant guide standards.
- Surpassed sales goals by building and maintaining several client relationships for the bar/ restaurant.

Plant Chef Meals LLC

Founder

Feb 2020 - Jun 2021

Columbus, OH

- Started a business providing plant-based meal delivery, handling all operations including website and software implementation, financing, staff hiring, reviewing and analyzing sales data, and identifying business opportunities.
- Created a general purpose web crawler using **Python** to capture entrusted loans text data from listed companies in order to measure the impact of deleveraging.
- Obtained all necessary certifications and licenses and developed a fully functioning company website using WIX platform to handle online sales, order flows, notifications and payments.
- Generated up to 20 leads and 4-10 new customers per month using email and social media marketing campaigns.
- Built a client base from 0 to 48 customers, achieving annual gross sales of \$30,000 with a profit ratio >30%.
- Created recipes, and delegated meal prep responsibilities among team members.

Bistolino

Manager

Sep 2019 - Jul 2020

Columbus, OH

- Developed a fully functioning company website using the WIX platform to display restaurant information.

CERTIFICATIONS

PADI open water scuba diving

Russian Tutor

Nov 2019

Jan 2012-Sept 2018

Plant-Based Nutrition Certification eCornell '20

Sommelier Certification

Feb 2020

Aug 2022