

journey Steps Which step of the experience are you describing?

What does the customer do? What information do they look for? What is their context?

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Farmers or even customers would always like to be the one who suffers from the same problem and our solution includes one device performing multiple tasks and leads to achieve 99% of the profit they expected. So we believe customers would invite others to make use of this product.

What changes for them?

Outcome

Describe how the life and environment of the customer changes once they used the product or service.

What are they able to do now?

Smart farming helps farmers to better understand the important factors such as water, topography, Aspect, vegetation and soil types. This allows farmers to determine the best uses of scarce resources within their production environment and manage these in an environmentally and economically sustainable manner.

What can they finally avoid doing?

It is found that major obstacle for smart farming technology adoption in India is small and medium size land holdings followed by lack of education and lack of support system.

What changed in my environment?

Eco-friendly smart farming technology helps reduce agricultural pollution. Using less fertilizer and herbicides reduces leaching and greenhouse gas emissions. Sensor networks can enable near-constant agricultural monitoring with today's ICT.

Registration

Why would they trust us?

Sharing

Why would they invite others?

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We are providing the solution which is secure and reduce their stress about the losses and can save their time too so they can trust us to see the success.

Smart farming is an conceptual idea about how to cultivate using latest technology and gain much larger yeilds than conventional farming.

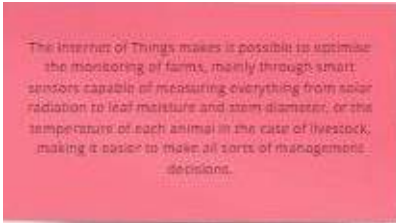
Needs and Paint

What does the customer want to achieve or avoid?

Tip. • Reduce am big uig,

e.g. by using the first

_____ person narrator.



Touchpoint

What part of the service do they interact with?

Customer Feeling

What is the customer



feeling? *Tip: Use the*

more emotions

Backstage



Opportunities

What could we improve
or introduce?

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Some farmers are sceptical about the benefits from smart farming technology. And farmers would find it difficult to adapt to the technology too. A lack of trust and a fear of security surrounding data is a concern that could also





Data-driven agriculture helps farmers grow and
better products. Using soil and crop sensors, aerial
drones, and farm management software, farmers better understand detailed dependencies between
conditions and increase the value of the



**By utilizing IoT solutions,
smart farming is able to
meet the growing demand
for
crops, while providing the
highest quality
standards:**

